

Automation—the principles that guided the pioneers

Rodney S. Markin, MD, PhD

Twenty years ago, in March 1989, six months after we implemented our first laboratory information system at the University of Nebraska Medical Center, I read about the work of Masahide Sasaki, MD, PhD, of Kochi University Medical School in Kochi, Japan. Dr. Sasaki (1933–2005) had created a transportation system to move specimens from the specimen receiving station in his laboratory to instruments and workstations throughout. It was a marvelous demonstration project and the first successful attempt at comprehensive laboratory automation. Dr. Sasaki's approach was practical and functional but invasive beyond the limits of commercial viability: He cut holes in the instruments so that the track system could run through them and altered the instruments' electronics, hardware, and software.

Dr. Sasaki set the stage for automation technology to be developed for commercial implementation in the clinical laboratory. As advanced robotic and automation control technology became more readily available, those of us who had an interest in developing systems were able to acquire the tools to work with. Several development projects culminated in models of automation platforms. Paul Mountain at MDS worked with Labotix in Canada to automate processes in the MDS laboratory in Etobicoke, Ontario. David O'Bryan, PhD, at SmithKline Beecham Clinical Laboratories developed an automation platform for implementation in the SmithKline clinical laboratory operations. Steven Savitz and colleagues at Becton Dickinson worked on specimen labeling issues and specimen collection containers for automated processing. Cheryl Henderson, Steve Howlett, and Stuart Wills at Coulter Corp. worked on automation technology as it applied to hematology. And my group worked on automation systems that were based on the concept of computer-integrated manufacturing and process-control software, and subsequently founded Lab-InterLink.

From our early "experimentation" with a variety

of technologies, process models, and prototypes, our cordial but competitive group of experimentalists agreed on several principles for automation:

- Systems must meet the needs of patient care.
- Patient specimens should be handled individually, that is, single tube per carrier, so-called serial processing.
- A defined interface between instruments and automation systems must be developed.
- Specimen labeling must be standardized for machine handling.
- Software-based, patient-centered process control is the optimal process model.

From these principles the group formed the Clinical Testing Automation Standards Steering Committee, which was incorporated subsequently into the Clinical and Laboratory Standards Institute (then NCCLS) as the area committee for clinical laboratory automation. In the first six years of the committee's work we published four clinical laboratory automation standards (Auto-1A, Auto-2A, Auto-3A, and Auto-5A) and one guideline (Auto-4A). These standards and guidelines and the subsequent standards documents produced through the CLSI area committee have supported the infrastructure to implement clinical laboratory automation in today's clinical laboratory.

The first successful clinical laboratory automation systems were implemented in 1995 in New York and Omaha, and there were several subsequent automation implementations. Implementing automation in the clinical laboratory has been a challenging affair: In my experience, you either understand the laboratory and the processes or not, and if not, success is difficult to achieve. Automation of a complex process is an exercise in exception processing, the scope of which has not often been seen outside of the clinical realm. As a result of the complexity, many of the automation manufacturers and distributors have narrowed the scope of the implementation to manageable tasks with fewer variables. Automation technology can be acquired for chemistry with or without immunoassay, hematology,

and coagulation. These implementations have limited numbers of instruments and usually have other devices for specimen processing, such as centrifugation, decapping, and storage and retrieval. A look at what's available today from the vendors of clinical laboratory automation begins on page 34.

In the past 20 years we have as an industry made significant and important improvements in the operations of the clinical laboratory. I would like to thank my early colleagues and competitors for their contributions to the field and for making the current state of clinical laboratory automation, as seen in the following pages, a reality. □

Dr. Markin is David T. Purtilo distinguished professor of pathology and microbiology, senior associate dean for clinical affairs—College of Medicine, board chair and president of UNMC Physicians, University of Nebraska Medical Center, Omaha.

Lab automation systems and workcells, pages 34–52

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<i>Part 1 of 13</i>	Abbott Diagnostics Morné Herselman morne.herselman@abbott.com 1921 Hurd Drive, Irving, TX 75038 972-518-6735 www.abbottdiagnostics.com	Aim Lab (formerly Ai Scientific) Daron Green sales@aimlab.com 10-22 Hornibrook Esplanade, Clontarf, Qld, Australia 4019 +61 7 3105 5005 www.aimlab.com
Name of system/First year installed/No. of 2008 contracts signed No. of live sites installed in N. America/Europe/Asia-Australia	Accelerator APS/2005/19 4/36/3	PathFinder 350S/2008/4 0/0/3
Automation products that are available		
<ul style="list-style-type: none"> • Pre-analytical processor/Total laboratory automation • Automated functions: Accessioning/Track load/Centrifugation/Decapping • Automated functions: Rack specific sort/Aliquot/Tube relabeling/Resealing • Automated functions: Storage-retrieval/Intelligent sample routing • SW: Dedicated Process Control/Middleware control using LIS/Architecture • Company has dedicated automation support team/Remote sys. monitoring 	yes/yes yes/yes/yes/yes yes/no/—/yes yes/yes yes/yes/open yes/yes	yes/no yes/no/no/no yes/no/no/no yes/yes yes/yes/open yes/yes
Software features/functionality		
<ul style="list-style-type: none"> • Patient demographics & insurance data/Rules-based architecture • Supports data retrieval/Internet connectivity • Online real-time help system/QC/Stats & management reports • Evaluates validity & releasability of results from automated analyzers • Specimen tracking/Priority processing/Random-access spec. movement • Supports accession No. redundancy (duplicate specimen ID) • Supports specimen carrier & level identification • Unique bar-code number per container required • Specimen routing/Multistop routing (one tube to multiple workstations) • Specimen scheduling/Instrument scheduling • Routes test to workstation/Automatic reflex, repeat, dilutions • Supports multiple HW config./Supports other proprietary transport. HW • Sample storage & retrieval SW/Supports approved CLSI standards 	automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature/automation SW feature automation SW feature automation SW feature/automation SW feature/automation SW feature automation SW feature automation SW feature automation SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature/— automation SW feature automation SW feature — automation SW feature/automation SW feature LIS feature/LIS feature automation SW feature/LIS feature automation SW feature/automation SW feature automation SW feature/automation SW feature	LIS feature/automation SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature/automation SW feature LIS feature automation SW feature/automation SW feature/— automation SW feature automation SW feature — automation SW feature/automation SW feature LIS feature/LIS feature automation SW feature/LIS feature automation SW feature/automation SW feature automation SW feature/automation SW feature
LIS(s) & versions interfaced & live w/LAS/How LIS(s) are interfaced w/your LAS	Cerner Classic, Cerner Millennium, Cortex, Delphic, Dianoema, GE Ultra, GLMIS by MIPS, Lab Track, Medisolution by Technidata, Meditech 5.4, Misys, Misys CPR (Cloverleaf Engine), Misys Smart, ModulabGold (Izasa), OSM, Roche Omega, SCS, Siemens, Soft/HL7, ASTM	GE Ultra, Iris, Apollo, Kestral, Instrument Manager/ASTM
Transportation systems available		
<ul style="list-style-type: none"> • Model/Dimen.* (H × W × D)/Conforms to CLSI Stand. Auto 1-5 • Containers device accommodates/Avg. throughput in cm per second • Supports automatic rerouting for reflex-repeat-dilutions • Modular HW/Installed options/Device can operate in track & manual mode • Required utilities/Required maintenance • Carrier type/Scalable system 	yes APS track section/40.2 × variable × 17.0 in/yes 16, 13 × 100; 16, 13 × 75, others, multiple types simultaneously/13 yes yes/floor mounted/yes compressed air, electricity, water/— single specimen container per carrier/yes	no — — — — —
Automated centrifugation available		
<ul style="list-style-type: none"> • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5 • Maximum throughput/Containers device accommodates • Can identify tube types for custom programmed rate & spin times per run • More than one centrif. can be connected to track system • For multi-unit centrif., each centrif. operates independently for rate & time • Maintenance required 	yes centrifuge module/Hettich/58.5 × 32 × 42 in/yes up to 320/16, 13×100; 16, 13×75, others, multiple types simultaneously no yes no weekly, monthly	no — — — — —
Automated input/accessioning available		
<ul style="list-style-type: none"> • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Dedicated lanes for stat samples • Maximum No. of samples that can be loaded/Maintenance required 	yes input-output module/54.3 × 77.6 × 39.6 in/yes/up to 600 16, 13 × 100; 16, 13 × 75, others, multiple types simult./yes 720/weekly, monthly	yes PathFinder 350S/52 × 98 × 40 cm/yes/350+ 16, 13 × 100; 16, 13 × 75/yes 250/weekly, six months
Automated decapping available		
<ul style="list-style-type: none"> • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Maintenance required • Removes multiple size tube caps per run/ Removes screw type sample caps 	yes decapper module/46.7 × 34.7 × 17 in/yes/up to 600 16, 13 × 100; 16, 13 × 75, others, multiple types simult./daily, weekly yes/yes	no — — —
Automated sorting available		
<ul style="list-style-type: none"> • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Software can sort by 	yes input output module/54.3 × 77.6 × 39.6 in/yes/up to 600 16, 13 × 100; 16, 13 × 75, others, mult. types simult./specimen, method, output	yes PathFinder 350S/52 × 98 × 40 cm/yes/350+ 16, 13 × 100; 16, 13 × 75, all stand. blood collection/specimen, method, output
Specimen integrity monitor available		
<ul style="list-style-type: none"> • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Maintenance required 	— —	— —
Automated aliquotting available		
<ul style="list-style-type: none"> • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates • Inspects samples for bar code/Detects & reports clots in specimen • Detects & reports quantity not sufficient specimens/Maintenance required 	no — — — —	no — — — —
Instrument (analyzer) interfaces		
<ul style="list-style-type: none"> • Rules-based instrument interface control subsystem • Process control of instrument via control subsystem 	yes yes	no no
Physical/hardware (instrument/specimen) interface		
<ul style="list-style-type: none"> • Hematology/Chemistry/Coagulation • Immunoassay/Urinalysis 	no/point-of-reference sampling/no point-of-reference sampling/no	— —
Instruments to which your system/product is interfaced Other robotic products/components to which system, product is linked	Architect c8000, c16000, i2000, i2000SR, Ortho Fusion 5.1, Diasorin Liaison —	— —
Automated recapper or sealer available		
<ul style="list-style-type: none"> • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput* • Recaps-seals multiple size tubes simultaneously/Containers device accomm. • Maintenance required 	sealer resealer module/49.2 × 44.9 × 17 in/yes/up to 600 yes/16, 13 × 100; 16, 13 × 75, others, multiple types simultaneously monthly	no — — —
Automated storage & retrieval available		
<ul style="list-style-type: none"> • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput* • Containers device accommodates/Connects to the track • Room temperature/Min. & max. No. of tubes stored per module • Multiple size tubes can be stored in the same module/Maintenance required • Refrigerated storage & retrieval capability Longitudinal upgrade pathway or plan to protect users' investments Avg. time to install/Who provides service, support/Hours support is available On-site biomedical engineer required/User group meets regularly 	yes tube storage module/95 × 89.2 × 70 in/yes/up to 600 16, 13 × 100; 16, 13 × 75, others, multiple types simultaneously/yes no/0 & 15,360 yes/daily, monthly yes modular open architecture depends on configuration/Abbott Diagnostics/business & extended hours no/yes	yes PathFinder 350S/52 × 98 × 40 cm/yes/350+ 16, 13 × 100; 16, 13 × 75/yes yes/250 yes/weekly, six months no multiple instruments can work together on the PathFinder 350S network 1 day/Aim Lab/24/7 no/no
List price		
<ul style="list-style-type: none"> • Individual list prices for components • Process control SW/Transportation systems/Auto. centrifugation • Auto. input, accession/Auto. decap/Auto. sort/Auto. storage & retrieval • Specimen integrity monitor/Automated aliquot • Instrument (analyzer) interfaces/Automated recap 	varies by configuration — — — —	\$55,000 included/—/— included/—/included/included — —
Distinguishing features	flexibility: component-based design & high level of configurability; full functionality: refrigerated online storage & multiple tube types simultan.; advanced tech.: RFID, point-in-space sampling, heat soldering-resealing	small-footprint benchtop sorting with multi-tube type capability; interchangeable trays allow for one-minute configuration changes; links with PathFinder 900 and other PathFinder 350S for network disseminated automation
* For basic building block unit ** Average throughput in specimen containers per hour per device		

Laboratory automation systems and workcells

<p>Part 3 of 13</p>	<p>Beckman Coulter Jeff Quint jfquint@beckman.com 200 S. Kraemer Blvd., Brea, CA 92822 714-961-4118 www.beckmancoulter.com</p>	<p>Beckman Coulter Jeff Quint jfquint@beckman.com 200 S. Kraemer Blvd., Brea, CA 92822 714-961-4118 www.beckmancoulter.com</p>
<p>Name of system/First year installed/No. of 2008 contracts signed No. of live sites installed in N. America/Europe/Asia-Australia</p>	<p>AutoMate 800/2006/42 5/77/9</p>	<p>Power Processor/1998/64 352/101/92</p>
<p>Automation products that are available</p> <ul style="list-style-type: none"> • Pre-analytical processor/Total laboratory automation • Automated functions: Accessioning/Track load/Centrifugation/Decapping • Automated functions: Rack specific sort/Aliquot/Tube relabeling/Resealing • Automated functions: Storage-retrieval/Intelligent sample routing • SW: Dedicated Process Control/Middleware control using LIS/Architecture • Company has dedicated automation support team/Remote sys. monitoring 	<p>yes/no yes/no/yes/yes yes/yes/yes/no yes/yes yes/no/open yes/—</p>	<p>yes/yes yes/yes/yes/yes yes/yes/yes/yes yes/yes yes/yes/open yes/yes</p>
<p>Software features/functionality</p> <ul style="list-style-type: none"> • Patient demographics & insurance data/Rules-based architecture • Supports data retrieval/Internet connectivity • Online real-time help system/QC/Stats & management reports • Evaluates validity & releasability of results from automated analyzers • Specimen tracking/Priority processing/Random-access spec. movement • Supports accession No. redundancy (duplicate specimen ID) • Supports specimen carrier & level identification • Unique bar-code number per container required • Specimen routing/Multistop routing (one tube to multiple workstations) • Specimen scheduling/Instrument scheduling • Routes test to workstation/Automatic reflex, repeat, dilutions • Supports multiple HW config./Supports other proprietary transport. HW • Sample storage & retrieval SW/Supports approved CLSI standards 	<p>LIS feature/automation SW feature LIS feature/— automation SW feature/LIS feature/automation SW feature LIS feature automation SW feat./automation SW feat./automation SW feat. automation SW feature automation SW feature automation SW feature automation SW feature/automation SW feature automation SW feature/— automation SW feature/— automation SW feature/— automation SW feature/automation SW feature</p>	<p>LIS feature/auto SW feature automation SW feature/ automation SW feature automation SW feat./ automation SW feat./ automation SW feat. automation SW feature automation SW feat./ automation SW feat./ automation SW feat. — automation SW feature automation SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature/— automation SW feature/— automation SW feature/automation SW feature</p>
<p>LIS(s) & versions interfaced & live w/LAS/How LIS(s) are interfaced w/your LAS</p>	<p>SCC, Siemens, Philips/ASTM, Power Processor</p>	<p>SCC, Siemens, Philips, Misys, Cerner, McKesson, GE, Meditech, PerSe, Molis, MIPS, Vista, Swiss Lab/Power Processor, Direct, HL7</p>
<p>Transportation systems available</p> <ul style="list-style-type: none"> • Model/Dimen.* (H x W x D)/Conforms to CLSI Stand. Auto 1-5 • Containers device accommodates/Avg. throughput in cm per second • Supports automatic rerouting for reflex-repeat-dilutions • Modular HW/Installed options/Device can operate in track & manual mode • Required utilities/Required maintenance • Carrier type/Scalable system 	<p>no — — — — —</p>	<p>yes Power Processor II/—/yes 16, 13 x 100; 16, 13 x 75, Sarstedt/— yes yes/floor & subfloor mounted/yes compressed air, electricity/monthly single specimen container per carrier/yes</p>
<p>Automated centrifugation available</p> <ul style="list-style-type: none"> • Model/Dimen. (H x W x D)/Conforms to CLSI Stand. Auto 1-5 • Maximum throughput/Containers device accommodates • Can identify tube types for custom programmed rate & spin times per run • More than one centrif. can be connected to track system • For multi-unit centrif., each centrif. operates independently for rate & time • Maintenance required <p>Automated input/accessioning available</p> <ul style="list-style-type: none"> • Model/Dimen. (H x W x D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Dedicated lanes for stat samples • Maximum No. of samples that can be loaded/Maintenance required <p>Automated decapping available</p> <ul style="list-style-type: none"> • Model/Dimen. (H x W x D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Maintenance required • Removes multiple size tube caps per run/ Removes screw type sample caps <p>Automated sorting available</p> <ul style="list-style-type: none"> • Model/Dimen. (H x W x D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Software can sort by <p>Specimen integrity monitor available</p> <ul style="list-style-type: none"> • Model/Dimen. (H x W x D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Maintenance required <p>Automated aliquotting available</p> <ul style="list-style-type: none"> • Model/Dimen. (H x W x D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates • Inspects samples for bar code/Detects & reports clots in specimen • Detects & reports quantity not sufficient specimens/Maintenance required 	<p>yes AutoMate 800/—/yes 300/16, 13 x 100; 16, 13 x 75, Sarstedt, Greiner, BD pediatric tubes no no no daily yes AutoMate 800/—/yes/420 16, 13 x 100; 16, 13 x 75, Sarstedt, Greiner, BD pediatric tubes/yes 600/daily, monthly yes AutoMate 800/—/yes/420 16, 13 x 100; 16, 13 x 75, Sarstedt, Greiner, BD pediatric/daily, monthly yes/yes yes AutoMate 800/—/yes/420 16, 13 x 100; 16, 13 x 75, Sarstedt, Greiner, BD pediatric/method, output no — — yes AutoMate 800/—/yes/420 16, 13 x 100; 16, 13 x 75, Sarstedt yes/yes yes/daily, monthly</p>	<p>yes Power Processor II/—/yes 300-450/16, 13 x 100; 16, 13 x 75, Sarstedt no yes yes weekly yes Power Processor II/—/yes/900 16, 13 x 100; 16, 13 x 75, Sarstedt/yes 200/monthly yes Power Processor II/—/yes/600 16, 13 x 100; 16, 13 x 75, Sarstedt/monthly yes/no yes Power Processor II/—/yes/500 16, 13 x 100; 16, 13 x 75, Sarstedt/method, output yes Power Processor II/—/yes/90 16, 13 x 100; 16, 13 x 75, Sarstedt/monthly yes Power Processor II/—/yes/140 primary samples 16, 13 x 100; 16, 13 x 75, Sarstedt yes/yes yes/daily, weekly</p>
<p>Instrument (analyzer) interfaces</p> <ul style="list-style-type: none"> • Rules-based instrument interface control subsystem • Process control of instrument via control subsystem <p>Physical/hardware (instrument/specimen) interface</p> <ul style="list-style-type: none"> • Hematology/Chemistry/Coagulation <p>• Immunoassay/Urinalysis</p>	<p>no no —/—/— —/—</p>	<p>yes yes robotic arm interface/point-of-reference sampling & rob. arm interf./ pt-of-ref samp. & rob. arm interf. pt-of-ref sampling & robotic arm interface/pt-of-ref sampling</p>
<p>Instruments to which your system/product is interfaced</p> <p>Other robotic products/components to which system, product is linked</p>	<p>— —</p>	<p>Abbott Architect, Axsym; Bayer Centaur, Atlas; Beckman Coulter LX 20, DxC, Dxl; Ortho 950, 250, Eci; Roche Modular; Stago Star</p>
<p>Automated recapper or sealer available</p> <ul style="list-style-type: none"> • Model/Dimen. (H x W x D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput* • Recaps-seals multiple size tubes simultaneously/Containers device accomm. • Maintenance required 	<p>no — —</p>	<p>yes Power Processor III/—/yes/500 no/13 x 100; 13 x 75, Sarstedt weekly</p>
<p>Automated storage & retrieval available</p> <ul style="list-style-type: none"> • Model/Dimen. (H x W x D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput* • Containers device accommodates/Connects to the track • Room temperature/Min. & max. No. of tubes stored per module • Multiple size tubes can be stored in the same module/Maintenance required • Refrigerated storage & retrieval capability <p>Longitudinal upgrade pathway or plan to protect users' investments</p> <p>Avg. time to install/Who provides service, support/Hours support is available</p> <p>On-site biomedical engineer required/User group meets regularly</p>	<p>yes AutoMate 800/—/yes/420 16, 13 x 100; 16, 13 x 75, Sarstedt, Greiner, BD pediatric tubes/no yes/1 & 400 yes/daily, monthly no —/— 7 days/Beckman Coulter/24/7 no/no</p>	<p>yes Power Processor III/—/yes/500 13 x 100; 13 x 75, Sarstedt/yes yes/1 & 6,000 no/weekly yes Power Processor is expandable for upgrades as lab needs grow 7-21 days/Beckman Coulter/24/7 no/yes</p>
<p>List price</p> <p>Individual list prices for components</p> <ul style="list-style-type: none"> • Process control SW/Transportation systems/Auto. centrifugation • Auto. input, accession/Auto. decap/Auto. sort/Auto. storage & retrieval • Specimen integrity monitor/Automated aliquot • Instrument (analyzer) interfaces/Automated recap 	<p>— — — — —</p>	<p>depends on configuration — — — —</p>
<p>Distinguishing features</p> <p>* For basic building block unit ** Average throughput in specimen containers per hour per device</p>	<p>automatic rack layout can be reconfigured with another rack style; intelligent aliquotting; sample storage routing by duration and temperature</p>	<p>refrigerated storage with recapping and auto rerun; totally open system; intelligent aliquotting; proven consistent TAT results</p>

Tabulation does not represent an endorsement by the College of American Pathologists.

Laboratory automation systems and workcells

<i>Part 4 of 13</i>	Integrated Laboratory Automation Solutions, Inc. William Neeley, MD wneeleymd@lab-ilas.com 1237 Chicago Rd., Troy, MI 48083 866-825-3477 www.lab-ilas.com	LGP Consulting, Inc. Reda Iskarous riskarous@lgoconsulting.com 21 E. Ferguson Av., P.O. Box 18, Wood River, IL 62095 877-251-9246 www.lgoconsulting.com
Name of system/First year installed/No. of 2008 contracts signed No. of live sites installed in N. America/Europe/Asia-Australia	The Efficiency Series/2003/1 1/—/—	m.u.t HCTS2000 MK2 Automated Sorter/2007/19 36/59/1
Automation products that are available • Pre-analytical processor/Total laboratory automation • Automated functions: Accessioning/Track load/Centrifugation/Decapping • Automated functions: Rack specific sort/Aliquot/Tube relabeling/Resealing • Automated functions: Storage-retrieval/Intelligent sample routing • SW: Dedicated Process Control/Middleware control using LIS/Architecture • Company has dedicated automation support team/Remote sys. monitoring	yes/yes yes/yes/yes/yes yes/yes/yes/yes yes/yes yes/yes/open yes/yes	yes/no yes/no/no/no yes/no/no/no no/yes yes/no/closed yes/yes
Software features/functionality • Patient demographics & insurance data/Rules-based architecture • Supports data retrieval/Internet connectivity • Online real-time help system/QC/Stats & management reports • Evaluates validity & releasability of results from automated analyzers • Specimen tracking/Priority processing/Random-access spec. movement • Supports accession No. redundancy (duplicate specimen ID) • Supports specimen carrier & level identification • Unique bar-code number per container required • Specimen routing/Multistop routing (one tube to multiple workstations) • Specimen scheduling/Instrument scheduling • Routes test to workstation/Automatic reflex, repeat, dilutions • Supports multiple HW config./Supports other proprietary transport. HW • Sample storage & retrieval SW/Supports approved CLSI standards	LIS feature/automation SW & LIS feature automation SW feature/automation SW feature automation SW feature/LIS feature/automation SW feature automation SW feature automation SW feature/automation SW feature/automation SW feature automation SW feature automation SW & LIS feature automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature	LIS feature/automation SW feature — automation SW feature/—/— — automation SW feature/automation SW feature/— automation SW feature — automation SW feature/automation SW feature — — automation SW feature/— —/automation SW feature
LIS(s) & versions interfaced & live w/ LAS/How LIS(s) are interfaced w/ your LAS	Misys (Smart)/direct LIS	Mysis, Soft, DI, VA, DHCP/ASTM
Transportation systems available • Model/Dimen. * (H × W × D)/Conforms to CLSI Stand. Auto 1-5 • Containers device accommodates/Avg. throughput in cm per second • Supports automatic rerouting for reflex-repeat-dilutions • Modular HW/Installed options/Device can operate in track & manual mode • Required utilities/Required maintenance • Carrier type/Scalable system	yes The Efficiency Series/varies with instrument size/yes 16, 13 × 100; 16, 13 × 75/2,300 tubes per hour yes yes/floor mounted, overhead mounted, subfloor mounted/yes compressed air, electricity/bimonthly single specimen container per carrier/yes	no — — — — — —
Automated centrifugation available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5 • Maximum throughput/Containers device accommodates • Can identify tube types for custom programmed rate & spin times per run • More than one centrif. can be connected to track system • For multi-unit centrif., each centrif. operates independently for rate & time • Maintenance required	yes Hettich Robotic/84 × 50 × 63 in./yes 280/16, 13 × 100; 16, 13 × 75 yes yes yes bimonthly	no — — — — —
Automated input/accessioning available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Dedicated lanes for stat samples • Maximum No. of samples that can be loaded/Maintenance required	yes The Efficiency Series/can be customized/yes/2,300 (per hour) 16, 13 × 100; 16, 13 × 75/yes 2,300/bimonthly	yes HTS2000 MK2/48 × 56 × 31 in./yes/2,000 16, 13 × 100; 16, 13 × 75, 8–19 mm diameter × 75–120 mm height/no 550/daily, monthly
Automated decapping available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Maintenance required • Removes multiple size tube caps per run/ Removes screw type sample caps	yes —/—/yes/1,000 16, 13 × 100; 16, 13 × 75/bimonthly yes/yes	no — — —
Automated sorting available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Software can sort by	yes The Efficiency Series/can be customized/yes/2,300 16, 13 × 100; 16, 13 × 75/specimen type, output priority	yes HCTS2000 MK2/48 × 56 × 31 in./yes/2,000 16, 13 × 100; 16, 13 × 75, 8–19 mm diameter × 75–120 mm height/ specimen type, method type, output priority
Specimen integrity monitor available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Maintenance required	— — —	no — —
Automated aliquoting available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates • Inspects samples for bar code/Detects & reports clots in specimen • Detects & reports quantity not sufficient specimens/Maintenance required	yes —/79 × 125 × 73 in./yes 16, 13 × 100; 16, 13 × 75 yes/yes yes/bimonthly	no — — — —
Instrument (analyzer) interfaces • Rules-based instrument interface control subsystem • Process control of instrument via control subsystem Physical/hardware (instrument/specimen) interface • Hematology/Chemistry/Coagulation • Immunoassay/Urinalysis	yes yes robotic arm interface/pt-of-ref sampling/robotic arm interface point-of-reference sampling/point-of-reference sampling	no no no/no/no no/no
Instruments to which your system/product is interfaced	Ortho: Vitros 5,1, 950, & 250; Abbott: Architect i2000, AxSym; Olympus: DPC Immulate 2000; Roche Modular; Beckman Coulter: DXI 800	—
Other robotic products/components to which system, product is linked	—	—
Automated recapper or sealer available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput* • Recaps-seals multiple size tubes simultaneously/Containers device accomm. • Maintenance required	yes —/—/yes/800 yes/16, 13 × 100; 16, 13 × 75 bimonthly	no — — —
Automated storage & retrieval available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput* • Containers device accommodates/Connects to the track • Room temperature/Min. & max. No. of tubes stored per module • Multiple size tubes can be stored in the same module/Maintenance required • Refrigerated storage & retrieval capability Longitudinal upgrade pathway or plan to protect users' investments Avg. time to install/Who provides service, support/Hours support is available On-site biomedical engineer required/User group meets regularly	yes —/—/yes/1,200 16, 13 × 100; 16, 13 × 75/yes yes/up to 1,200 no/— no easily extendable 1-2 weeks/Integrated Laboratory Automation Solutions/24/7 no/no	no — — — — independent of analyzer company; module can be upgraded with options <2 days/Excalibur Lab Specialists/24/7 on request no/no
List price Individual list prices for components • Process control SW/Transportation systems/Auto. centrifugation • Auto. input, accession/Auto. decap/Auto. sort/Auto. storage & retrieval • Specimen integrity monitor/Automated aliquot • Instrument (analyzer) interfaces/Automated recap	depends on configuration and laboratory requirement — — — —	\$116,000 included—/— —/—/included/— —/— —/—
Distinguishing features	prioritizes stats; uses variety of tube sizes; provides smart sorting and delivery; totally flexible; interfaces with any track-ready instruments and wide range of LIS vendors; remote management; adaptable for all size labs	no robotic arms used, yielding high throughput and reliability with ease of operation and installation; pour sample tubes into hopper, eliminating shuffling of tubes in and out of racks in lab reception areas; simplicity and flexibility of sorting rules and methods

* For basic building block unit

** Average throughput in specimen containers per hour per device

Laboratory automation systems and workcells

<i>Part 5 of 13</i>	<p>Motoman, Inc. Craig Rubenstein craig.rubenstein@motoman.com 805 Liberty Lane, West Carrollton, OH 45449 949-263-2648 www.motoman.com/labauto/</p>	<p>Motoman, Inc. Craig Rubenstein craig.rubenstein@motoman.com 805 Liberty Lane, West Carrollton, OH 45449 949-263-2648 www.motoman.com/labauto/</p>
<p>Name of system/First year installed/No. of 2008 contracts signed No. of live sites installed in N. America/Europe/Asia-Australia</p>	<p>Autosorter II/2006/3 16/—/—</p>	<p>Autosorter III/2008/3 16/—/—</p>
<p>Automation products that are available</p> <ul style="list-style-type: none"> • Pre-analytical processor/Total laboratory automation • Automated functions: Accessioning/Track load/Centrifugation/Decapping • Automated functions: Rack specific sort/Aliquot/Tube relabeling/Resealing • Automated functions: Storage-retrieval/Intelligent sample routing • SW: Dedicated Process Control/Middleware control using LIS/Architecture • Company has dedicated automation support team/Remote sys. monitoring 	<p>yes/no yes/yes/yes/yes yes/yes/no/yes (recapping) no/no yes/yes/open yes/yes</p>	<p>yes/no yes/yes/yes/yes yes/yes/no/yes (recapping) no/no yes/yes/open yes/yes</p>
<p>Software features/functionality</p> <ul style="list-style-type: none"> • Patient demographics & insurance data/Rules-based architecture • Supports data retrieval/Internet connectivity • Online real-time help system/QC/Stats & management reports • Evaluates validity & releasability of results from automated analyzers • Specimen tracking/Priority processing/Random-access spec. movement • Supports accession No. redundancy (duplicate specimen ID) • Supports specimen carrier & level identification • Unique bar-code number per container required • Specimen routing/Multistop routing (one tube to multiple workstations) • Specimen scheduling/Instrument scheduling • Routes test to workstation/Automatic reflex, repeat, dilutions • Supports multiple HW config./Supports other proprietary transport. HW • Sample storage & retrieval SW/Supports approved CLSI standards 	<p>—/automation SW feature automation SW feature/automation SW feature automation SW feature/ automation SW feature/automation SW feature — automation SW feature/ automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature automation SW feature automation SW feature/ automation SW feature —/— automation SW feature/— automation SW feature/automation SW feature automation SW feature/automation SW feature</p>	<p>—/automation SW feature automation SW feature/automation SW feature automation SW feature/ automation SW feature/automation SW feature — automation SW feature/ automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature automation SW feature automation SW feature/ automation SW feature —/— automation SW feature/— automation SW feature/automation SW feature automation SW feature/automation SW feature</p>
<p>LIS(s) & versions interfaced & live w/ LAS/How LIS(s) are interfaced w/ your LAS</p>	<p>Cerner, Triple G, Surround/ODBC, HL7</p>	<p>Cerner, Triple G, Surround/ODBC, HL7</p>
<p>Transportation systems available</p> <ul style="list-style-type: none"> • Model/Dimen. * (H × W × D)/Conforms to CLSI Stand. Auto 1-5 • Containers device accommodates/Avg. throughput in cm per second • Supports automatic rerouting for reflex-repeat-dilutions • Modular HW/Installed options/Device can operate in track & manual mode • Required utilities/Required maintenance • Carrier type/Scalable system 	<p>yes —/configuration dependent/yes 16, 13 × 100; 16, 13 × 75, 9–16 mm diameter, 75–100 mm height/50 yes no/floor mounted/yes compressed air, electricity/daily, monthly, annually single and multiple (30) specimen container per carrier/yes</p>	<p>yes —/configuration dependent/yes 16, 13 × 100; 16, 13 × 75, 9–16 mm diameter, 75–100 mm height/50 no no/floor mounted/yes electricity/daily, monthly, annually single specimen container per carrier/yes</p>
<p>Automated centrifugation available</p> <ul style="list-style-type: none"> • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5 • Maximum throughput/Containers device accommodates • Can identify tube types for custom programmed rate & spin times per run • More than one centrif. can be connected to track system • For multi-unit centrif., each centrif. operates independently for rate & time • Maintenance required <p>Automated input/accessioning available</p> <ul style="list-style-type: none"> • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Dedicated lanes for stat samples • Maximum No. of samples that can be loaded/Maintenance required <p>Automated decapping available</p> <ul style="list-style-type: none"> • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Maintenance required • Removes multiple size tube caps per run/ Removes screw type sample caps <p>Automated sorting available</p> <ul style="list-style-type: none"> • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Software can sort by <p>Specimen integrity monitor available</p> <ul style="list-style-type: none"> • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Maintenance required <p>Automated aliquotting available</p> <ul style="list-style-type: none"> • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates • Inspects samples for bar code/Detects & reports clots in specimen • Detects & reports quantity not sufficient specimens/Maintenance required 	<p>no — — — — — yes AutoSorter II/6 × 5 × 5 ft./yes/1,000 16, 13 × 100; 16, 13 × 75, 9–16 mm diameter, 75–100 mm height/yes 1,000/daily, monthly, annually yes —/fits within footprint of AutoSorter II/yes/1,000 16, 13×100; 16, 13×75, 9–16 mm dia., 75–100 mm hgt./daily, monthly, annually yes/yes yes AutoSorter II/6 × 5 × 5 ft./yes/1,000 16, 13×100; 16, 13×75, 9–16 mm dia., 75–100 mm hgt./specimen, method, output — — — yes Aloka APS/68 × 101 × 43 in./yes/500 16, 13 × 100; 16, 13 × 75 yes/yes yes/daily, monthly, annually</p>	<p>yes Hettich Rotanta/81 × 87 × 42 in., 9–16 mm dia, 75–100 mm height/yes 300+/16, 13 × 100; 16, 13 × 75, 9–16 mm dia, 75–100 mm height no no — daily, monthly, annually yes AutoSorter III/81 × 87 × 42 in. (enclosed within ASIII footprint)/yes/800 16, 13 × 100; 16, 13 × 75, 9–16 mm dia, 75–100 mm hgt/yes 300/daily, monthly, annually yes AutoSorter III/81 × 87 × 42 in. (enclosed within ASIII footprint)/yes/800 16, 13×100; 16, 13×75, 9–16 mm dia, 75–100 mm hgt/daily, monthly, annually yes/yes yes AutoSorter III/81 × 87 × 42 in./yes/800 16, 13×100; 16, 13×75, 9–16 mm dia, 75–100 mm hgt/specimen, method, output — — — planned Aloka module/to be determined/yes/100–200 16, 13 × 100; 16, 13 × 75 yes/yes yes/daily, monthly, annually</p>
<p>Instrument (analyzer) interfaces</p> <ul style="list-style-type: none"> • Rules-based instrument interface control subsystem • Process control of instrument via control subsystem <p>Physical/hardware (instrument/specimen) interface</p> <ul style="list-style-type: none"> • Hematology/Chemistry/Coagulation • Immunoassay/Urinalysis 	<p>no no — —</p>	<p>no no — —</p>
<p>Instruments to which your system/product is interfaced</p>	<p>Sysmex hematology automation</p>	<p>—</p>
<p>Other robotic products/components to which system, product is linked</p>	<p>MDS (now Innotek) single-specimen carrier transportation system</p>	<p>ILAS, MDS (now Innotek) single-specimen carrier transportation system</p>
<p>Automated recapper or sealer available</p> <ul style="list-style-type: none"> • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput* • Recaps-seals multiple size tubes simultaneously/Containers device accomm. • Maintenance required 	<p>yes (recapper) AutoSorter II/6 × 5 × 5 ft./yes/>1,800 yes/16, 13 × 100; 16, 13 × 75 daily, monthly, annually</p>	<p>planned AutoSorter III/to be determined/yes/800 yes/16, 13 × 100; 16, 13 × 75 daily, monthly, annually</p>
<p>Automated storage & retrieval available</p> <ul style="list-style-type: none"> • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput* • Containers device accommodates/Connects to the track • Room temperature/Min. & max. No. of tubes stored per module • Multiple size tubes can be stored in the same module/Maintenance required • Refrigerated storage & retrieval capability <p>Longitudinal upgrade pathway or plan to protect users' investments</p>	<p>no — — — — flexible, open design permits change of tubes/racks as instrumentation changes; connectivity and functionality upgrades</p>	<p>no — — — — flexible, open design permits change of tubes/racks as instrumentation changes; connectivity and functionality upgrades</p>
<p>Avg. time to install/Who provides service, support/Hours support is available On-site biomedical engineer required/User group meets regularly</p>	<p><1-2 weeks, more for complex systems/Motoman/24/7 hotline no/no</p>	<p><1 week/Motoman/24/7 hotline no/no</p>
<p>List price Individual list prices for components</p> <ul style="list-style-type: none"> • Process control SW/Transportation systems/Auto. centrifugation • Auto. input, accession/Auto. decap/Auto. sort/Auto. storage & retrieval • Specimen integrity monitor/Automated aliquot • Instrument (analyzer) interfaces/Automated recap 	<p>\$250,000 included/configuration dependent/— included/configuration dependent/included/— —/configuration dependent —/configuration dependent</p>	<p>\$195,000 included/configuration dependent/\$39,500 included/included/included/— —/to be determined —/to be determined</p>
<p>Distinguishing features</p>	<p>customization-friendly; designed and built in the U.S.; independent of IVD instrument manufacturers; free-standing, high-throughput instruments or integrated lines</p>	<p>customization-friendly; designed and built in the U.S.; independent of IVD instrument manufacturers; free-standing, small footprint, modular automation</p>
<p>* For basic building block unit ** Average throughput in specimen containers per hour per device</p>		

Tabulation does not represent an endorsement by the College of American Pathologists.

Laboratory automation systems and workcells

<i>Part 6 of 13</i>	Olympus America Inc. Hiro Sekiya hiro.sekiya@olympus.com 3500 Corporate Parkway, Center Valley, PA 18034-0610 484-896-5229 www.olympusamerica.com	Olympus America Inc. Hiroshi Sekiya hiro.sekiya@olympus.com 3500 Corporate Parkway, Center Valley, PA 18034-0610 484-896-5229 www.olympusamerica.com
Name of system/First year installed/No. of 2008 contracts signed No. of live sites installed in N. America/Europe/Asia-Australia	TCAutomation/2009/— —	OLA2500 High Speed Sorter/2004/7 50/200+/3
Automation products that are available • Pre-analytical processor/Total laboratory automation • Automated functions: Accessioning/Track load/Centrifugation/Decapping • Automated functions: Rack specific sort/Aliquot/Tube relabeling/Resealing • Automated functions: Storage-retrieval/Intelligent sample routing • SW: Dedicated Process Control/Middleware control using LIS/Architecture • Company has dedicated automation support team/Remote sys. monitoring	yes/yes yes/yes/yes/yes yes/yes/no/yes no/yes yes/yes/open yes/no	yes/— yes/—/no/yes yes/yes/—/yes no/yes no/yes/open yes/yes
Software features/functionality • Patient demographics & insurance data/Rules-based architecture • Supports data retrieval/Internet connectivity • Online real-time help system/QC/Stats & management reports • Evaluates validity & releasability of results from automated analyzers • Specimen tracking/Priority processing/Random-access spec. movement • Supports accession No. redundancy (duplicate specimen ID) • Supports specimen carrier & level identification • Unique bar-code number per container required • Specimen routing/Multistop routing (one tube to multiple workstations) • Specimen scheduling/Instrument scheduling • Routes test to workstation/Automatic reflex, repeat, dilutions • Supports multiple HW config./Supports other proprietary transport. HW • Sample storage & retrieval SW/Supports approved CLSI standards	LIS feature/LIS feature automation SW feature/automation SW feature —/LIS feature/automation SW feature LIS feature automation SW feature/automation SW feature/automation SW feature automation SW feature and LIS feature automation SW feature automation SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature LIS feature/LIS feature automation SW feature/— automation SW feature/—	LIS feature/automation SW feature automation SW feature/automation SW feature automation SW feature/—/automation SW feature — auto. SW feature/auto. SW & LIS feature/auto. SW feature automation SW feature automation SW feature not necessary automation SW feature/automation SW feature automation SW feature/— automation SW feature/— automation SW feature/automation SW feature automation SW feature/automation SW feature
LIS(s) & versions interfaced & live w/LAS/How LIS(s) are interfaced w/your LAS	—/HL7	Cerner, Misys, Modulus, Data Innovations, SCC, Atlas, McKesson/HL7, ASTM, Olympus format conforms to ASTM 1381
Transportation systems available • Model/Dimen.* (H × W × D)/Conforms to CLSI Stand. Auto 1-5 • Containers device accommodates/Avg. throughput in cm per second • Supports automatic rerouting for reflex-repeat-dilutions • Modular HW/Installed options/Device can operate in track & manual mode • Required utilities/Required maintenance • Carrier type/Scalable system	yes —/various lengths between 800–2,400 mm/yes 16, 13 × 100; 16, 13 × 75/— yes yes/floor mounted/yes compressed air, electricity/annually single specimen container/yes, modular system reconfigured or expanded	no — — — — — —
Automated centrifugation available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5 • Maximum throughput/Containers device accommodates • Can identify tube types for custom programmed rate & spin times per run • More than one centrif. can be connected to track system • For multi-unit centrif., each centrif. operates independently for rate & time • Maintenance required Automated input/accessioning available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Dedicated lanes for stat samples • Maximum No. of samples that can be loaded/Maintenance required Automated decapping available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Maintenance required • Removes multiple size tube caps per run/ Removes screw type sample caps Automated sorting available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Software can sort by Specimen integrity monitor available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Maintenance required Automated aliquotting available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates • Inspects samples for bar code/Detects & reports clots in specimen • Detects & reports quantity not sufficient specimens/Maintenance required	yes —/1,300 × 1,200 × 1,375 mm/yes up to 400/13 × 75; 13 × 100 yes yes yes quarterly yes —/1,900 × 1,200 × 965 mm/yes/500 16, 13 × 100; 16, 13 × 75/yes 720/annually yes —/1,600 × 600 × 965 mm/yes/600 16, 13 × 100; 16, 13 × 75/annually yes/yes yes —/1,900 × 1,200 × 965 mm/yes/500 16, 13 × 100; 16, 13 × 75/specimen, method, output no — — yes —/1,900 × 1,200 × 965 mm/yes/up to 200 secondary tubes per hour 16, 13 × 100; 16, 13 × 75 yes/yes yes/quarterly	no — — — — — yes OLA2500 HSS/64.6 × 73.2 × 52.8 in/yes/1,200 16, 13 × 100; 16, 13 × 75, others/— — yes OLA2500 HSS/64.6 × 73.2 × 52.8 in/yes/1,200 16, 13 × 100; 16, 13 × 75, others/weekly yes/yes yes OLA2500 HSS/64.6 × 73.2 × 52.8 in/yes/1,200 16, 13 × 100; 16, 13 × 75, others/specimen, method, output no — — yes —/—/yes/— — — —
Instrument (analyzer) interfaces • Rules-based instrument interface control subsystem • Process control of instrument via control subsystem Physical/hardware (instrument/specimen) interface • Hematology/Chemistry/Coagulation • Immunoassay/Urinalysis	— — robotic arm interface/point-of-reference & robotic rack interface/robotic arm interface point-of-reference & robotic rack interface/—	no no — —
Instruments to which your system/product is interfaced Other robotic products/components to which system, product is linked	Olympus AU680, AU2700, AU5400, AU3000i, other interfaces developed —	— —
Automated recapper or sealer available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput* • Recaps-seals multiple size tubes simultaneously/Containers device accomm. • Maintenance required	recapper —/1,600 × 600 × 965 mm/—/500 yes/16, 13 × 100; 16, 13 × 75 annually	sealer OLA2500 HSS/64.6 × 73.2 × 52.8 in/yes/1,200 yes/16, 13 × 100; 16, 13 × 75, others —
Automated storage & retrieval available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput* • Containers device accommodates/Connects to the track • Room temperature/Min. & max. No. of tubes stored per module • Multiple size tubes can be stored in the same module/Maintenance required • Refrigerated storage & retrieval capability Longitudinal upgrade pathway or plan to protect users' investments Avg. time to install/Who provides service, support/Hours support is available On-site biomedical engineer required/User group meets regularly	in development — — — — — expansion and reconfiguration possible for life of product 1–2 weeks/Olympus America/24/7 no	no — — — — — — 1 week/Olympus America/M-F 8 AM to 5 PM & 24/7 available no/no
List price Individual list prices for components • Process control SW/Transportation systems/Auto. centrifugation • Auto. input, accession/Auto. decap/Auto. sort/Auto. storage & retrieval • Specimen integrity monitor/Automated aliquot • Instrument (analyzer) interfaces/Automated recap	varies by configuration — — — —	\$250,000 list price — — — —
Distinguishing features	modular, expandable, flexible track automation system with compatibility to many analytical units; capable service and support team; automation with high throughput clinical chemistry and immunoassay systems	economical, flexible, open, standalone; automates the most labor-intensive manual tasks with speed and flexibility; raises safety, quality, productivity, and efficiency without large investment
* For basic building block unit ** Average throughput in specimen containers per hour per device		

Laboratory automation systems and workcells

<p><i>Part 8 of 13</i></p>	<p>Ortho-Clinical Diagnostics Ernest Cheung echeung2@its.jnj.com 1001 US Route 202, Raritan, NJ 08869 908-704-2781 www.orthoclinical.com</p>	<p>PVT LabSystems LLC Miriam Hoelzel info@pvtlabsystems.com 300 Town Park Dr., Kennesaw, GA 30144 877-788-5227 www.pvtlabsystems.com</p>
<p>Name of system/First year installed/No. of 2008 contracts signed No. of live sites installed in N. America/Europe/Asia-Australia</p>	<p>enGen Laboratory Automation System/2001/9 14/31/1</p>	<p>Aliquoting System RSA Pro/2002/59 29 (plus 30 former versions)/153 (plus 100 former versions)/53</p>
<p>Automation products that are available</p> <ul style="list-style-type: none"> • Pre-analytical processor/Total laboratory automation • Automated functions: Accessioning/Track load/Centrifugation/Decapping • Automated functions: Rack specific sort/Aliquot/Tube relabeling/Resealing • Automated functions: Storage-retrieval/Intelligent sample routing • SW: Dedicated Process Control/Middleware control using LIS/Architecture • Company has dedicated automation support team/Remote sys. monitoring 	<p>yes/yes yes/yes/yes/yes yes/yes/no/— in development/yes yes/yes/open yes/yes</p>	<p>yes/yes yes/no/yes (as option)/yes yes/yes/yes/yes yes/yes yes/yes/open yes/yes</p>
<p>Software features/functionality</p> <ul style="list-style-type: none"> • Patient demographics & insurance data/Rules-based architecture • Supports data retrieval/Internet connectivity • Online real-time help system/QC/Stats & management reports • Evaluates validity & releasability of results from automated analyzers • Specimen tracking/Priority processing/Random-access spec. movement • Supports accession No. redundancy (duplicate specimen ID) • Supports specimen carrier & level identification • Unique bar-code number per container required • Specimen routing/Multistop routing (one tube to multiple workstations) • Specimen scheduling/Instrument scheduling • Routes test to workstation/Automatic reflex, repeat, dilutions • Supports multiple HW config./Supports other proprietary transport. HW • Sample storage & retrieval SW/Supports approved CLSI standards 	<p>automation SW feature/automation SW feature automation SW feature/automation SW feature —/automation SW feature/automation SW feature automation SW feature automation SW feat./automation SW feat./automation SW feat. — automation SW feature automation SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature/— automation SW feature/—</p>	<p>automation SW feature/automation SW feature automation SW feature/— automation SW feature/automation SW feature/automation SW feature — automation SW feature/automation SW feature/automation SW feature automation SW feature automation SW feature — automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature/— automation SW feature/— automation SW feature/automation SW feature</p>
<p>LIS(s) & versions interfaced & live w/LAS/How LIS(s) are interfaced w/your LAS</p>	<p>enGen interfaces with many LIS programs via Data Innovations MW: Cerner, Misys, SCC, several others/HL7, ASTM</p>	<p>Cerner, MCS, LDS, Medat, Systek, MIPS, Providens, Bayer, Molis, Omega, Misys, Vertex, Zanacore, DI, Cirrus, SCC Soft, Nyantech, others/ASTM and system-specific dynamic interface</p>
<p>Transportation systems available</p> <ul style="list-style-type: none"> • Model/Dimen.* (H × W × D)/Conforms to CLSI Stand. Auto 1-5 • Containers device accommodates/Avg. throughput in cm per second • Supports automatic rerouting for reflex-repeat-dilutions • Modular HW/Installed options/Device can operate in track & manual mode • Required utilities/Required maintenance • Carrier type/Scalable system 	<p>yes Covered Conveyor/600 to 2,400 mm sections/yes 16, 13 × 100; 16, 13 × 75/10 yes yes/floor mounted/yes compressed air, electricity/annually single specimen container per carrier/yes</p>	<p>yes —/—/yes 16, 13 × 100; 16, 13 × 75; 11.5 × 65.5 mm up to 15.5 × 108 mm/— no yes/floor mounted/yes compressed air, electricity/every four months single specimen container per carrier/yes</p>
<p>Automated centrifugation available</p> <ul style="list-style-type: none"> • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5 • Maximum throughput/Containers device accommodates • Can identify tube types for custom programmed rate & spin times per run • More than one centrif. can be connected to track system • For multi-unit centrif., each centrif. operates independently for rate & time • Maintenance required <p>Automated input/accessioning available</p> <ul style="list-style-type: none"> • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Dedicated lanes for stat samples • Maximum No. of samples that can be loaded/Maintenance required <p>Automated decapping available</p> <ul style="list-style-type: none"> • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Maintenance required • Removes multiple size tube caps per run/ Removes screw type sample caps <p>Automated sorting available</p> <ul style="list-style-type: none"> • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Software can sort by <p>Specimen integrity monitor available</p> <ul style="list-style-type: none"> • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Maintenance required <p>Automated aliquotting available</p> <ul style="list-style-type: none"> • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates • Inspects samples for bar code/Detects & reports clots in specimen • Detects & reports quantity not sufficient specimens/Maintenance required 	<p>yes centrifuge module/1,900 × 1,200 × 1,375 mm/yes 400; 96-tube capacity/13 × 100; 13 × 75 yes yes yes quarterly yes rack entry-exit module/1,900 × 1,200 × 965 mm/yes/500 16, 13 × 100; 16, 13 × 75/yes 600/annually yes decapper module/1,600 × 600 × 965 mm/yes/600 16, 13 × 100; 16, 13 × 75/annually yes/yes yes rack exit-entry module/1,900 × 1,200 × 965 mm/yes/500 16, 13 × 100; 16, 13 × 75/specimen, method, output yes via Vitros 5,1 FS 3600, 5600/—/—/— 16, 13 × 100; 16, 13 × 75/weekly, monthly, annually yes aliquoter & labeler module/1,900 × 1,500 × 965 mm/yes/200 16, 13 × 100; 16, 13 × 75 yes/yes yes/quarterly</p>	<p>yes (as option) EC1 or EC2/EC1: 83.07×61.42×67.71 in.; EC2: 83.07×85.83×67.71 in./yes depends on config./16, 13×100; 16, 13×75; 11.5×65.5 to 15.5×108 mm yes yes yes every 6 months yes input sorter/78.74 × 33.47 × 69.29 in./1,200 with sort & decap only 16, 13 × 100; 16, 13 × 75; 11.5 × 65.5 mm up to 15.5 × 108 mm/yes 600/every 4 months yes decapping module/14.96 × 12.60 × 5.90 in./1,200 with sort & decap only 16, 13×100; 16, 13×75; 11.5×65.5 to 15.5×108 mm/every 4 months yes/yes yes output sorter/71.65 × 55.90 × 55.11 in./yes/1,200 with sort & decap only 16, 13×100; 16, 13×75; 11.5×65.5 to 15.5×108 mm/specimen, method, output yes (as option) QS I module/62.99 × 30.71 × 43.31 in./yes/850 16, 13×100; 16, 13×75; 11.5×65.5 to 15.5×108 mm/every 4 months yes aliquotting unit/66.92 × 30.70 × 46.10 in./yes/540 16, 13×100; 16, 13×75; 11.5×65.5 to 15.5×108 mm yes/yes yes/every 4 months</p>
<p>Instrument (analyzer) interfaces</p> <ul style="list-style-type: none"> • Rules-based instrument interface control subsystem • Process control of instrument via control subsystem <p>Physical/hardware (instrument/specimen) interface</p> <ul style="list-style-type: none"> • Hematology/Chemistry/Coagulation • Immunoassay/Urinalysis 	<p>yes — robotic arm interface/point-of-reference sampling/in development point-of-reference sampling/—</p>	<p>no no — —</p>
<p>Instruments to which your system/product is interfaced</p> <p>Other robotic products/components to which system, product is linked</p>	<p>Vitros 5600, 3600, 5,1 FS, 950, 250/350 Systems; enGen interfaces w/several non-Vitros IA systems</p> <p>—</p>	<p>— —</p>
<p>Automated recapper or sealer available</p> <ul style="list-style-type: none"> • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput* • Recaps-seals multiple size tubes simultaneously/Containers device accomm. • Maintenance required 	<p>recapper recapper module/1,600 × 600 × 965 mm/yes/500 yes/16, 13 × 100; 16, 13 × 75 annually</p>	<p>recapper (as option) recapping module/13.39 × 12.20 × 8.66/yes/1,100 yes/16, 13 × 100; 16, 13 × 75; 11.5 × 65.5 to 15.5 × 108 mm every 4 months</p>
<p>Automated storage & retrieval available</p> <ul style="list-style-type: none"> • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput* • Containers device accommodates/Connects to the track • Room temperature/Min. & max. No. of tubes stored per module • Multiple size tubes can be stored in the same module/Maintenance required • Refrigerated storage & retrieval capability <p>Longitudinal upgrade pathway or plan to protect users' investments</p>	<p>yes, in development — — — — — customized automation offering, enGen can be reconfigured or upgraded as needs change; SW configuration updates available periodically depends on config., custom./depends on service contract with Ortho no/no</p>	<p>yes —/—/yes/1,200 16, 13 × 100; 16, 13 × 75; 11.5 × 65.5 to 15.5 × 108 mm/no yes/1,200 yes/every 4 months no independent of any analyzer company and modules can be upgraded</p>
<p>Avg. time to install/Who provides service, support/Hours support is available On-site biomedical engineer required/User group meets regularly</p>	<p>— —</p>	<p>1-2 weeks/PVT LabSystems & partners/daily 8 AM–5 PM & 24/7 on request no/no</p>
<p>List price</p> <p>Individual list prices for components</p> <ul style="list-style-type: none"> • Process control SW/Transportation systems/Auto. centrifugation • Auto. input, accession/Auto. decap/Auto. sort/Auto. storage & retrieval • Specimen integrity monitor/Automated aliquot • Instrument (analyzer) interfaces/Automated recap 	<p>depends on configuration — — — —</p>	<p>\$360,000 \$15k–\$45k/—/\$170 or \$240k included/included/included/— \$80k/included —/\$50k–\$80k</p>
<p>Distinguishing features</p> <p>* For basic building block unit</p> <p>** Average throughput in specimen containers per hour per device</p>	<p>customizable: systems designed to fit in existing floor space while providing Lean workflow; configurable: systems designed to interface with several lab analyzers; systems grow with the lab</p>	<p>basic platform can be assembled with all modules for an all-in-one system; low consumable costs through standard products; quality module QS I for monitoring (specimen integrity monitor and volume measuring)</p>

Laboratory automation systems and workcells

<i>Part 9 of 13</i>	PVT LabSystems LLC Miriam Hoelzel info@pvtlabsystems.com 300 Town Park Dr., Kennesaw, GA 30144 877-788-5227 www.pvtlabsystems.com	PVT LabSystems LLC Miriam Hoelzel info@pvtlabsystems.com 300 Town Park Dr., Kennesaw, GA 30144 877-788-5227 www.pvtlabsystems.com
Name of system/First year installed/No. of 2008 contracts signed No. of live sites installed in N. America/Europe/Asia-Australia	Workstation/2003/3 4/22/2	Sorting System RSD Pro/2001/45 14/95/16
Automation products that are available • Pre-analytical processor/Total laboratory automation • Automated functions: Accessioning/Track load/Centrifugation/Decapping • Automated functions: Rack specific sort/Aliquot/Tube relabeling/Resealing • Automated functions: Storage-retrieval/Intelligent sample routing • SW: Dedicated Process Control/Middleware control using LIS/Architecture • Company has dedicated automation support team/Remote sys. monitoring	yes/yes yes/no/yes/yes yes/yes/yes/yes yes/yes yes/yes/open yes/yes	yes/yes yes/no/yes (as option)/yes yes/no/no/yes (as option) yes/yes yes/yes/open yes/yes
Software features/functionality • Patient demographics & insurance data/Rules-based architecture • Supports data retrieval/Internet connectivity • Online real-time help system/QC/Stats & management reports • Evaluates validity & releasability of results from automated analyzers • Specimen tracking/Priority processing/Random-access spec. movement • Supports accession No. redundancy (duplicate specimen ID) • Supports specimen carrier & level identification • Unique bar-code number per container required • Specimen routing/Multistop routing (one tube to multiple workstations) • Specimen scheduling/Instrument scheduling • Routes test to workstation/Automatic reflex, repeat, dilutions • Supports multiple HW config./Supports other proprietary transport. HW • Sample storage & retrieval SW/Supports approved CLSI standards	automation SW feature/automation SW feature automation SW feature/— automation SW feature/automation SW feature/automation SW feature — automation SW feature/automation SW feature/automation SW feature automation SW feature automation SW feature — automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature/— automation SW feature/— automation SW feature/automation SW feature	automation SW feature/automation SW feature automation SW feature/— automation SW feature/automation SW feature/automation SW feature — automation SW feature/automation SW feature/automation SW feature automation SW feature automation SW feature — automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature/— automation SW feature/— automation SW feature/automation SW feature
LIS(s) & versions interfaced & live w/LAS/How LIS(s) are interfaced w/your LAS	Cerner, MCS, LDS, Medat, Systek, MIPS, Providens, Bayer, Molis, Omega, Misys, Vertex, Zanacore, DI, Cirrus, SCC Soft, Nyantech, others/ASTM and system-specific dynamic interface	Cerner, MCS, LDS, Medat, Systek, MIPS, Providens, Bayer, Molis, Omega, Misys, Vertex, Zanacore, DI, Cirrus, SCC Soft, Nyantech, others/ASTM and system-specific dynamic interface
Transportation systems available • Model/Dimen.* (H × W × D)/Conforms to CLSI Stand. Auto 1-5 • Containers device accommodates/Avg. throughput in cm per second • Supports automatic rerouting for reflex-repeat-dilutions • Modular HW/Installed options/Device can operate in track & manual mode • Required utilities/Required maintenance • Carrier type/Scalable system	yes —/—yes 16, 13 × 100; 16, 13 × 75; 11.5 × 65.5 mm up to 15.5 × 108 mm/— no yes/floor mounted/yes compressed air, electricity/every 4 months single and mult. (5) specimen container per carrier/yes	yes —/—/yes 16, 13 × 100; 16, 13 × 75; 11.5 × 65.5 to 15.5 × 108 mm/— no yes/floor mounted/yes compressed air, electricity/every 6 months single specimen container per carrier/yes
Automated centrifugation available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5 • Maximum throughput/Containers device accommodates • Can identify tube types for custom programmed rate & spin times per run • More than one centrif. can be connected to track system • For multi-unit centrif., each centrif. operates independently for rate & time • Maintenance required Automated input/accessioning available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Dedicated lanes for stat samples • Maximum No. of samples that can be loaded/Maintenance required Automated decapping available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Maintenance required • Removes multiple size tube caps per run/ Removes screw type sample caps Automated sorting available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Software can sort by Specimen integrity monitor available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Maintenance required Automated aliquotting available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates • Inspects samples for bar code/Detects & reports clots in specimen • Detects & reports quantity not sufficient specimens/Maintenance required	yes EC1 or EC2/EC1: 83.07×61.42×67.71 in.; EC2: 83.07×85.83×67.71 in./yes depends on configuration/16, 13 × 100; 15, 13 × 75, others yes yes yes every 6 months yes input sorter/78.74 × 33.47 × 69.29 in./ yes/1,200 with sort & decap only 16, 13 × 100; 16, 13 × 75; 11.5 × 65.5 mm up to 15.5 × 108 mm/yes 600/every 4 months yes decapping module/14.96×12.60×5.90 in./yes/1,200 with sort & decap only 16, 13×100; 16, 13×75; 11.5×65.5 to 15.5×108 mm/every 4 months yes/yes yes output/71.65 × 55.90 × 55.11 in./yes/1,200 with sort & decap only 16, 13×100; 16, 13×75; 11.5×65.5 to 15.5×108 mm/specimen, method, output yes (as option) QS I module/62.99 × 30.71 × 43.31 in./yes/850 16, 13×100; 16, 13×75; 11.5×65.5 to 15.5×108 mm/every 4 months yes aliquotting unit/66.92 × 30.70 × 46.10 in/ yes/540 16, 13×100; 16, 13×75; 11.5×65.5 to 15.5×108 mm yes/yes yes/every 4 months	yes (as option) EC1 or EC2/EC1: 83.07×61.42×67.71 in.; EC2: 83.07×85.83×67.71 in./yes depends on configuration/16, 13×100; 16, 13×75; 11.5×65.5 to 15.5×108 mm yes yes yes every 6 months yes input sorter/78.74 × 33.47 × 69.29 in./ yes/1,200 with sort & decap only 16, 13 × 100; 16, 13 × 75; 11.5 × 65.5 mm up to 15.5 × 108 mm/yes 600/every 6 months yes decapping module/14.96 × 12.60 × 5.90 in. /yes/1,200 w/sort & decap only 16, 13 × 100; 16, 13 × 75; 11.5 × 65.5 mm up to 15.5 × 108 mm/every 6 mo. yes/yes yes output sorter/71.65 × 55.90 × 55.12 in./yes/1,200 with sort & decap only 16, 13×100; 16, 13×75; 11.5×65.5 to 15.5×108 mm/specimen, method, output yes (as option) QS I module/62.99 × 30.71 × 43.31 in./yes/850 16, 13 × 100; 16, 13 × 75; 11.5 × 65.5 mm up to 15.5 × 108 mm/every 6 mo. no — — — —
Instrument (analyzer) interfaces • Rules-based instrument interface control subsystem • Process control of instrument via control subsystem Physical/hardware (instrument/specimen) interface • Hematology/Chemistry/Coagulation • Immunoassay/Urinalysis	no no —/—/— —/—	no no —/—/— —/—
Instruments to which your system/product is interfaced Other robotic products/components to which system, product is linked	— —	— —
Automated recapper or sealer available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Recaps-seals multiple size tubes simultaneously/Containers device accomm. • Maintenance required	recapper (as option) recapping module/13.39 × 12.20 × 8.66 in./yes/1,100 with sort & decap only yes/16, 13 × 100; 16, 13 × 75; 11.5 × 65.5 to 15.5 × 108 mm every 4 months	recapper (as option) recapping module/13.39 × 12.20 × 8.66/yes/1,100 yes/16, 13 × 100; 16, 13 × 75, 11.5 × 65.5 mm up to 15.5 × 108 mm every 6 months
Automated storage & retrieval available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Connects to the track • Room temperature/Min. & max. No. of tubes stored per module • Multiple size tubes can be stored in the same module/Maintenance required • Refrigerated storage & retrieval capability Longitudinal upgrade pathway or plan to protect users' investments	yes —/—/—/1,200 16, 13 × 100; 16, 13 × 75; 11.5 × 65.5 to 15.5 × 108 mm/no yes/1,200 yes/every 4 months no independent of any analyzer company; modules can be upgraded	yes —/—/yes/1,200 16, 13 × 100; 16, 13 × 75; 11.5 × 65.5 mm up to 15.5 × 108 mm/no yes/1,200 yes/every 6 months no independent of any analyzer company; modules can be upgraded
Avg. time to install/Who provides service, support/Hours support is available On-site biomedical engineer required/User group meets regularly	1-2 weeks/PVT LabSystems & partners/daily 8 AM–5 PM & 24/7 on request no/no	1 week/PVT LabSystems & partners/daily 8 AM–5 PM (EST); 24/7 on request no/no
List price Individual list prices for components • Process control SW/Transportation systems/Auto. centrifugation • Auto. input, accession/Auto. decap/Auto. sort/Auto. storage & retrieval • Specimen integrity monitor/Automated aliquot • Instrument (analyzer) interfaces/Automated recap	— \$530k–\$600k/—/included included/included/included/— \$80k/included —/\$50k–\$80k	\$230,000 \$15k–\$45k/—/\$170k–\$240k included/included/included/— \$80k/— —/\$50k
Distinguishing features * For basic building block unit ** Average throughput in specimen containers per hour per device	independent from any ID company; automated centrifuge works with tubes or racks; all kinds of tubes and racks can be used	recapping can be used for all kinds of tubes; effective solution for archiving; PVT offers customized solution

Laboratory automation systems and workcells

<i>Part 10 of 13</i>	PVT LabSystems LLC Miriam Hoelzel info@pvtlabsystems.com 300 Town Park Dr., Kennesaw, GA 30144 877-788-5227 www.pvtlabsystems.com	Roche Diagnostics Corp. Leslie Casciato leslie.casciato@roche.com 9115 Hague Rd., Indianapolis, IN 46250 317-521-4011 www.us.labsystems.roche.com
Name of system/First year installed/No. of 2008 contracts signed No. of live sites installed in N. America/Europe/Asia-Australia	Small Sorting System ProV/2005/5 3/13/0	Modular Pre-Analytics/2000/28 97/400+ worldwide
Automation products that are available • Pre-analytical processor/Total laboratory automation • Automated functions: Accessioning/Track load/Centrifugation/Decapping • Automated functions: Rack specific sort/Aliquot/Tube relabeling/Resealing • Automated functions: Storage-retrieval/Intelligent sample routing • SW: Dedicated Process Control/Middleware control using LIS/Architecture • Company has dedicated automation support team/Remote sys. monitoring	yes/yes yes/no/no/yes yes/no/no/yes (as option) yes/yes yes/yes/open yes/yes	yes/yes yes/—/yes/yes yes/yes/yes/yes yes/in development yes/yes/open yes/yes
Software features/functionality • Patient demographics & insurance data/Rules-based architecture • Supports data retrieval/Internet connectivity • Online real-time help system/QC/Stats & management reports • Evaluates validity & releasability of results from automated analyzers • Specimen tracking/Priority processing/Random-access spec. movement • Supports accession No. redundancy (duplicate specimen ID) • Supports specimen carrier & level identification • Unique bar-code number per container required • Specimen routing/Multistop routing (one tube to multiple workstations) • Specimen scheduling/Instrument scheduling • Routes test to workstation/Automatic reflex, repeat, dilutions • Supports multiple HW config./Supports other proprietary transport. HW • Sample storage & retrieval SW/Supports approved CLSI standards	automation SW feature/automation SW feature automation SW feature/— automation SW feature/automation SW feature/automation SW feature — automation SW feature/automation SW feature/automation SW feature automation SW feature automation SW feature — automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature/— automation SW feature/— automation SW feature/automation SW feature	automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature/automation SW feature automation SW feature automation SW feature/automation SW feature/automation SW feature automation SW feature automation SW feature automation SW feature automation SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature
LIS(s) & versions interfaced & live w/ LAS/How LIS(s) are interfaced w/ your LAS	Cerner, MCS, LDS, Medat, Systek, MIPS, Providens, Bayer, Molis, Omega, Misys, Vertex, Zanacore, DI, Cirrus, SCC Soft, Nyantech, others/ASTM and system-specific dynamic interface	Cerner, Misys, Cerner Millennium, Vista, Meditech, McKesson, Soft, DoD, others/LIS to LAS, ASTM, HL7
Transportation systems available • Model/Dimen.* (H × W × D)/Conforms to CLSI Stand. Auto 1-5 • Containers device accommodates/Avg. throughput in cm per second • Supports automatic rerouting for reflex-repeat-dilutions • Modular HW/Installed options/Device can operate in track & manual mode • Required utilities/Required maintenance • Carrier type/Scalable system	yes —/—/yes 16, 13×100; 16, 13×75; 11.5×65.5 to 15.5×108 mm/— no yes/floor mounted/yes compressed air, electricity/every 6 months single specimen container per carrier/yes	yes Hitachi CTL/984 × 300 × 600–2,700 mm/yes 16, 13 × 100; 16, 13 × 75/16 yes yes/floor mounted/yes electricity/— multiple specimen (5) container per carrier/yes
Automated centrifugation available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5 • Maximum throughput/Containers device accommodates • Can identify tube types for custom programmed rate & spin times per run • More than one centrif. can be connected to track system • For multi-unit centrif., each centrif. operates independently for rate & time • Maintenance required Automated input/accessioning available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Dedicated lanes for stat samples • Maximum No. of samples that can be loaded/Maintenance required Automated decapping available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Maintenance required • Removes multiple size tube caps per run/ Removes screw type sample caps Automated sorting available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Software can sort by Specimen integrity monitor available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Maintenance required Automated aliquotting available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates • Inspects samples for bar code/Detects & reports clots in specimen • Detects & reports quantity not sufficient specimens/Maintenance required	no — — — — — yes input sorter/78.74 × 33.47 × 49.60 in./yes/1,200 16, 13 × 100; 16, 13 × 75; 11.5 × 65.5 mm up to 15.5 × 108 mm/yes 600/every 6 months yes decapping module/14.96 × 12.99 × 5.90 in./yes/1,200 16, 13 × 100; 16, 13 × 75; 11.5 × 65.5 mm up to 15.5 × 108 mm/every 6 mo. yes/yes yes output sorter/78.74 × 33.47 × 74.40 in./yes/1,200 16, 13×100; 16, 13×75; 11.5×65.5 to 15.5×108 mm/specimen, method, output yes TTI/—/yes/1,200 16, 13 × 100; 16, 13 × 75; 11.5 × 65.5 mm up to 15.5 × 108 mm/every 6 mo. no — — — — — —	yes Hitachi ACU/1,250 × 750 × 1,045 mm/yes 250 for 1 unit, 400 for 2/16, 13 × 100; 16, 13 × 75 no yes no daily, 5 minutes yes Hitachi IBM/1,065 × 970 × 1,045 mm/yes/600 16, 13 × 100; 16, 13 × 75/yes 300/— yes Hitachi DSP/1,250 × 450 × 1,045/yes/400 16, 13 × 100; 16, 13 × 75/— yes/yes yes Hitachi FSS/1,350 × 600 × 1,045 mm/yes/500 16, 13 × 100; 16, 13 × 75/specimen, method, output no — — yes Hitachi AQN/1,350 × 1,200 × 1,045 mm/yes/400p + 800a 16, 13 × 100; 16, 13 × 75 yes/yes yes/—
Instrument (analyzer) interfaces • Rules-based instrument interface control subsystem • Process control of instrument via control subsystem Physical/hardware (instrument/specimen) interface • Hematology/Chemistry/Coagulation • Immunoassay/Urinalysis	no no — —	yes yes no/point-of-reference sampling/point-of-reference sampling point-of-reference sampling/no
Instruments to which your system/product is interfaced	—	Roche Hitachi Modular Analytics, Roche cobas 6000 analyzer series
Other robotic products/components to which system, product is linked	—	Stago coagulation
Automated recapper or sealer available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Recaps-seals multiple size tubes simultaneously/Containers device accomm. • Maintenance required	recapper (as option) recapping module/13.39 × 12.20 × 8.66/yes/1,100 yes/16, 13 × 100; 16, 13 × 75; 11.5 × 65.5 mm up to 15.5 × 108 mm every 6 months	recapper Hitachi RSP/1,280 × 450 × 1,045/yes/500 yes/13 × 100; 13 × 75 —
Automated storage & retrieval available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Connects to the track • Room temperature/Min. & max. No. of tubes stored per module • Multiple size tubes can be stored in the same module/Maintenance required • Refrigerated storage & retrieval capability Longitudinal upgrade pathway or plan to protect users' investments Avg. time to install/Who provides service, support/Hours support is available On-site biomedical engineer required/User group meets regularly	yes —/—/no/1,200 16, 13 × 100; 16, 13 × 75; 11.5 × 65.5 mm up to 15.5 × 108 mm/no yes/— yes/every 6 months no independent of any analyzer company and modules can be upgraded 1 week/PVT LabSystems & partners/daily 8 AM–5 PM (EST); 24/7 on request no/no	yes (storage) —/1,350 mm × 600 mm × 1,045 mm/yes/500 16, 13 × 100; 16, 13 × 75/yes yes/300 tubes yes/no in development system can be extended or modified on-site to upgrade/change config. <1 week/Roche/24/7 no/yes
List price Individual list prices for components • Process control SW/Transportation systems/Auto. centrifugation • Auto. input, accession/Auto. decap/Auto. sort/Auto. storage & retrieval • Specimen integrity monitor/Automated aliquot • Instrument (analyzer) interfaces/Automated recap	\$220,000 \$15k–\$45k/—/— included/included/included/— \$13k/— —/\$50k	system configuration and design dependant — — — —
Distinguishing features <i>* For basic building block unit</i> <i>** Average throughput in specimen containers per hour per device</i>	hardware and software completely customized; high throughput; upgradable with more modules	PMI cert. proj. management driven installs; lab auto design/consult team analyzes workflow of appro. system; manufactured and designed by Roche/Hitachi for seamless integration/reliability; aliquoting/recapping/ bar-code labeling; small, flexible footprint; avg. 8–12 min. processing time

Laboratory automation systems and workcells

<p><i>Part 11 of 13</i></p>	<p>Sarstedt, Inc. Peter Rumswinkel, VP/GM sarstedt@bellsouth.net P. O. Box 468, Newton, NC 28658 800-257-5101 www.sarstedt.com</p>	<p>Siemens Healthcare Diagnostics Pamela Curtin 1717 Deerfield Road, Deerfield, IL 60015 914-524-3824 www.siemens.com/diagnostics</p>
<p>Name of system/First year installed/No. of 2008 contracts signed No. of live sites installed in N. America/Europe/Asia-Australia</p>	<p>Sarstedt PVS —</p>	<p>Advia Solutions/1998/— >140 U.S./>390 worldwide</p>
<p>Automation products that are available</p> <ul style="list-style-type: none"> • Pre-analytical processor/Total laboratory automation • Automated functions: Accessioning/Track load/Centrifugation/Decapping • Automated functions: Rack specific sort/Aliquot/Tube relabeling/Resealing • Automated functions: Storage-retrieval/Intelligent sample routing • SW: Dedicated Process Control/Middleware control using LIS/Architecture • Company has dedicated automation support team/Remote sys. monitoring 	<p>yes/no yes/—/no/yes yes/yes/yes/yes no/yes yes/yes/open yes/yes</p>	<p>yes/yes yes/yes/yes/yes yes/no/no/in development yes/yes yes/yes/closed yes/yes</p>
<p>Software features/functionality</p> <ul style="list-style-type: none"> • Patient demographics & insurance data/Rules-based architecture • Supports data retrieval/Internet connectivity • Online real-time help system/QC/Stats & management reports • Evaluates validity & releasability of results from automated analyzers • Specimen tracking/Priority processing/Random-access spec. movement • Supports accession No. redundancy (duplicate specimen ID) • Supports specimen carrier & level identification • Unique bar-code number per container required • Specimen routing/Multistop routing (one tube to multiple workstations) • Specimen scheduling/Instrument scheduling • Routes test to workstation/Automatic reflex, repeat, dilutions • Supports multiple HW config./Supports other proprietary transport. HW • Sample storage & retrieval SW/Supports approved CLSI standards 	<p>—/automation SW feature automation SW feature/— —/—/automation SW feature — automation SW feature/automation SW feature/— automation SW feature automation SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature/— automation SW feature/— —/automation SW feature</p>	<p>LIS feature/automation SW feature automation SW feat./LIS feature automation SW feature/automation SW feature/automation SW feature automation SW feature automation SW feature/automation SW feature/automation SW feature automation SW feature automation SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature</p>
<p>LIS(s) & versions interfaced & live w/ LAS/How LIS(s) are interfaced w/ your LAS</p>	<p>—</p>	<p>Siemens, Cerner, Meditech, SCC Soft, Misys, Data Innovations, OSI, Telepath-iSoft, Netlab, LMX Labzis II, SCL 2000, others/ASTM</p>
<p>Transportation systems available</p> <ul style="list-style-type: none"> • Model/Dimen.* (H × W × D)/Conforms to CLSI Stand. Auto 1-5 • Containers device accommodates/Avg. throughput in cm per second • Supports automatic rerouting for reflex-repeat-dilutions • Modular HW/Installed options/Device can operate in track & manual mode • Required utilities/Required maintenance • Carrier type/Scalable system 	<p>no — — — — —</p>	<p>yes —/950 × 2,000 × 530 mm/yes 16, 13 × 100; 16, 13 × 75, others/71.6 yes yes/floor and subfloor mounted/yes compressed air, electricity, water/weekly, monthly, quarterly, annually single specimen container per carrier/yes</p>
<p>Automated centrifugation available</p> <ul style="list-style-type: none"> • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5 • Maximum throughput/Containers device accommodates • Can identify tube types for custom programmed rate & spin times per run • More than one centrif. can be connected to track system • For multi-unit centrif., each centrif. operates independently for rate & time • Maintenance required <p>Automated input/accessioning available</p> <ul style="list-style-type: none"> • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Dedicated lanes for stat samples • Maximum No. of samples that can be loaded/Maintenance required <p>Automated decapping available</p> <ul style="list-style-type: none"> • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Maintenance required • Removes multiple size tube caps per run/ Removes screw type sample caps <p>Automated sorting available</p> <ul style="list-style-type: none"> • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Software can sort by <p>Specimen integrity monitor available</p> <ul style="list-style-type: none"> • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Maintenance required <p>Automated aliquotting available</p> <ul style="list-style-type: none"> • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** <ul style="list-style-type: none"> • Containers device accommodates • Inspects samples for bar code/Detects & reports clots in specimen • Detects & reports quantity not sufficient specimens/Maintenance required 	<p>no — — — — — yes —/—/yes/1200 16, 13 × 100; 16, 13 × 75; 13 × 65 to 16 × 100/— up to 600, configuration dependent/quarterly yes —/configuration dependent/yes/1,200 16, 13 × 100; 16, 13 × 75, multiple/quarterly yes/yes yes —/configuration dependent/yes/1,200 16, 13 × 100; 16, 13 × 75, multiple/specimen, method, output under development quality audit in development/configuration dependent/—/700 16, 13 × 100; 16, 13 × 75, multiple/quarterly yes —/configuration dependent/yes/dependent upon number of aliquots and their volumes 16, 13 × 100; 16, 13 × 75, multiple yes/yes yes/quarterly</p>	<p>yes —/1,900 × 1,570 × 860 mm/yes 240/16, 13 × 100; 16, 13 × 75, others no yes yes weekly, monthly, quarterly, annually yes —/1,900 × 2,040 × 860 mm/yes/600 16, 13 × 100; 16, 13 × 75, others/yes 1,000/weekly, monthly, quarterly, annually yes —/included in centrifuge module/yes/240; independent module/550 16, 13 × 100; 16, 13 × 75, others/weekly, monthly, quarterly, annually yes/yes yes —/1,900 × 2,040 × 860 mm/yes/600 16, 13 × 100; 16, 13 × 75, others/specimen, method, output onboard each instrument integrated on chemistry instrument 16, 13 × 100; 16, 13 × 75, others/— no — — — —</p>
<p>Instrument (analyzer) interfaces</p> <ul style="list-style-type: none"> • Rules-based instrument interface control subsystem • Process control of instrument via control subsystem <p>Physical/hardware (instrument/specimen) interface</p> <ul style="list-style-type: none"> • Hematology/Chemistry/Coagulation • Immunoassay/Urinalysis 	<p>no no — —</p>	<p>yes yes robotic arm interface/pt-of-ref. sampling/robotic arm interface pt.-of-ref. sampling & robotic arm interface/pt.-of-ref. sampling</p>
<p>Instruments to which your system/product is interfaced</p> <p>Other robotic products/components to which system, product is linked</p>	<p>— —</p>	<p>Advia 120/2120, Advia Centaur/Centaur XP, Immulite 2000/2500, Advia 1650/1800/2400; Stago, Tosoh, Dade, RxL[†], CA-7000[‡], Dimension Vista[‡] Siemens: SMS; Dade: STM</p>
<p>Automated recapper or sealer available</p> <ul style="list-style-type: none"> • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput* • Recaps-seals multiple size tubes simultaneously/Containers device accomm. • Maintenance required 	<p>recapper —/configuration dependent/yes/1,200 yes/16, 13 × 100; 16, 13 × 75; 13 mm—16 mm in diameter quarterly</p>	<p>recapper in development — —/—/16, 13 × 100; 16, 13 × 75, others —</p>
<p>Automated storage & retrieval available</p> <ul style="list-style-type: none"> • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput* • Containers device accommodates/Connects to the track • Room temperature/Min. & max. No. of tubes stored per module • Multiple size tubes can be stored in the same module/Maintenance required • Refrigerated storage & retrieval capability <p>Longitudinal upgrade pathway or plan to protect users' investments</p> <p>Avg. time to install/Who provides service, support/Hours support is available On-site biomedical engineer required/User group meets regularly</p>	<p>no — — — — — systems are upgradeable</p>	<p>yes —/1,900 × 2,040 × 860 mm/yes/600 16, 13 × 100; 16, 13 × 75, others/yes yes/1 & 1,000 yes/weekly, monthly, quarterly, annually in development flexible & expandable: can contain as few as 2 interfaced components- instruments and can expand to up to 16 interfaces configuration dependent/Siemens Healthcare Diagnostics/24/7 no/yes</p>
<p>List price</p> <p>Individual list prices for components</p> <ul style="list-style-type: none"> • Process control SW/Transportation systems/Auto. centrifugation • Auto. input, accession/Auto. decap/Auto. sort/Auto. storage & retrieval • Specimen integrity monitor/Automated aliquot • Instrument (analyzer) interfaces/Automated recap 	<p>configuration dependent — — — —</p>	<p>varies by configuration — — — —</p>
<p>Distinguishing features</p> <p>* For basic building block unit ** Average throughput in specimen containers per hour per device</p>	<p>bulk loading module: tubes are dumped into a hopper, eliminating need for pre-racking; modular design enables configuration based on individual requirements; manufacturer of instr. and corresponding consumables</p>	<p>high throughput core lab automation with broad menu, single LIS connection, flexible configurations [†]available x-US, in development for US; [‡]in development</p>

Tabulation does not represent an endorsement by the College of American Pathologists.

Laboratory automation systems and workcells

<p><i>Part 12 of 13</i></p>	<p>Siemens Healthcare Diagnostics Tim Keating 1717 Deerfield Road, Deerfield, IL 60015 302-631-9482 www.siemens.com/diagnostics</p>	<p>Sysmex America Inc. Nilam Patel pateln@sysmex.com 1 Nelson C. White Parkway, Mundelein, IL 60060 800-379-7639 ext. 4309 www.sysmex.com/usa</p>
<p>Name of system/First year installed/No. of 2008 contracts signed No. of live sites installed in N. America/Europe/Asia-Australia</p>	<p>StreamLab Analytical Workcell/2002/— >100 U.S./>230 worldwide</p>	<p>HST-N/1991/50+ 230/1,600+ (Europe, Asia, Latin America, Canada, & Australia)</p>
<p>Automation products that are available</p> <ul style="list-style-type: none"> • Pre-analytical processor/Total laboratory automation • Automated functions: Accessioning/Track load/Centrifugation/Decapping • Automated functions: Rack specific sort/Aliquot/Tube relabeling/Resealing • Automated functions: Storage-retrieval/Intelligent sample routing • SW: Dedicated Process Control/Middleware control using LIS/Architecture • Company has dedicated automation support team/Remote sys. monitoring 	<p>yes/yes yes/yes/yes/yes yes/no/no/in development yes/yes yes/yes/open yes/yes</p>	<p>no/no yes/no/no/no yes/no/—/no no/yes yes/yes/closed yes/yes</p>
<p>Software features/functionality</p> <ul style="list-style-type: none"> • Patient demographics & insurance data/Rules-based architecture • Supports data retrieval/Internet connectivity • Online real-time help system/QC/Stats & management reports • Evaluates validity & releasability of results from automated analyzers • Specimen tracking/Priority processing/Random-access spec. movement • Supports accession No. redundancy (duplicate specimen ID) • Supports specimen carrier & level identification • Unique bar-code number per container required • Specimen routing/Multistop routing (one tube to multiple workstations) • Specimen scheduling/Instrument scheduling • Routes test to workstation/Automatic reflex, repeat, dilutions • Supports multiple HW config./Supports other proprietary transport. HW • Sample storage & retrieval SW/Supports approved CLSI standards 	<p>automation SW & LIS feature/automation SW feature automation SW feature/automation SW feature automation SW feat./ automation SW feat./ automation SW feat. automation SW feature automation SW feat./ automation SW feat./ automation SW feat. automation SW feature automation SW & LIS feature automation SW & LIS feature automation SW feature/automation SW feature automation SW & LIS feature/automation SW & LIS feature automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature</p>	<p>automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature /automation SW feature /LIS feature automation SW feature automation SW feature/automation SW feature/yes automation SW feature automation SW feature automation SW feature automation SW feature/automation SW feature —/— automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature</p>
<p>LIS(s) & versions interfaced & live w/LAS/How LIS(s) are interfaced w/your LAS</p>	<p>Cerner, Meditech, SCC, Misys, CHCS, LabGem, Swiss Lab, Medicom, Izaa, Confidentia, others/DBASTM, Dimension Protocol, HL7, ASTM</p>	<p>Cerner (Classic and Millenium), Misys, SCC, Meditech, GE/HL7 & ASTM</p>
<p>Transportation systems available</p> <ul style="list-style-type: none"> • Model/Dimen.* (H × W × D)/Conforms to CLSI Stand. Auto 1-5 • Containers device accommodates/Avg. throughput in cm per second • Supports automatic rerouting for reflex-repeat-dilutions • Modular HW/Installed options/Device can operate in track & manual mode • Required utilities/Required maintenance • Carrier type/Scalable system 	<p>yes StreamLab/60 × 70 × 35in/yes 16, 13 × 100; 16, 13 × 75/300 tubes per hour yes yes/floor mounted/yes compressed air, electricity/weekly single specimen container per carrier/yes</p>	<p>yes HSTN/depends on configuration/yes 16 × 75; 13 × 75/min throughput 150/hr; max as high as lab needs/hr yes yes/floor mounted/yes —/— rack/yes</p>
<p>Automated centrifugation available</p> <ul style="list-style-type: none"> • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5 • Maximum throughput/Containers device accommodates • Can identify tube types for custom programmed rate & spin times per run • More than one centrif. can be connected to track system • For multi-unit centrif., each centrif. operates independently for rate & time • Maintenance required <p>Automated input/accessioning available</p> <ul style="list-style-type: none"> • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Dedicated lanes for stat samples • Maximum No. of samples that can be loaded/Maintenance required <p>Automated decapping available</p> <ul style="list-style-type: none"> • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Maintenance required • Removes multiple size tube caps per run/ Removes screw type sample caps <p>Automated sorting available</p> <ul style="list-style-type: none"> • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Software can sort by <p>Specimen integrity monitor available</p> <ul style="list-style-type: none"> • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Maintenance required <p>Automated aliquotting available</p> <ul style="list-style-type: none"> • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates • Inspects samples for bar code/Detects & reports clots in specimen • Detects & reports quantity not sufficient specimens/Maintenance required 	<p>yes StreamLab/31 × 23 × 29 in/yes up to 400 per hr/16, 13 × 100; 16, 13 × 75, handles various sizes simultan. yes no — weekly, monthly yes StreamLab/60 × 70 × 35 in/yes/300 tubes 16, 13 × 100; 16, 13 × 75/yes up to 600/daily, monthly yes StreamLab/integrated with input-output track/yes/300 16, 13 × 100; 16, 13 × 75/daily, monthly yes/yes yes StreamLab/integrated with input-output track/yes/300 16, 13 × 100; 16, 13 × 75/specimen, method, output yes StreamLab/integrated with analyzer/yes/300 16, 13 × 100; 16, 13 × 75/— yes StreamLab/integrated with sample transfer module/yes/300 16, 13 × 100; 16, 13 × 75 yes/yes yes/daily</p>	<p>no — — — — — — yes —/—/—/— —/— 200 samples per input module/— no — — — yes PVT TS-series: low-mid volume ~5 × 3 ft.; high volume ~6 × 5 ft. 3 × 75/specimen, method, output yes (located within the analyzers) —/—/—/— —/— no — — — —</p>
<p>Instrument (analyzer) interfaces</p> <ul style="list-style-type: none"> • Rules-based instrument interface control subsystem • Process control of instrument via control subsystem <p>Physical/hardware (instrument/specimen) interface</p> <ul style="list-style-type: none"> • Hematology/Chemistry/Coagulation • Immunoassay/Urinalysis 	<p>yes yes no/pt-of-ref samp. & rob. arm interf./pt-of-ref samp. & rob. arm interf. pt-of-ref sampling & robotic arm interface/no</p>	<p>yes yes point-of-reference sampling/—/— —/—</p>
<p>Instruments to which your system/product is interfaced</p> <p>Other robotic products/components to which system, product is linked</p>	<p>Dimension RxL Max, Dimension Vista, Immulite 2000 & 2500; Sysmex CA 7000; Abbott Architect i2000, Advia Centaur (avail. outside U.S. only)</p> <p>—</p>	<p>Bio-Rad Variant II Turbo Link A1C analyzer</p> <p>Thermo automation, Lab Interlink/Labotix, IDS</p>
<p>Automated recapper or sealer available</p> <ul style="list-style-type: none"> • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput* • Recaps-seals multiple size tubes simultaneously/Containers device accomm. • Maintenance required 	<p>yes StreamLab/40 × 36 × 17 in/yes/300 yes/13 × 100; 13 × 75; 16 × 100; 16 × 75 daily, monthly</p>	<p>no — — —</p>
<p>Automated storage & retrieval available</p> <ul style="list-style-type: none"> • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput* • Containers device accommodates/Connects to the track • Room temperature/Min. & max. No. of tubes stored per module • Multiple size tubes can be stored in the same module/Maintenance required • Refrigerated storage & retrieval capability <p>Longitudinal upgrade pathway or plan to protect users' investments</p>	<p>yes StreamLab SW & input-output module/—/yes/— 13 × 100; 13 × 75; 16 × 100; 16 × 75 (47,952 storage capacity)/no yes/up to 576 yes/— in development StreamLab systems are scalable with open configurations</p>	<p>no — — — — — —</p>
<p>Avg. time to install/Who provides service, support/Hours support is available On-site biomedical engineer required/User group meets regularly</p>	<p>5 days/Siemens/24/7 no/yes</p>	<p><3 days/Sysmex/24/7 no/no</p>
<p>List price</p> <p>Individual list prices for components</p> <ul style="list-style-type: none"> • Process control SW/Transportation systems/Auto. centrifugation • Auto. input, accession/Auto. decap/Auto. sort/Auto. storage & retrieval • Specimen integrity monitor/Automated aliquot • Instrument (analyzer) interfaces/Automated recap 	<p>contact Siemens representative</p> <p>— — — —</p>	<p>dependent upon configuration, contact Sysmex</p> <p>— — — —</p>
<p>Distinguishing features</p> <p>* For basic bulding block unit ** Average throughput in specimen containers per hour per device</p>	<p>integrated automation solution with open architecture allows custom configuration and reconfiguratn by incorporating a 90-degree track turn, which helps maintain a small footprint</p>	<p>scalable, flexible, and reliable automation and instrument systems; fast installation (<3 days); scalable multi-site, multi-system middleware solutions that are developed, tested, and supported by Sysmex</p>

Laboratory automation systems and workcells

Part 13 of 13	Sysmex America Inc. Krista Curcio curciok@sysmex.com 1 Nelson C. White Parkway, Mundelein, IL 60060 800-379-7639 ext. 4613 www.sysmex.com/usa
Name of system/First year installed/No. of 2008 contracts signed No. of live sites installed in N. America/Europe/Asia-Australia	XE-Alpha N/1991/30 250/650+ (Europe, Asia, Latin America, Canada, Australia)
Automation products that are available <ul style="list-style-type: none"> • Pre-analytical processor/Total laboratory automation • Automated functions: Accessioning/Track load/Centrifugation/Decapping • Automated functions: Rack specific sort/Aliquot/Tube relabeling/Resealing • Automated functions: Storage-retrieval/Intelligent sample routing • SW: Dedicated Process Control/Middleware control using LIS/Architecture • Company has dedicated automation support team/Remote sys. monitoring 	—/— yes/—/no/no yes/no/—/no no/— yes/yes/closed yes/yes
Software features/functionality <ul style="list-style-type: none"> • Patient demographics & insurance data/Rules-based architecture • Supports data retrieval/Internet connectivity • Online real-time help system/QC/Stats & management reports • Evaluates validity & releasability of results from automated analyzers • Specimen tracking/Priority processing/Random-access spec. movement • Supports accession No. redundancy (duplicate specimen ID) • Supports specimen carrier & level identification • Unique bar-code number per container required • Specimen routing/Multistop routing (one tube to multiple workstations) • Specimen scheduling/Instrument scheduling • Routes test to workstation/Automatic reflex, repeat, dilutions • Supports multiple HW config./Supports other proprietary transport. HW • Sample storage & retrieval SW/Supports approved CLSI standards 	—/automation SW feature automation SW feature/LIS feature automation SW feature /automation SW feature /LIS feature automation SW feature automation SW feature/automation SW feature/— automation SW feature automation SW feature automation SW feature/automation SW feature —/— automation SW feature/automation SW feature —/automation SW feature —/—
LIS(s) & versions interfaced & live w/ LAS/How LIS(s) are interfaced w/ your LAS	Cerner (Classic and Millennium), Misys, SCC, Meditech, GE/HL7 & ASTM
Transportation systems available <ul style="list-style-type: none"> • Model/Dimen.* (H × W × D)/Conforms to CLSI Stand. Auto 1-5 • Containers device accommodates/Avg. throughput in cm per second • Supports automatic rerouting for reflex-repeat-dilutions • Modular HW/Installed options/Device can operate in track & manual mode • Required utilities/Required maintenance • Carrier type/Scalable system 	yes Alpha N/2 × 7.3 × 3.4 feet 16 × 75; 13 × 75/based on No. of analyzers no yes/—/yes —/— rack/no
Automated centrifugation available <ul style="list-style-type: none"> • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5 • Maximum throughput/Containers device accommodates • Can identify tube types for custom programmed rate & spin times per run • More than one centrif. can be connected to track system • For multi-unit centrif., each centrif. operates independently for rate & time • Maintenance required Automated input/accessioning available <ul style="list-style-type: none"> • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Dedicated lanes for stat samples • Maximum No. of samples that can be loaded/Maintenance required Automated decapping available <ul style="list-style-type: none"> • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Maintenance required • Removes multiple size tube caps per run/ Removes screw type sample caps Automated sorting available <ul style="list-style-type: none"> • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Software can sort by Specimen integrity monitor available <ul style="list-style-type: none"> • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Maintenance required Automated aliquotting available <ul style="list-style-type: none"> • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates • Inspects samples for bar code/Detects & reports clots in specimen • Detects & reports quantity not sufficient specimens/Maintenance required 	no — — — — — yes — —/no 100 samples per input module/— no — — — no —/—/yes/— —/— yes (located within the analyzers) — — no — — — —
Instrument (analyzer) interfaces <ul style="list-style-type: none"> • Rules-based instrument interface control subsystem • Process control of instrument via control subsystem Physical/hardware (instrument/specimen) interface <ul style="list-style-type: none"> • Hematology/Chemistry/Coagulation • Immunoassay/Urinalysis 	yes yes — —
Instruments to which your system/product is interfaced	—
Other robotic products/components to which system, product is linked	—
Automated recapper or sealer available <ul style="list-style-type: none"> • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput* • Recaps-seals multiple size tubes simultaneously/Containers device accomm. • Maintenance required 	no — — —
Automated storage & retrieval available <ul style="list-style-type: none"> • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput* • Containers device accommodates/Connects to the track • Room temperature/Min. & max. No. of tubes stored per module • Multiple size tubes can be stored in the same module/Maintenance required • Refrigerated storage & retrieval capability Longitudinal upgrade pathway or plan to protect users' investments	no — — — — —
Avg. time to install/Who provides service, support/Hours support is available On-site biomedical engineer required/User group meets regularly	1 day/Sysmex/24/7 no/no
List price Individual list prices for components <ul style="list-style-type: none"> • Process control SW/Transportation systems/Auto. centrifugation • Auto. input, accession/Auto. decap/Auto. sort/Auto. storage & retrieval • Specimen integrity monitor/Automated aliquot • Instrument (analyzer) interfaces/Automated recap 	dependent upon configuration, contact Sysmex — — — —
Distinguishing features * For basic building block unit ** Average throughput in specimen containers per hour per device	scalable and flexible configurations with proven history; 1-day installation; scalable middleware solutions are developed & supported by Sysmex