

Laboratory automation systems and workcells

<p>Part 1 of 13</p> <p>See accompanying article on page 18</p>	<p>Abbott Diagnostics Amelia Presley amelia.presley@abbott.com 100 Abbott Park Rd., Abbott Park, IL 60064 847-935-0039 www.abbottdiagnostics.com</p>	<p>Aim Lab (formerly Ai Scientific) Ralph Donaldson aimlab@aimlab.com 10-22 Hornibrook Esplanade, Clontarf, QL, Australia 4035 +61 7 3105 5005 www.aimlab.com</p>
<p>Name of system/First year installed/No. of 2010 contracts signed No. of live sites installed in N. America/Europe/Asia-Australia</p>	<p>Accelerator APS/2005/— 20+/70+ (includes Europe, Middle East, Africa, and India)/5+</p>	<p>PathFinder 350S/2008/28 8 (North and South America)/6/6</p>
<p>Automation products that are available</p> <ul style="list-style-type: none"> • Pre-analytical processor/Total laboratory automation • Automated functions: Accessioning/Track load/Centrifugation/Decapping • Automated functions: Rack specific sort/Aliquot/Tube relabeling/Resealing • Automated functions: Storage-retrieval/Intelligent sample routing • SW: Dedicated Process Control/Middleware control using LIS/Architecture • Company has dedicated automation support team/Remote sys. monitoring 	<p>yes/yes yes/yes/yes/yes yes/no/no/yes yes/yes yes/yes/open yes/yes</p>	<p>yes/no yes/yes/no/yes yes/yes/yes/yes no/yes no/no/open yes/yes</p>
<p>Software features/functionality</p> <ul style="list-style-type: none"> • Patient demographics and insurance data/Rules-based architecture • Supports data retrieval/Internet connectivity • Online real-time help system/QC/Stats and management reports • Evaluates validity and releasability of results from automated analyzers • Specimen tracking/Priority processing/Random-access spec. movement • Supports accession number redundancy (duplicate specimen ID) • Supports specimen carrier and level identification • Unique bar-code number per container required • Specimen routing/Multistop routing (one tube to multiple workstations) • Specimen scheduling/Instrument scheduling • Routes test to workstation/Automatic reflex, repeat, dilutions • Supports multiple HW configuration/Supports other proprietary transport. HW • Sample storage and retrieval SW/Supports approved CLSI standards 	<p>automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature/automation SW feature automation SW feature automation SW feature/automation SW feature/automation SW feature automation SW feature automation SW feature automation SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature</p>	<p>— —/automation SW feature —/—/automation SW feature LIS feature automation SW feature/automation SW feature/— automation SW feature automation SW feature — automation SW feature/automation SW feature — automation SW feature/automation SW feature automation SW feature/— LIS feature/automation SW feature</p>
<p>LIS(s) and versions interfaced and live w/LAS/How LIS(s) are interfaced with your LAS</p>	<p>Cerner Classic, Cerner Millennium, Cortex, Delphic, Dianoema, GE Ultra, GLMIS by MIPS, Lab Track, Medisolution by Technidata, Meditech 5.4, Misys, Misys CPR (Cloverleaf Engine), Misys Smart, ModulabGold (Izasa), OSM, Roche Omega, SCS, Siemens, Soft/HL7, ASTM</p>	<p>Instrument Manager, Ultra, Apollo, Kestral, others/ASTM, CLSI-LIS2A</p>
<p>Transportation systems available</p> <ul style="list-style-type: none"> • Model/Dimensions* (H × W × D)/Conforms to CLSI Stand. Auto 1-5 • Containers device accommodates/Average throughput in cm per second • Supports automatic rerouting for reflex-repeat-dilutions • Modular HW/Installed options/Device can operate in track and manual mode • Required utilities/Required maintenance • Carrier type/Scalable system 	<p>yes APS track section/40.2 × variable × 17.0 in./yes 16, 13 × 100; 16, 13 × 75, others, multiple types simultaneously/13 yes yes/floor mounted/yes compressed air, electricity, water/— single specimen container per carrier/yes</p>	<p>no — — — — —</p>
<p>Automated centrifugation available</p> <ul style="list-style-type: none"> • Model/Dimensions (H × W × D)/Conforms to CLSI Stand. Auto 1-5 • Maximum throughput/Containers device accommodates • Can identify tube types for custom programmed rate and spin times per run • More than one centrifuge can be connected to track system • For multi-unit centrifuge, each centrifuge operates independently for rate and time • Maintenance required <p>Automated input/accessioning available</p> <ul style="list-style-type: none"> • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Dedicated lanes for stat samples • Maximum No. of samples that can be loaded/Maintenance required <p>Automated decapping available</p> <ul style="list-style-type: none"> • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Maintenance required • Removes multiple size tube caps per run/Removes screw type sample caps <p>Automated sorting available</p> <ul style="list-style-type: none"> • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Software can sort by <p>Specimen integrity monitor available</p> <ul style="list-style-type: none"> • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Maintenance required <p>Automated aliquotting available</p> <ul style="list-style-type: none"> • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates • Inspects samples for bar code/Detects and reports clots in specimen • Detects and reports quantity not sufficient specimens/Maintenance required 	<p>yes Hettich/58.5 × 32 × 42 in./yes up to 320/16, 13×100; 16, 13×75, others, multiple types simultaneously no yes no weekly, monthly yes input-output module/54.3 × 77.6 × 39.6 inches/yes/up to 600 16, 13 × 100; 16, 13 × 75, others, multiple types simultaneously/yes 744/weekly, monthly yes decapper module/46.7 × 34.7 × 17 inches/yes/up to 600 16, 13 × 100; 16, 13 × 75, others, multiple types simultaneously/daily, weekly yes/yes yes input output module/54.3 × 77.6 × 39.6 inches/yes/up to 600 16, 13 × 100; 16, 13 × 75, others, mult. types simult./specimen, method, output no — — no — — — — — —</p>	<p>no — — — — — yes PathFinder 350S/98 × 40 × 52 cm (39 × 16 × 21 inches)/yes/350 tubes per hour 16, 13 × 100; 16, 13 × 75/yes flexible/annually no — — — yes PathFinder 350S/98 × 40 × 52 cm (39 × 16 × 21 inches)/yes/350 tubes per hour 16, 13 × 100; 16, 13 × 75/specimen, method, output no — — no — — — —</p>
<p>Instrument (analyzer) interfaces</p> <ul style="list-style-type: none"> • Rules-based instrument interface control subsystem • Process control of instrument via control subsystem <p>Physical/hardware (instrument/specimen) interface</p> <ul style="list-style-type: none"> • Hematology/Chemistry/Coagulation • Immunoassay/Urinalysis 	<p>yes yes no/point-of-reference sampling/no point-of-reference sampling/no</p>	<p>no no — —</p>
<p>Instruments to which your system or product is interfaced Other robotic products/components to which system or product is linked</p>	<p>Architect c8000, c16000, i2000SR, Ortho Fusion 5.1, Diasorin Liaison (ex-US only) —</p>	<p>— —</p>
<p>Automated recapper or sealer available</p> <ul style="list-style-type: none"> • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Recaps-seals multiple size tubes simult./Containers device accommodates • Maintenance required 	<p>sealer resealer module/49.2 × 44.9 × 17 inches/yes/up to 600 yes/16, 13 × 100; 16, 13 × 75, others monthly</p>	<p>no — — —</p>
<p>Automated storage and retrieval available</p> <ul style="list-style-type: none"> • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Connects to the track • Room temperature/Minimum and maximum number of tubes stored per module • Multiple size tubes can be stored in the same module/Maintenance required • Refrigerated storage and retrieval capability <p>Longitudinal upgrade pathway or plan to protect users' investments Average time to install/Who provides service, support/Hours support is available On-site biomedical engineer required/User group meets regularly</p>	<p>yes tube storage module/95 × 89.2 × 70 inches/yes/up to 600 16, 13 × 100; 16, 13 × 75, others, multiple types simultaneously/yes no/0 and 15,360 yes/daily, monthly yes modular open architecture depends on configuration/Abbott Diagnostics/business and extended hours yes/yes</p>	<p>yes PathFinder 350S/52 × 98 × 40 cm/yes/350+ 16, 13 × 100; 16, 13 × 75/yes yes/250 yes/weekly, six months no ability to network multiple instruments 1 day/distributor/— no/no</p>
<p>List price Individual list prices for components</p> <ul style="list-style-type: none"> • Process control SW/Transportation systems/Auto. centrifugation • Auto. input, accession/Auto. decap/Auto. sort/Auto. storage and retrieval • Specimen integrity monitor/Automated aliquot • Instrument (analyzer) interfaces/Automated recap 	<p>varies by configuration — — —</p>	<p>\$A62,000 included/—/— included/—/included/— — —</p>
<p>Distinguishing features (supplied by company) <i>* For basic building block unit</i> <i>** Average throughput in specimen containers per hour per device</i> <i>Note: a dash in lieu of an answer means company did not answer question or question is not applicable</i></p>	<p>flexibility: configurable, component-based design; functionality: refrigerated online storage and multiple tube types simultaneously, RFID, point-in-space sampling; support: Lean Six Sigma Black Belt consultants; configurable laboratory automation and middleware solutions</p>	<p>benchtop sorting at an affordable price; ability to change deck layout in one minute; flexible input and output positions</p>

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Part 2 of 13	Aim Lab (formerly Ai Scientific) Ralph Donaldson sales@aimlab.com 10-22 Hornibrook Esplanade, Clontarf, QL, Australia 4035 +61 7 3105 5005 www.aimlab.com	Beckman Coulter Mike Hoang mbhoang@beckman.com 200 S. Kraemer Blvd., Brea, CA 92822 714-961-6385 www.beckmancoulter.com
Name of system/First year installed/No. of 2010 contracts signed No. of live sites installed in N. America/Europe/Asia-Australia	PathFinder 900/2008/7 0/9/7	AutoMate 800/2006/21 21/95/10
Automation products that are available • Pre-analytical processor/Total laboratory automation • Automated functions: Accessioning/Track load/Centrifugation/Decapping • Automated functions: Rack specific sort/Aliquot/Tube relabeling/Resealing • Automated functions: Storage-retrieval/Intelligent sample routing • SW: Dedicated Process Control/Middleware control using LIS/Architecture • Company has dedicated automation support team/Remote sys. monitoring	yes/no yes/yes/no/yes yes/yes/yes/yes no/yes no/no/open yes/yes	yes/no yes/no/yes/yes yes/yes/yes/no yes/yes yes/no/open yes/—
Software features/functionality • Patient demographics and insurance data/Rules-based architecture • Supports data retrieval/Internet connectivity • Online real-time help system/QC/Stats and management reports • Evaluates validity and releasability of results from automated analyzers • Specimen tracking/Priority processing/Random-access spec. movement • Supports accession number redundancy (duplicate specimen ID) • Supports specimen carrier and level identification • Unique bar-code number per container • Specimen routing/Multistop routing (one tube to multiple workstations) • Specimen scheduling/Instrument scheduling • Routes test to workstation/Automatic reflex, repeat, dilutions • Supports multiple HW configuration/Supports other proprietary transport. HW • Sample storage and retrieval SW/Supports approved CLSI standards	—/LIS feature automation SW feature/automation SW feature automation SW feature/—/automation SW feature LIS feature automation SW feature/automation SW feature/automation SW feature automation SW feature automation SW feature — automation SW feature/automation SW feature LIS feature/LIS feature LIS feature/LIS feature automation SW feature/— LIS feature/automation SW feature	LIS feature/automation SW feature LIS feature/— automation SW feature/LIS feature/automation SW feature LIS feature automation SW feature/automation SW feature/automation SW feature automation SW feature automation SW feature automation SW feature automation SW feature/automation SW feature automation SW feature/— automation SW feature/— automation SW feature/— automation SW feature/automation SW feature
LIS(s) and versions interfaced and live w/LAS/How LIS(s) are interfaced with your LAS	Instrument Manager, Ultra, Kestral, Apollo, others//ASTM, CLSI-LIS2A	SCC, Siemens, Philips/ASTM, Power Processor
Transportation systems available • Model/Dimensions* (H × W × D)/Conforms to CLSI Stand. Auto 1-5 • Containers device accommodates/Average throughput in cm per second • Supports automatic rerouting for reflex-repeat-dilutions • Modular HW/Installed options/Device can operate in track and manual mode • Required utilities/Required maintenance • Carrier type/Scalable system	no — — — — — —	no — — — — — —
Automated centrifugation available • Model/Dimensions (H × W × D)/Conforms to CLSI Stand. Auto 1-5 • Maximum throughput/Containers device accommodates • Can identify tube types for custom programmed rate and spin times per run • More than one centrifuge can be connected to track system • For multi-unit centrifuge, each centrifuge operates independently for rate and time • Maintenance required	no — — — — — —	yes AutoMate 800/—/yes 300/16, 13 × 100; 16, 13 × 75, Sarstedt, Greiner, BD pediatric tubes no no no daily yes
Automated input/accessioning available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Dedicated lanes for stat samples • Maximum No. of samples that can be loaded/Maintenance required	yes PathFinder 900 module/1.7 × 2.5 × 1.4 m/yes/350 tubes per hour 16, 13 × 100; 16, 13 × 75/yes up to 250/quarterly	yes AutoMate 800/—/yes/420 16, 13 × 100; 16, 13 × 75, Sarstedt, Greiner, BD pediatric tubes/yes 600/daily, monthly
Automated decapping available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Maintenance required • Removes multiple size tube caps per run/Removes screw type sample caps	yes PathFinder 900 module/1.7 × 2.5 × 1.4 m/yes/>500 tubes per hour 16, 13 × 100; 16, 13 × 75/weekly, monthly, annually yes/yes	yes AutoMate 800/—/yes/420 16, 13 × 100; 16, 13 × 75, Sarstedt, Greiner, BD pediatric/daily, monthly yes/yes
Automated sorting available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Software can sort by	yes PathFinder 900 module/1.7 × 2.5 × 1.4 m/yes/350 tubes per hour 16, 13 × 100; 16, 13 × 75/specimen, method, output	yes AutoMate 800/—/yes/420 16, 13 × 100; 16, 13 × 75, Sarstedt, Greiner, BD pediatric/method, output
Specimen integrity monitor available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Maintenance required	no — —	no — —
Automated aliquotting available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates • Inspects samples for bar code/Detects and reports clots in specimen • Detects and reports quantity not sufficient specimens/Maintenance required	yes PathFinder 900 module/1.7 × 2.5 × 1.4 m/yes/>500 tubes per hour 16, 13 × 100; 16, 13 × 75 yes/yes yes/weekly, monthly, annually	yes AutoMate 800/—/yes/420 16, 13 × 100; 16, 13 × 75, Sarstedt yes/yes yes/daily, monthly
Instrument (analyzer) interfaces • Rules-based instrument interface control subsystem • Process control of instrument via control subsystem Physical/hardware (instrument/specimen) interface • Hematology/Chemistry/Coagulation • Immunoassay/Urinalysis	no no no/no/no no/no	no no — —
Instruments to which your system or product is interfaced Other robotic products/components to which system or product is linked	none —	— —
Automated recapper or sealer available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Recaps-seals multiple size tubes simult./Containers device accommodates • Maintenance required	yes PathFinder 900 module/1.7 × 2.5 × 1.4 m/yes/>600 tubes per hour no/16, 13 × 100; 16, 13 × 75 daily, monthly, annually	no — — —
Automated storage and retrieval available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Connects to the track • Room temperature/Minimum and maximum number of tubes stored per module • Multiple size tubes can be stored in the same module/Maintenance required • Refrigerated storage and retrieval capability Longitudinal upgrade pathway or plan to protect users' investments	yes PathFinder 900/1.7 × 2.5 × 1.4 m/yes/900+ 16, 13 × 100; 16, 13 × 75/yes no/1,000 in standard format yes/weekly, monthly, annually no ability to network multiple PathFinders	yes AutoMate 800/—/yes/420 16, 13 × 100; 16, 13 × 75, Sarstedt, Greiner, BD pediatric tubes/no yes/1 and 400 yes/daily, monthly no —
Average time to install/Who provides service, support/Hours support is available On-site biomedical engineer required/User group meets regularly	3 weeks/GST and distributor/24-7 no/no	7 days/Beckman Coulter/24-7 no/no
List price	\$A420,000 (fully optioned system)	—
Individual list prices for components • Process control SW/Transportation systems/Auto. centrifugation • Auto. input, accession/Auto. decap/Auto. sort/Auto. storage and retrieval • Specimen integrity monitor/Automated aliquot • Instrument (analyzer) interfaces/Automated recap	included/included/— included/included/included/— —/included —/included	— — — —
Distinguishing features (supplied by company)	ability to change deck layout in five minutes; ability to recap primary tubes with original cap to preserve tube-type identity; dual track for parallel processing of samples leading to high overall throughput (that is, output tubes)	automatic rack layout can be reconfigured with another rack style; intelligent aliquotting; sample storage routing by duration and temperature

* For basic building block unit

** Average throughput in specimen containers per hour per device

Note: a dash in lieu of an answer means company did not answer question or question is not applicable

Laboratory automation systems and workcells

Part 3 of 13	Beckman Coulter Petra Westerteicher pwesterteicher@beckman.com 200 S. Kraemer Blvd., Brea, CA 92822 714-961-6385 www.beckmancoulter.com	Beckman Coulter Mike Hoang mbhoang@beckman.com 200 S. Kraemer Blvd., Brea, CA 92822 714-961-6385 www.beckmancoulter.com
Name of system/First year installed/No. of 2010 contracts signed No. of live sites installed in N. America/Europe/Asia-Australia	AutoMate 2500 Family/2003/85 65/360/30	LH 1500 Hematology Automation Series/2002/6 100/16/20
Automation products that are available • Pre-analytical processor/Total laboratory automation • Automated functions: Accessioning/Track load/Centrifugation/Decapping • Automated functions: Rack specific sort/Aliquot/Tube relabeling/Resealing • Automated functions: Storage-retrieval/Intelligent sample routing • SW: Dedicated Process Control/Middleware control using LIS/Architecture • Company has dedicated automation support team/Remote sys. monitoring	yes/no yes/no/no/yes yes/yes/yes/yes no/yes yes/yes/open yes/yes	yes/yes yes/yes/no/no yes/no/no/no yes/yes yes/yes/open yes/yes
Software features/functionality • Patient demographics and insurance data/Rules-based architecture • Supports data retrieval/Internet connectivity • Online real-time help system/QC/Stats and management reports • Evaluates validity and releasability of results from automated analyzers • Specimen tracking/Priority processing/Random-access spec. movement • Supports accession number redundancy (duplicate specimen ID) • Supports specimen carrier and level identification • Unique bar-code number per container required • Specimen routing/Multistop routing (one tube to multiple workstations) • Specimen scheduling/Instrument scheduling • Routes test to workstation/Automatic reflex, repeat, dilutions • Supports multiple HW configuration/Supports other proprietary transport. HW • Sample storage and retrieval SW/Supports approved CLSI standards	LIS feature/automation SW feature automation SW feature/— —/—/automation SW feature — automation SW feature/automation SW feature/automation SW feature automation SW feature automation SW feature — automation SW feature/automation SW feature automation SW feature/— —/— automation SW feature/— automation SW feature/automation SW feature	— automation SW feature/— automation SW feature/LIS feature/— — automation SW feature/automation SW feature/automation SW feature — — automation SW feature automation SW feature/ automation SW feature automation SW feature/ automation SW feature automation SW feature/ automation SW feature automation SW feature/— automation SW feature/ automation SW feature
LIS(s) and versions interfaced and live w/LAS/How LIS(s) are interfaced with your LAS	Cerner, Misys, Modulus, Data Innovations, SCC, Atlas, McKesson/HL7, ASTM	Cerner, Sunquest, SCC, Meditech, others/LH 1500
Transportation systems available • Model/Dimensions* (H × W × D)/Conforms to CLSI Stand. Auto 1-5 • Containers device accommodates/Average throughput in cm per second • Supports automatic rerouting for reflex-repeat-dilutions • Modular HW/Installed options/Device can operate in track and manual mode • Required utilities/Required maintenance • Carrier type/Scalable system	no — — — — — —	yes —/—/yes 13 × 75/— yes yes/floor mounted/yes compressed air, electricity/monthly single specimen container per carrier/yes
Automated centrifugation available • Model/Dimensions (H × W × D)/Conforms to CLSI Stand. Auto 1-5 • Maximum throughput/Containers device accommodates • Can identify tube types for custom programmed rate and spin times per run • More than one centrifuge can be connected to track system • For multi-unit centrifuge, each centrifuge operates independently for rate and time • Maintenance required	no — — — — — —	no — — — — — —
Automated input/accessioning available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Dedicated lanes for stat samples • Maximum No. of samples that can be loaded/Maintenance required	yes AutoMate 2500 Family units/64 × 73 × 53 inches/yes/1,200 16, 13 × 100; 16, 13 × 75; diameter: 10.5–17.0 mm; length: 70–100 mm/yes 300, continuously/—	yes — 13 × 75/yes 200/monthly
Automated decapping available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Maintenance required • Removes multiple size tube caps per run/Removes screw type sample caps	yes AutoMate 2500 Family units/64 × 73 × 53 inches/yes/1,200 16, 13 × 100; 16, 13 × 75; diameter: 10.5–17.0 mm; length: 70–100 mm/— yes/yes	no — — —
Automated sorting available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Software can sort by	yes AutoMate 2500 Family units/64 × 73 × 53 inches/yes/1,200 16, 13×100; 16, 13×75; others/specimen, method, output	yes —/—/yes/425 13 × 75/method
Specimen integrity monitor available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Maintenance required	no — —	no — —
Automated aliquotting available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates • Inspects samples for bar code/Detects and reports clots in specimen • Detects and reports quantity not sufficient specimens/Maintenance required	yes AutoMate 1250, 2550/64 × 101 × 53 in/yes/600 16, 13 × 100; 16, 13 × 75, secondary tubes 13 × 75 yes/yes yes/daily	no — — — —
Instrument (analyzer) interfaces • Rules-based instrument interface control subsystem • Process control of instrument via control subsystem Physical/hardware (instrument/specimen) interface • Hematology/Chemistry/Coagulation • Immunoassay/Urinalysis	no no no/no/no no/no	no yes robotic arm interface/—/— —
Instruments to which your system or product is interfaced Other robotic products/components to which system or product is linked	— —	LH 750, 755 and LH 780, 785 —
Automated recapper or sealer available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Recaps-seals multiple size tubes simult./Containers device accommodates • Maintenance required	sealer all AutoMate 2500 Family units/—/yes/1,200 yes/16, 13 × 100; 16, 13 × 75 daily	no — — —
Automated storage and retrieval available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Connects to the track • Room temperature/Minimum and maximum number of tubes stored per module • Multiple size tubes can be stored in the same module/Maintenance required • Refrigerated storage and retrieval capability Longitudinal upgrade pathway or plan to protect users' investments	— — — — — —	yes —/—/yes/340 13 × 75/yes yes/1,000 no/weekly, monthly — expandable, as the lab grows
Average time to install/Who provides service, support/Hours support is available On-site biomedical engineer required/User group meets regularly	1 week/Beckman Coulter/24–7 no/no	7–21 days/Beckman Coulter/24–7 no/yes
List price	\$290,000–\$460,000	varies by configuration
Individual list prices for components • Process control SW/Transportation systems/Auto. centrifugation • Auto. input, accession/Auto. decap/Auto. sort/Auto. storage and retrieval • Specimen integrity monitor/Automated aliquot • Instrument (analyzer) interfaces/Automated recap	— — — — —	— — — — —
Distinguishing features (supplied by company)	high speed, cost efficient way to automate pre- and postanalytical steps; improves patient safety and lab efficiency through use of the tube inspection unit to ensure the correct label is on the sample and that enough sample volume is available; allows direct sorting to most analyzers' racks	automatic hands-off rerun and reflex test from the stockyard to the analyzers; sorting of pending samples for secondary tests by test; automatically loads analyzers and is expandable
<i>* For basic bulding block unit</i> <i>** Average throughput in specimen containers per hour per device</i> <i>Note: a dash in lieu of an answer means company did not answer question or question is not applicable</i>		

Laboratory automation systems and workcells

Part 4 of 13	Beckman Coulter Mike Hoang mbhoang@beckman.com 200 S. Kraemer Blvd., Brea, CA 92822 714-961-6385 www.beckmancoulter.com	Integrated Laboratory Automation Solutions William Neeley, MD wneeley@lab-ilas.com 1237 Chicago Rd., Troy, MI 48083 866-825-3477 www.lab-ilas.com
Name of system/First year installed/No. of 2010 contracts signed No. of live sites installed in N. America/Europe/Asia-Australia	Power Processor/1998/38 392/116/116	The Efficiency Series/2003/1 3/—/—
Automation products that are available • Pre-analytical processor/Total laboratory automation • Automated functions: Accessioning/Track load/Centrifugation/Decapping • Automated functions: Rack specific sort/Aliquot/Tube relabeling/Resealing • Automated functions: Storage-retrieval/Intelligent sample routing • SW: Dedicated Process Control/Middleware control using LIS/Architecture • Company has dedicated automation support team/Remote sys. monitoring	yes/yes yes/yes/yes/yes yes/yes/yes/yes yes/yes yes/yes/open yes/yes	yes/yes yes/yes/yes/yes yes/yes/yes/yes yes/yes yes/yes/open yes/yes
Software features/functionality • Patient demographics and insurance data/Rules-based architecture • Supports data retrieval/Internet connectivity • Online real-time help system/QC/Stats and management reports • Evaluates validity and releasability of results from automated analyzers • Specimen tracking/Priority processing/Random-access spec. movement • Supports accession number redundancy (duplicate specimen ID) • Supports specimen carrier and level identification • Unique bar-code number per container required • Specimen routing/Multistop routing (one tube to multiple workstations) • Specimen scheduling/Instrument scheduling • Routes test to workstation/Automatic reflex, repeat, dilutions • Supports multiple HW configuration/Supports other proprietary transport. HW • Sample storage and retrieval SW/Supports approved CLSI standards	LIS feature/auto SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature/automation SW feature automation SW feature automation SW feature/automation SW feature/automation SW feature — automation SW feature automation SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature/— automation SW feature/automation SW feature	LIS feature/automation SW and LIS feature automation SW feature/automation SW feature automation SW feature/LIS feature/automation SW feature automation SW feature automation SW feature/automation SW feature/automation SW feature automation SW feature automation SW and LIS feature automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature
LIS(s) and versions interfaced and live w/LAS/How LIS(s) are interfaced with your LAS	SCC, Siemens, Philips, Misys, Cerner, McKesson, GE, Meditech, PerSe, Molis, MIPS, Vista, Swiss Lab/Power Processor, Direct, HL7	Misys (Smart)/direct LIS
Transportation systems available • Model/Dimensions* (H x W x D)/Conforms to CLSI Stand. Auto 1-5 • Containers device accommodates/Average throughput in cm per second • Supports automatic rerouting for reflex-repeat-dilutions • Modular HW/Installed options/Device can operate in track and manual mode • Required utilities/Required maintenance • Carrier type/Scalable system	yes Power Processor II/—/yes 16, 13 x 100; 16, 13 x 75, Sarstedt/— yes yes/floor and subfloor mounted/yes compressed air, electricity/monthly single specimen container per carrier/yes	yes The Efficiency Series/varies with instrument size/yes 16, 13 x 100; 16, 13 x 75/2,300 tubes per hour with single loading module yes yes/floor mounted, overhead mounted, subfloor mounted/yes compressed air, electricity/bimonthly single specimen container per carrier/yes
Automated centrifugation available • Model/Dimensions (H x W x D)/Conforms to CLSI Stand. Auto 1-5 • Maximum throughput/Containers device accommodates • Can identify tube types for custom programmed rate and spin times per run • More than one centrifuge can be connected to track system • For multi-unit centrifuge, each centrifuge operates independently for rate and time • Maintenance required Automated input/accessioning available • Model/Dimen. (H x W x D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Dedicated lanes for stat samples • Maximum No. of samples that can be loaded/Maintenance required Automated decapping available • Model/Dimen. (H x W x D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Maintenance required • Removes multiple size tube caps per run/Removes screw type sample caps Automated sorting available • Model/Dimen. (H x W x D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Software can sort by Specimen integrity monitor available • Model/Dimen. (H x W x D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Maintenance required Automated aliquotting available • Model/Dimen. (H x W x D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates • Inspects samples for bar code/Detects and reports clots in specimen • Detects and reports quantity not sufficient specimens/Maintenance required	yes Power Processor II/—/yes 300-450/16, 13 x 100; 16, 13 x 75, Sarstedt no yes yes weekly yes Power Processor II/—/yes/900 16, 13 x 100; 16, 13 x 75, Sarstedt/yes 200/monthly yes Power Processor II/—/yes/600 16, 13 x 100; 16, 13 x 75, Sarstedt/monthly yes/no yes Power Processor II/—/yes/500 16, 13 x 100; 16, 13 x 75, Sarstedt/method, output yes Power Processor II/—/yes/90 16, 13 x 100; 16, 13 x 75, Sarstedt/monthly yes Power Processor II/—/yes/140 primary samples 16, 13 x 100; 16, 13 x 75, Sarstedt yes/yes yes/daily, weekly	yes Hettich Robotic/84 x 50 x 63 inches/yes 280/16, 13 x 100; 16, 13 x 75 yes yes yes bimonthly yes The Efficiency Series/can be customized/yes/800 per hour 16, 13 x 100; 16, 13 x 75/yes 2,300/bimonthly yes The Efficiency Series/—/yes/750 16, 13 x 100; 16, 13 x 75/bimonthly yes/yes yes The Efficiency Series/can be customized/yes/2,300 16, 13 x 100; 16, 13 x 75/specimen type, output priority yes — — yes The Efficiency Series/—/yes 16, 13 x 100; 16, 13 x 75 yes/yes yes/bimonthly
Instrument (analyzer) interfaces • Rules-based instrument interface control subsystem • Process control of instrument via control subsystem Physical/hardware (instrument/specimen) interface • Hematology/Chemistry/Coagulation • Immunoassay/Urinalysis	yes yes robotic arm interface/point-of-reference sampling, robotic arm interface/ point-of-reference sampling, robotic arm interface point-of-reference sampling, robotic arm interface/point-of-reference sampling	yes yes robotic arm interface/point-of-reference sampling/robotic arm interface point-of-reference sampling/point-of-reference sampling
Instruments to which your system or product is interfaced Other robotic products/components to which system or product is linked	Abbott Architect, Axsym; Siemens Advia, Atlas; Beckman Coulter LX 20, Dx, Dxl; Ortho 950, 250, Eci; Roche Modular; Stago Star —	Ortho: Vitros 5,1, 950, and 250; Abbott: Architect i2000, Axsym; Olympus: DPC Immulite 2000; Roche Modular; Beckman Coulter: DXi 800, Stago Star, others iLAS Sorter (standalone), interface to any track system
Automated recapper or sealer available • Model/Dimen. (H x W x D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Recaps-seals multiple size tubes simult./Containers device accommodates • Maintenance required	yes Power Processor III/—/yes/500 no/13 x 100; 13 x 75, Sarstedt weekly	yes The Efficiency Series/—/yes/800 yes/16, 13 x 100; 16, 13 x 75 bimonthly
Automated storage and retrieval available • Model/Dimen. (H x W x D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Connects to the track • Room temperature/Minimum and maximum number of tubes stored per module • Multiple size tubes can be stored in the same module/Maintenance required • Refrigerated storage and retrieval capability Longitudinal upgrade pathway or plan to protect users' investments Average time to install/Who provides service, support/Hours support is available On-site biomedical engineer required/User group meets regularly	yes Power Processor III/—/yes/500 13 x 100; 13 x 75, Sarstedt/yes yes/1 and 6,000 no/weekly yes Power Processor is expandable for upgrades as lab needs grow 7-21 days/Beckman Coulter/24-7 no/yes	yes ExDec/—/yes/1,200 16, 13 x 100; 16, 13 x 75/yes yes/up to 1,200 no/— no easily extendable 1-2 weeks/Integrated Laboratory Automation Solutions/224-7 no/no
List price Individual list prices for components • Process control SW/Transportation systems/Auto. centrifugation • Auto. input, accession/Auto. decap/Auto. sort/Auto. storage and retrieval • Specimen integrity monitor/Automated aliquot • Instrument (analyzer) interfaces/Automated recap	depends on configuration — — — —	depends on configuration and laboratory requirement — — — —
Distinguishing features (supplied by company) * For basic building block unit ** Average throughput in specimen containers per hour per device Note: a dash in lieu of an answer means company did not answer question or question is not applicable	refrigerated storage with recapping and auto rerun; totally open system; intelligent aliquotting; proven consistent TAT results	prioritizes stats; uses variety of tube sizes; provides smart sorting and delivery; totally flexible; interfaces with any track-ready instruments and wide range of LIS vendors; remote management; adaptable for all lab sizes

Laboratory automation systems and workcells

Part 5 of 13	LABOTIX Automation Peter J. Manes peter.manes@labotix.com 2323 S. 171st Street, Omaha, NE 68130 402-398-2274 www.labotix.com	m-u-t America Karsten Wittmann kwittmann@mut-group.com 3931 Deep Rock Road, Henrico, VA 23233 804-620-4029 www.mut-group.com
Name of system/First year installed/No. of 2010 contracts signed No. of live sites installed in N. America/Europe/Asia-Australia	RRUSH/1994/— 11/4/0	HCTS2000 MK3 racking device/2008/— —
Automation products that are available • Pre-analytical processor/Total laboratory automation • Automated functions: Accessioning/Track load/Centrifugation/Decapping • Automated functions: Rack specific sort/Aliquot/Tube relabeling/Resealing • Automated functions: Storage-retrieval/Intelligent sample routing • SW: Dedicated Process Control/Middleware control using LIS/Architecture • Company has dedicated automation support team/Remote sys. monitoring	yes/yes yes/yes/yes/yes yes/yes/yes/yes yes/yes yes/yes/open yes/yes	yes/no yes/no/no/no yes/no/no/no no/yes yes/yes/closed yes/yes
Software features/functionality • Patient demographics and insurance data/Rules-based architecture • Supports data retrieval/Internet connectivity • Online real-time help system/QC/Stats and management reports • Evaluates validity and releasability of results from automated analyzers • Specimen tracking/Priority processing/Random-access spec. movement • Supports accession number redundancy (duplicate specimen ID) • Supports specimen carrier and level identification • Unique bar-code number per container required • Specimen routing/Multistop routing (one tube to multiple workstations) • Specimen scheduling/Instrument scheduling • Routes test to workstation/Automatic reflex, repeat, dilutions • Supports multiple HW configuration/Supports other proprietary transport. HW • Sample storage and retrieval SW/Supports approved CLSI standards	—/automation SW feature automation SW feature/— automation SW feature/automation SW feature/automation SW feature LIS feature automation SW feature/automation SW feature/automation SW feature LIS feature — automation SW feature automation SW feature/automation SW feature automation SW feature/LIS feature automation SW feature/LIS feature automation SW feature/— automation SW feature/automation SW feature	LIS feature/automation SW feature — automation SW feature/—/— — automation SW feature/automation SW feature/— automation SW feature — — automation SW feature/automation SW feature — — automation SW feature/— —/automation SW feature
LIS(s) and versions interfaced and live w/LAS/How LIS(s) are interfaced with your LAS	Cerner, PGP, Triple G, Sunquest, Rubicon/HL7 or ASTM	Mysis, Soft, DI, VA, DHCP/ASTM
Transportation systems available • Model/Dimensions* (H × W × D)/Conforms to CLSI Stand. Auto 1-5 • Containers device accommodates/Average throughput in cm per second • Supports automatic rerouting for reflex-repeat-dilutions • Modular HW/Installed options/Device can operate in track and manual mode • Required utilities/Required maintenance • Carrier type/Scalable system	yes Flexlink/custom by site/yes 16, 13 × 100; 16, 13 × 75/variable yes yes/floor mounted, overhead mounted/— electricity/quarterly single specimen container per carrier/yes	no — — — — —
Automated centrifugation available • Model/Dimensions (H × W × D)/Conforms to CLSI Stand. Auto 1-5 • Maximum throughput/Containers device accommodates • Can identify tube types for custom programmed rate and spin times per run • More than one centrifuge can be connected to track system • For multi-unit centrifuge, each centrifuge operates independently for rate and time • Maintenance required	yes Hettich/74 × 34 × 36 inches/yes 350/16, 13 × 100; 16, 13 × 75 no yes yes quarterly	no — — — — —
Automated input/accessioning available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Dedicated lanes for stat samples • Maximum No. of samples that can be loaded/Maintenance required	yes Labotix/74 × 34 × 36 inches/yes/1,200 16, 13 × 100; 16, 13 × 75/yes 400/quarterly	yes HCTS2000 MK3/61 × 98 × 53 inches/yes/800–2,000 16, 13 × 100; 16, 13 × 75, 8–19 mm diameter × 75–120 mm height/no 550/daily, monthly
Automated decapping available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Maintenance required • Removes multiple size tube caps per run/Removes screw type sample caps	yes Labotix/20 × 9 × 12 inches/yes/400 16, 13 × 100; 16, 13 × 75/quarterly yes/no	no — —
Automated sorting available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Software can sort by	yes Labotix/74 × 34 × 36 inches/yes/400 16, 13 × 100; 16, 13 × 75/specimen, method, output	yes HCTS2000 MK3/61 × 98 × 53 inches/yes/800–2,000 16, 13 × 100; 16, 13 × 75, 8–19 mm diameter × 75–120 mm height/ specimen, method, output
Specimen integrity monitor available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Maintenance required	no — —	no — —
Automated aliquotting available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates • Inspects samples for bar code/Detects and reports clots in specimen • Detects and reports quantity not sufficient specimens/Maintenance required	yes Labotix/60 × 57 × 25 inches/yes/300 16, 13 × 100; 16, 13 × 75 yes/yes yes/quarterly	no — — — —
Instrument (analyzer) interfaces • Rules-based instrument interface control subsystem • Process control of instrument via control subsystem Physical/hardware (instrument/specimen) interface • Hematology/Chemistry/Coagulation • Immunoassay/Urinalysis	yes — — point-of-ref., robotic rack/point-of-ref., robotic rack/point-of-ref., robotic rack point-of-reference, robotic rack/point-of-reference, robotic rack	no no no/no/no no/no
Instruments to which your system or product is interfaced	Beckman Coulter DXi 800, Stago STAR Evolution, Olympus 2700 and 5400, Siemens Advia Centaur, Sysmex HST with SMS, Ortho-Clinical Vitros, and more	—
Other robotic products/components to which system or product is linked	—	—
Automated recapper or sealer available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Recaps-seals multiple size tubes simult./Containers device accommodates • Maintenance required	recapper Labotix/60 × 13 × 23 inches/yes/750 yes/16, 13 × 100; 16, 13 × 75 quarterly	no — — —
Automated storage and retrieval available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Connects to the track • Room temperature/Minimum and maximum number of tubes stored per module • Multiple size tubes can be stored in the same module/Maintenance required • Refrigerated storage and retrieval capability Longitudinal upgrade pathway or plan to protect users' investments	yes Labotix/90 × 47 × 56 inches/yes/750 16, 13 × 100; 16, 13 × 75/yes no/5,700 yes/quarterly yes open system allows changing analyzers and vendors at any time; expands and changes physical shape of track at any time	no — — — — independent of analyzer company; module can be upgraded with options
Average time to install/Who provides service, support/Hours support is available On-site biomedical engineer required/User group meets regularly	30 days/Labotix/24–7–365 days per year —/no	<2 days/m-u-t America/24-7 no/no
List price Individual list prices for components • Process control SW/Transportation systems/Auto. centrifugation • Auto. input, accession/Auto. decap/Auto. sort/Auto. storage and retrieval • Specimen integrity monitor/Automated aliquot • Instrument (analyzer) interfaces/Automated recap	varies by size — — — —	\$161,600 included/—/— —/—/included/— — —
Distinguishing features (supplied by company) <i>* For basic building block unit</i> <i>** Average throughput in specimen containers per hour per device</i> <i>Note: a dash in lieu of an answer means company did not answer question or question is not applicable</i>	open system sorts and delivers all specimens to all vendors' analyzers anywhere in lab; users can change vendors without changing automation; scalable system allows customers to expand and reconfigure automation at any time	bulk loading of tubes; tubes are placed into analyzer racks; sorting to output bins and analyzer racks

Laboratory automation systems and workcells

Part 6 of 13	m-u-t America Karsten Wittmann kwittmann@mut-group.com 3931 Deep Rock Road, Henrico, VA 23233 804-620-4029 www.mut-group.com	Ortho-Clinical Diagnostics Mark Steelman msteelma@its.nj.com 1001 US Route 202, Raritan, NJ 08869 585-453-3420 www.orthoclinical.com
Name of system/First year installed/No. of 2010 contracts signed No. of live sites installed in N. America/Europe/Asia-Australia	HCTS2000 MK2 automated sorter/2007/— —	enGen Laboratory Automation System/2001/13 18/74/2
Automation products that are available • Pre-analytical processor/Total laboratory automation • Automated functions: Accessioning/Track load/Centrifugation/Decapping • Automated functions: Rack specific sort/Aliquot/Tube relabeling/Resealing • Automated functions: Storage-retrieval/Intelligent sample routing • SW: Dedicated Process Control/Middleware control using LIS/Architecture • Company has dedicated automation support team/Remote sys. monitoring	yes/no yes/no/no/no yes/no/no/no no/yes yes/yes/closed yes/yes	yes/yes yes/yes/yes/yes yes/yes/no/— in development/yes yes/yes/open yes/yes
Software features/functionality • Patient demographics and insurance data/Rules-based architecture • Supports data retrieval/Internet connectivity • Online real-time help system/QC/Stats and management reports • Evaluates validity and releasability of results from automated analyzers • Specimen tracking/Priority processing/Random-access spec. movement • Supports accession number redundancy (duplicate specimen ID) • Supports specimen carrier and level identification • Unique bar-code number per container required • Specimen routing/Multistop routing (one tube to multiple workstations) • Specimen scheduling/Instrument scheduling • Routes test to workstation/Automatic reflex, repeat, dilutions • Supports multiple HW configuration/Supports other proprietary transport. HW • Sample storage and retrieval SW/Supports approved CLSI standards	LIS feature/automation SW feature — automation SW feature/—/— — automation SW feature/automation SW feature/— automation SW feature — — automation SW feature/automation SW feature — — automation SW feature/— —/automation SW feature	automation SW feature/automation SW feature automation SW feature/automation SW feature —/automation SW feature/automation SW feature automation SW feature automation SW feature/automation SW feature/automation SW feature — automation SW feature automation SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature/—
LIS(s) and versions interfaced and live w/LAS/How LIS(s) are interfaced with your LAS	Mysis, Soft, DI, VA, DHCP/ASTM	enGen interfaces with many LIS programs via Data Innovations MW: Cerner, Misys, SCC, several others/HL7, ASTM
Transportation systems available • Model/Dimensions* (H × W × D)/Conforms to CLSI Stand. Auto 1-5 • Containers device accommodates/Average throughput in cm per second • Supports automatic rerouting for reflex-repeat-dilutions • Modular HW/Installed options/Device can operate in track and manual mode • Required utilities/Required maintenance • Carrier type/Scalable system	no — — — — —	yes Covered Conveyor/600 to 2,400 mm sections/yes 16, 13 × 100; 16, 13 × 75/10 yes yes/floor mounted/yes compressed air, electricity/annually single specimen container per carrier/yes
Automated centrifugation available • Model/Dimensions (H × W × D)/Conforms to CLSI Stand. Auto 1-5 • Maximum throughput/Containers device accommodates • Can identify tube types for custom programmed rate and spin times per run • More than one centrifuge can be connected to track system • For multi-unit centrifuge, each centrifuge operates independently for rate and time • Maintenance required Automated input/accessioning available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Dedicated lanes for stat samples • Maximum No. of samples that can be loaded/Maintenance required Automated decapping available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Maintenance required • Removes multiple size tube caps per run/Removes screw type sample caps Automated sorting available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Software can sort by Specimen integrity monitor available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Maintenance required Automated aliquotting available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates • Inspects samples for bar code/Detects and reports clots in specimen • Detects and reports quantity not sufficient specimens/Maintenance required	no — — — — — yes HTS2000 MK2/48 × 56 × 31 inches/yes/2,000 16, 13 × 100; 16, 13 × 75, 8–19 mm diameter × 75–120 mm height/no 550/daily, monthly no — — — yes HCTS2000 MK2/48 × 56 × 31 inches/yes/2,000 16, 13×100; 16, 1×75, others/specimen type, bar code, cap color, method, others no — — — no — — — — — — — — — —	yes centrifuge module/1,900 × 1,200 × 1,375 mm/yes 400; 96-tube capacity/13 × 100; 13 × 75 yes yes yes quarterly yes rack entry-exit module/1,900 × 1,200 × 965 mm/yes/500 16, 13 × 100; 16, 13 × 75/yes 600/annually yes decapper module/1,600 × 600 × 965 mm/yes/600 16, 13 × 100; 16, 13 × 75/annually yes/yes yes rack exit-entry module/1,900 × 1,200 × 965 mm/yes/500 16, 13 × 100; 16, 13 × 75/specimen, method, output yes via Vitros 5,1 FS 3600, 5600/—/—/— 16, 13 × 100; 16, 13 × 75/weekly, monthly, annually yes aliquoter and labeler module/1,900 × 1,500 × 965 mm/yes/200 16, 13 × 100; 16, 13 × 75 yes/yes yes/quarterly
Instrument (analyzer) interfaces • Rules-based instrument interface control subsystem • Process control of instrument via control subsystem Physical/hardware (instrument/specimen) interface • Hematology/Chemistry/Coagulation • Immunoassay/Urinalysis	no no no/no/no no/no	yes — robotic arm interface/point-of-reference sampling/robotic arm interface point-of-reference sampling/—
Instruments to which your system or product is interfaced	—	Vitros 5600, 4600, 3600, 5,1 FS systems; enGen interfaces with coagulation and hematology systems
Other robotic products/components to which system or product is linked	—	—
Automated recapper or sealer available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput* • Recaps-seals multiple size tubes simult./Containers device accommodates • Maintenance required	no — — —	recapper recapper module/1,600 × 600 × 965 mm/yes/500 yes/16, 13 × 100; 16, 13 × 75 annually
Automated storage and retrieval available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput* • Containers device accommodates/Connects to the track • Room temperature/Minimum and maximum number of tubes stored per module • Multiple size tubes can be stored in the same module/Maintenance required • Refrigerated storage and retrieval capability Longitudinal upgrade pathway or plan to protect users' investments	no — — — — — independent of analyzer company; module can be upgraded with options	yes, in development — — — — — customized automation offering, enGen can be reconfigured or upgraded as needs change; SW configuration updates available periodically depends on config. customizations/depends on service contract with Ortho no/no
Average time to install/Who provides service, support/Hours support is available On-site biomedical engineer required/User group meets regularly	<2 days/m-u-t America/24–7 no/no	
List price Individual list prices for components • Process control SW/Transportation systems/Auto. centrifugation • Auto. input, accession/Auto. decap/Auto. sort/Auto. storage and retrieval • Specimen integrity monitor/Automated aliquot • Instrument (analyzer) interfaces/Automated recap	\$116,000 included/— —/—/included/— — —	depends on configuration — — — —
Distinguishing features (supplied by company) * For basic building block unit ** Average throughput in specimen containers per hour per device Note: a dash in lieu of an answer means company did not answer question or question is not applicable	no robotic arms used, yields high throughput and reliability with ease of operation and installation; users can pour sample tubes into hopper, eliminating shuffling of tubes in and out of racks in lab reception areas; simplicity and flexibility of sorting rules and methods	customizable: systems designed to fit in existing floor space while providing Lean workflow; configurable: systems designed to interface with several lab analyzers; systems grow with the lab

Laboratory automation systems and workcells

Part 7 of 13	Roche Diagnostics Ed Duning ed.duning@roche.com 9115 Hauge Dr., Indianapolis, IN 46250 317-521-4710 www.roche-diagnostics.us	Roche Diagnostics Ed Duning ed.duning@roche.com 9115 Hauge Dr., Indianapolis, IN 46250 317-521-4710 www.roche-diagnostics.us
Name of system/First year installed/No. of 2010 contracts signed No. of live sites installed in N. America/Europe/Asia-Australia	Aliquoting System RSA Pro/2002/15 38/159/57	Workstation RSA Pro and RSD Pro connected to EC1 or EC2/2003/5 5/25/3
Automation products that are available <ul style="list-style-type: none"> • Pre-analytical processor/Total laboratory automation • Automated functions: Accessioning/Track load/Centrifugation/Decapping • Automated functions: Rack specific sort/Aliquot/Tube relabeling/Resealing • Automated functions: Storage-retrieval/Intelligent sample routing • SW: Dedicated Process Control/Middleware control using LIS/Architecture • Company has dedicated automation support team/Remote sys. monitoring 	yes/yes yes/yes (as option)/yes/yes yes/yes/yes/yes yes/yes yes/yes/closed yes/yes	yes/yes yes/yes/yes/yes yes/yes/yes/yes yes/yes yes/yes/closed yes/yes
Software features/functionality <ul style="list-style-type: none"> • Patient demographics and insurance data/Rules-based architecture • Supports data retrieval/Internet connectivity • Online real-time help system/QC/Stats and management reports • Evaluates validity and releasability of results from automated analyzers • Specimen tracking/Priority processing/Random-access spec. movement • Supports accession number redundancy (duplicate specimen ID) • Supports specimen carrier and level identification • Unique bar-code number per container required • Specimen routing/Multistop routing (one tube to multiple workstations) • Specimen scheduling/Instrument scheduling • Routes test to workstation/Automatic reflex, repeat, dilutions • Supports multiple HW configuration/Supports other proprietary transport. HW • Sample storage and retrieval SW/Supports approved CLSI standards 	automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature/automation SW feature — automation SW feature/automation SW feature/automation SW feature automation SW feature automation SW feature — automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature/— automation SW feature/automation SW feature automation SW feature/automation SW feature	automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature/automation SW feature — automation SW feature/automation SW feature/automation SW feature automation SW feature automation SW feature — automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature/— automation SW feature/automation SW feature automation SW feature/automation SW feature
LIS(s) and versions interfaced and live w/LAS/How LIS(s) are interfaced with your LAS	Cermer, MCS, Medat, Systek, MIPS, Providens, Bayer, Molis, Omega, Misys, Vertex, Zancore, DI, Cirrus, SCC Soft, Nyantech, MCS Promed, Swisslab, Melos, IDAA, Syscomp, OSM, Star LIMS, others/ASTM and system-specific dynamic interface	Cermer, MCS, Medat, Systek, MIPS, Providens, Bayer, Molis, Omega, Misys, Vertex, Zancore, DI, Cirrus, SCC Soft, Nyantech, MCS Promed, Swisslab, Melos, IDAA, Syscomp, OSM, Star LIMS, others/ASTM and system-specific dynamic interface
Transportation systems available <ul style="list-style-type: none"> • Model/Dimensions* (H × W × D)/Conforms to CLSI Stand. Auto 1-5 • Containers device accommodates/Average throughput in cm per second • Supports automatic rerouting for reflex-repeat-dilutions • Modular HW/Installed options/Device can operate in track and manual mode • Required utilities/Required maintenance • Carrier type/Scalable system 	yes transport built into the instrument/—/yes 16, 13 × 100; 16, 13 × 75; 11.5 × 65.5 mm up to 15.5 × 108 mm/— no yes/—/yes electricity/daily, quarterly single specimen container per carrier/yes	yes transport built into the instrument/—/yes 16, 13 × 100; 16, 13 × 75; 11.5 × 65.5 mm up to 15.5 × 108 mm/— no yes/floor mounted/yes compressed air, electricity/daily, quarterly single and multiple (5) specimen container per carrier/yes
Automated centrifugation available <ul style="list-style-type: none"> • Model/Dimensions (H × W × D)/Conforms to CLSI Stand. Auto 1-5 <ul style="list-style-type: none"> • Maximum throughput/Containers device accommodates • Can identify tube types for custom programmed rate and spin times per run • More than one centrifuge can be connected to track system • For multi-unit centrifuge, each centrifuge operates independently for rate and time • Maintenance required Automated input/accessioning available <ul style="list-style-type: none"> • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Dedicated lanes for stat samples • Maximum No. of samples that can be loaded/Maintenance required Automated decapping available <ul style="list-style-type: none"> • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Maintenance required • Removes multiple size tube caps per run/Removes screw type sample caps Automated sorting available <ul style="list-style-type: none"> • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Software can sort by Specimen integrity monitor available <ul style="list-style-type: none"> • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Maintenance required Automated aliquotting available <ul style="list-style-type: none"> • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates • Inspects samples for bar code/Detects and reports clots in specimen • Detects and reports quantity not sufficient specimens/Maintenance required 	yes single (EC1) or double (EC2)/EC1: 61.4 × 78.3 × 83.6 inches; EC2: 85.8 × 79.3 × 78.7 inches/yes EC1: 380 tubes and EC2: 635 tubes per hour/16, 13 × 100; 16, 13 × 75, others yes yes yes daily, quarterly yes input unit as part of system/78.74 × 33.47 × 69.29 inches/yes/up to 1,200 16, 13 × 100; 16, 13 × 75; 11.5 × 65.5 mm up to 15.5 × 108 mm/yes 600/daily, quarterly yes decapping module as part of system/14.96 × 12.60 × 5.90 inches/yes/up to 1,200 16, 13 × 100; 16, 13 × 75; 11.5 × 65.5 to 15.5 × 108 mm/daily, quarterly yes/yes yes output sorter as part of system/71.65 × 55.90 × 55.11 inches/yes/up to 1,200 16, 13×100; 16, 13×75; 11.5×65.5 to 15.5×108 mm/specimen, method, output yes Quality Check Unit QS I/11.4 × 19.7 × 14.0 inches/yes/850 16, 13 × 100; 16, 13 × 75; 11.5 × 65.5 to 15.5 × 108 mm/daily, quarterly yes aliquoting unit as part of system/125 × 73.2 × 78.7 inches/yes/655 16, 13 × 100; 16, 13 × 75; 11.5 × 65.5 to 15.5 × 108 mm yes/yes yes/daily, quarterly	yes single (EC1) or double (EC2)/EC1: 61.4 × 78.3 × 83.6 inches; EC2: 85.8 × 79.3 × 78.7 inches/yes EC1: 380 tubes and EC2: 635 tubes per hour/16, 13 × 100; 16, 13 × 75, others yes yes yes daily, quarterly yes input unit as part of instrument/78.74 × 33.47 × 69.29 inches/yes/up to 1,200 16, 13 × 100; 16, 13 × 75; 11.5 × 65.5 mm up to 15.5 × 108 mm/yes EC1: 150 tubes; EC2: 300 tubes/daily, quarterly yes decapping module as part of instrument/14.96 × 12.60 × 5.90 in./yes/up to 1,200 16, 13 × 100; 16, 13 × 75; 11.5 × 65.5 to 15.5 × 108 mm/daily, quarterly yes/yes yes part of Aliquoting System RSA Pro or Sorting System RSD Pro/—/yes/up to 1,200 16, 13×100; 16, 13×75; 11.5×65.5 to 15.5×108 mm/specimen, method, output yes Quality Check Unit QS I/11.4 × 19.7 × 14.0 inches/yes/850 16, 13 × 100; 16, 13 × 75; 11.5 × 65.5 to 15.5 × 108 mm/daily, quarterly yes aliquoting unit as part of Aliquoting System RSA Pro/125 × 73.2 × 78.7 in./yes/655 16, 13 × 100; 16, 13 × 75; 11.5 × 65.5 to 15.5 × 108 mm yes/yes yes/daily, quarterly
Instrument (analyzer) interfaces <ul style="list-style-type: none"> • Rules-based instrument interface control subsystem • Process control of instrument via control subsystem Physical/hardware (instrument/specimen) interface <ul style="list-style-type: none"> • Hematology/Chemistry/Coagulation • Immunoassay/Urinalysis 	yes no no/no/no no/no	yes no no/no/no no/no
Instruments to which your system or product is interfaced Other robotic products/components to which system or product is linked	— —	— —
Automated recapper or sealer available <ul style="list-style-type: none"> • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Recaps-seals multiple size tubes simult./Containers device accommodates • Maintenance required 	sealer recapping module as part of system/13.39 × 12.20 × 8.66 inches/yes/up to 1,200 yes/16, 13 × 100; 16, 13 × 75; 11.5 × 65.5 to 15.5 × 108 mm daily, quarterly	sealer recapping module/13.39 × 12.20 × 8.66 inches/yes/up to 1,200 yes/16, 13 × 100; 16, 13 × 75; 11.5 × 65.5 to 15.5 × 108 mm daily, quarterly
Automated storage and retrieval available <ul style="list-style-type: none"> • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Connects to the track • Room temperature/Minimum and maximum number of tubes stored per module • Multiple size tubes can be stored in the same module/Maintenance required • Refrigerated storage and retrieval capability Longitudinal upgrade pathway or plan to protect users' investments Average time to install/Who provides service, support/Hours support is available On-site biomedical engineer required/User group meets regularly	yes as part of system (output sorter), up to 41 workplaces/—/yes/up to 1,200 16, 13 × 100; 16, 13 × 75; 11.5 × 65.5 to 15.5 × 108 mm/yes no/1,200 yes/daily, quarterly no independent of any analyzer company, Roche/PVT modules can be up-graded ~1–2 weeks/Roche Diagnostics/daily 8 AM–5 PM (EST) and 24–7 upon request no/no	yes implemented into system, up to 41 workplaces/—/yes/up to 1,200 16, 13 × 100; 16, 13 × 75; 11.5 × 65.5 to 15.5 × 108 mm/no no/1,200 yes/— no independent of any analyzer company, Roche/PVT modules can be upgraded ~1–2 weeks/Roche Diagnostics/daily 8 AM–5 PM (EST) and 24–7 upon request no/no
List price Individual list prices for components <ul style="list-style-type: none"> • Process control SW/Transportation systems/Auto. centrifugation • Auto. input, accession/Auto. decap/Auto. sort/Auto. storage and retrieval • Specimen integrity monitor/Automated aliquot • Instrument (analyzer) interfaces/Automated recap 	— —/included/—/included included/included/included/— —/included —	— —/included/included/included included/included/included/— —/included as part of Aliquoting System RSA Pro —
Distinguishing features (supplied by company) <i>* For basic building block unit</i> <i>** Average throughput in specimen containers per hour per device</i>	basic platform can be configured for each customer routine workflow using many vendor sample carriers for input and output sorting and archiving; recursive workflow allows samples to be processed multiple times	basic platform can be configured for each customer routine workflow using many vendor sample carriers for input and output sorting and archiving; recursive workflow allows samples to be processed multiple times

Laboratory automation systems and workcells

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Name of system/First year installed/No. of 2010 contracts signed No. of live sites installed in N. America/Europe/Asia-Australia	Sorting System RSD Pro/2001/23 28/112/20	Modular Pre-Analytics EVO/2000/72 172/353/265
Automation products that are available • Pre-analytical processor/Total laboratory automation • Automated functions: Accessioning/Track load/Centrifugation/Decapping • Automated functions: Rack specific sort/Aliquot/Tube relabeling/Resealing • Automated functions: Storage-retrieval/Intelligent sample routing • SW: Dedicated Process Control/Middleware control using LIS/Architecture • Company has dedicated automation support team/Remote sys. monitoring	yes/yes yes/yes/yes/yes yes/no/no/yes yes/yes yes/yes/closed yes/yes	yes/yes yes/yes/yes/yes yes/yes/yes/yes yes/yes yes/yes/open and closed yes/yes
Software features/functionality • Patient demographics and insurance data/Rules-based architecture • Supports data retrieval/Internet connectivity • Online real-time help system/QC/Stats and management reports • Evaluates validity and releasability of results from automated analyzers • Specimen tracking/Priority processing/Random-access spec. movement • Supports accession number redundancy (duplicate specimen ID) • Supports specimen carrier and level identification • Unique bar-code number per container required • Specimen routing/Multistop routing (one tube to multiple workstations) • Specimen scheduling/Instrument scheduling • Routes test to workstation/Automatic reflex, repeat, dilutions • Supports multiple HW configuration/Supports other proprietary transport. HW • Sample storage and retrieval SW/Supports approved CLSI standards	automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature/automation SW feature — automation SW feature/automation SW feature/automation SW feature automation SW feature automation SW feature — automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature/— automation SW feature/automation SW feature automation SW feature/automation SW feature	automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature/automation SW feature automation SW feature automation SW feature/automation SW feature/automation SW feature automation SW feature automation SW feature automation SW feature automation SW feature/automation SW feature automation SW feature/— automation SW feature/automation SW feature automation SW feature/automation SW feature
LIS(s) and versions interfaced and live w/LAS/How LIS(s) are interfaced with your LAS	Cerner, MCS, Medat, Systek, MIPS, Providens, Bayer, Molis, Omega, Misys, Vertex, Zanacore, DI, Cirrus, SCC Soft, Nyantech, MCS Promed, Swisslab, Melos, IDAA, Syscomp, OSM, Star LIMS, others/ASTM and system-specific dynamic interface	Cerner, MCS, Medat, Systek, MIPS, Providens, Bayer, Molis, Omega, Misys, Vertex, Zanacore, DI, Cirrus, SCC Soft, Nyantech, MCS Promed, Swisslab, Melos, IDAA, Syscomp, OSM, Star LIMS, others/LIS to LAS, HL7, ASTM
Transportation systems available • Model/Dimensions* (H x W x D)/Conforms to CLSI Stand. Auto 1-5 • Containers device accommodates/Average throughput in cm per second • Supports automatic rerouting for reflex-repeat-dilutions • Modular HW/Installed options/Device can operate in track and manual mode • Required utilities/Required maintenance • Carrier type/Scalable system	yes transport built into the instrument/—/yes 16, 13 x 100; 16, 13 x 75; 11.5 x 65.5 to 15.5 x 108 mm/— no yes/—/yes electricity/daily, quarterly single specimen container per carrier/yes	yes MPA (A, B, C)/A: 4.6 x 15 x 3.5 ft.; B: 4.6 x 18 x 3.5 ft.; C: 4.6 x 9 x 3.5 feet/yes 16, 13 x 100; 16, 13 x 75; 13 x 92, Greiner FBT, others/400 tubes per hour no yes/floor mounted/yes electricity/daily, quarterly multiple specimen (5) container per carrier/yes
Automated centrifugation available • Model/Dimensions (H x W x D)/Conforms to CLSI Stand. Auto 1-5 • Maximum throughput/Containers device accommodates • Can identify tube types for custom programmed rate and spin times per run • More than one centrifuge can be connected to track system • For multi-unit centrifuge, each centrifuge operates independently for rate and time • Maintenance required Automated input/accessioning available • Model/Dimen. (H x W x D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Dedicated lanes for stat samples • Maximum No. of samples that can be loaded/Maintenance required Automated decapping available • Model/Dimen. (H x W x D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Maintenance required • Removes multiple size tube caps per run/Removes screw type sample caps Automated sorting available • Model/Dimen. (H x W x D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Software can sort by Specimen integrity monitor available • Model/Dimen. (H x W x D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Maintenance required Automated aliquotting available • Model/Dimen. (H x W x D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates • Inspects samples for bar code/Detects and reports clots in specimen • Detects and reports quantity not sufficient specimens/Maintenance required	yes single (EC1), double (EC2)/EC1: 61.4x78.3x83.6 inches; EC2: 85.8x79.3x78.7 in./yes EC1: 380 tubes and EC2: 635 tubes per hour/16, 13 x 100; 16, 13 x 75, others yes yes yes daily, quarterly yes input unit as part of system/78.74 x 33.47 x 69.29 inches/yes/up to 1,200 16, 13 x 100; 16, 13 x 75; 11.5 x 65.5 mm up to 15.5 x 108 mm/yes 600/daily, quarterly yes decapping module as part of system/14.96 x 12.60 x 5.90 inches/yes/up to 1,200 16, 13 x 100; 16, 13 x 75; 11.5 x 65.5 to 15.5 x 108 mm/daily, quarterly yes/yes yes output sorter as part of system/71.65 x 55.90 x 55.11 inches/yes/up to 1,200 16, 13x100; 16, 13x75; 11.5x65.5 to 15.5x108 mm/specimen, method, output yes Quality Check Unit QS I/11.4 x 19.7 x 14.0 inches/yes/850 16, 13 x 100; 16, 13 x 75; 11.5 x 65.5 to 15.5 x 108 mm/daily, quarterly no — — —	yes standard centrifuge/3 x 2.5 x 3.5 feet/yes 250/16, 13 x 100; 16, 13 x 75 yes yes no daily, quarterly yes standard input buffer/42 x 38 x 41 inches/yes/160 racks 16, 13 x 100; 16, 13 x 75/yes 300/daily, quarterly yes standard decapper/49 x 18 x 41 inches/yes/80 racks 16, 13x100; 16, 13x75; rubber, hemogard, twist-off/daily, quarterly yes/yes yes standard sorter/36.6 x 11.8 x 41 inches/yes/80 racks 16, 13 x 100; 16, 13 x 75; 13x92, Greiner FBT, others/specimen, method, output yes standard aliquoter/53 x 42 x 41 inches/yes/80 racks 16, 13 x 100; 16, 13 x 75; 13x92, Greiner FBT, Greiver, others/daily, quarterly yes standard aliquoter/53 x 42 x 41 in.ches/yes/80 racks 16, 13 x 100; 16, 13 x 75; 13x92, Greiner FBT, others yes/yes yes/daily, quarterly
Instrument (analyzer) interfaces • Rules-based instrument interface control subsystem • Process control of instrument via control subsystem Physical/hardware (instrument/specimen) interface • Hematology/Chemistry/Coagulation • Immunoassay/Urinalysis	yes no no/no/no no/no	yes yes no/point-of-reference sampling/no point-of-reference sampling/point-of-reference sampling
Instruments to which your system or product is interfaced Other robotic products/components to which system or product is linked	— —	Hitachi, Stago Hitachi, Stago
Automated recapper or sealer available • Model/Dimen. (H x W x D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput* • Recaps-seals multiple size tubes simult./Containers device accommodates • Maintenance required	sealer recapping module as part of system/13.39 x 12.20 x 8.66 inches/yes/up to 1,200 yes/16, 13 x 100; 16, 13 x 75; 11.5 x 65.5 to 15.5 x 108 mm daily, quarterly	recapper standard recapper/50 x 17.5 x 41 inches/yes/80 racks yes/16, 13 x 100; 16, 13 x 75, 13 x 92, Greiner FBT, Greiver, others daily, quarterly
Automated storage and retrieval available • Model/Dimen. (H x W x D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput* • Containers device accommodates/Connects to the track • Room temperature/Minimum and maximum number of tubes stored per module • Multiple size tubes can be stored in the same module/Maintenance required • Refrigerated storage and retrieval capability Longitudinal upgrade pathway or plan to protect users' investments Average time to install/Who provides service, support/Hours support is available On-site biomedical engineer required/User group meets regularly	yes archiving included as part of system (output sorter), up to 41 workplaces/—/yes/up to 1,200 16, 13 x 100; 16, 13 x 75; 11.5 x 65.5 mm up to 15.5 x 108 mm/yes no/up to 1,200 yes/daily, quarterly no independent of any analyzer company, Roche/PVT modules can be upgraded ~1 week/Roche Diagnostics/daily 8 AM–5 PM (EST); 24–7 upon request no/no	yes p501, p701/p501: 5.3 ft. x 14 feet; p701: 5.3 feet x 17.6 feet/yes/80 racks 16, 13 x 100; 16, 13 x 75, 13 x 92, Greiner FBT, Greiver pour off tube, others/yes no/p501: 13,500; p701: 27,000 yes/daily, quarterly yes support for a minimum of 10 years after production up to 2 weeks/Roche Diagnostics phone and engineering field support/24-7 no/no
List price Individual list prices for components • Process control SW/Transportation systems/Auto. centrifugation • Auto. input, accession/Auto. decap/Auto. sort/Auto. storage and retrieval • Specimen integrity monitor/Automated aliquot • Instrument (analyzer) interfaces/Automated recap	— —/included/—/included included/included/included/— — —	— included/included/included included/included/included/included included/included included/included
Distinguishing features (supplied by company) * For basic building block unit ** Average throughput in specimen containers per hour per device Note: a dash in lieu of an answer means company did not answer question or question is not applicable	basic platform can be configured for each customer routine workflow using many vendor sample carriers for input and output sorting and archiving; recursive workflow allows samples to be processed multiple times; quality module QS I for monitoring specimen integrity and measuring volume	completely scalable and flexible to fit customer needs and facility space requirements; programmed and personalized to any customer workflow requirements; three models can be configured in 100+ standard layouts, connecting up to 12 chemistry/immunochemistry modules

Laboratory automation systems and workcells

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Name of system/First year installed/No. of 2010 contracts signed No. of live sites installed in N. America/Europe/Asia-Australia	cobas p501 (storage and retrieval)/2009/3 1/11/2	cobas p701 (storage and retrieval)/2009/4 3/4/2
Automation products that are available • Pre-analytical processor/Total laboratory automation • Automated functions: Accessioning/Track load/Centrifugation/Decapping • Automated functions: Rack specific sort/Aliquot/Tube relabeling/Resealing • Automated functions: Storage-retrieval/Intelligent sample routing • SW: Dedicated Process Control/Middleware control using LIS/Architecture • Company has dedicated automation support team/Remote sys. monitoring	no/no no/no/no/yes no/no/no/yes yes/no yes/yes/closed yes/yes	no/no no/no/no/yes no/no/no/yes yes/no yes/yes/closed yes/yes
Software features/functionality • Patient demographics and insurance data/Rules-based architecture • Supports data retrieval/Internet connectivity • Online real-time help system/QC/Stats and management reports • Evaluates validity and releasability of results from automated analyzers • Specimen tracking/Priority processing/Random-access spec. movement • Supports accession number redundancy (duplicate specimen ID) • Supports specimen carrier and level identification • Unique bar-code number per container required • Specimen routing/Multistop routing (one tube to multiple workstations) • Specimen scheduling/Instrument scheduling • Routes test to workstation/Automatic reflex, repeat, dilutions • Supports multiple HW configuration/Supports other proprietary transport. HW • Sample storage and retrieval SW/Supports approved CLSI standards	—/automation SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature/automation SW feature — automation SW feature/automation SW feature/— automation SW feature — automation SW feature — automation SW feature/— — — automation SW feature/automation SW feature	—/automation SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature/automation SW feature — automation SW feature/automation SW feature/— automation SW feature — automation SW feature — automation SW feature/— — — automation SW feature/automation SW feature
LIS(s) and versions interfaced and live w/LAS/How LIS(s) are interfaced with your LAS	Cerner, Misys, SCC Soft/HL7	Cerner, Misys, SCC Soft/HL7
Transportation systems available • Model/Dimensions* (H × W × D)/Conforms to CLSI Stand. Auto 1-5 • Containers device accommodates/Average throughput in cm per second • Supports automatic rerouting for reflex-repeat-dilutions • Modular HW/Installed options/Device can operate in track and manual mode • Required utilities/Required maintenance • Carrier type/Scalable system	no — — — — —	no — — — — —
Automated centrifugation available • Model/Dimensions (H × W × D)/Conforms to CLSI Stand. Auto 1-5 • Maximum throughput/Containers device accommodates • Can identify tube types for custom programmed rate and spin times per run • More than one centrifuge can be connected to track system • For multi-unit centrifuge, each centrifuge operates independently for rate and time • Maintenance required	no — — — — —	no — — — — —
Automated input/accessioning available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Dedicated lanes for stat samples • Maximum No. of samples that can be loaded/Maintenance required	yes manual and connected to Roche automation/14 × 5.3 × 7.5 feet/yes/400 16, 13 × 100; 16, 13 × 75, 11.5 × 65.5 mm—15.5 × 108 mm/— 300 manual and continuous from MPA/daily, quarterly	yes manual and connected to Roche automation/17.5 × 5.3 × 7.5 feet/yes/400 16, 13 × 100; 16, 13 × 75, 11.5 × 65.5 mm—15.5 × 108 mm/— 300 manual and continuous from MPA/daily, quarterly
Automated decapping available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Maintenance required • Removes multiple size tube caps per run/Removes screw type sample caps	yes decapper as part of system/—/yes/total system is 400 16, 13 × 100; 16, 13 × 75, 11.5 × 65.5 mm—15.5 × 108 mm/daily, quarterly yes/yes	yes decapper as part of system/—/yes/total system is 400 16, 13 × 100; 16, 13 × 75, 11.5 × 65.5 mm—15.5 × 108 mm/daily, quarterly yes/yes
Automated sorting available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Software can sort by	yes sorter as part of system/—/yes/total system is 400 16, 13 × 100; 16, 13 × 75; 13 × 92, Greiner FBT, others/specimen, output	yes sorter as part of system/—/yes/total system is 400 16, 13 × 100; 16, 13 × 75; 13 × 92, Greiner FBT, others/specimen, output
Specimen integrity monitor available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Maintenance required	no — —	no — —
Automated aliquotting available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates • Inspects samples for bar code/Detects and reports clots in specimen • Detects and reports quantity not sufficient specimens/Maintenance required	no — — — —	no — — — —
Instrument (analyzer) interfaces • Rules-based instrument interface control subsystem • Process control of instrument via control subsystem	yes yes	yes yes
Physical/hardware (instrument/specimen) interface • Hematology/Chemistry/Coagulation • Immunoassay/Urinalysis	no/no/no no/no	no/no/no no/no
Instruments to which your system or product is interfaced Other robotic products/components to which system or product is linked	Roche MPA —	Roche MPA —
Automated recapper or sealer available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Recaps-seals multiple size tubes simult./Containers device accommodates • Maintenance required	recapper recapper as part of system/—/yes/total system is 400 yes/16, 13 × 100; 16, 13 × 75, 13 × 92, 11.5 × 65.5 mm—15.5 × 108 mm daily, quarterly	recapper recapper as part of system/—/yes/total system is 400 yes/16, 13 × 100; 16, 13 × 75, 13 × 92, 11.5 × 65.5 mm—15.5 × 108 mm daily, quarterly
Automated storage and retrieval available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Connects to the track • Room temperature/Minimum and maximum number of tubes stored per module • Multiple size tubes can be stored in the same module/Maintenance required • Refrigerated storage and retrieval capability Longitudinal upgrade pathway or plan to protect users' investments	yes cobas p501/14 × 5.3 × 7.5 feet/yes/400 16, 13 × 100; 16, 13 × 75, 13 × 92, 11.5 × 65.5 mm—15.5 × 108 mm/yes no/13,500 yes/daily, quarterly yes support for a minimum of 10 years after production; product upgrades installed as required	yes cobas p501/17.5 × 5.3 × 7.5 feet/yes/400 16, 13 × 100; 16, 13 × 75, 13 × 92, 11.5 × 65.5 mm—15.5 × 108 mm/yes no/27,000 yes/daily, quarterly yes support for a minimum of 10 years after production; product upgrades installed as required
Average time to install/Who provides service, support/Hours support is available On-site biomedical engineer required/User group meets regularly	1 week/Roche Diagnostics/24-7 no/no	1 week/Roche Diagnostics/24-7 no/no
List price Individual list prices for components • Process control SW/Transportation systems/Auto. centrifugation • Auto. input, accession/Auto. decap/Auto. sort/Auto. storage and retrieval • Specimen integrity monitor/Automated aliquot • Instrument (analyzer) interfaces/Automated recap	variable based on system options included/—/— included/included/included/based on system options — —/included	variable based on system options included/—/— included/included/included/based on system options — —/included
Distinguishing features (supplied by company) * For basic building block unit ** Average throughput in specimen containers per hour per device Note: a dash in lieu of an answer means company did not answer question or question is not applicable	storage capacity of 13,500 tubes with multiple storage durations for 13- and 16-mm tubes; automatically disposes of tubes at the expiration of the selected storage duration; capability of accepting tubes for storage from an automatic feed and manual walk up	storage capacity of 27,000 tubes with multiple storage durations for 13- and 16-mm tubes; automatically disposes of tubes at the expiration of the selected storage duration; capability of accepting tubes for storage from an automatic feed and manual walk up

Laboratory automation systems and workcells

Part 10 of 13	Sarstedt, Inc. Peter Rumswinkel, VP/GM sarstedt@bellsouth.net P. O. Box 468, Newton, NC 28658 800-257-5101 www.sarstedt.com	Siemens Healthcare Diagnostics Sepehr Seyedzadeh 511 Benedict Avenue, Tarrytown, NY 10591 914-524-3827 www.usa.siemens.com/diagnostics
Name of system/First year installed/No. of 2010 contracts signed No. of live sites installed in N. America/Europe/Asia-Australia	Sarstedt PVS/— —	ADVIA Solutions/1998/— >150 U.S./>500 worldwide
Automation products that are available • Pre-analytical processor/Total laboratory automation • Automated functions: Accessioning/Track load/Centrifugation/Decapping • Automated functions: Rack specific sort/Aliquot/Tube relabeling/Resealing • Automated functions: Storage-retrieval/Intelligent sample routing • SW: Dedicated Process Control/Middleware control using LIS/Architecture • Company has dedicated automation support team/Remote sys. monitoring	yes/no yes/—/no/yes yes/yes/yes/yes no/yes yes/yes/open yes/yes	yes/yes yes/yes/yes/yes yes/no/no/no/various partnerships in place yes/yes yes/yes/— yes/yes
Software features/functionality • Patient demographics and insurance data/Rules-based architecture • Supports data retrieval/Internet connectivity • Online real-time help system/QC/Stats and management reports • Evaluates validity and releasability of results from automated analyzers • Specimen tracking/Priority processing/Random-access spec. movement • Supports accession number redundancy (duplicate specimen ID) • Supports specimen carrier and level identification • Unique bar-code number per container required • Specimen routing/Multistop routing (one tube to multiple workstations) • Specimen scheduling/Instrument scheduling • Routes test to workstation/Automatic reflex, repeat, dilutions • Supports multiple HW configuration/Supports other proprietary transport. HW • Sample storage and retrieval SW/Supports approved CLSI standards	—/automation SW feature automation SW feature/— —/—/automation SW feature — automation SW feature/automation SW feature/— automation SW feature automation SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature/— —/automation SW feature	LIS feature/automation SW feature automation SW feat./LIS feature automation SW feature/automation SW feature/automation SW feature automation SW feature automation SW feature/automation SW feature/automation SW feature automation SW feature automation SW feature automation SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature
LIS(s) and versions interfaced and live w/LAS/How LIS(s) are interfaced with your LAS	—	Siemens, Cerner, Meditech, SCC Soft, Misys, Data Innovations, OSI, Telepath-iSoft, Netlab, LMX Labzis II, SCL 2000, others/ASTM
Transportation systems available • Model/Dimensions* (H × W × D)/Conforms to CLSI Stand. Auto 1-5 • Containers device accommodates/Average throughput in cm per second • Supports automatic rerouting for reflex-repeat-dilutions • Modular HW/Installed options/Device can operate in track and manual mode • Required utilities/Required maintenance • Carrier type/Scalable system	no — — — — —	yes —/950 × 2,000 × 530 mm/yes 16, 13 × 100; 16, 13 × 75, others/71.6 yes yes/floor and subfloor mounted/yes compressed air, electricity, water/weekly, monthly, quarterly, annually single specimen container per carrier/yes
Automated centrifugation available • Model/Dimensions (H × W × D)/Conforms to CLSI Stand. Auto 1-5 • Maximum throughput/Containers device accommodates • Can identify tube types for custom programmed rate and spin times per run • More than one centrifuge can be connected to track system • For multi-unit centrifuge, each centrifuge operates independently for rate and time • Maintenance required Automated input/accessioning available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Dedicated lanes for stat samples • Maximum No. of samples that can be loaded/Maintenance required Automated decapping available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Maintenance required • Removes multiple size tube caps per run/Removes screw type sample caps Automated sorting available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Software can sort by Specimen integrity monitor available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Maintenance required Automated aliquotting available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates • Inspects samples for bar code/Detects and reports clots in specimen • Detects and reports quantity not sufficient specimens/Maintenance required	yes —/1,900 × 1,570 × 860 mm/yes 300/16, 13 × 100; 16, 13 × 75, others yes yes yes weekly, monthly, quarterly, annually yes sample manager/1,900 × 2,040 × 860 mm/yes/325 16, 13 × 100; 16, 13 × 75, others/yes 1,000/weekly, monthly, quarterly, annually yes —/included in centrifuge module/yes/240; independent module/550 16, 13 × 100; 16, 13 × 75, others/weekly, monthly, quarterly, annually yes/yes yes sample manager/1,900 × 2,040 × 860 mm/yes/325 16, 13 × 100; 16, 13 × 75, others/specimen, method, output onboard each instrument integrated on chemistry instrument 16, 13 × 100; 16, 13 × 75, others/— no — — — —	
Instrument (analyzer) interfaces • Rules-based instrument interface control subsystem • Process control of instrument via control subsystem Physical/hardware (instrument/specimen) interface • Hematology/Chemistry/Coagulation • Immunoassay/Urinalysis	no no — —	yes yes robotic arm interface/point-of-reference sampling/robotic arm interface point-of-reference sampling, robotic arm interface/point-of-reference sampling
Instruments to which your system or product is interfaced	—	Advia 120/2120, Advia Centaur/Centaur XP, Immulite 2000/Advia 1500/500/1650/1800/2400; Stago, RxL, CA-7000, Dimension Vista
Other robotic products/components to which system or product is linked	—	—
Automated recapper or sealer available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Recaps-seals multiple size tubes simult./Containers device accommodates • Maintenance required	recapper —/configuration dependent/yes/1,200 yes/16, 13 × 100; 16, 13 × 75; 13–16 mm. in diameter quarterly	no — — —
Automated storage and retrieval available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Connects to the track • Room temperature/Minimum and maximum number of tubes stored per module • Multiple size tubes can be stored in the same module/Maintenance required • Refrigerated storage and retrieval capability Longitudinal upgrade pathway or plan to protect users' investments	no — — — — — systems are upgradeable	yes sample manager/1,900 × 2,040 × 860 mm/yes/325 16, 13 × 100; 16, 13 × 75, others/yes yes/1 and 1,000 yes/weekly, monthly, quarterly, annually no flexible and expandable: can contain as few as 2 interfaced components-instruments and can expand to up to 16 interfaces configuration dependent/Siemens Healthcare Diagnostics/24–7 no/yes
Average time to install/Who provides service, support/Hours support is available On-site biomedical engineer required/User group meets regularly	2–3 weeks/Sarstedt or authorized Sarstedt service co./contract dependent no/no	
List price Individual list prices for components • Process control SW/Transportation systems/Auto. centrifugation • Auto. input, accession/Auto. decap/Auto. sort/Auto. storage and retrieval • Specimen integrity monitor/Automated aliquot • Instrument (analyzer) interfaces/Automated recap	configuration dependent — — — —	varies by configuration — — — —
Distinguishing features (supplied by company) * For basic building block unit ** Average throughput in specimen containers per hour per device	bulk loading module: tubes are dumped into a hopper, eliminating need for pre-racking; modular design enables configuration based on individual requirements; screw cap recapping; manufacturer of instr. and corresponding consumables	high-throughput lab automation with broad menu, single LIS connection, flexible configurations and ability to connect multiple disciplines to same track system: (chemistry, immunoassay, hematology, coagulation, urine)

Laboratory automation systems and workcells

Part 11 of 13	Siemens Healthcare Diagnostics Tim Keating 511 Benedict Avenue, Tarrytown, NY 10591 302-631-9482 www.usa.siemens.com/diagnostics	Siemens Healthcare Diagnostics Tim Keating 511 Benedict Avenue, Tarrytown, NY 10591 302-631-9482 www.usa.siemens.com/diagnostics
Name of system/First year installed/No. of 2010 contracts signed No. of live sites installed in N. America/Europe/Asia-Australia	StreamLab Analytical Workcell/2002/— >140 U.S./>275 worldwide	VersaCell System/2002/80 160/>1,000 worldwide
Automation products that are available • Pre-analytical processor/Total laboratory automation • Automated functions: Accessioning/Track load/Centrifugation/Decapping • Automated functions: Rack specific sort/Aliquot/Tube relabeling/Resealing • Automated functions: Storage-retrieval/Intelligent sample routing • SW: Dedicated Process Control/Middleware control using LIS/Architecture • Company has dedicated automation support team/Remote sys. monitoring	yes/yes yes/yes/yes/yes yes/analyzer removes aliquot/no/yes yes/yes yes/yes/open yes/yes	yes/no no/no/no/no yes/no/no/no yes/yes yes/yes/closed yes/yes
Software features/functionality • Patient demographics and insurance data/Rules-based architecture • Supports data retrieval/Internet connectivity • Online real-time help system/QC/Stats and management reports • Evaluates validity and releasability of results from automated analyzers • Specimen tracking/Priority processing/Random-access spec. movement • Supports accession number redundancy (duplicate specimen ID) • Supports specimen carrier and level identification • Unique bar-code number per container required • Specimen routing/Multistop routing (one tube to multiple workstations) • Specimen scheduling/Instrument scheduling • Routes test to workstation/Automatic reflex, repeat, dilutions • Supports multiple HW configuration/Supports other proprietary transport. HW • Sample storage and retrieval SW/Supports approved CLSI standards	automation SW and LIS feature/automation SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature/automation SW feature automation SW feature automation SW feature/automation SW feature/automation SW feature automation SW feature automation SW and LIS feature automation SW and LIS feature automation SW feature/automation SW feature automation SW and LIS feature automation SW and LIS feature automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature	LIS feature/automation SW feature automation/SW feature/— —/LIS feature/automation SW feature LIS feature automation SW feature/automation SW feature/automation SW feature automation SW feature automation SW and LIS feature automation SW and LIS feature automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature/—
LIS(s) and versions interfaced and live w/LAS/How LIS(s) are interfaced with your LAS	Cerner, Meditech, SCC, Misys, CHCS, LabGem, Swiss Lab, Medicom, IZASA, Confidentia, others/DBASTM, Dimension Protocol, HL7, ASTM	—/ASTM
Transportation systems available • Model/Dimensions* (H × W × D)/Conforms to CLSI Stand. Auto 1-5 • Containers device accommodates/Average throughput in cm per second • Supports automatic rerouting for reflex-repeat-dilutions • Modular HW/Installed options/Device can operate in track and manual mode • Required utilities/Required maintenance • Carrier type/Scalable system	yes StreamLab/60 × 70 × 35 inches/yes 16, 13 × 100; 16, 13 × 75/300 tubes per hour yes yes/floor mounted/yes compressed air, electricity/weekly single specimen container per carrier/yes	yes VersaCell System/70 × 51 × 41 inches/— 16, 13 × 100; 16, 13 × 75/not a track-based system yes yes/floor mounted/yes electricity/annually single specimen container per carrier/yes
Automated centrifugation available • Model/Dimensions (H × W × D)/Conforms to CLSI Stand. Auto 1-5 • Maximum throughput/Containers device accommodates • Can identify tube types for custom programmed rate and spin times per run • More than one centrifuge can be connected to track system • For multi-unit centrifuge, each centrifuge operates independently for rate and time • Maintenance required	yes StreamLab/31 × 23 × 29 inches/yes up to 400 per hour/16, 13 × 100; 16, 13 × 75, handles various sizes simultan. yes no — weekly, monthly	no — — — — —
Automated input/accessioning available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Dedicated lanes for stat samples • Maximum No. of samples that can be loaded/Maintenance required	yes StreamLab/60 × 70 × 35 inches/yes/300 tubes 16, 13 × 100; 16, 13 × 75/yes up to 600/daily, monthly	yes VersaCell System/70 × 51 × 41 inches/—/200 16, 13 × 100; 16, 13 × 75/yes 200/annually
Automated decapping available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Maintenance required • Removes multiple size tube caps per run/Removes screw type sample caps	yes StreamLab/integrated with input-output track/yes/300 16, 13 × 100; 16, 13 × 75/daily, monthly yes/yes	no — — —
Automated sorting available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Software can sort by	yes StreamLab/integrated with input-output track/yes/300 16, 13 × 100; 16, 13 × 75/specimen, method, output	yes VersaCell System/70 × 51 × 41 inches/no/200 16, 13 × 100; 16, 13 × 75/specimen, method, output
Specimen integrity monitor available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Maintenance required	yes StreamLab/integrated with analyzer/yes/300 16, 13 × 100; 16, 13 × 75/—	no — —
Automated aliquotting available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates • Inspects samples for bar code/Detects and reports clots in specimen • Detects and reports quantity not sufficient specimens/Maintenance required	yes StreamLab/integrated with sample transfer module/yes/300 16, 13 × 100; 16, 13 × 75 yes/yes yes/daily	no — — — —
Instrument (analyzer) interfaces • Rules-based instrument interface control subsystem • Process control of instrument via control subsystem Physical/hardware (instrument/specimen) interface • Hematology/Chemistry/Coagulation • Immunoassay/Urinalysis	yes yes no/pt-of-ref sampling, rob. arm interface/pt-of-ref sampling, rob. arm interf. point-of-reference sampling, robotic arm interface/no	yes yes no/point-of-reference sampling/no point-of-reference sampling/no
Instruments to which your system or product is interfaced	Dimension RxL Max, Dimension Vista 1500/500, Immulite 2000 and 2500; Sysmex CA 7000; Dimension EXL with LM, Advia Centaur	Advia 1800, Immulite Immunoassay, Advia Centaur, Dimension EXL with LM, Dimension EXL 200, Dimension RxL MAX
Other robotic products/components to which system or product is linked	—	StreamLab analytical workcell and Advia automation workcells
Automated recapper or sealer available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Recaps-seals multiple size tubes simult./Containers device accommodates • Maintenance required	yes StreamLab/40 × 36 × 17 inches/yes/300 yes/13 × 100; 13 × 75; 16 × 100; 16 × 75 daily, monthly	no — — —
Automated storage and retrieval available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Connects to the track • Room temperature/Minimum and maximum number of tubes stored per module • Multiple size tubes can be stored in the same module/Maintenance required • Refrigerated storage and retrieval capability Longitudinal upgrade pathway or plan to protect users' investments	yes StreamLab SW and input-output module/60 × 70 × 35 inches/yes/300 13 × 100; 13 × 75; 16 × 100; 16 × 75 (47,952 storage capacity)/no yes/up to 576 yes/— yes StreamLab systems are scalable with open configurations	no — — — — — continue connectivity development and software enhancements
Average time to install/Who provides service, support/Hours support is available On-site biomedical engineer required/User group meets regularly	five days/Siemens/24–7 no/yes	two days/Siemens Healthcare Diagnostics/24–7 no/no
List price Individual list prices for components • Process control SW/Transportation systems/Auto. centrifugation • Auto. input, accession/Auto. decap/Auto. sort/Auto. storage and retrieval • Specimen integrity monitor/Automated aliquot • Instrument (analyzer) interfaces/Automated recap	— — — — —	— — — — —
Distinguishing features (supplied by company) * For basic building block unit ** Average throughput in specimen containers per hour per device Note: a dash in lieu of an answer means company did not answer question or question is not applicable	integrated automation solution with open architecture allows custom configuration and reconfiguration by incorporating a 90-degree track turn, which helps maintain a small footprint	breadth of menu with flexibility of connectivity; throughput, pre- and post-analytical sample management

Laboratory automation systems and workcells

Part 12 of 13	Sysmex America Nilam Patel pateln@sysmex.com 1 Nelson C. White Parkway, Mundelein, IL 60060 800-379-7639 ext. 4309 www.sysmex.com/usa	Sysmex America Krista Curcio curciok@sysmex.com 1 Nelson C. White Parkway, Mundelein, IL 60060 800-379-7639 ext. 4613 www.sysmex.com/usa
Name of system/First year installed/No. of 2010 contracts signed No. of live sites installed in N. America/Europe/Asia-Australia	HST-N/1991/50+ 350/1,600+ (Europe, Asia, Latin America, Canada, & Australia)	XE-Alpha N/1991/30 250/650+ (Europe, Asia, Latin America, Canada, Australia)
Automation products that are available • Pre-analytical processor/Total laboratory automation • Automated functions: Accessioning/Track load/Centrifugation/Decapping • Automated functions: Rack specific sort/Aliquot/Tube relabeling/Resealing • Automated functions: Storage-retrieval/Intelligent sample routing • SW: Dedicated Process Control/Middleware control using LIS/Architecture • Company has dedicated automation support team/Remote sys. monitoring	no/no yes/no/no/no yes/no/—/no no/yes yes/yes/closed yes/yes	—/— yes/—/no/no yes/no/—/no no/— yes/yes/closed yes/yes
Software features/functionality • Patient demographics and insurance data/Rules-based architecture • Supports data retrieval/Internet connectivity • Online real-time help system/QC/Stats and management reports • Evaluates validity and releasability of results from automated analyzers • Specimen tracking/Priority processing/Random-access spec. movement • Supports accession number redundancy (duplicate specimen ID) • Supports specimen carrier and level identification • Unique bar-code number per container required • Specimen routing/Multistop routing (one tube to multiple workstations) • Specimen scheduling/Instrument scheduling • Routes test to workstation/Automatic reflex, repeat, dilutions • Supports multiple HW configuration/Supports other proprietary transport. HW • Sample storage and retrieval SW/Supports approved CLSI standards	automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature /automation SW feature /LIS feature automation SW feature automation SW feature/automation SW feature/yes automation SW feature automation SW feature automation SW feature/automation SW feature —/— automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature/automation SW feature	—/automation SW feature automation SW feature/LIS feature automation SW feature /automation SW feature /LIS feature automation SW feature automation SW feature/automation SW feature/— automation SW feature automation SW feature automation SW feature/automation SW feature —/— automation SW feature/automation SW feature —/automation SW feature —/—
LIS(s) and versions interfaced and live w/LAS/How LIS(s) are interfaced with your LAS	Cerner (Classic and Millennium), Misys, SCC, Meditech, GE/HL7 and ASTM	Cerner (Classic and Millennium), Misys, SCC, Meditech, GE/HL7 and ASTM
Transportation systems available • Model/Dimensions* (H × W × D)/Conforms to CLSI Stand. Auto 1-5 • Containers device accommodates/Average throughput in cm per second • Supports automatic rerouting for reflex-repeat-dilutions • Modular HW/Installed options/Device can operate in track and manual mode • Required utilities/Required maintenance • Carrier type/Scalable system	yes HSTN/depends on configuration/yes 16 × 75; 13 × 75/minutes throughput 150/hour; max as high as lab needs/hour yes yes/floor mounted/yes — rack/yes	yes Alpha N/2 × 7.3 × 3.4 feet 16 × 75; 13 × 75/based on number of analyzers no yes/—/yes — rack/no
Automated centrifugation available • Model/Dimensions (H × W × D)/Conforms to CLSI Stand. Auto 1-5 • Maximum throughput/Containers device accommodates • Can identify tube types for custom programmed rate and spin times per run • More than one centrifuge can be connected to track system • For multi-unit centrifuge, each centrifuge operates independently for rate and time • Maintenance required	no — — — — —	no — — — — —
Automated input/accessioning available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Dedicated lanes for stat samples • Maximum No. of samples that can be loaded/Maintenance required	yes — — 200 samples per input module/—	yes — —/no 100 samples per input module/—
Automated decapping available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Maintenance required • Removes multiple size tube caps per run/Removes screw type sample caps	no — — —	no — — —
Automated sorting available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Software can sort by	yes PVT TS-series: low-mid volume ~5 × 3 feet; high volume ~6 × 5 feet 13 × 75/specimen, method, output yes (located within the analyzers)	no —/—/yes/— —/— yes (located within the analyzers)
Specimen integrity monitor available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Maintenance required	— — —	— — —
Automated aliquotting available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates • Inspects samples for bar code/Detects and reports clots in specimen • Detects and reports quantity not sufficient specimens/Maintenance required	no — — — —	no — — — —
Instrument (analyzer) interfaces • Rules-based instrument interface control subsystem • Process control of instrument via control subsystem Physical/hardware (instrument/specimen) interface • Hematology/Chemistry/Coagulation • Immunoassay/Urinalysis	yes yes — point-of-reference sampling/—/— —	yes yes — — —
Instruments to which your system or product is interfaced	Bio-Rad Variant II Turbo Link A1C analyzer	—
Other robotic products/components to which system or product is linked	Thermo automation, Lab Interlink/Labotix, IDS	—
Automated recapper or sealer available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Recaps-seals multiple size tubes simult./Containers device accommodates • Maintenance required	no — — —	no — — —
Automated storage and retrieval available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Connects to the track • Room temperature/Minimum and maximum number of tubes stored per module • Multiple size tubes can be stored in the same module/Maintenance required • Refrigerated storage and retrieval capability Longitudinal upgrade pathway or plan to protect users' investments	no — — — — — —	no — — — — — —
Average time to install/Who provides service, support/Hours support is available On-site biomedical engineer required/User group meets regularly	<3 days/Sysmex/24-7 no/no	1 day/Sysmex/24-7 no/no
List price Individual list prices for components • Process control SW/Transportation systems/Auto. centrifugation • Auto. input, accession/Auto. decap/Auto. sort/Auto. storage and retrieval • Specimen integrity monitor/Automated aliquot • Instrument (analyzer) interfaces/Automated recap	dependent upon configuration, contact Sysmex — — — —	dependent upon configuration, contact Sysmex — — — —
Distinguishing features (supplied by company) * For basic building block unit ** Average throughput in specimen containers per hour per device Note: a dash in lieu of an answer means company did not answer question or question is not applicable	scalable, flexible, and reliable automation and instrument systems; fast installation (<3 days); scalable multi-site, multi-system middleware solutions that are developed, tested, and supported by Sysmex	scalable and flexible configurations with proven history; one-day installation; scalable middleware solutions are developed and supported by Sysmex

Laboratory automation systems and workcells

Part 13 of 13	Yaskawa America Inc., Motoman Robotics Division Craig Rubenstein craig.rubenstein@motoman.com 100 Automation Way, Miamisburg, OH 45342 949-263-2648 www.motoman.com/labauto/	Yaskawa America Inc., Motoman Robotics Division Craig Rubenstein craig.rubenstein@motoman.com 100 Automation Way, Miamisburg, OH 45342 949-263-2648 www.motoman.com/labauto/
Name of system/First year installed/No. of 2010 contracts signed No. of live sites installed in N. America/Europe/Asia-Australia	Autosorter II/2006/4 22/—/—	Autosorter III/2008/4 22/—/—
Automation products that are available • Pre-analytical processor/Total laboratory automation • Automated functions: Accessioning/Track load/Centrifugation/Decapping • Automated functions: Rack specific sort/Aliquot/Tube relabeling/Resealing • Automated functions: Storage-retrieval/Intelligent sample routing • SW: Dedicated Process Control/Middleware control using LIS/Architecture • Company has dedicated automation support team/Remote sys. monitoring	yes/no yes/yes/yes/yes yes/yes/no/yes (recapping) no/yes yes/yes/open yes/yes	yes/no yes/yes/yes/yes yes/yes/no/yes (recapping) no/yes yes/yes/open yes/yes
Software features/functionality • Patient demographics and insurance data/Rules-based architecture • Supports data retrieval/Internet connectivity • Online real-time help system/QC/Stats and management reports • Evaluates validity and releasability of results from automated analyzers • Specimen tracking/Priority processing/Random-access spec. movement • Supports accession number redundancy (duplicate specimen ID) • Supports specimen carrier and level identification • Unique bar-code number per container • Specimen routing/Multistop routing (one tube to multiple workstations) • Specimen scheduling/Instrument scheduling • Routes test to workstation/Automatic reflex, repeat, dilutions • Supports multiple HW configuration/Supports other proprietary transport. HW • Sample storage and retrieval SW/Supports approved CLSI standards	—/automation SW feature automation SW feature/automation SW feature automation SW feature/ automation SW feature/automation SW feature — automation SW feature/ automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature automation SW feature automation SW feature/ automation SW feature —/— automation SW feature/— automation SW feature/automation SW feature automation SW feature/automation SW feature	—/automation SW feature automation SW feature/automation SW feature automation SW feature/ automation SW feature/automation SW feature — automation SW feature/ automation SW feature/automation SW feature automation SW feature/automation SW feature automation SW feature automation SW feature automation SW feature/ automation SW feature —/— automation SW feature/— automation SW feature/automation SW feature automation SW feature/automation SW feature
LIS(s) and versions interfaced and live w/LAS/How LIS(s) are interfaced with your LAS	Cerner, Triple G, Surround/ODBC, HL7	Cerner, Triple G, Surround/ODBC, HL7
Transportation systems available • Model/Dimensions* (H × W × D)/Conforms to CLSI Stand. Auto 1-5 • Containers device accommodates/Average throughput in cm per second • Supports automatic rerouting for reflex-repeat-dilutions • Modular HW/Installed options/Device can operate in track and manual mode • Required utilities/Required maintenance • Carrier type/Scalable system	yes —/configuration dependent/yes 16, 13 × 100; 16, 13 × 75, 9–16 mm diameter, 75–100 mm height/50 yes no/floor mounted/yes compressed air, electricity/daily, monthly, annually single and multiple (30) specimen container per carrier/yes	yes —/configuration dependent/yes 16, 13 × 100; 16, 13 × 75, 9–16 mm diameter, 75–100 mm height/50 no no/floor mounted/yes electricity/daily, monthly, annually single specimen container per carrier/yes
Automated centrifugation available • Model/Dimensions (H × W × D)/Conforms to CLSI Stand. Auto 1-5 • Maximum throughput/Containers device accommodates • Can identify tube types for custom programmed rate and spin times per run • More than one centrifuge can be connected to track system • For multi-unit centrifuge, each centrifuge operates independently for rate and time • Maintenance required	no — — — — —	yes Hettich Rotanta/81 × 87 × 42 inches, 9–16 mm diameter, 75–100 mm height/yes 300+/16, 13 × 100; 16, 13 × 75, 9–16 mm diameter, 75–100 mm height no no — daily, monthly, annually
Automated input/accessioning available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Dedicated lanes for stat samples • Maximum No. of samples that can be loaded/Maintenance required	yes AutoSorter II/6 × 5 × 5 feet/yes/1,000 16, 13 × 100; 16, 13 × 75, 9–16 mm diameter, 75–100 mm height/yes 1,000/daily, monthly, annually	yes AutoSorter III/81 × 87 × 42 inches (enclosed within ASIII footprint)/yes/800 16, 13 × 100; 16, 13 × 75, 9–16 mm diameter, 75–100 mm height/yes 300/daily, monthly, annually
Automated decapping available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Maintenance required	yes —/fits within footprint of AutoSorter II/yes/1,000 16, 13 × 100; 16, 13 × 75, 9–16 mm diameter, 75–100 mm height/daily, monthly, annually	yes AutoSorter III/81 × 87 × 42 inches (enclosed within ASIII footprint)/yes/800 16, 13 × 100; 16, 13 × 75, 9–16 mm diameter, 75–100 mm height/daily, monthly, annually
• Removes multiple size tube caps per run/Removes screw type sample caps	yes/yes	yes/yes
Automated sorting available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Software can sort by	yes AutoSorter II/6 × 5 × 5 feet/yes/1,000 16, 13 × 100; 16, 13 × 75, 9–16 mm diameter, 75–100 mm height/specimen, method, output	yes AutoSorter III/81 × 87 × 42 inches/yes/800 16, 13 × 100; 16, 13 × 75, 9–16 mm diameter, 75–100 mm height/specimen, method, output
Specimen integrity monitor available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Maintenance required	— — —	— — —
Automated aliquotting available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates • Inspects samples for bar code/Detects and reports clots in specimen • Detects and reports quantity not sufficient specimens/Maintenance required	yes Aloka APS/68 × 101 × 43 inches/yes/500 16, 13 × 100; 16, 13 × 75 yes/yes yes/daily, monthly, annually	planned Aloka module/to be determined/yes/100–200 16, 13 × 100; 16, 13 × 75 yes/yes yes/daily, monthly, annually
Instrument (analyzer) interfaces • Rules-based instrument interface control subsystem • Process control of instrument via control subsystem	no no	no no
Physical/hardware (instrument/specimen) interface • Hematology/Chemistry/Coagulation • Immunoassay/Urinalysis	Sysmex HST —	Sysmex HST —
Instruments to which your system or product is interfaced Other robotic products/components to which system or product is linked	Sysmex hematology automation MDS (now Innotech) single-specimen carrier transportation system	— ILAS, MDS (now Innotech) single-specimen carrier transportation system
Automated recapper or sealer available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Recaps-seals multiple size tubes simult./Containers device accommodates • Maintenance required	yes (recapper) AutoSorter II/6 × 5 × 5 feet/yes/>1,800 yes/16, 13 × 100; 16, 13 × 75 daily, monthly, annually	planned AutoSorter III/to be determined/yes/800 yes/16, 13 × 100; 16, 13 × 75 daily, monthly, annually
Automated storage and retrieval available • Model/Dimen. (H × W × D)/Conforms to CLSI Stand. Auto 1-5/Avg. throughput** • Containers device accommodates/Connects to the track • Room temperature/Minimum and maximum number of tubes stored per module • Multiple size tubes can be stored in the same module/Maintenance required • Refrigerated storage and retrieval capability	yes — — — — —	yes — — — — —
Longitudinal upgrade pathway or plan to protect users' investments	flexible, open design permits change of tubes/racks as instrumentation changes; connectivity and functionality upgrades	flexible, open design permits change of tubes/racks as instrumentation changes; connectivity and functionality upgrades
Average time to install/Who provides service, support/Hours support is available On-site biomedical engineer required/User group meets regularly	<1–2 weeks, more for complex systems/Motoman/24–7 hotline no/no	<1 week/Motoman/24–7 hotline no/no
List price Individual list prices for components • Process control SW/Transportation systems/Auto. centrifugation • Auto. input, accession/Auto. decap/Auto. sort/Auto. storage and retrieval • Specimen integrity monitor/Automated aliquot • Instrument (analyzer) interfaces/Automated recap	\$250,000 included/configuration dependent/— included/configuration dependent/included/— —/configuration dependent —/configuration dependent	\$195,000 included/configuration dependent/\$39,500 included/included/included/— —/to be determined —/to be determined
Distinguishing features (supplied by company) * For basic building block unit ** Average throughput in specimen containers per hour per device Note: a dash in lieu of an answer means company did not answer question or question is not applicable	customization-friendly; designed and built in the U.S.; independent of IVD instrument manufacturers; free-standing, high-throughput instruments or integrated lines	customization-friendly; designed and built in the U.S.; independent of IVD instrument manufacturers; free-standing, small footprint, modular automation