Coagulation analyzers—point of care, self-monitoring

Part 1 of 5	Abbott Point of Care Kevin Ball marketing@i-stat.com Global Marketing Manager 400 College Road East Princeton, NJ 08520 609-454-9301	Helena Point of Care Joe Golias helena@helena.com 1530 Lindbergh Dr. Beaumont, TX 77707 800-231-5663 www.helena.com
Instrument name First year sold	i-STAT 1 2000	Cascade POC 2008
No. of units sold in U.S./Outside U.S. No. of units sold in 2008	8,000/4,000 —	35 (as of April 2008 release)
 units sold to: Country where analyzer designed/Manufactured Is instrument POC or self-monitoring analyzer? 	U.S./U.S. POC	 U.S./U.S. POC and self-monitoring analyzer
Specimen type	finger-stick, venipuncture (whole blood, anticoagulated whole blood)	finger-stick, venipuncture (whole blood, anticoagulated whole blood, plasma)
Model type Dimensions in inches (H \times W \times D)/Weight Specimen volume needs	handheld/portable 9.25 \times 3.03 \times 2.85/18.34 oz accurate volume required (pipetted, fill line on cuvette)	handheld/portable 3.9 \times 6 \times 10.5/4.25 lb accurate volume required (pipetted)
Clotting-based tests for which device has FDA-cleared applications	PT (reportable range: low 10.3 sec, high 87.5 sec; INR: low 0.9, high 8.0, ACT (kaolin), ACT (celite)	PT/INR, APTT, Celite ACT, low molecular weight heparin
Tests using other methodologies for which device has FDA-cleared applications	CHEM8+, BNP, CK-MB, troponin I, creatinine, urea nitrogen (BUN), glucose(Glu), chloride(Cl), sodium (Na), potassium (K), ionized calcium (iCa), hematocrit (hct), hemoglobin (Hgb), pH, PCO2, PO2, TCO2**, HCO3, BEecf, SO2, lactate, anion gap, ACT (Celite), ACT (Kaolin), PT/INR	_
Tests submitted for 510(k) clearance Tests in development but not yet submitted for clearance	=	direct thrombin inhibitor, fibrinogen, hepa- rin/protamine titration
Method of endpoint detection	electrogenic	photo-mechanical
Quality control methods • Electronic • Liquid • Lyophilized • Integrated QC with each analysis • Automatic lockout for QC failure • Other	yes no yes (plasma) yes yes lockout for OC failure is for failed electronic OC or	yes no yes (plasma) no yes
Time (in minutes) to perform control plus specimen test	per cartridge internal QC	
• PT: • PT & PTT: • ACT:	3+ 	2 5 5–12
Data-management capability Includes QC System can automatically transfer data to information system • Patient data	optional add-on yes yes	onboard yes yes
QC data Interface supplied by instrument vendor	yes yes (additional cost)	yes yes (included)
LOINC codes transmitted with results How labs get LOINC codes for reagent kit Commercially available systems for which interfaces are up and running in active user sites	yes package insert Sunquest, Cerner, Soft, McKesson, Meditech, GE, Siemens, VistA, others	no Web site —
Real-time wireless linkage to LIS or HIS	yes (infrared)	yes
Positive identification system (e.g. bar code) for: • Patient specimen • Pageont	yes	yes
Onboard system for automatic error detection	yes, for sample (volume)	yes
Training provided with instrument purchase Approx. No. of training hours needed for:	yes (on site)	yes (on site)
Medical staff Patient	1 NO	30 minutes
Instrument list price	call for pricing	\$3,590
Reagent rental or lease only Cost per sample for: • PT: Cost per sample for reagent rental	NO varies	yes variable
• PTT: Cost per sample for reagent rental	call for pricing call for pricing	\$2.50-\$3.24 variable
Cost per sample if device purchased • ACT: Cost per sample for reagent rental	call for pricing call for pricing	\$2.25–\$3.50 variable
Cost per sample if device purchased CLIA '88 complexity rating	call for pricing moderate	\$2.25-\$3.50 nonwaived
Unique advantages (provided by the vendor)	 broad testing menu many data-management and interfacing options easy to use 	 multiple tests, same device eight-hour battery operation low cost/test

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May 2009

Part 2 of 5	Helena Point of Care Joe Golias pointofcare@helena.com 1530 Lindbergh Drive Beaumont, TX 77704 800-231-5663 www.helena.com	Helena Point of Care Joe Golias pointofcare@helena.com 1530 Lindbergh Drive Beaumont, TX 77704 800-231-5663 www.helena.com	HemoSense/Inverness Medical David Phillips 9975 Summers Ridge Rd. San Diego, CA 92121 510-781-3516 www.hemosense.com
Instrument name	Actalyke XL	Actalyke Mini II	INRatio/INRatio2 PT INR Monitor
	2002	450- (1 000-	2005 (INITALO)/ 2006 (INITALO2)
No. of units sold in U.S./Outside U.S. No. of units sold in 2008	300+/200+	150+/1,000+	/
• units sold to:	operating room: 40; cardiac cath lab: 45; stat lab: 15; NICU: 15	—	—
Country where analyzer designed/Manufactured Is instrument POC or self-monitoring analyzer?	U.S./U.S. POC	U.S./U.S. POC	U.S./U.S. POC and self-monitoring analyzer
Specimen type	venipuncture (whole blood)	venipuncture (whole blood)	finger-stick
Model type Dimensions in inches (H \times W \times D)/Weight Specimen volume needs	portable 5.6 \times 10.7 \times 10.3/15 lb accurate volume required (fill line on cuvette)	portable 6.25 \times 6 \times 5/6.3 lb accurate volume required (fill line on cuvette)	handheld/portable $5.9\times2.9\times1.8$ in/9.3 oz with batteries accurate volume not necessary (drop) ~15 μL
Clotting-based tests for which device has FDA-cleared applications	activated clotting time (ACT)–whole blood, MAX-ACT: maximum factor XII activation ACT, celite, kaolin,	ACT—MAX-ACT, C-ACT, K-ACT, G-ACT	PT (reportable range: low 7 sec, high 75 sec; INR: low 0.7, high 7.5)
Tests using other methodologies for which device		_	none
FDA-cleared applications FDA-cleared tests but not yet clinically released	none	_	none
Tests submitted for 510(k) clearance Tests in development but not yet submitted for clearance		— LMWH, APTT (whole blood), PT (whole blood), AMK	none none
Mathad of andasiat datastics			destrochemical detection, channel in immediate as
Ouality control methods	two-point electromechanical sort-clot detection principle	two-point electromechanical	sample clots
• Electronic	yes ves	yes ves	no (not required, built-in 2-level QC on each strip)
• Lyophilized	yes	yes	no (not required, built-in 2-level do on each strip) No
Integrated QC with each analysis Automatic lockout for QC failure	no yes	no no	yes yes
• Other	data management for entering heparin dose, L-J chart generation for all controls	_	_
Time (in minutes) to perform control plus specimen test	_	_	1
• PT & PTT:	-	-	<u> </u>
• AGI:	5	5	_
Data-management capability Includes QC System can automatically transfer data to information system	yes yes	no no	optional add-on (CoagClinic from Standing Stone) yes
Patient data OC data	yes ves		yes ves
Interface supplied by instrument vendor	interface specifications supplied, POCT1-A compliant	-	no
LOINC codes transmitted with results	no	no	_
Commercially available systems for which interfaces are	_	_	— CoagClinic from Standing Stone; PPM from QAS
up and running in active user sites Lab can control analyzer remotely	no	no	no
Real-time wireless linkage to LIS or HIS	ves		no
Positive identification system (e.g. bar code) for:	Vos	10	
Reagent	yes; all disposables have bar code for identification	no	no
	with use on any Actalyke model		
Onboard system for automatic error detection	yes, stuck magnet, no tube; mechanical instrument parameters only; well rotation, temperature, and detection settings	yes, for stuck magnet, printer problems	yes, for sample (volume), reagent stability
Training provided with instrument purchase	yes (on site)	yes (on site)	yes (on site)
 Approx. No. of training hours needed for: Medical staff 	1–2	1	1
Patient Desting program is available	no	 no	1 yes
Instrument list price	\$3,805	\$1,024 (battery only)-\$1,334 (with printer and	\$1,595 professional; \$1,995 self-test
Reagent rental or lease only	purchase, lease, or reagent rental	battery) purchase, lease, or reagent rental	no
Cost per sample for:			denendo en volumo
Cost per sample of reagent remained	_	_	\$5.50 per strip professional; \$10 per self-test
 PTT: Cost per sample for reagent rental Cost per sample if device purchased 	Ξ	Ξ	Ξ
 ACT: Cost per sample for reagent rental Cost per sample if device purchased 			_
CLIA '88 complexity rating	moderate	moderate	waived
Unique advantages (provided by the vendor)	 two-point electromechanical soft-clot detection principle MAX-ACT: maximum factor XII activation ACT test, 0.5-mL blood volume, linear up to 10 units of heparin, safer plastic tube construction, for use on Actalyke and Hemochron instruments electronic clotting tube (ECT) that simulates and mimics actual blood clot formation for accurate ECT challenges integrated printer 3.5-in. diskette storage 	 two-point electromechanical soft-clot detection magnetic detection device—electronic QC/ revolution MAX-ACT tubes, 0.5-mL volume and linear to 6 U/mL linear up to 6 U/mL of heparin electronic clotting tube (ECT) available 	 onboard QC—two levels of quantitative controls with reportable results simple three-step test process human recombinant thromboplastin (ISI 1.0) individually wrapped test strips nonrefrigerated test strips one unmeasured drop 12-month dating on test strips room-temperature storage of test strips 120-test memory, including QC values

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	Instrumentation Laboratory	International Technidyne Corp.	International Technidyne Corp.
	Elizabeth Walsh ewalsh@ilww.com	customerservice@itcmed.com	customerservice@itcmed.com
	Lexington, MA 02421	8 Olsen Ave. Edison, NJ 08820	8 Olsen Ave. Edison, NJ 08820
	781-861-4165	732-548-5700	732-548-5700
Part 3 of 5	www.ilus.com	www.itcmed.com	www.itcmed.com
Instrument name	Gem PCI Plus (Portable Coagulation Laboratory)	ProTime Microcoaculation System	Hemochron Signature Flite
First year sold	2003	ProTime Micro: 1995; ProTime 3: 2001; New ProTime:	2005
		2006	
No. of units sold in U.S. /Outside U.S.		_/	_/
No. of units sold in 2008	_	_	_
• units sold to:	<u> </u>	<u> </u>	_
Country where analyzer designed/Manufactured is instrument POC or self-monitoring analyzer?	U.S./U.S. POC	U.S./U.S. POC	U.S./U.S. POC
	100	100	
Specimen type	fresh whole blood, citrated whole blood (finger-stick	finger-stick	venipuncture, finger-stick, fresh whole blood, citrated
Model type	TOF PI) bandheid/nortable	handheid/nortable	biood handheid/nortable
Dimensions in inches (H \times W \times D)/Weight	$5.5 \times 2 \times 3.5/0.75$ lb	$2.7 \times 4.5 \times 8.5/3$ lb	$2 \times 7.5 \times 3.7/1.2$ lb
Specimen volume needs	accurate volume not necessary (~50 µL), low sample	small blood sample volume needed, ~25 μL	accurate volume not necessary, (low sample
	volume error message if well not filled		volume error message if well not filled)
Clotting-based tests for which device has	PT and citrate PT (reportable range: 10-150 sec; INR:	PT (reportable range: low 10 sec, high 130 sec;	PT, APTT, PT citrate, APTT citrate, ACT+, ACT-LR
FDA-cleared applications	0.8–12), APTT (reportable range: 20–300 sec), ACT	INR: low 0.8, high 9.9)	
Tests using other methodologies for which device	(65–1,005 sec), ACT–low range (67–400 sec)	none	none
has FDA-cleared applications			
FDA-cleared tests but not yet clinically released	none	none	none
Tests submitted for 510(K) clearance Tests in development but not vet submitted for clearance	none	none —	Ξ
Method of endpoint detection	mechanical endpoint clotting mechanism, monitored	mechanical clot detection	mechanical clot detection
Quality control methods	орисану		
• Electronic	yes	no (not required, onboard QC)	yes, internal automatic EQC
• Liquid	yes (simulated whole blood)	yes (available as an option but not required due to	yes (simulated whole blood)
• Lyophilized	yes	no	yes (simulated whole blood)
Integrated QC with each analysis	no	yes	no
Automatic lockout for QC failure	yes	yes 2 lovels of enhanced OC integrated into each survette	yes energian lagkaut contification lagkaut audit trail
• Uther	—	2 levels of onboard QC integrated into each cuvette	operator lockout, certification lockout, audit trail, and patient identification lockout
Time (in minutes) to perform control plus specimen test			
	2	<5	2
• PT& PTI: • ACT:	2 1–5		2 1–5
Data-management capability	onboard (via Gem Premier 3000)	yes	onboard
System can automatically transfer data to information system	yes	yes (onboard controis)	yes
Patient data	yes	yes	yes
• QC data	yes	yes	yes
Interface supplied by instrument vendor	 P0	communication cable available	yes
How labs get LOINC codes for reagent kit		_	-
Commercially available systems for which interfaces are	-	_	yes
up and running in active user sites Lab can control analyzer remotely	no	no	no
Real-time wireless linkage to LIS or HIS	no	no	no
Patient specimen	no	no	no
• Reagent	yes	yes	yes
Onboard system for automatic error detection	yes, for sample (volume), reagent, and instrument	yes, for sample (volume) and reagent/cuvette	yes, for sample (volume) and reagent/expiration date
		expiration date	
Training provided with instrument purchase	ves (on site)	ves (on site)	ves (on site)
Approx. No. of training hours needed for:			
Medical staff Patient	30 minutes	1	1
	no	ves (training CD/Web-based training)	no
raueni, sen-testing program is available			
Instrument list price	\$5,329 (volume dependent)	\$1,749 professional, \$2,350 consumer	\$7,900
Reagent rental or lease only	outright purchase, lease, reagent rental	yes	no
Cost per sample for:		volume describert	
YI: Cost per sample for reagent rental Cost per sample if device purchased	varies with volume	volume dependent	_
PTT: Cost per sample for reagent rental	varies with volume		_
Cost per sample if device purchased	varies with volume	_	-
 AGI: Gost per sample for reagent rental Cost per sample if device nurchased 	varies with volume varies with volume		-
CLIA '88 complexity rating	nonwaived	waived	moderate
Unique adventeges (requided by the vender)	• Com DCI Dive son he used in equipmenting with it	a two lougle of internet recent control and the th	a integrated her and according to the second
Unique advantages (provided by the vendor)	 Gem PCL Plus can be used in conjunction with the Gem Premier 3000: consolidating BG/lytes/glu/lac/ 	 two levels of integral reagent control automatically run with each patient 	• Integrated bar-code scanner; new compliance technology
	Hot testing	• internal instrument checks verify optical, electrical,	• QC, PID, and OID; lockout and tracking
	comprehensive POC coagulation menu that	and mechanical functions—no further calibration	data-management storage and printing
	allows for POC coagulation analysis throughout an	 sensitive thromhonlastin reagent (ISI = 1.0) as 	optimal connectivity options blood volume 15 ul
	and ACT-low range	recommended by AHA, CAP, and WHO	• ease of use
	onboard data management	results in less than five minutes	Ethernet port and RS232 port
	• mandatory operator ID and patient ID options	 ro-nour room-temperature open-pouch stability of cuvette 	
		bar-coded cuvette—no coding neccessary	
		accepts and stores patient ID/operator ID	
		 automatically sends test results to printer, computer, LIS 	
		both onboard and external controls available	

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	International Technidyne Corp. customerservice@itcmed.com 8 Olsen Ave. Edison N I 08820	International Technidyne Corp. customerservice@itcmed.com 8 Olsen Ave. Edison N I 08820	Medtronic Cardiac Surgery 7611 Northland Drive North Minneapolis, MN 55428 800-328-3320
Part 4 of 5	732-548-5700 www.itcmed.com	732-548-5700 www.itcmed.com	www.medtronic.com
Instrument name First year sold	Signature+ Signature+ introduced in 2002	Hemochron Response 2000	HMS Plus 1999
No. of units sold in U.S./Outside U.S. No. of units sold in 2008	_/ 	_/ 	_/_ _
Country where analyzer designed/Manufactured		 U.S./U.S.	— U.S./U.S.
Is instrument POC or self-monitoring analyzer?	POC	POC	POC
Model type	citrated blood handheld/portable	blood handheld/portable	benchtop
Dimensions in inches (H \times W \times D)/Weight Specimen volume needs	$2\times7.5\times3.75/12$ oz accurate volume not necessary (low sample volume error message if well not filled)	8.7 \times 10.5 \times 7.5/6.4 lb accurate volume required (fill line on tubes)	15.7 \times 15 \times 13/34 lb accurate volume required (automated dispensing)
Clotting-based tests for which device has FDA-cleared applications	PT, APTT, PT citrate, APTT citrate, ACT+, ACT-LR	ACT, (FTCA510, KACT, P214), HITT, TT, fib, HRT, KHRT, PRT, KPRT, PDAO, PDAOK, PT, APTT, PT citrated, APTT citrated	ACT, heparin dose response, heparin protamine titration
Tests using other methodologies for which device has FDA-cleared applications	none	none	none
FDA-cleared tests but not yet clinically released Tests submitted for 510(k) clearance Tests in development but not yet submitted for clearance	none 	none none 	
Method of endpoint detection	mechanical clot detection	mechanical clot detection	mechanical clot detection
Quality control methods	100	100	1/60
Liquid	yes (simulated whole blood)	yes yes (simulated whole blood)	no
 Lyophilized Integrated QC with each analysis 	yes (simulated whole blood) no	yes (simulated whole blood) no	yes no
 Automatic lockout for QC failure Other 	yes operator lockout	yes operator lockout	optional (user defined) optional operator lockout
Time (in minutes) to perform control plus specimen test • PT:	2	2	_
• PT & PTT: • ACT:	- 2 1–5	- 2 1–5	— up to 12 (depending on patient sample)
Data-management capability	onboard	onboard	yes
System can automatically transfer data to information system • Patient data	ves	ves	ves
QC data Interface supplied by instrument vendor	yes yes	yes yes	yes no
LOINC codes transmitted with results How labs get LOINC codes for reagent kit	_		— Web site
Commercially available systems for which interfaces are up and running in active user sites Lab can control analyzer remotely	yes	yes	Telcor, RALS-Plus in development, Aegis POC in development no
Real-time wireless linkage to LIS or HIS	no	no	no
Positive identification system (e.g. bar code) for: • Patient specimen	no	no	yes
• Keagent	yes	yes	yes
Onboard system for automatic error detection	yes, for sample (volume)	yes, for sample (volume) and reagent/expiration date	yes
Training provided with instrument purchase Approx. No. of training hours needed for:	yes (on site)	yes (on site)	yes (on site)
Medical staff Patient	n	1-2 	b
Patient self-testing program is available	\$5,280	\$4.055	\$26,000
Reagent rental or lease only	no	no	rental and purchase available
• PT: Cost per sample for reagent rental	_	_	_
Cost per sample if device purchased PTT: Cost per sample for reagent rental Cost per sample if device purchased	-	-	-
ACT: Cost per sample for reagent rental Cost per sample if device nurchased		-	
CLIA '88 complexity rating	moderate	moderate	moderate (nonwaived)
Unique advantages (provided by the vendor)	 blood volume—15 µL ease of use data-management storage and printing connectivity options configurable QC and operator lockout 	 QC lockout data-management storage connectivity options RxDx heparin/protamine dosing system 	 automated sample dispensing constant temperature control multiple testing capability HDR: heparin dose response HPT: heparin protamine titration high-range ACT optional bar-code scanner optional data-management software

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	Medtronic Cardiac Surgery 7611 Northland Drive North Minneapolis, MN 55428 800-328-3320 www.medtronic.com	Roche Diagnostics Kristina Frey kristina.frey@roche.com 9115 Hague Rd. Indianapolis, IN 46250 800-852-8766	Roche Diagnostics Kristina Frey kristina.frey@roche.com 9115 Hague Rd. Indianapolis, IN 46250 800-852-8766
Part 5 of 5		www.poc.rocne.com	www.poc.rocne.com
Instrument name	ACT Plus	CoaguChek XS PT Test System	CoaguChek XS Plus PT Test System
First year sold	2003	2006 (international)/2007 (U.S.)	2007
No. of units sold in U.S./Outside U.S. No. of units sold in 2008 • units sold to:	_ _ _	_/_ _ _	_/_ _ _
Country where analyzer designed/Manufactured Is instrument POC or self-monitoring analyzer?	U.S./U.S. Poc	Germany/Germany POC and self-monitoring	Germany/Germany POC
Specimen type	venipuncture (whole blood)	fresh whole blood (venous or finger-stick capillary)	fresh whole blood (venous or finger-stick capillary)
Model type Dimensions in inches (H \times W \times D)/Weight Specimen volume needs	benchtop $11 \times 8 \times 13/11.5$ lb accurate volume required (fill line on cuvette and optional easy fill accessory)	handheld/portable 5.43 \times 3.07 \times 1.10/4.48 oz 10 μL	handheld/portable 3.25 × 6.5 × 12.375/350 g 10 μL
Clotting-based tests for which device has FDA-cleared applications	ACT (high range, low range, recalcified, high range heparinase)	PT (reportable range: low 9.6 sec, high 96 sec; INR: low 0.8, high 8.0)	PT (reportable range: low 9.6 sec, high 96 sec; INR: low 0.8, high 8.0)
Tests using other methodologies for which device	none	none	none
FDA-cleared tests but not yet clinically released	-	none	none
Tests submitted for STO(K) clearance Tests in development but not yet submitted for clearance	_	none	none
Method of endpoint detection	mechanical clot detection	amperometric detection	amperometric detection
Quality control methods • Electronic • Liquid	yes no	no (not required, onboard QC) no	no (not required, onboard QC) yes (available as an option but not required due to onboard controls)
• Lyophilized • Integrated OC with each analysis	yes	no ves	no
Automatic lockout for QC failure	optional (user defined)	no	yes yes
• other Time (in minutes) to perform control plus specimen test	optional operator lockout	_	optional operator lockout
• PT:	—	<1	<1
• PT & PTT: • ACT:	 up to 12 (depends on patient sample)	=	=
Data-management capability Includes QC	yes yes	no no	yes yes
System can automatically transfer data to information system Patient data 	Ves	00	ves
QC data Interface supplied by instrument yender	yes	no	yes
LOINC codes transmitted with results		no	no
How labs get LOINC codes for reagent kit Commercially available systems for which interfaces are	Web site Telcor, RALS-Plus, Aegis POC in development	Standing Stone CoagClinic	
up and running in active user sites Lab can control analyzer remotely	no	no	no
Real-time wireless linkage to LIS or HIS	no		10
Positive identification system (e.g. bar code) for:			
Reagent	yes	no	no
Onboard system for automatic error detection	yes	yes	yes
Training provided with instrument purchase Approx. No. of training hours needed for:	yes (on site)	yes (on site)	yes (on site)
Medical staff Patient	1	1 trainer dependent	1.5 —
Patient self-testing program is available	no	yes	no
Instrument list price	\$4,200	varies by distributor	varies by distributor
Reagent rental or lease only Cost per sample for:	rental and purchase available	no	no
PT: Cost per sample for reagent rental Cost per sample if device purchased	_	_	-
PTT: Cost per sample for reagent rental	-	_	-
Cost per sample in device purchased ACT: Cost per sample for reagent rental	—		-
Cost per sample if device purchased CLIA '88 complexity rating	customer dependent, per contract moderate (nonwaived)	 CLIA waived	
Unique advantages (provided by the vendor)	 data-management software application duplicate test results optional bar-code scanner optional easy filling accessory 	 performs onboard quality control and determines patient results in a single test chamber neutralizes therapeutic levels of heparin and LMWH INR corrected for hematocrit within specified range 18-month strip shelf life, no refrigeration needed 	 performs onboard quality control and determines patient results in a single test chamber top or side dosing results in one minute or less

top or side dosing results in 1 minute or less