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Laboratory Information Systems		
Part 1 of 18	Antek Healthware	Cerner
See accompanying article on page 71	Paul Taylor ptaylor@antekhealthware.com 228 Business Center Drive, Reisterstown, MD 21136 800-359-0911 www.antekhealthware.com	Jenna Halvorson jenna.halvorson@cerner.com 2800 Rockcreek Parkway, Kansas City, M0 64117 816-201-7740 www.cerner.com
Name of laboratory information system	LabDAQ	Cerner Millennium PathNet
First ever/most recent LIS installation (based on August 2010 survey deadline)	1991/August 2010	1982/August 2010
Last major product release for featured LIS	March 2008	August 2010
Total No. of contracts for sites operating LIS • Hospital/Independent lab contracts in U.S.	2,480 238/322	550 [†] 436/15 [†]
Clinic or group practice contracts in U.S./Public health lab contracts in U.S. Contracts for other U.S. sites (Contracts for foreign sites)	1,906/7	1/3 [†]
Contracts for other U.S. sites/Contracts for foreign sites No. of these contracts that went live between August 2009–August 2010	0/7 (clinics, reference laboratories) 137	2/93 [†] 52 [†]
Contracts signed but LIS not yet operational (hospitals/independent labs/other sites) • Total No. of contracts (live and not live) signed between August 2009–August 2010	12 (1/2/9–clinics, POLs, hospitals) 149	45 (43/2/0) [†] not available
Total No. of sites operating LIS (No. of these sites outside the U.S.) Percentage of high-volume* sites installed/low-volume** sites installed	2,825 (8–Dubai, Malawi, Uganda, Virgin Islands, Tanzania) not tracked	550 (93–Canada, Egypt, Malaysia, Saudi Arabia, Singapore, U.K., Mexico, others) 80%/20%
No. of employees in entire company • No. of employees dedicated to LIS development, installation, and support	148 72	7,600+ 429
No. of billed tests generated annually by labs using this LIS Range in No. of workstations in sites operating LIS	not tracked 1–150+ (mean, 10)	500,000+-21,000,000 not tracked
Central hardware or service type How central server failure is handled	Intel/AMD manual intervention necessary to restore operation or system continues uninterrupted (both options available)	HP, Compaq, IBM RS/6000 system continues uninterrupted
Programming language(s)	Delphi, C++, ASP .Net	Java, Visual Basic, C++, Visual C
Operating system(s) Databases and tools	Windows 2003, 2008, XP, Vista, 7 Oracle	HP-UX, AIX, VMS Oracle
System includes full transaction logging Languages (other than English) offered on system	yes	yes
Features/modules (listed as percent of live installs or based on availability)	none	French, German, Spanish
Chemistry and hematology	100%	100%
Bar-coded collection labels Handheld devices for bedside-positive patient ID	65% not available	100% 10%
NCCLS POCT-1A standard interface for POCT devices	available but not installed	installed
Microbiology/Public health microbiology Blood bank donor and transfusion	15%/2% not available	100%/installed 75%
Surgical pathology/Cytology	not available/not available not available/not available	75%/75% 10%/10%
Molecular pathology/Cytogenetics Flow cytometry	not available/not available 2%	50%
HIS or EMR interface for admissions/discharge/transfer (ADT) HIS or EMR interface for order entry/results reporting	60% 30%/60%	100% 100%/100%
HIS or EMR interface for packaging results into PDF format	40%	100%
HIS or EMR interface for packaging results into CDA1 format/CDA2 format Ad hoc reporting/Rules-based system	not available/not available 100%/100%	not available/in development 100%/100%
Management and statistical reporting	100%	100%
Outreach and commercial laboratory Compliance checking/Billing and accounts receivable	25% 95%/not available	50% installed/10%
Materials management and inventory Test partition/Remote faxing and printing	not available 20%/55%	installed installed/installed
HIPAA-standard transaction formats	100%	100%
Web-based remote inquiry of reports/Web access for order entry Specimen management and tracking	20%/15% 100%	less than 10%/less than 10% 100%
Compliance and quality assurance tools	100%	100%
Environmental health/Newborn screening HLA (tissue typing)/Stem cell laboratory	not available/installed not available/not available	installed/installed 10%/installed
Complete LIS application service provider solution ASP for physician order entry and results reporting	no yes	yes yes
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Method of charging for ASP service	fixed fee	transaction based
Method of charging for ASP service Client software required	fixed fee browser based	transaction based requires that software be installed on a client PC
Method of charging for ASP service Client software required ASP information conduit Client contracts supported from data center not operated by client	fixed fee browser based operates over the Internet 229	requires that software be installed on a client PC operates over the Internet 300
Method of charging for ASP service Client software required ASP information conduit Client contracts supported from data center not operated by client How data center is operated	fixed fee browser based operates over the Internet	requires that software be installed on a client PC operates over the Internet
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Laboratory information systems		
Part 2 of 18	Clinical Information Systems (CIS) Angela Woolley cissupport@aol.com 18805 Willamette Drive, West Linn, OR 97068 800-869-0680 www.cislab.com	Clinlab Allen Wilson sales@clinlabinc.com 2411 E. Graves Ave., Suite 1, Orange City, FL 32763 800-487-5227 www.clinlabinc.com
Name of laboratory information system	CIS Lab	Clinlab Advanced LIS [†]
First ever/most recent LIS installation (based on August 2010 survey deadline)	1981/June 2010	1987/June 2010
Last major product release for featured LIS Total No. of contracts for sites operating LIS	May 2010 42	July 2010 52
Hospital/Independent lab contracts in U.S.	6/30	5/15
Clinic or group practice contracts in U.S./Public health lab contracts in U.S. Contracts for other U.S. sites/Contracts for foreign sites	1/1 2 (dialysis, veterinary lab)/2 (hospital, independent lab)	19/1 11/1 (hospital)
No. of these contracts that went live between August 2009–August 2010	2 (ularysis, veterinary lab)/2 (ilospital, independent lab) —	1 (nospital)
Contracts signed but LIS not yet operational (hospitals/independent labs/other sites) • Total No. of contracts (live and not live) signed between August 2009–August 2010	2 (0/2/0) 3	1 (0/1/0)
Total No. of sites operating LIS (No. of these sites outside the U.S.)	— (2–Singapore, Saipan)	50 (1–Saudi Arabia)
Percentage of high-volume* sites installed/low-volume** sites installed	98%/2%	10%/90%
No. of employees in entire company • No. of employees dedicated to LIS development, installation, and support	8 8	6 5
No. of billed tests generated annually by labs using this LIS Range in No. of workstations in sites operating LIS	109,500–1,825,000 5–130 (mean, 34)	25,000–500,000 (mean, 100,000) 2–100 (mean, 15)
Central hardware or service type How central server failure is handled	CTL, Intel, Dell, HP, others manual intervention necessary to restore operation or system continues uninterrupted (both options available)	PC based manual intervention necessary to restore operation or system continues uninterrupted (both options available)
Programming language(s)	Delphi, Visual Basic, Cobol, C SCO Unix, Windows	Microsoft .Net, Delphi Windows
Operating system(s) Databases and tools	Microsoft SQL server, C-ISAM, any RDBMS, InterBase	Advantage SQL DBS
System includes full transaction logging Languages (other than English) offered on system	100 Chinese Snanish (for reports)	NO none
	Chinese, Spanish (for reports)	none
Features/modules (listed as percent of live installs or based on availability) • Chemistry and hematology	98%	100%
Bar-coded collection labels	100%	100%
Handheld devices for bedside-positive patient ID NCCLS POCT-1A standard interface for POCT devices	1% available but not installed	not available not available
Microbiology/Public health microbiology	98%/10% inctalled	90%/10%
Blood bank donor and transfusion Surgical pathology/Cytology	installed 50%/75%	not available available but not installed
Molecular pathology/Cytogenetics	available but not installed/installed	available but not installed/available but not installed
Flow cytometry HIS or EMR interface for admissions/discharge/transfer (ADT)	available but not installed 100%	available but not installed 90%
HIS or EMR interface for order entry/results reporting	90%/100%	90%/90%
HIS or EMR interface for packaging results into PDF format HIS or EMR interface for packaging results into CDA1 format/CDA2 format	90% 98%/—	90% not available/not available
Ad hoc reporting/Rules-based system	5%/100%	100%/100%
Management and statistical reporting Outreach and commercial laboratory	100% 98%	100% 60%
Compliance checking/Billing and accounts receivable Materials management and inventory.	100%/98%	100%/not available
Materials management and inventory Test partition/Remote faxing and printing	98% 100%/100%	not available installed/60%
HIPAA-standard transaction formats	100%	100%
Web-based remote inquiry of reports/Web access for order entry Specimen management and tracking	100%/100% 75%	70%/70% 10%
Compliance and quality assurance tools	80%	50%
Environmental health/Newborn screening HLA (tissue typing)/Stem cell laboratory	installed/not available 25%/not available	installed/not available not available/not available
Complete LIS application service provider solution	yes	no
ASP for physician order entry and results reporting Method of charging for ASP service	yes fixed fee or transaction based (user's option)	no
Client software required	browser based or requires software be installed on a client PC (user's option)	-
ASP information conduit	operates over the Internet or requires use of a VPN or other dedicated connection (user's option)	_
Client contracts supported from data center not operated by client How data center is operated	<u>0</u>	_
LIS can report lab data that is focus of meaningful use guidelines to public health agencies via automated electronic transmission using specified formats*** for: • Microbiology data (culture and sensitivity)	ves	_
Other reportable diseases (blood, lead, immunology, etc.)	yes yes	yes
Tumor diagnosis or registry data (using NAACCR Pathology Laboratory Electronic Reporting, vol. V, version 3.0, July 2009 edition)	yes	no
Information systems interfaced Total laboratory automation systems to which LIS can interface	Healthland, Meditech, McKesson, ADT, PCS, CPSI, Sun (will interface to any vendor) Beckman Coulter, Siemens, Ortho-Clinical Diagnostics, Integrated Lab	Meditech, Cerner, Atlas, CSS, Allscripts-Misys, CareEvolve, Pyramed, eClinicalWorks, GE Healthcare, others Beckman Coulter, Olympus America, Roche Diagnostics
Percentage of sites that use result-reporting interfaces to external systems based	Automation Solutions, PVT LabSystems, Olympus, Roche, Abbott, others 98%	60%
on transmission of fully formatted results (PDF or CDA) LIS provides validation or testing tools	yes (proprietary, linearity)	no _
LIS allows third-party updates of tables and rules/Image capture, display, and reporting Software provides indexed field in each test definition for LOINC code	yes (LOINC, CPT, ICD-9)/yes yes	no/no
Provide LOINC dictionary for each new installation	no	no
LIS supports use of SNOMED CT	yes	yes
Market modules for other hospital departments? (percent of installs lab only)	yes (10%)	no
No. of different lab instruments interfaced with LIS Source code/User group that meets regularly	300+ escrow/no	300 escrow/no
User can modify screens	no (offer user-defined report writer and custom programming)	yes (offer user-defined report writer and custom programming)
Query languages to retrieve information from LIS database	SQL	SQL
Smallest cost for LIS hardware/software/monthly maintenance Largest cost for LIS hardware/software/monthly maintenance	\$10,000/\$10,000/\$500 \$150,000/\$150,000/\$10,000	\$2,000/\$10,000/\$125 —/\$300,000/—
Distinguishing features (supplied by company) *generate >500,000 billed tests annually, or >200 bed hospitals, or >500 requisitions per day **generate <500,000 billed tests annually, or <200 bed hospitals, or <500 requisitions per day ***HL7 2.5.1, LOINC, SNOMED, etc. Note: a dash in lieu of an answer means company did not answer question or question is not applicable	 price, purchase, or leasing terms customization; great support team high quality; user friendly 	offer custom solutions tailored to laboratories' needs extensive outside interface capabilities with affordable pricing specialized support *formerly Clinlab 2000
Tabulation does not represent an endorsement by the College of American Pathological Pathologica	1-1-	ionnoity viiniau 2000

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Laboratory Information systems		
Part 3 of 18	Common Cents Systems Carl Barringer carl.barringer@apollolims.com 4701 Trousdale Drive, Suite 119, Nashville, TN 37220 615-834-7666 www.apollolims.com	Comp Pro Med Hal Petersen hpetersen@comppromed.com 3418 Mendocino Ave., Santa Rosa, CA 95403 800-276-4522 www.comppromed.com
Name of laboratory information system	ApolloLIMS†	Polytech
First ever/most recent LIS installation (based on August 2010 survey deadline) Last major product release for featured LIS Total No. of contracts for sites operating LIS • Hospital/Independent lab contracts in U.S.	1987/August 2010 January 2009 27 2/7	1981/July 2010 April 2010 107 27/8
Clinic or group practice contracts in U.S./Public health lab contracts in U.S. Contracts for other U.S. sites/Contracts for foreign sites No. of these contracts that went live between August 2009–August 2010	1/16 0/1 (public health) 3	36/0 2 (veterinary)/34 (national and regional hospital labs) 7 6 (C(0)0)
Contracts signed but LIS not yet operational (hospitals/independent labs/other sites) • Total No. of contracts (live and not live) signed between August 2009–August 2010 Total No. of sites operating LIS (No. of these sites outside the U.S.) Percentage of high-volume* sites installed/low-volume** sites installed		6 (6/0/0) 13 141 (45–Eritrea, Ethiopia, Phillipines, Bhutan) 13%/87%
No. of employees in entire company • No. of employees dedicated to LIS development, installation, and support	9 8	14 9
No. of billed tests generated annually by labs using this LIS Range in No. of workstations in sites operating LIS	10,000–3,500,000 (mean, 700,000) 5–64 (mean, 16)	30,000–110,000 (mean, 50,000) 1–38 (mean, 8)
Central hardware or service type How central server failure is handled	Microsoft 2008 server manual intervention necessary to restore operation or system continues uninterrupted (both options available)	any (client supplied) system continues uninterrupted
Programming language(s) Operating system(s) Databases and tools	Delphi, SQL Microsoft 2008 server Microsoft SQL, InterSystems Caché	C++ Windows 7, 98, NT, XP, 2000, Vista Pervasive
System includes full transaction logging Languages (other than English) offered on system	yes —	yes none
Features/modules (listed as percent of live installs or based on availability) • Chemistry and hematology	40%	100%
Bar-coded collection labels Handheld devices for bedside-positive patient ID NCCLS POCT-1A standard interface for POCT devices	80% not available available but not installed	100% available but not installed available but not installed
Microbiology/Public health microbiology Blood bank donor and transfusion	70%/70% not available	13%/available but not installed not available
Surgical pathology/Cytology Molecular pathology/Cytogenetics Flow cytometry	not available/not available not available/not available not available	not available/2% not available/not available 2%
HIS or EMR interface for admissions/discharge/transfer (ADT) HIS or EMR interface for order entry/results reporting	50% 100%/100%	71% 40%/48%
HIS or EMR interface for packaging results into PDF format HIS or EMR interface for packaging results into CDA1 format/CDA2 format	100% available but not installed/available but not installed	not available not available/not available
Ad hoc reporting/Rules-based system Management and statistical reporting Outreach and commercial laboratory	100%/100% 100% available but not installed	100%/100% 100% 24%
Compliance checking/Billing and accounts receivable Materials management and inventory	70%/70% 20%	100%/67% not available
Test partition/Remote faxing and printing HIPAA-standard transaction formats Web-based remote inquiry of reports/Web access for order entry	100%/50% 100% 25%/10%	100%/95% not available installed/27%
Specimen management and tracking Compliance and quality assurance tools	100% 25%	not available 100%
Environmental health/Newborn screening HLA (tissue typing)/Stem cell laboratory	30%/5% available but not installed/not available	not available/not available not available/not available
Complete LIS application service provider solution ASP for physician order entry and results reporting Method of charging for ASP service	no no —	no yes fixed fee
Client software required ASP information conduit		requires that software be installed on a client PC operates over the Internet
Client contracts supported from data center not operated by client How data center is operated	_	<u></u>
LIS can report lab data that is focus of meaningful use guidelines to public health agencies via automated electronic transmission using specified formats*** for: • Microbiology data (culture and sensitivity)	yes	yes
Other reportable diseases (blood, lead, immunology, etc.) Tumor diagnosis or registry data (using NAACCR Pathology Laboratory Electronic Reporting, vol. V, version 3.0, July 2009 edition)	yes yes	yes no
Information systems interfaced	Siemens, Allscripts-Misys, Meditech	GE Healthcare, Intermed, Siemens, eClinicalWorks, Healthland, Allscripts- Misys, Healthmatics, Medical Manager, Medlogic, VitalWorks, Cerner, others
Total laboratory automation systems to which LIS can interface Percentage of sites that use result-reporting interfaces to external systems based	Beckman Coulter, Siemens, Olympus America, Roche Diagnostics, Abbott Diagnostics 25%	no 10%
on transmission of fully formatted results (PDF or CDA) LIS provides validation or testing tools	yes (in-house validation tools)	no
LIS allows third-party updates of tables and rules/Image capture, display, and reporting Software provides indexed field in each test definition for LOINC code	yes (ODBC access with appropriate security)/yes yes	yes/yes
Provide LOINC dictionary for each new installation LIS supports use of SNOMED CT	yes yes	yes no
Market modules for other hospital departments? (percent of installs lab only)	no	no
No. of different lab instruments interfaced with LIS Source code/User group that meets regularly User can modify screens	150+ escrow/yes (meets via Internet annually; in person as needed) yes (offer user-defined report writer and custom programming)	235+ escrow/no yes (offer user-defined report writer and custom programming)
Query languages to retrieve information from LIS database Smallest cost for LIS hardware/software/monthly maintenance	Microsoft SQL \$10,000/\$54,000/\$9,750	SQL, Pervasive, ODBC, built-in query capability 0/\$15,000/\$150
Largest cost for LIS hardware/software/monthly maintenance Distinguishing features (supplied by company)	\$35,000/\$625,000/\$112,000 • intuitive user interface aids training and deployment; data screens and reports can be configured to provide integration with lab's practices	0/\$145,000/\$1,290 • system function and reporting customization with extensive rules-based capabilities combined with easy-to-use screens
*generate >500,000 billed tests annually, or >200 bed hospitals, or >500 requisitions per day **generate <500,000 billed tests annually, or <200 bed hospitals, or <500 requisitions per day ***HL7 2.5.1, LOINC, SNOMED, etc. Note: a dash in lieu of an answer means company did not answer question or question is not applicable	efficient database structure combined with a rules-based architecture provides a flexible LIS platform fully integrated lab system *formerly M/Lab Enterprise Edition from M/MGMT Systems*	standard HL7 interfaces to other computer systems allow full integration of lab data to rest of organization technically robust system with little to no IT support required; low network bandwidth requirements
and a second means company and not anomor question or question is not applicable	Las Littorphote Edition nom membran Oyotomo	

	oratory information systems	
Part 4 of 18	CPSI Sales Department sales@cpsinet.com	CSS (Computer Service and Support) Jim O'Neill Jr. jimjr@csslis.com
	6600 Wall St., Mobile, AL 36695 800-711-2774 www.cpsinet.com	2106 New Rd., Building E6, Linwood, NJ 08221 609-653-6444 www.csslis.com
Name of laboratory information system	CPSI System	CLS2000
First ever/most recent LIS installation (based on August 2010 survey deadline)	1986/August 2010	1980/July 2010
Last major product release for featured LIS	February 2010	July 2010
Total No. of contracts for sites operating LIS • Hospital/Independent lab contracts in U.S.	419 418/1	99 0/80
Clinic or group practice contracts in U.S./Public health lab contracts in U.S.	0/0	16/2
Contracts for other U.S. sites/Contracts for foreign sites No. of these contracts that went live between August 2009–August 2010	0/0 28	1 (contract research)/0 6
Contracts signed but LIS not yet operational (hospitals/independent labs/other sites)	20 14 (14/0/0)	2 (0/2/0)
Total No. of contracts (live and not live) signed between August 2009–August 2010 The No. of contracts (live and not live) signed between August 2009–August 2010 The No. of contracts (live and not live) signed between August 2009–August 2010 The No. of contracts (live and not live) signed between August 2009–August 2010 The No. of contracts (live and not live) signed between August 2009–August 2010	42	8
Total No. of sites operating LIS (No. of these sites outside the U.S.) Percentage of high-volume* sites installed/low-volume** sites installed	418 (0) 1%/99%	99 (1–Canada) 42%/58%
No. of employees in entire company	1,121	20
No. of employees dedicated to LIS development, installation, and support	269	20
No. of billed tests generated annually by labs using this LIS Range in No. of workstations in sites operating LIS	150,000–700,000 (mean, 425,000) 6–500 (mean, 100)	22,587–3,387,261 (mean, 757,231.6) 2–58 (mean, 15.27)
Central hardware or service type How central server failure is handled	IBM x3850 manual intervention necessary to restore operation or system continues uninterrupted (both options available)	IBM manual intervention necessary to restore operation or system continues uninterrupted (both options available)
Programming language(s)	Visual C++	C++
Operating system(s) Databases and tools	Linux CPSI database	AIX 6.1 Microsoft SQL, MySQL, Lab Base
System includes full transaction logging	yes	yes
Languages (other than English) offered on system Features/modules (listed as percent of live installs or based on availability)	none	none
Chemistry and hematology	100%	100%
Bar-coded collection labels Handheld devices for bedside-positive patient ID	100% 16%	100%
NCCLS POCT-1A standard interface for POCT devices	1%	_
Microbiology/Public health microbiology Plood hank doner and transfusion	100%/0	86%/—
Blood bank donor and transfusion Surgical pathology/Cytology	0 1%/1%	
Molecular pathology/Cytogenetics Flow cytometry	0/0 0	-
HIS or EMR interface for admissions/discharge/transfer (ADT)	100%	0
HIS or EMR interface for order entry/results reporting HIS or EMR interface for packaging results into PDF format	100%/100% 100%	67%/81% 81%
HIS or EMR interface for packaging results into CDA1 format/CDA2 format	100%/100%	40%/—
Ad hoc reporting/Rules-based system	100%/100%	74%/100%
Management and statistical reporting Outreach and commercial laboratory	100% 100%	100% 42%
Compliance checking/Billing and accounts receivable	100%/100%	100%/82%
Materials management and inventory Test partition/Remote faxing and printing	100% 100%/100%	0 25%/ 100%
HIPAA-standard transaction formats	100%	100%
Web-based remote inquiry of reports/Web access for order entry Specimen management and tracking	40%/10% —	52%/41% 100%
Compliance and quality assurance tools	100%	100%
Environmental health/Newborn screening HLA (tissue typing)/Stem cell laboratory	0/0 0/0	0/0 0/0
Complete LIS application service provider solution	yes	no
ASP for physician order entry and results reporting	yes	yes
Method of charging for ASP service Client software required	fixed fee browser based or requires that software be installed on a client PC	fixed fee browser based
ASP information conduit	(user's option) operates over the Internet or requires use of a VPN or other dedicated	anazataa ayar tha Internet
	connection (user's option)	operates over the Internet
Client contracts supported from data center not operated by client How data center is operated	30 by vendor	by vendor
LIS can report lab data that is focus of meaningful use guidelines to public health agencies via automated electronic transmission using specified formats*** for:		
Microbiology data (culture and sensitivity)	yes	yes
Other reportable diseases (blood, lead, immunology, etc.) Tumor diagnosis or registry data (using NAACCR Pathology Laboratory Electronic	yes yes	yes no
Reporting, vol. V, version 3.0, July 2009 edition)		
Information systems interfaced Total laboratory automation systems to which LIS can interface	planned to Beckman Coulter, Siemens, Integrated Laboratory Automation	Aspyra, McKesson, Allscripts-Misys, SCC, eClinicalWorks, Medisoft, others Beckman Coulter, Siemens, Olympus America, Roche Diagnostics, Abbott
Percentage of sites that use result-reporting interfaces to external systems based on transmission of fully formatted results (PDF or CDA)	Solutions, Roche Diagnostics 10%	Diagnostics, Sysmex 100%
LIS provides validation or testing tools	no (recommend tools from Micromedex, 3M NEBO)	yes (Ingenix)
LIS allows third-party updates of tables and rules/Image capture, display, and reporting Software provides indexed field in each test definition for LOINC code	yes (Micromedex)/yes yes	yes (Ingenix)/no yes
Provide LOINC dictionary for each new installation	no	no
LIS supports use of SNOMED CT	yes	no
Market modules for other hospital departments? (percent of installs lab only)	yes (3%)	no
No. of different lab instruments interfaced with LIS Source code/User group that meets regularly	360 (Dawning Technologies for interface) escrow/yes (online forum; 8 regional and 1 national meeting per year)	escrow/no
User can modify screens	yes (offer user-defined report writer and custom programming)	yes (offer custom programming)
Query languages to retrieve information from LIS database	CPSI ad hoc reports, optional ODBC database	SQL
Smallest cost for LIS hardware/software/monthly maintenance Largest cost for LIS hardware/software/monthly maintenance	\$95,000/\$250,000/\$4,600 \$498,000/\$645,000/\$8,000	\$7,500/\$15,000/\$250 \$50,000/\$200,000/\$2,700
Distinguishing features (supplied by company)	• fully integrated EMR HIS/LIS	• end-to-end reference lab automation, including comprehensive Web-based
*generate >500,000 billed tests annually, or >200 bed hospitals, or >500 requisitions per day	 build libraries and data dictionaries as a standard part of installation and conversion 	outreach, production-oriented LIS, and full lab billing software • patient payment portal allows patients to see their statements online and
generate <500,000 billed tests annually, or <200 bed hospitals, or <500 requisitions per day **HL7 2.5.1, LOINC, SNOMED, etc.	on-site training and support for all end users (not train the trainer)	pay electronically using a credit card or electronic check • pain-management reporting system
Note: a dash in lieu of an answer means company did not answer question or question is not applicable	niete	Family management reporting officials

Part 5 of 18	Custom Software Systems	Diamond Computing
	DeWitt Rhaly dewitt@css-corporate.com	Jim Campbell jim@diamondcomputing.net
	7012 Westbelt Drive, Nashville, TN 37209	2345 4th St., Tucker, GA 30084
	615-350-8111 www.css-corporate.com	800-486-5980 www.diamondcomputing.net
Name of laboratory information system	StarLab	LabGEM
First ever/most recent LIS installation (based on August 2010 survey deadline)	1984/April 2005	1984/2009
Last major product release for featured LIS	Ξ.	2009
Total No. of contracts for sites operating LIS • Hospital/Independent lab contracts in U.S.	19 17/1	14 4/10
Clinic or group practice contracts in U.S./Public health lab contracts in U.S.	1/0	0/0
Contracts for other U.S. sites/Contracts for foreign sites	0/0	0/0
No. of these contracts that went live between August 2009–August 2010	_	1
Contracts signed but LIS not yet operational (hospitals/independent labs/other sites)	1 (1/0/0)	2 (1/1/0)
Total No. of contracts (live and not live) signed between August 2009–August 2010 Total No. of sites operating LIS (No. of these sites outside the U.S.)		2 14
Percentage of high-volume* sites installed/low-volume** sites installed	19 5%/95%	20%/80%
No. of employees in entire company No. of employees dedicated to LIS development, installation, and support	29 10	5 3
		•
No. of billed tests generated annually by labs using this LIS Range in No. of workstations in sites operating LIS		50,000–3,800,000 (mean, 925,000) 3–500 (mean, 20)
Central hardware or service type How central server failure is handled	IBM xSeries manual intervention necessary to restore operation or system continues	Windows server manual intervention necessary to restore operation or system continues
now central server famure is fiantuled	uninterrupted (both options available)	uninterrupted (both options available)
Drogromming Janguage (a)	, , , ,	,
Programming language(s) Operating system(s)	Cobol Linux	MSM, Caché, Visual Basic, Active Reports Windows, Unix
Databases and tools	T-ISAM	MSM, Caché, Visual Basic, Active Reports
System includes full transaction logging	yes	yes
Languages (other than English) offered on system	none	_
Features/modules (listed as percent of live installs or based on availability)		
Chemistry and hematology	100%	90%
Bar-coded collection labels	80%	85%
Handheld devices for bedside-positive patient ID	5%	not available
NCCLS POCT-1A standard interface for POCT devices	not available	available in 2011
Microbiology/Public health microbiology Rhead hank depay and transfersion	10%/—	14%/not available
Blood bank donor and transfusion Surgical pathology/Cutalogy	not available installed/installed	not available 7%/14%
Surgical pathology/Cytology Molecular pathology/Cytogenetics	installeu/installeu	not available/not available
Flow cytometry		14%
HIS or EMR interface for admissions/discharge/transfer (ADT)	80%	90%
HIS or EMR interface for order entry/results reporting	80%/80%	40%/40%
HIS or EMR interface for packaging results into PDF format	installed	installed
HIS or EMR interface for packaging results into CDA1 format/CDA2 format	35%/—	not available/not available
Ad hoc reporting/Rules-based system Management and additional reporting	45%/available but not installed	100%/100%
Management and statistical reporting Outreach and commercial laboratory	10% 50%	100% 50%
Compliance checking/Billing and accounts receivable	100%/10%	100%/50%
Materials management and inventory	available but not installed	not available
Test partition/Remote faxing and printing	available but not installed/75%	100%/100%
HIPAA-standard transaction formats	10%	100%
Web-based remote inquiry of reports/Web access for order entry	available but not installed/available but not installed	10%/25%
Specimen management and tracking Compliance and quality accurance tools	installed	available but not installed
Compliance and quality assurance tools Environmental health/Newborn screening		installed installed/available but not installed
HLA (tissue typing)/Stem cell laboratory	_	available but not installed/not available
, ,, ,		
	no	no
Complete LIS application service provider solution ASP for physician order entry and results reporting		VAC
ASP for physician order entry and results reporting	no 	yes fixed fee or transaction based (user's option)
		fixed fee or transaction based (user's option) requires that software be installed on a client PC
ASP for physician order entry and results reporting Method of charging for ASP service		fixed fee or transaction based (user's option)
ASP for physician order entry and results reporting Method of charging for ASP service Client software required ASP information conduit Client contracts supported from data center not operated by client		fixed fee or transaction based (user's option) requires that software be installed on a client PC requires use of a VPN or other dedicated connection
ASP for physician order entry and results reporting Method of charging for ASP service Client software required ASP information conduit		fixed fee or transaction based (user's option) requires that software be installed on a client PC
ASP for physician order entry and results reporting Method of charging for ASP service Client software required ASP information conduit Client contracts supported from data center not operated by client How data center is operated LIS can report lab data that is focus of meaningful use guidelines to public health		fixed fee or transaction based (user's option) requires that software be installed on a client PC requires use of a VPN or other dedicated connection
ASP for physician order entry and results reporting Method of charging for ASP service Client software required ASP information conduit Client contracts supported from data center not operated by client How data center is operated LIS can report lab data that is focus of meaningful use guidelines to public health agencies via automated electronic transmission using specified formats*** for:		fixed fee or transaction based (user's option) requires that software be installed on a client PC requires use of a VPN or other dedicated connection 1 by vendor
ASP for physician order entry and results reporting Method of charging for ASP service Client software required ASP information conduit Client contracts supported from data center not operated by client How data center is operated LIS can report lab data that is focus of meaningful use guidelines to public health agencies via automated electronic transmission using specified formats*** for: • Microbiology data (culture and sensitivity)		fixed fee or transaction based (user's option) requires that software be installed on a client PC requires use of a VPN or other dedicated connection 1 by vendor under development
ASP for physician order entry and results reporting Method of charging for ASP service Client software required ASP information conduit Client contracts supported from data center not operated by client How data center is operated LIS can report lab data that is focus of meaningful use guidelines to public health agencies via automated electronic transmission using specified formats*** for: • Microbiology data (culture and sensitivity) • Other reportable diseases (blood, lead, immunology, etc.)		fixed fee or transaction based (user's option) requires that software be installed on a client PC requires use of a VPN or other dedicated connection 1 by vendor
ASP for physician order entry and results reporting Method of charging for ASP service Client software required ASP information conduit Client contracts supported from data center not operated by client How data center is operated LIS can report lab data that is focus of meaningful use guidelines to public health agencies via automated electronic transmission using specified formats*** for: • Microbiology data (culture and sensitivity)		fixed fee or transaction based (user's option) requires that software be installed on a client PC requires use of a VPN or other dedicated connection 1 by vendor under development yes
ASP for physician order entry and results reporting Method of charging for ASP service Client software required ASP information conduit Client contracts supported from data center not operated by client How data center is operated LIS can report lab data that is focus of meaningful use guidelines to public health agencies via automated electronic transmission using specified formats*** for: • Microbiology data (culture and sensitivity) • Other reportable diseases (blood, lead, immunology, etc.) • Tumor diagnosis or registry data (using NAACCR Pathology Laboratory Electronic Reporting, vol. V, version 3.0, July 2009 edition)		fixed fee or transaction based (user's option) requires that software be installed on a client PC requires use of a VPN or other dedicated connection 1 by vendor under development yes no
ASP for physician order entry and results reporting Method of charging for ASP service Client software required ASP information conduit Client contracts supported from data center not operated by client How data center is operated LIS can report lab data that is focus of meaningful use guidelines to public health agencies via automated electronic transmission using specified formats*** for: • Microbiology data (culture and sensitivity) • Other reportable diseases (blood, lead, immunology, etc.) • Tumor diagnosis or registry data (using NAACCR Pathology Laboratory Electronic		fixed fee or transaction based (user's option) requires that software be installed on a client PC requires use of a VPN or other dedicated connection 1 by vendor under development yes
ASP for physician order entry and results reporting Method of charging for ASP service Client software required ASP information conduit Client contracts supported from data center not operated by client How data center is operated LIS can report lab data that is focus of meaningful use guidelines to public health agencies via automated electronic transmission using specified formats*** for: • Microbiology data (culture and sensitivity) • Other reportable diseases (blood, lead, immunology, etc.) • Tumor diagnosis or registry data (using NAACCR Pathology Laboratory Electronic Reporting, vol. V, version 3.0, July 2009 edition)		fixed fee or transaction based (user's option) requires that software be installed on a client PC requires use of a VPN or other dedicated connection 1 by vendor under development yes no
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Page 1	No. of employees dedicated to LIS development, installation, and support	_	17
First Indianates or article lyage Programming language(s) Programming	No. of billed tests generated annually by labs using this LIS	_	20,000-500,000
Book continues in binarded properties of proteins or gratient or gratery	Range in No. of workstations in sites operating LIS	12–100+ (mean, 60)	3–50 (mean, 15)
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generate <500,000 billed tests annually, or <200 bed hospitals, or <500 requisitions per day **HL7 2.5.1, LOINC, SNOMED, etc. • highly customizable • microbiology module	HLA (tissue typing)/Stem cell laboratory Complete LIS application service provider solution ASP for physician order entry and results reporting Method of charging for ASP service Client software required ASP information conduit Client contracts supported from data center not operated by client How data center is operated LIS can report lab data that is focus of meaningful use guidelines to public health agencies via automated electronic transmission using specified formats* for: • Microbiology data (culture and sensitivity) • Other reportable diseases (blood, lead, immunology, etc.) • Tumor diagnosis or registry data (using NAACCR Pathology Laboratory Electronic Reporting, vol. V, version 3.0, July 2009 edition) Information systems interfaced Total laboratory automation systems to which LIS can interface Percentage of sites that use result-reporting interfaces to external systems based on transmission of fully formatted results (PDF or CDA) LIS provides validation or testing tools LIS allows third-party updates of tables and rules/Image capture, display, and reporting Software provides indexed field in each test definition for LOINC code Provide LOINC dictionary for each new installation LIS supports use of SNOMED CT Market modules for other hospital departments? (percent of installs lab only) No. of different lab instruments interfaced with LIS Source code/User group that meets regularly User can modify screens Query languages to retrieve information from LIS database Smallest cost for LIS hardware/software/monthly maintenance Largest cost for LIS hardware/software/monthly maintenance	no yes fixed fee browser based operates over the Internet 1 by vendor under development under development under development under development available but not yet operational to Beckman Coulter, Roche Diagnostics, Abbott Diagnostics 80% no yes/yes yes no yes yes (80%) 300+ (Data Innovations for interface) no/yes (meets in person annually; product design workgroups) yes (offer custom programming) ODBC compliant • integrated outreach module that provides order entry, result delivery,	no no
	HLA (tissue typing)/Stem cell laboratory Complete LIS application service provider solution ASP for physician order entry and results reporting Method of charging for ASP service Client software required ASP information conduit Client contracts supported from data center not operated by client How data center is operated LIS can report lab data that is focus of meaningful use guidelines to public health agencies via automated electronic transmission using specified formats*** for: • Microbiology data (culture and sensitivity) • Other reportable diseases (blood, lead, immunology, etc.) • Tumor diagnosis or registry data (using NAACCR Pathology Laboratory Electronic Reporting, vol. V, version 3.0, July 2009 edition) Information systems interfaced Total laboratory automation systems to which LIS can interface Percentage of sites that use result-reporting interfaces to external systems based on transmission of fully formatted results (PDF or CDA) LIS provides validation or testing tools LIS allows third-party updates of tables and rules/Image capture, display, and reporting Software provides indexed field in each test definition for LOINC code Provide LOINC dictionary for each new installation LIS supports use of SNOMED CT Market modules for other hospital departments? (percent of installs lab only) No. of different lab instruments interfaced with LIS Source code/User group that meets regularly User can modify screens Query languages to retrieve information from LIS database Smallest cost for LIS hardware/software/monthly maintenance Largest cost for LIS hardware/software/monthly maintenance Distinguishing features (supplied by company)	no yes fixed fee browser based operates over the Internet 1 by vendor under development under development under development under development available but not yet operational to Beckman Coulter, Roche Diagnostics, Abbott Diagnostics 80% no yes/yes yes no yes yes no yes yes (80%) 300+ (Data Innovations for interface) no/yes (meets in person annually; product design workgroups) yes (offer custom programming) ODBC compliant • integrated outreach module that provides order entry, result delivery, supply, courier, phlebotomy management	no no
Note: a dash in lieu of an answer means company did not answer question or question is not applicable tormerly PowerLAB from Sysware	HLA (tissue typing)/Stem cell laboratory Complete LIS application service provider solution ASP for physician order entry and results reporting Method of charging for ASP service Client software required ASP information conduit Client contracts supported from data center not operated by client How data center is operated LIS can report lab data that is focus of meaningful use guidelines to public health agencies via automated electronic transmission using specified formats*** for: • Microbiology data (culture and sensitivity) • Other reportable diseases (blood, lead, immunology, etc.) • Tumor diagnosis or registry data (using NAACCR Pathology Laboratory Electronic Reporting, vol. V, version 3.0, July 2009 edition) Information systems interfaced Total laboratory automation systems to which LIS can interface Percentage of sites that use result-reporting interfaces to external systems based on transmission of fully formatted results (PDF or CDA) LIS provides validation or testing tools LIS allows third-party updates of tables and rules/Image capture, display, and reporting Software provides indexed field in each test definition for LOINC code Provide LOINC dictionary for each new installation LIS supports use of SNOMED CT Market modules for other hospital departments? (percent of installs lab only) No. of different lab instruments interfaced with LIS Source code/User group that meets regularly User can modify screens Query languages to retrieve information from LIS database Smallest cost for LIS hardware/software/monthly maintenance Largest cost for LIS hardware/software/monthly maintenance Distinguishing features (supplied by company) *generate >500,000 billed tests annually, or >200 bed hospitals, or >500 requisitions per day	no yes fixed fee browser based operates over the Internet 1 by vendor under development under development under development under development under development available but not yet operational to Beckman Coulter, Roche Diagnostics, Abbott Diagnostics 80% no yes/yes yes no yes yes yes (80%) 300+ (Data Innovations for interface) no/yes (meets in person annually; product design workgroups) yes (offer custom programming) ODBC compliant • integrated outreach module that provides order entry, result delivery, supply, courier, phlebotomy management • integrated solution across all departments, including anatomic pathology	no no
	HLA (tissue typing)/Stem cell laboratory Complete LIS application service provider solution ASP for physician order entry and results reporting Method of charging for ASP service Client software required ASP information conduit Client contracts supported from data center not operated by client How data center is operated LIS can report lab data that is focus of meaningful use guidelines to public health agencies via automated electronic transmission using specified formats*** for: • Microbiology data (culture and sensitivity) • Other reportable diseases (blood, lead, immunology, etc.) • Tumor diagnosis or registry data (using NAACCR Pathology Laboratory Electronic Reporting, vol. V, version 3.0, July 2009 edition) Information systems interfaced Total laboratory automation systems to which LIS can interface Percentage of sites that use result-reporting interfaces to external systems based on transmission of fully formatted results (PDF or CDA) LIS provides validation or testing tools LIS allows third-party updates of tables and rules/Image capture, display, and reporting Software provides indexed field in each test definition for LOINC code Provide LOINC dictionary for each new installation LIS supports use of SNOMED CT Market modules for other hospital departments? (percent of installs lab only) No. of different lab instruments interfaced with LIS Source code/User group that meets regularly User can modify screens Query languages to retrieve information from LIS database Smallest cost for LIS hardware/software/monthly maintenance Largest cost for LIS hardware/software/monthly maintenance Distinguishing features (supplied by company) **generate >500,000 billed tests annually, or >200 bed hospitals, or >500 requisitions per day ***HL72.5.1, LOINC, SNOMED, etc.	no yes fixed fee browser based operates over the Internet 1 by vendor under development under development under development under development available but not yet operational to Beckman Coulter, Roche Diagnostics, Abbott Diagnostics 80% no yes/yes yes no yes yes ges no yes yes (80%) 300+ (Data Innovations for interface) no/yes (meets in person annually; product design workgroups) yes (offer custom programming) ODBC compliant • integrated outreach module that provides order entry, result delivery, supply, courier, phlebotomy management • integrated solution across all departments, including anatomic pathology • highly customizable	no no

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Laboratory information systems

Laboratory information systems			
Part 7 of 18	Entre Technology Group Steve Chehansky schehansky@entretechnology.com 2801 W. Loop 820 S, Fort Worth, TX 76116 866-993-6873 www.genesysnsl.com		
Name of laboratory information system	GenesysNSL [†]		
First ever/most recent LIS installation (based on August 2010 survey deadline) Last major product release for featured LIS Total No. of contracts for sites operating LIS • Hospital/Independent lab contracts in U.S. • Clinic or group practice contracts in U.S./Public health lab contracts in U.S. • Contracts for other U.S. sites/Contracts for foreign sites • No. of these contracts that went live between August 2009–August 2010 Contracts signed but LIS not yet operational (hospitals/independent labs/other sites) • Total No. of contracts (live and not live) signed between August 2009–August 2010 Total No. of sites operating LIS (No. of these sites outside the U.S.) Percentage of high-volume* sites installed/low-volume** sites installed	1982/August 2010 June 2010 89 25/3 59/0 0/2 (hospital) 4 3 (0/0/3-clinic, hybrid) 4 89 (2-Canada, Bermuda) 0/100%		
No. of employees in entire company • No. of employees dedicated to LIS development, installation, and support	5 3		
No. of billed tests generated annually by labs using this LIS Range in No. of workstations in sites operating LIS	10,000–250,000 (mean, 100,000) 1–10 (mean, 3)		
Central hardware or service type How central server failure is handled	servers: Seneca, HP manual intervention necessary to restore operation		
Programming language(s) Operating system(s) Databases and tools System includes full transaction logging Languages (other than English) offered on system	C++ Windows SQL yes		
Features/modules (listed as percent of live installs or based on availability) • Chemistry and hematology • Bar-coded collection labels • Handheld devices for bedside-positive patient ID • NCCLS POCT-1A standard interface for POCT devices • Microbiology/Public health microbiology • Blood bank donor and transfusion • Surgical pathology/Cytology • Molecular pathology/Cytology • Molecular pathology/Cytogenetics • Flow cytometry • HIS or EMR interface for admissions/discharge/transfer (ADT) • HIS or EMR interface for packaging results reporting • HIS or EMR interface for packaging results into PDF format • HIS or EMR interface for packaging results into CDA1 format/CDA2 format • Ad hoc reporting/Rules-based system • Management and statistical reporting • Outreach and commercial laboratory • Compliance checking/Billing and accounts receivable • Materials management and inventory • Test partition/Remote faxing and printing • HIPAA-standard transaction formats • Web-based remote inquiry of reports/Web access for order entry • Specimen management and tracking • Compliance and quality assurance tools • Environmental health/Newborn screening • HLA (tissue typing)/Stem cell laboratory Complete LIS application service provider solution ASP for physician order entry and results reporting Method of charging for ASP service Client software required ASP information conduit Client contracts supported from data center not operated by client How data center is operated LIS can report lab data that is focus of meaningful use guidelines to public health agencies via automated electronic transmission using specified formats*** for: • Microbiology data (culture and sensitivity) • Other reportable diseases (blood, lead, immunology, etc.)	100% 50% 0 0 2%/0 0 0/0 0/0 0/0 0 20% 20%/20% not available not available/not available 100%/installed 100% available but not installed installed/available but not installed not available installed/so% installed available in June 2011/not available not available not available not available/not available not available/not available not available/not available not available/not available		
 Other reportable diseases (blood, lead, immunology, etc.) Tumor diagnosis or registry data (using NAACCR Pathology Laboratory Electronic Reporting, vol. V, version 3.0, July 2009 edition) 	yes no		
Information systems interfaced Total laboratory automation systems to which LIS can interface Percentage of sites that use result-reporting interfaces to external systems based on transmission of fully formatted results (PDF or CDA)	Epic, NextGen, eClinicalWorks, Allscripts-Misys, GE Healthcare, others planned to Beckman Coulter, Siemens, Ortho-Clinical Diagnostics, Olympus America, Roche Diagnostics, Abbott Diagnostics 0		
LIS provides validation or testing tools LIS allows third-party updates of tables and rules/Image capture, display, and reporting	no no/no		
Software provides indexed field in each test definition for LOINC code Provide LOINC dictionary for each new installation	yes no		
LIS supports use of SNOMED CT	yes		
No. of different lab instruments interfaced with LIS Source code/User group that meets regularly User can modify screens Query languages to retrieve information from LIS database	no 200 (Dawning Technologies for interface) no/no no (offer user-defined report writer and custom programming) SQL		
Smallest cost for LIS hardware/software/monthly maintenance	\$1,000/\$4,995/\$83		
Largest cost for LIS hardware/software/monthly maintenance Distinguishing features (supplied by company) *generate >500,000 billed tests annually, or >200 bed hospitals, or >500 requisitions per day **generate <500,000 billed tests annually, or <200 bed hospitals, or <500 requisitions per day	\$15,000/\$49,000/\$500 outstanding customer support with instantaneous remote access strive to maintain 100% customer satisfaction clients' needs are number one priority		
***HL7 2.5.1, LOINC, SNOMED, etc. Note: a dash in lieu of an answer means company did not answer question or question is not applicable	[†] formerly Genesys from DynaMedix		

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Laboratory information systems

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Laboratory information systems		
Part 8 of 18	Epic Conan Noronha conan@epic.com 1979 Milky Way, Verona, WI 53593 608-271-9000 www.epic.com	eTeleNext Joseph Nollar sales@etelenext.com 213 Technology Drive, Irvine, CA 92618 949-365-0952 www.etelenext.com
Name of laboratory information system	Beaker Laboratory Information System [†]	eTeleNext LIS
First ever/most recent LIS installation (based on August 2010 survey deadline)	1980/April 2010	2004/July 2010
Last major product release for featured LIS	August 2009	February 2010
Total No. of contracts for sites operating LIS • Hospital/Independent lab contracts in U.S.	4	17
Clinic or group practice contracts in U.S./Public health lab contracts in U.S.	3/0 1/0	0/15 2/0
Contracts for other U.S. sites/Contracts for foreign sites	0/0	0/0
No. of these contracts that went live between August 2009–August 2010 Contracts signed but LIS not yet providing (heapitals (independent labe (attention))	1 76 /75 /0/1 muhlio hoolth)	2 (0/4/2)
Contracts signed but LIS not yet operational (hospitals/independent labs/other sites) • Total No. of contracts (live and not live) signed between August 2009–August 2010	76 (75/0/1–public health) 15	3 (0/1/2) 5
Total No. of sites operating LIS (No. of these sites outside the U.S.)	66 (0)	17 (0)
Percentage of high-volume* sites installed/low-volume** sites installed	6%/94%	30%/70%
No. of employees in entire company • No. of employees dedicated to LIS development, installation, and support	3,848 51	15 9
No. of billed tests generated annually by labs using this LIS	_	12,900–105,000
Range in No. of workstations in sites operating LIS	1–40	40–175 (mean, 107.5)
Central hardware or service type How central server failure is handled	HP 9000, HP Integrity, Sun Sparc, IBM p5 Series system continues uninterrupted	IBM, Dell, others manual intervention necessary to restore operation or system continues uninterrupted (both options available)
Programming language(s)	Visual Basic, Caché, .Net	C# .Net
Operating system(s) Databases and tools	Unix, Windows Chronicles Extended Relational Database Management System	Windows SQL
System includes full transaction logging	yes	yes
Languages (other than English) offered on system	-	none
Features/modules (listed as percent of live installs or based on availability)	4000	1000
Chemistry and hematology Bar-coded collection labels	100% 100%	100% 100%
Handheld devices for bedside-positive patient ID	available but not installed	not available
NCCLS POCT-1A standard interface for POCT devices	installed	not available
Microbiology/Public health microbiology Blood bank donor and transfusion	100%/available but not installed not available	30%/10% 10%
Surgical pathology/Cytology	available but not installed/available but not installed	95%/85%
Molecular pathology/Cytogenetics	not available/not available	95%/95%
Flow cytometry HIS or EMR interface for admissions/discharge/transfer (ADT)	available but not installed 100%	95% 40%
HIS or EMR interface for order entry/results reporting	100%/100%	40%/80%
HIS or EMR interface for packaging results into PDF format	available but not installed	80%
HIS or EMR interface for packaging results into CDA1 format/CDA2 format Ad hoc reporting/Rules-based system	not available/not available 100%/100%	40%/5% 10%/100%
Management and statistical reporting	100%	100%
Outreach and commercial laboratory Compliance checking (Pilling and ecceptate receivable)	installed	55% 1000//359/
Compliance checking/Billing and accounts receivable Materials management and inventory	not available/100% not available	100%/25% 5%
Test partition/Remote faxing and printing	100%/100%	40%/100%
HIPAA-standard transaction formats Web-based remote inquiry of reports/Web access for order entry	100% available but not installed/available but not installed	100% 100%/40%
Specimen management and tracking	100%	100%
Compliance and quality assurance tools	100%	40%
Environmental health/Newborn screening HLA (tissue typing)/Stem cell laboratory	not available/not available available but not installed/not available	not available/not available not available/not available
Complete LIS application service provider solution	no	yes
ASP for physician order entry and results reporting	no	yes
Method of charging for ASP service Client software required	_	fixed fee browser based
ASP information conduit	_	operates over the Internet
Client contracts supported from data center not operated by client	_	3
How data center is operated LIS can report lab data that is focus of meaningful use guidelines to public health	_	by a third party (RackSpace)
agencies via automated electronic transmission using specified formats*** for:		
Microbiology data (culture and sensitivity) Other reportable diseases (blood, lead, immunology, etc.)	under development	under development under development
• Other reportable diseases (blood, lead, immunology, etc.) • Tumor diagnosis or registry data (using NAACCR Pathology Laboratory Electronic	under development under development	under development under development
Reporting, vol. V, version 3.0, July 2009 edition)		·
Information systems interfaced Total laboratory automation systems to which LIS can interface	— available but not yet operational	Cortex, GE Healthcare, Allscripts-Misys, Meditech, Cerner, Elekta Impac available but not yet operational to Beckman Coulter, Siemens, Olympus
Percentage of sites that use result-reporting interfaces to external systems based	0	America, Roche Diagnostics 40%
on transmission of fully formatted results (PDF or CDA)		
LIS provides validation or testing tools LIS allows third-party updates of tables and rules/Image capture, display, and reporting	yes (Data Integrity, Testing Toolkits) yes (LOINC)/yes	yes (proprietary) no/yes
Software provides indexed field in each test definition for LOINC code Provide LOINC dictionary for each new installation	yes no	yes no
LIS supports use of SNOMED CT	yes	yes
Market modules for other hospital departments? (percent of installs lab only)	yes	no
No. of different lab instruments interfaced with LIS	87 (Data Innovations and others for interface)	24 (Data Innovations and Dawning Technologies for interface)
Source code/User group that meets regularly	yes/yes (meets via Internet; in person annually)	escrow/yes (meets via Internet every six months)
User can modify screens Query languages to retrieve information from LIS database	yes (offer user-defined report writer and custom programming) Reporting Workbench, SQL Report Writer, ODBC Open Access	yes (offer user-defined report writer and custom programming) SQL, ODBC, XML, HL7
Smallest cost for LIS hardware/software/monthly maintenance		—/\$50,000/\$500
Largest cost for LIS hardware/software/monthly maintenance	_	—/\$299,000/\$4,000
Distinguishing features (supplied by company) *generate >500,000 billed tests annually, or >200 bed hospitals, or >500 requisitions per day **generate <500,000 billed tests annually, or <200 bed hospitals, or <500 requisitions per day	part of Epic's integrated suite of applications, providing seamless data transfer from LIS to patient's chart without need for interfaces includes integrated handheld specimen collection, specimen tracking, quality control, and more every customer has a designated Epic support team and the opportunity	advanced Web-based technology, complete with outreach solution custom, user-defined reporting solution new synoptic reporting module
***HL7 2.5.1, LOINC, SNOMED, etc. Note: a dash in lieu of an answer means company did not answer question or question is not applicable	to contribute to the design and direction of the application † formerly EpicLab laboratory information system	
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Part 9 of 18	Fletcher-Flora Health Care Systems Terry Watson terryw@fletcher-flora.com 1580 Orangethorpe Way, Anaheim, CA 92801 800-777-1471 www.fletcher-flora.com	Hex Laboratory Systems Susan Bollinger sbollinger@hexlab.com 1042B El Camino Real, Suite 308, Encinitas, CA 92024 800-729-2085 www.hexlab.com
Name of laboratory information system	FFIex eSuite LIS [†]	LAB/HEX
•		
First ever/most recent LIS installation (based on August 2010 survey deadline) Last major product release for featured LIS	1972/August 2010 August 2010	1981/June 2010 May 2010
Total No. of contracts for sites operating LIS	192	141
Hospital/Independent lab contracts in U.S.	36/12	9/69
Clinic or group practice contracts in U.S./Public health lab contracts in U.S.	136/0	42/1
Contracts for other U.S. sites/Contracts for foreign sites	2/6	9 (veterinary, research)/11 (independent medical labs)
No. of these contracts that went live between August 2009-August 2010 Contracts signed but LIS not yet operational (hospitals/independent labs/other sites)	76 8 (2/6/0)	2
Total No. of contracts (live and not live) signed between August 2009–August 2010	84	2
Total No. of sites operating LIS (No. of these sites outside the U.S.)	184 (6–Bahamas, Virgin Islands)	154 (11-Mideast)
Percentage of high-volume* sites installed/low-volume** sites installed	20%/80%	50%/50%
No. of employees in entire company	34	14
No. of employees dedicated to LIS development, installation, and support	18	14
No. of billed tests generated annually by labs using this LIS	5,000–5,000,000 (mean, 300,000)	250,000-18,000,000+ (mean, 3,500,000)
Range in No. of workstations in sites operating LIS	1–75	3–64 (mean, 24)
Central hardware or service type How central server failure is handled	Dell manual intervention necessary to restore operation	Dell Intel manual intervention necessary to restore operation or system continues uninterrupted (both options available)
Programming language(s)	Java	Thoroughbred
Operating system(s)	Linux, Windows	Linux
Databases and tools	Oracle, Microsoft SQL server, Microsoft SQL Express, MySQL, Unify	Thoroughbred Idol IV
System includes full transaction logging	yes	yes
Languages (other than English) offered on system	none	_
Features/modules (listed as percent of live installs or based on availability)		
Chemistry and hematology Rev coded collection lebels	100%	100%
Bar-coded collection labels Handheld devices for bedside-positive patient ID	100% not available	100% 2%
NCCLS POCT-1A standard interface for POCT devices	not available available but not installed	2% 3%
Microbiology/Public health microbiology	15%/not available	100%/1%
Blood bank donor and transfusion	not available	-
Surgical pathology/Cytology	not available/not available	50%/100%
Molecular pathology/Cytogenetics Flow cytometry	not available/not available not available	1%/1% 1%
HIS or EMR interface for admissions/discharge/transfer (ADT)	70%	50%
HIS or EMR interface for order entry/results reporting	35%/40%	75%/75%
HIS or EMR interface for packaging results into PDF format	available but not installed	50%
HIS or EMR interface for packaging results into CDA1 format/CDA2 format	not available/not available	50%/50%
Ad hoc reporting/Rules-based system Management and statistical reporting	15%/100% 100%	100%/100% 100%
Outreach and commercial laboratory	75%	75%
Compliance checking/Billing and accounts receivable	20%/20%	100%/75%
Materials management and inventory	not available	1%
Test partition/Remote faxing and printing	75%/100%	100%/100%
HIPAA-standard transaction formats Web-based remote inquiry of reports/Web access for order entry	100% 70%/25%	100% 75%/75%
Specimen management and tracking	30%	100%
Compliance and quality assurance tools	100%	100%
Environmental health/Newborn screening	not available/not available	available but not installed/available but not installed
HLA (tissue typing)/Stem cell laboratory	not available/not available	available but not installed/available but not installed
Complete LIS application service provider solution	yes	no
ASP for physician order entry and results reporting	yes	yes
Method of charging for ASP service Client software required	fixed fee browser based or requires that software be installed on a client PC	fixed fee browser based
ASP information conduit	operates over the Internet	operates over the Internet
Client contracts supported from data center not operated by client	2	50
How data center is operated	by a third party	by vendor
LIS can report lab data that is focus of meaningful use guidelines to public health		
agencies via automated electronic transmission using specified formats*** for:		
Microbiology data (culture and sensitivity) Other reportable dispasse (blood lead immunology etc.)	no no	yes
Other reportable diseases (blood, lead, immunology, etc.) Tumor diagnosis or registry data (using NAACCR Pathology Laboratory Electronic	no no	yes yes
Reporting, vol. V, version 3.0, July 2009 edition)		,
Information systems interfaced	Allscripts-Misys, McKesson, Cerner, GE Healthcare, Epic, NextGen, Medical	Cerner, McKesson, Sunquest, Siemens, Experior, GE Healthcare, WebMD,
	Manager, iMedica, TechTime, eClinicalWorks, others	Medical Manager, Practice Partners, Millbrook, Allscripts-Misys, others
Total laboratory automation systems to which LIS can interface	available but not yet operational to Siemens, Roche Diagnostics	Beckman Coulter, Roche Diagnostics, Abbott Diagnostics
Percentage of sites that use result-reporting interfaces to external systems based	0	10%
on transmission of fully formatted results (PDF or CDA)		
LIS provides validation or testing tools	yes (internally developed)	yes (Hex)
LIS allows third-party updates of tables and rules/Image capture, display, and reporting	yes (Yost Engineering, CodeMap)/no	yes (Medicare, CodeMap, others)/yes
Software provides indexed field in each test definition for LOINC code Provide LOINC dictionary for each new installation	yes no	yes no
LIS supports use of SNOMED CT	yes	yes
Market modules for other hospital departments? (percent of installs lab only)	no	no
No. of different lab instruments interfaced with LIS	500	300+
No. of different iab instruments interfaced with LIS Source code/User group that meets regularly	no/no	300+ escrow/no
User can modify screens	yes (offer user-defined report writer and custom programming)	no (offer user-defined report writer and custom programming)
Query languages to retrieve information from LIS database	SQL Query, Open Reports	SQL
Smallest cost for LIS hardware/software/monthly maintenance	\$1,300/\$6,000/\$105	\$5,000/\$10,000/\$250
Largest cost for LIS hardware/software/monthly maintenance	—/\$250,000/\$2,500	\$50,000/\$180,000/\$2,500
Distinguishing features (supplied by company)	many optional Web-based modules; provides outreach and integrates multiple sites, systems, and devices seamlessly, securely, and in real-time 30 years in LIS industry, with more than 1,500 LIS customers and more than 60 host system vendor partners	highly flexible; user definable; easy to use billing fully integrated, stand alone or interface to other system; HIPAA compliant, electronic billing, remittance, medical necessity, ANSI 5010/ICD-10 plans in place
*generate >500,000 billed tests annually, or >200 bed hospitals, or >500 requisitions per day **generate <500,000 billed tests annually, or <200 bed hospitals, or <500 requisitions per day ***HL7 2.5.1, LOINC, SNOMED, etc. Note: a dash in lieu of an answer means company did not answer question or question is not applicable	proven Web-based technology that can be scaled from small POLs to the largest independent labs †formerly encaLaber	stable, reliable, expandable LIS with fast, responsive customer support 24/on-site hardware support, and annual software upgrades at no charge

	oratory information systems	
Part 10 of 18	J & S Medical Associates John Bouchard sales@jsmed.com 35 Tripp St., Framingham, MA 01702 800-229-6000 www.labtrak.com	LabSoft Steven Hawn sales@labsoftweb.com 9104 Shenandoah Run, Wesley Chapel, FL 33544 800-767-3279 www.labsoftweb.com
Name of laboratory information system	LabTrak	LabNet
First ever/most recent LIS installation (based on August 2010 survey deadline) Last major product release for featured LIS	1988/August 2010 March 2010	1992/August 2010 June 2010
Total No. of contracts for sites operating LIS	64	300+
Hospital/Independent lab contracts in U.S.	0/61 (POL sites)	15/38
Clinic or group practice contracts in U.S./Public health lab contracts in U.S.	0/0	250+/6
Contracts for other U.S. sites/Contracts for foreign sites No. of these contracts that went live between August 2009–August 2010	3 (veterinary, research)/0	5 (research)/0 6
Contracts signed but LIS not yet operational (hospitals/independent labs/other sites)	22 2 (0/2/0)	4 (1/1/2)
Total No. of contracts (live and not live) signed between August 2009–August 2010	-	8
Total No. of sites operating LIS (No. of these sites outside the U.S.)	63	300+ (2-Caribbean)
Percentage of high-volume* sites installed/low-volume** sites installed	0/100%	10%/90%
No. of employees in entire company	15	_
No. of employees dedicated to LIS development, installation, and support	12	
No. of billed tests generated annually by labs using this LIS Range in No. of workstations in sites operating LIS	6,000–200,000 (mean, 80,000) 1–6 (mean, 2)	10,000–1,000,000 (mean, 50,000) 1–75 (mean, 5)
Central hardware or service type	Dell PC	
How central server failure is handled	manual intervention necessary to restore operation	_
Programming language(s)	Visual Basic Microsoft Windows YP Windows 7	Windows
Operating system(s) Databases and tools	Microsoft Windows XP, Windows 7 Microsoft Access	Windows SQL
System includes full transaction logging	no	_
Languages (other than English) offered on system	none	none
Features/modules (listed as percent of live installs or based on availability)		
Chemistry and hematology Pay and all calls a labels	100%	100%
Bar-coded collection labels Handheld devices for bedside-positive patient ID	90% not available	100% not available
NCCLS POCT-1A standard interface for POCT devices	not available not available	not available not available
Microbiology/Public health microbiology	10%/not available	5%/not available
Blood bank donor and transfusion	not available	not available
Surgical pathology/Cytology Molecular pathology/Cytology	not available/not available	not available/not available
Molecular pathology/Cytogenetics Flow cytometry	not available/not available not available	not available/not available not available
HIS or EMR interface for admissions/discharge/transfer (ADT)	50%	50%
HIS or EMR interface for order entry/results reporting	50%/50%	50%/50%
HIS or EMR interface for packaging results into PDF format HIS or EMR interface for packaging results into CDA1 format/CDA2 format	not available not available/not available	0 50%/0
Ad hoc reporting/Rules-based system	not available/not available	15%/40%
Management and statistical reporting	100%	100%
Outreach and commercial laboratory	not available	20%
Compliance checking/Billing and accounts receivable Materials represent and inventory	not available/not available	40%/0 0
Materials management and inventory Test partition/Remote faxing and printing	50% not available/installed	25%/35%
HIPAA-standard transaction formats	100%	30%
Web-based remote inquiry of reports/Web access for order entry	not available/not available	10%/5%
Specimen management and tracking Compliance and quality assurance tools	100% 100%	100% 100%
Environmental health/Newborn screening	not available/not available	0/0
HLA (tissue typing)/Stem cell laboratory	not available/not available	0/0
Complete LIS application service provider solution	no	no
ASP for physician order entry and results reporting Method of charging for ASP service	no	yes fixed fee
Client software required	_	browser based
ASP information conduit	_	operates over the Internet
Client contracts supported from data center not operated by client	_	5
How data center is operated	_	by a third party
LIS can report lab data that is focus of meaningful use guidelines to public health agencies via automated electronic transmission using specified formats*** for:		
Microbiology data (culture and sensitivity)	no	yes
Other reportable diseases (blood, lead, immunology, etc.) The state of the st	no 	yes
Tumor diagnosis or registry data (using NAACCR Pathology Laboratory Electronic Reporting, vol. V, version 3.0, July 2009 edition)	no	yes
Information systems interfaced	ECW, Allscripts-Misys, Varian, GE Healthcare, others	Cerner, Allscripts-Misys, Epic, McKesson, Eclipsys, others
Total laboratory automation systems to which LIS can interface	none	Beckman Coulter, Siemens, Roche Diagnostics
Percentage of sites that use result-reporting interfaces to external systems based on transmission of fully formatted results (PDF or CDA)	0	10%
LIS provides validation or testing tools LIS allows third-party updates of tables and rules/Image capture, display, and reporting	yes (result analysis) no/no	no no/no
Software provides indexed field in each test definition for LOINC code Provide LOINC dictionary for each new installation	no no	no no
LIS supports use of SNOMED CT	no	yes
Market modules for other hospital departments? (percent of installs lab only)	no	no
No. of different lab instruments interfaced with LIS	150	350+
Source code/User group that meets regularly	no/no	no/—
User can modify screens	no (offer custom programming)	no (offer custom programming)
Query languages to retrieve information from LIS database	SQL	Microsoft
Smallest cost for LIS hardware/software/monthly maintenance	\$1,000/\$2,500/\$85	\$3,500/\$10,000/\$100
Largest cost for LIS hardware/software/monthly maintenance	\$9,000/\$8,500/\$295	\$60,000/\$100,000/\$1,333
Distinguishing features (supplied by company) *generate >500,000 billed tests annually, or >200 bed hospitals, or >500 requisitions per day	 designed by a medical technologist specifically for the physician office laboratory simple to use; can be trained and running samples in less than one hour complete, easy, affordable solution for the physician's office laboratory 	value ease of operation user-definable flexibility
generate <500,000 billed tests annually, or <200 bed hospitals, or <500 requisitions per day *HL7 2.5.1, LOINC, SNOMED, etc. Note: a dash in lieu of an answer means company did not answer question or question is not applicable		

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Part 11 of 18	McKesson Joseph R. Stabile joseph.stabile@mckesson.com	Medical Information Technology Paul Berthiaume pberthiaume@meditech.com
	5995 Windward Parkway, Alpharetta, GA 30005	Meditech Circle, Westwood, MA 02090
	404-338-6000 www.mckesson.com/laboratory	781-821-3000 www.meditech.com
Name of laboratory information system	Horizon Lab	Meditech Laboratory Information System-6.0
First ever/most recent LIS installation (based on August 2010 survey deadline) Last major product release for featured LIS	1972/July 2010 July 2010	1970/August 2010 April 2008
Total No. of contracts for sites operating LIS	123	12
Hospital/Independent lab contracts in U.S.	115/2	12/0
Clinic or group practice contracts in U.S./Public health lab contracts in U.S. Contracts for other U.S. sites/Contracts for foreign sites	3/0 0/3 (hospitals)	0/0 0/0
No. of these contracts that went live between August 2009–August 2010	8	11
Contracts signed but LIS not yet operational (hospitals/independent labs/other sites) • Total No. of contracts (live and not live) signed between August 2009–August 2010	11 (11/0/0) 9	32 23
Total No. of sites operating LIS (No. of these sites outside the U.S.)	226 (3–Canada, Saudi Arabia)	12 (0)
Percentage of high-volume* sites installed/low-volume** sites installed	85%/15%	<u>– </u>
No. of employees in entire company No. of employees dedicated to LIS development, installation, and support	32,000 80	3,011 112
No. of billed tests generated annually by labs using this LIS Range in No. of workstations in sites operating LIS	not tracked 10–400 (mean, 35)	not tracked
Central hardware or service type	HP, IBM, Dell	Dell, IBM, EMC, HP
How central server failure is handled	system continues uninterrupted	manual intervention necessary to restore operation or system continues uninterrupted (both options available)
Programming language(s)	Delphi, C, Java, .Net	Meditech self developed Windows Server 2003 Enterprise Datacenter v64 Ed. Server 2008 Service
Operating system(s)	Windows, Red Hat Enterprise Linux	Windows Server 2003 Enterprise, Datacenter x64 Ed., Server 2008 Service Pack 1 Standard Ed.; PCs: Windows 2000 Professional, XP, Vista
Databases and tools	Oracle, HP-UX, AIX, Linux	Meditech hierarchical database
System includes full transaction logging Languages (other than English) offered on system	yes none	no Spanish
Features/modules (listed as percent of live installs or based on availability)		
Chemistry and hematology	installed	100%
Bar-coded collection labels Handhold devices for hadride positive nations ID.	installed	100%
Handheld devices for bedside-positive patient ID NCCLS POCT-1A standard interface for POCT devices	installed installed	installed installed
Microbiology/Public health microbiology	installed/installed	100%/installed
Blood bank donor and transfusion Surgical pathology/Cytology	installed (transfusion only; donor through Horizon Blood Bank) through Horizon AP/through Horizon AP	installed installed
Molecular pathology/Cytology Molecular pathology/Cytogenetics	not available/not available	not available/not available
Flow cytometry	through Horizon AP	not available
HIS or EMR interface for admissions/discharge/transfer (ADT) HIS or EMR interface for order entry/results reporting	installed installed/installed	25% 25%/25%
HIS or EMR interface for packaging results into PDF format	through Horizon AP	25%
HIS or EMR interface for packaging results into CDA1 format/CDA2 format Ad hoc reporting/Rules-based system	not available/not available installed/installed	not available/not available 100%/100%
Management and statistical reporting	installed	100%
Outreach and commercial laboratory	through Horizon Outreach for Lab	installed
Compliance checking/Billing and accounts receivable Materials management and inventory	installed/through Horizon Lab Financials not available	installed/installed installed
Test partition/Remote faxing and printing	installed/installed	100%/100%
HIPAA-standard transaction formats Web-based remote inquiry of reports/Web access for order entry	installed through Horizon Outreach for Lab/through Horizon Outreach for Lab	100% installed/installed
Specimen management and tracking	installed	100%
Compliance and quality assurance tools The compliance and quality assurance tools	installed installed/installed	installed
Environmental health/Newborn screening HLA (tissue typing)/Stem cell laboratory	installed/not available	installed/installed not available/not available
Complete LIS application service provider solution	yes	no
ASP for physician order entry and results reporting	yes	no
Method of charging for ASP service Client software required	fixed fee physician order entry/lab outreach browser based; LIS deployed on client	Ξ
ASP information conduit	or via Citrix operates over the Internet or requires use of a VPN or other dedicated connection	_
Client contracts supported from data center not operated by client	2	_
How data center is operated	by vendor	_
LIS can report lab data that is focus of meaningful use guidelines to public health agencies via automated electronic transmission using specified formats*** for:		
Microbiology data (culture and sensitivity)	yes	yes
Other reportable diseases (blood, lead, immunology, etc.) Tumor diagnosis or registry data (using NAACCR Pathology Laboratory Electronic	yes no	yes yes
Reporting, vol. V, version 3.0, July 2009 edition)		,
Information systems interfaced	McKesson, Siemens, GE Healthcare, Meditech, Cerner, Epic, Atlas, SCC Soft Computer, Sunguest, homegrown, others	Cerner, Siemens, McKesson, others
Total laboratory automation systems to which LIS can interface	interfaces to all lab automation systems available via Data Innovations	Beckman Coulter, Siemens, Roche Diagnostics
Percentage of sites that use result-reporting interfaces to external systems based on transmission of fully formatted results (PDF or CDA)	0	not tracked
LIS provides validation or testing tools LIS allows third-party updates of tables and rules/Image capture, display, and reporting	yes (internal McKesson tools) yes (AMA, CMS, Regenstrief Institute, others)/no	yes (proprietary) yes (Info-X, SNOMED)/yes
Software provides indexed field in each test definition for LOINC code	yes (AMA, OMO, Regellstrier illistrate, others)/110	yes
Provide LOINC dictionary for each new installation LIS supports use of SNOMED CT	yes yes	yes
Market modules for other hospital departments? (percent of installs lab only)	yes (50%)	yes (not tracked)
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No. of different lab instruments interfaced with LIS Source code/User group that meets regularly	400+ (Data Innovations for interface) escrow/yes (meets in person annually)	1,000+ escrow/yes (meets via Internet; in person)
User can modify screens	no (offer user-defined report writer and custom programming)	yes (offer user-defined report writer and custom programming)
Query languages to retrieve information from LIS database	any ODBC software package	Meditech Magic
Smallest cost for LIS hardware/software/monthly maintenance Largest cost for LIS hardware/software/monthly maintenance	_	_
	advanced bi-directional pharmacy integration with McKesson's	integrated with Meditech's clinical, administrative, and financial applications
Distinguishing features (supplied by company)		
Distinguishing features (supplied by company) *generate >500,000 billed tests annually, or >200 bed hospitals, or >500 requisitions per day	pharmacy information solution	• flexibility to serve a wide range of organizations—from small community

Laboratory Information systems		
Part 12 of 18	Medical Information Technology Paul Berthiaume pberthiaume@meditech.com Meditech Circle, Westwood, MA 02090 781-821-3000 www.meditech.com	Medical Information Technology Paul Berthiaume pberthiaume@meditech.com Meditech Circle, Westwood, MA 02090 781-821-3000 www.meditech.com
Name of laboratory information system	Meditech Laboratory Information System—Client/Server	Meditech Laboratory Information System—Magic
First ever/most recent LIS installation (based on August 2010 survey deadline) Last major product release for featured LIS Total No. of contracts for sites operating LIS	1970/August 2010 April 2008 372	1970/April 2010 April 2010 799
Hospital/Independent lab contracts in U.S. Clinic or group practice contracts in U.S./Public health lab contracts in U.S.	340/0 0/0	735/0 0/0
Contracts for other U.S. sites/Contracts for foreign sites No. of these contracts that went live between August 2009–August 2010 Contracts signed but LIS not yet operational (hospitals/independent labs/other sites)	0/32 18 15	0/64 5 1
• Total No. of contracts (live and not live) signed between August 2009–August 2010 Total No. of sites operating LIS (No. of these sites outside the U.S.) Percentage of high-volume* sites installed/low-volume** sites installed	56 372 (32–Bahamas, United Arab Emirates, Canada, Mexico) —	10 799 (64–United Kingdom, Canada, Ireland) —
No. of employees in entire company • No. of employees dedicated to LIS development, installation, and support	3,011 112	3,011 112
No. of billed tests generated annually by labs using this LIS Range in No. of workstations in sites operating LIS	not tracked not tracked	not tracked not tracked
Central hardware or service type How central server failure is handled	Dell, IBM, EMC, HP manual intervention necessary to restore operation or system continues uninterrupted (both options available)	Dell, IBM, EMC, HP manual intervention necessary to restore operation or system continues uninterrupted (both options available)
Programming language(s) Operating system(s)	Meditech Magic servers: Microsoft Windows 2003 or 2008 Service Pack 1 Server Standard Edition; clients: Windows 2000 Professional, XP, Vista, XP Tablet	Meditech Magic servers: Microsoft Windows 2003 or 2008 Service Pack 1 Server Standard Edition; PCs: Windows 2000 Professional, XP, Vista
Databases and tools System includes full transaction logging Languages (other than English) offered on system	Meditech hierarchical database no Spanish	Meditech hierarchical database no none
	оринон	HONO
Features/modules (listed as percent of live installs or based on availability) • Chemistry and hematology • Bar-coded collection labels	100% 100%	100% 100%
Handheld devices for bedside-positive patient ID NCCLS POCT-1A standard interface for POCT devices Microbiology/Public health microbiology	installed installed 100%/installed	installed installed 100%/installed
Blood bank donor and transfusion Surgical pathology/Cytology	installed installed/installed	installed installed/installed
Molecular pathology/Cytogenetics Flow cytometry HIS or EMR interface for admissions/discharge/transfer (ADT)	not available/not available not available 25%	not available/not available not available 25%
HIS or EMR interface for order entry/results reporting HIS or EMR interface for packaging results into PDF format	25%/25% 25%	25%/25% 25%/
HIS or EMR interface for packaging results into CDA1 format/CDA2 format Ad hoc reporting/Rules-based system Management and statistical reporting	not available/not available 100%/100% 100%	not available/not available 100%/100% 100%
Outreach and commercial laboratory Compliance checking/Billing and accounts receivable	installed installed/installed	installed installed/installed
Materials management and inventory Test partition/Remote faxing and printing HIPAA-standard transaction formats	installed 100%/100% 100%	installed 100%/100% 100%
Web-based remote inquiry of reports/Web access for order entry Specimen management and tracking	installed/installed 100%	installed/installed 100%
Compliance and quality assurance tools Environmental health/Newborn screening HLA (tissue typing)/Stem cell laboratory	installed installed/installed not available/not available	installed installed/installed not available/not available
Complete LIS application service provider solution ASP for physician order entry and results reporting	no no	no no
Method of charging for ASP service Client software required		Ξ
ASP information conduit Client contracts supported from data center not operated by client How data center is operated	_ _ _	
LIS can report lab data that is focus of meaningful use guidelines to public health agencies via automated electronic transmission using specified formats*** for:		
Microbiology data (culture and sensitivity) Other reportable diseases (blood, lead, immunology, etc.) Tumor diagnosis or registry data (using NAACCR Pathology Laboratory Electronic	yes yes yes	yes yes yes
Reporting, vol. V, version 3.0, July 2009 edition) Information systems interfaced	Cerner, Siemens, McKesson, others	Cerner, Siemens, McKesson, others
Total laboratory automation systems to which LIS can interface Percentage of sites that use result-reporting interfaces to external systems based on transmission of fully formatted results (PDF or CDA)	Beckman Coulter, Siemens, Roche Diagnostics not tracked	Beckman Coulter, Siemens, Roche Diagnostics not tracked
LIS provides validation or testing tools LIS allows third-party updates of tables and rules/Image capture, display, and reporting	yes (proprietary) yes (Info-X, SNOMED)/yes	yes (proprietary) yes (Info-X, SNOMED)/yes
Software provides indexed field in each test definition for LOINC code Provide LOINC dictionary for each new installation	yes no	yes no
LIS supports use of SNOMED CT	yes	yes
Market modules for other hospital departments? (percent of installs lab only)	yes (not tracked)	yes (not tracked)
No. of different lab instruments interfaced with LIS Source code/User group that meets regularly User can modify screens Query languages to retrieve information from LIS database	1,000+ escrow/yes (meets via Internet; in person) yes (offer user-defined report writer and custom programming) Meditech Magic	1,000+ escrow/yes (meets via Internet; in person) yes (offer user-defined report writer and custom programming) Meditech Magic
Smallest cost for LIS hardware/software/monthly maintenance Largest cost for LIS hardware/software/monthly maintenance	_	=
Distinguishing features (supplied by company) *generate >500,000 billed tests annually, or >200 bed hospitals, or >500 requisitions per day **generate <500,000 billed tests annually, or <200 bed hospitals, or <500 requisitions per day ***HL7 2.5.1, LOINC, SNOMED, etc.	integrated with Meditech's clinical, administrative, and financial applications flexibility to serve a wide range of organizations—from small community labs to multi-site university labs and large IDNs automates time-consuming tasks, such as paperwork, phone calls, and recent verification.	integrated with Meditech's clinical, administrative, and financial applications flexibility to serve a wide range of organizations—from small community labs to multi-site university labs and large IDNs automates time-consuming tasks, such as paperwork, phone calls, and
Note: a dash in lieu of an answer means company did not answer question or question is not applicable	result verification	result verification

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Laboratory Information systems		
Part 13 of 18	NetLims Eram Malinovitz eram@netlims.com 111 Town Square Place, Suite 700, Jersey City, NJ 07310 201-894-5300 www.netlims.com	NoemaLife Fabio Rossi frossi@noemalife.com Via Gobetti, 52, Bologna, Italy 40129 +390514193911 www.noemalife.com
Name of laboratory information system	AutoLims	DNLab
First ever/most recent LIS installation (based on August 2010 survey deadline) Last major product release for featured LIS Total No. of contracts for sites operating LIS • Hospital/Independent lab contracts in U.S. • Clinic or group practice contracts in U.S./Public health lab contracts in U.S. • Contracts for other U.S. sites/Contracts for foreign sites	1996/August 2010 October 2009 14 2/7 0/0 0/5 (hospitals and central labs)	1981/2010 May 2010 400 0/0 0/0 0/400
No. of these contracts that went live between August 2009–August 2010 Contracts signed but LIS not yet operational (hospitals/independent labs/other sites) Total No. of contracts (live and not live) signed between August 2009–August 2010 Total No. of sites operating LIS (No. of these sites outside the U.S.) Percentage of high-volume* sites installed/low-volume** sites installed	2 2 3 45 (35–Israel, India) 90%/10%	
No. of employees in entire company • No. of employees dedicated to LIS development, installation, and support	111 —	444 70
No. of billed tests generated annually by labs using this LIS Range in No. of workstations in sites operating LIS	400,000–10,000,000 (mean, 1,500,000) 19–550 (mean, 60)	60,000-13,000,000 (mean, 2,500,000) 15-350 (mean, 50)
Central hardware or service type How central server failure is handled	IBM, Dell, HP, others system continues uninterrupted	any server supported by Oracle system continues uninterrupted
Programming language(s) Operating system(s) Databases and tools System includes full transaction logging	C++, Visual Basic, Java, .Net, Flex Windows 2000, 2003, XP, Linux, Unix Oracle, Microsoft SQL 2000, 2005, Caché yes	Visual Basic 6, Visual Basic .Net, Java Windows Oracle yes
Languages (other than English) offered on system	Hebrew	Italian, Spanish
Features/modules (listed as percent of live installs or based on availability) • Chemistry and hematology • Bar-coded collection labels • Handheld devices for bedside-positive patient ID • NCCLS POCT-1A standard interface for POCT devices • Microbiology/Public health microbiology • Blood bank donor and transfusion • Surgical pathology/Cytology • Molecular pathology/Cytogenetics	95% 100% available but not installed not available 85%/25% 40% 30%/55% 15%/10%	100% 100% — not available 75%/75% not available not available/not available 5%/5%
Flow cytometry HIS or EMR interface for admissions/discharge/transfer (ADT) HIS or EMR interface for order entry/results reporting HIS or EMR interface for packaging results into PDF format HIS or EMR interface for packaging results into CDA1 format/CDA2 format Ad hoc reporting/Rules-based system Management and statistical reporting Outreach and commercial laboratory	10% 75% 55%/40% available but not installed not available/not available 100%/100% 100%	available in May 2011 80% 60%/60% 50% 2%/48% 90%/40% 100%
Compliance checking/Billing and accounts receivable Materials management and inventory Test partition/Remote faxing and printing HIPAA-standard transaction formats Web-based remote inquiry of reports/Web access for order entry Specimen management and tracking Compliance and quality assurance tools Environmental health/Newborn screening HLA (tissue typing)/Stem cell laboratory	50%/40% available but not installed 100%/100% 100% 60%/50% 60% 70% 100%/40% not available/not available	not available/30% available but not installed 50%/3% not available 10%/60% 100% 30% not available/available in December 2010 5%/not available
Complete LIS application service provider solution ASP for physician order entry and results reporting Method of charging for ASP service Client software required ASP information conduit Client contracts supported from data center not operated by client How data center is operated	no no 	no no
LIS can report lab data that is focus of meaningful use guidelines to public health agencies via automated electronic transmission using specified formats*** for: • Microbiology data (culture and sensitivity) • Other reportable diseases (blood, lead, immunology, etc.)	yes yes	yes no
Tumor diagnosis or registry data (using NAACCR Pathology Laboratory Electronic Reporting, vol. V, version 3.0, July 2009 edition) Information systems interfaced Total laboratory automation systems to which LIS can interface	Eclipsys, GE, Siemens, Allscripts-Misys, Cerner, McKesson, Orchard, Emdeon Beckman Coulter, Siemens, Ortho-Clinical Diagnostics, Olympus America,	Insiel, MedTrack, SAP, others Beckman Coulter, Siemens, Ortho-Clinical Diagnostics, Integrated
Percentage of sites that use result-reporting interfaces to external systems based	Roche Diagnostics, Abbott Diagnostics, Sysmex	Laboratory Automation Solutions, Olympus America, Roche Diagnostics, Abbott Diagnostics, others 50%
on transmission of fully formatted results (PDF or CDA) LIS provides validation or testing tools LIS allows third-party updates of tables and rules/Image capture, display, and reporting	yes (Test Complete) yes (Info-X, AMA, Quest, Specialty, SNOMED, CodeMap)/yes	yes (internal expert system) no/yes
Software provides indexed field in each test definition for LOINC code Provide LOINC dictionary for each new installation	yes no	yes no
LIS supports use of SNOMED CT	yes	no
Market modules for other hospital departments? (percent of installs lab only)	no	yes (70%)
No. of different lab instruments interfaced with LIS Source code/User group that meets regularly User can modify screens Query languages to retrieve information from LIS database	150+ escrow/yes (meets in person approximately biannually) yes (offer user-defined report writer and custom programming) SQL	363 escrow/no no statistics module provides predefined queries
Smallest cost for LIS hardware/software/monthly maintenance	\$30,000/\$80,000/\$1,000	_
Largest cost for LIS hardware/software/monthly maintenance Distinguishing features (supplied by company) *generate >500,000 billed tests annually, or >200 bed hospitals, or >500 requisitions per day	\$700,000/\$2,800,000/\$55,000 • technology, variety, and flexibility—Windows system with Web, HTML, choice of database, more • customizable—tailored for any environment and work procedure • integrated—all lab disciplines and billing in one database	supports complex customer organization, such as virtual lab and regional labs change-management support
generate <500,000 billed tests annually, or <200 bed hospitals, or <500 requisitions per day *HL7 2.5.1, LOINC, SNOMED, etc. Note: a dash in lieu of an answer means company did not answer question or question is not applicable	magrator an iab aisoipinios ana bining in thic adiabase	an industry leader in service and support

Part 14 of 18	Orchard Software	Psyche Systems
	Kerry Foster kfoster@orchardsoft.com	Lisa-Jean Clifford ij@psychesystems.com
	701 Congressional Blvd., Suite 360, Carmel, IN 46032	321 Fortune Blvd., Milford, MA 01757
	800-856-1948 www.orchardsoft.com	508-473-1500 www.psychesystems.com
Name of laboratory information system	Orchard Harvest LIS	LabWeb
First ever/most recent LIS installation (based on August 2010 survey deadline)	1993/August 2010	1976/2010
Last major product release for featured LIS	September 2009	2007
Total No. of contracts for sites operating LIS	1,047	19
Hospital/Independent lab contracts in U.S. While any arrestice contracts in U.S.	227/133	16/2
Clinic or group practice contracts in U.S./Public health lab contracts in U.S. Contracts for other U.S. sites/Contracts for foreign sites	602/18 67 (universities, student health centers, research, veterinary labs)/0	0/1 0/0
No. of these contracts that went live between August 2009–August 2010	87	3
Contracts signed but LIS not yet operational (hospitals/independent labs/other sites)	14 (1/6/7-clinics, POLs, student health labs)	2 (1/1/0)
• Total No. of contracts (live and not live) signed between August 2009–August 2010	101	4
Total No. of sites operating LIS (No. of these sites outside the U.S.) Percentage of high-volume* sites installed/low-volume** sites installed	1,200 40%/60%	19 (0)
		75%/25%
No. of employees in entire company • No. of employees dedicated to LIS development, installation, and support	160 118	47 37
		31
No. of billed tests generated annually by labs using this LIS Range in No. of workstations in sites operating LIS	5,000-4,000,000 (mean, 500,000) 1–500 (mean, 30)	— 2–120 (mean, 20)
	, , ,	
Central hardware or service type How central server failure is handled	HP Business Class manual intervention necessary to restore operation or system continues	HP, Pentium compatible, ASP manual intervention necessary to restore operation or system continues
now central server failure is flantileu	uninterrupted (both options available)	uninterrupted (both options available)
Drogramming language(s)	,	
Programming language(s) Operating system(s)	4D, C++, Java, HTML Windows XP Professional, Vista, Server 2003 Standard Edition, 7	Visual Basic, .Net Windows
Databases and tools	4D, SQL	Microsoft SQL server, 7, 2000, Hyperion Interactive Reporting, RightFax
System includes full transaction logging	yes	yes
Languages (other than English) offered on system	none	-
Features/modules (listed as percent of live installs or based on availability)		
Chemistry and hematology	100%	100%
Bar-coded collection labels	100%	100%
Handheld devices for bedside-positive patient ID NCCLS PROT 1A standard interface for PROT devices.	1%	available but not installed
NCCLS POCT-1A standard interface for POCT devices Microbiology/Public health microbiology	1% 15%/1%	available but not installed 35%/not available
Blood bank donor and transfusion	not available	40%
Surgical pathology/Cytology	4%/5%	35%/35%
Molecular pathology/Cytogenetics	1%/1%	15%/15%
• Flow cytometry	2%	10%
HIS or EMR interface for admissions/discharge/transfer (ADT) HIS or EMR interface for order entry/results reporting	90% 60%/65%	90% 75%/75%
HIS or EMR interface for packaging results into PDF format	15%	30%
HIS or EMR interface for packaging results into CDA1 format/CDA2 format	not available/not available	25%/not available
Ad hoc reporting/Rules-based system	100%/100%	100%/35%
Management and statistical reporting	100%	100%
Outreach and commercial laboratory Compliance checking/Billing and accounts receivable	20% 100%/not available	100% 20%/not available
Materials management and inventory	20%	available but not installed
Test partition/Remote faxing and printing	25%/100%	100%/100%
HIPAA-standard transaction formats	100%	100%
Web-based remote inquiry of reports/Web access for order entry	65%/60%	45%/40%
Specimen management and tracking Compliance and quality accurance tools	100% 100%	installed
Compliance and quality assurance tools Environmental health/Newborn screening	1%/2%	installed not available/not available
HLA (tissue typing)/Stem cell laboratory	not available/not available	not available/not available
Complete LIS application service provider solution		
ASP for physician order entry and results reporting	no yes	yes yes
Method of charging for ASP service	fixed fee	fixed fee
Client software required	browser based	browser based or requires that software be installed on a client PC
ASP information conduit	operates over the Internet or requires use of a VPN or other dedicated	operates over the Internet or requires use of a VPN or other dedicated
Client contracts supported from data center not operated by client	connection (user's option) 1	connection 15
How data center is operated	by vendor	by vendor
	•	
LIS can report lab data that is focus of meaningful use guidelines to public health		
agencies via automated electronic transmission using specified formats*** for		
agencies via automated electronic transmission using specified formats*** for: • Microbiology data (culture and sensitivity)	yes	yes
Microbiology data (culture and sensitivity) Other reportable diseases (blood, lead, immunology, etc.)	yes	yes
Microbiology data (culture and sensitivity) Other reportable diseases (blood, lead, immunology, etc.) Tumor diagnosis or registry data (using NAACCR Pathology Laboratory Electronic		
Microbiology data (culture and sensitivity) Other reportable diseases (blood, lead, immunology, etc.) Tumor diagnosis or registry data (using NAACCR Pathology Laboratory Electronic Reporting, vol. V, version 3.0, July 2009 edition)	yes under development	yes yes
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Microbiology data (culture and sensitivity) Other reportable diseases (blood, lead, immunology, etc.) Tumor diagnosis or registry data (using NAACCR Pathology Laboratory Electronic Reporting, vol. V, version 3.0, July 2009 edition) Information systems interfaced Total laboratory automation systems to which LIS can interface Percentage of sites that use result-reporting interfaces to external systems based on transmission of fully formatted results (PDF or CDA) LIS provides validation or testing tools LIS allows third-party updates of tables and rules/Image capture, display, and reporting Software provides indexed field in each test definition for LOINC code Provide LOINC dictionary for each new installation LIS supports use of SNOMED CT Market modules for other hospital departments? (percent of installs lab only) No. of different lab instruments interfaced with LIS Source code/User group that meets regularly User can modify screens Query languages to retrieve information from LIS database Smallest cost for LIS hardware/software/monthly maintenance Largest cost for LIS hardware/software/monthly maintenance	yes under development GE Healthcare, Elekta Impac, NextGen, Telcor, WebMD, Healthland, Eclipsys, CPSI, HealthQuest, Keane, Meditech, QuadraMed, others Beckman Coulter, Siemens, Ortho-Clinical Diagnostics, Olympus America, Roche Diagnostics 1% yes (integrated within software—proprietary) no/yes yes no yes no 400+ escrow/yes (meets via Internet; in person 17 times per year; other manners) yes (offer user-defined report writer and custom programming) ODBC-compliant query languages \$12,000/\$20,000/\$250 \$100,000/\$800,000/\$7,000	yes yes McKesson, Meditech, Siemens, Allscripts-Misys, CPSI, QuadraMed, Keane SysCore, Seacoast, Cerner, others Beckman Coulter, Ortho-Clinical Diagnostics, Olympus America, Roche Diagnostics, others 20% yes (proprietary and blood bank guidelines) yes (CodeMap)/yes yes yes yes yes no 400+ (Psyche Systems and Dawning Technologies for interface) escrow/yes (meets via Internet daily; in person biannually; conference calls) — (offer user-defined report writer and custom programming) Microsoft SQL, ODBC compliant \$4,000/\$20,000/\$500 \$100,000/\$1,400,000/\$15,000
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Microbiology data (culture and sensitivity) Other reportable diseases (blood, lead, immunology, etc.) Tumor diagnosis or registry data (using NAACCR Pathology Laboratory Electronic Reporting, vol. V, version 3.0, July 2009 edition) Information systems interfaced Total laboratory automation systems to which LIS can interface Percentage of sites that use result-reporting interfaces to external systems based on transmission of fully formatted results (PDF or CDA) LIS provides validation or testing tools LIS allows third-party updates of tables and rules/Image capture, display, and reporting Software provides indexed field in each test definition for LOINC code Provide LOINC dictionary for each new installation LIS supports use of SNOMED CT Market modules for other hospital departments? (percent of installs lab only) No. of different lab instruments interfaced with LIS Source code/User group that meets regularly User can modify screens Query languages to retrieve information from LIS database Smallest cost for LIS hardware/software/monthly maintenance Largest cost for LIS hardware/software/monthly maintenance Distinguishing features (supplied by company) *generate >500,000 billed tests annually, or >200 bed hospitals, or >500 requisitions per day	yes under development GE Healthcare, Elekta Impac, NextGen, Telcor, WebMD, Healthland, Eclipsys, CPSI, HealthQuest, Keane, Meditech, QuadraMed, others Beckman Coulter, Siemens, Ortho-Clinical Diagnostics, Olympus America, Roche Diagnostics 1% yes (integrated within software–proprietary) no/yes yes no 400+ escrow/yes (meets via Internet; in person 17 times per year; other manners) yes (offer user-defined report writer and custom programming) ODBC-compliant query languages \$12,000/\$20,000/\$250 \$100,000/\$800,000/\$7,000 • expert interfacing and integration capabilities with EMR systems, other host systems, departments, and reference labs • easy-to-use rules-based decision support logic and data-mining	yes yes McKesson, Meditech, Siemens, Allscripts-Misys, CPSI, QuadraMed, Keane, SysCore, Seacoast, Cerner, others Beckman Coulter, Ortho-Clinical Diagnostics, Olympus America, Roche Diagnostics, others 20% yes (proprietary and blood bank guidelines) yes (CodeMap)/yes yes yes yes yes no 400+ (Psyche Systems and Dawning Technologies for interface) escrow/yes (meets via Internet daily; in person biannually; conference calls) — (offer user-defined report writer and custom programming) Microsoft SQL, ODBC compliant \$4,000/\$20,000/\$500 \$100,000/\$1,400,000/\$15,000 • full system easily customized to fit any lab workflow; can be fully integrated • dynamic, customized reports, statistical analysis, single database and report for clinical, pathology, and molecular data

Laboratory Information Systems		
Part 15 of 18	Quality Software Systems Jeff Caspari jcaspari@labhealth.com 252 Old Nyack Turnpike, Spring Valley, NY 10977 845-352-4313 www.labhealth.com	SCC Soft Computer Ellie Vahman ellie@softcomputer.com 5400 Tech Data Drive, Clearwater, FL 33760 727-789-0100 www.softcomputer.com
Name of laboratory information system	LabHealth	SoftLab
First ever/most recent LIS installation (based on August 2010 survey deadline) Last major product release for featured LIS Total No. of contracts for sites operating LIS	1984/2010 2010 35	1985/2010 2010 341
Hospital/Independent lab contracts in U.S. Clinic or group practice contracts in U.S./Public health lab contracts in U.S.	1/27 7/0	272/26 9/3
Contracts for other U.S. sites/Contracts for foreign sites No. of these contracts that went live between August 2009–August 2010	0/0 4	0/31 (hospitals)
Contracts signed but LIS not yet operational (hospitals/independent labs/other sites) • Total No. of contracts (live and not live) signed between August 2009–August 2010	0 4	15 (14/1/0–hospitals) 8
Total No. of sites operating LIS (No. of these sites outside the U.S.) Percentage of high-volume* sites installed/low-volume** sites installed	35 70%/30%	709 (56–Canada) 60%/40%
No. of employees in entire company • No. of employees dedicated to LIS development, installation, and support	7 6	1,485 1,473
No. of billed tests generated annually by labs using this LIS Range in No. of workstations in sites operating LIS	50,000–5,000,000 (mean, 250,000) 4–95	150,000–20,000,000+ (mean, 1,000,000) 10–4,000 (mean, 75)
Central hardware or service type How central server failure is handled	Dell manual intervention necessary to restore operation or system continues uninterrupted (both options available)	IBM pSeries manual intervention necessary to restore operation or system continues uninterrupted (both options available)
Programming language(s) Operating system(s) Databases and tools	Visual Basic Windows Linux RDBMS	C, C++, C#, Java server: IBM AIX (Unix); workstation: Windows XP or higher Oracle, Tomcat, OAS, WebLogic, JBoss, ServiceMix
System includes full transaction logging Languages (other than English) offered on system	yes	yes French, ABN forms available in Spanish
Features/modules (listed as percent of live installs or based on availability)		Transing runt torinio arallauto ili opuliisii
Chemistry and hematology Bar-coded collection labels	100% 90%	100% 100%
Handheld devices for bedside-positive patient ID NCCLS POCT-1A standard interface for POCT devices	50% 25%	17% 15–20%
Microbiology/Public health microbiology Blood bank donor and transfusion	80%/75% not available	86%/6% 56% transfusion; 4% donor
Surgical pathology/Cytology Molecular pathology/Cytogenetics	20%/20% not available/not available	45%/45% 4%/4%
Flow cytometry HIS or EMR interface for admissions/discharge/transfer (ADT)	not available 30%	15% 99%
HIS or EMR interface for order entry/results reporting HIS or EMR interface for packaging results into PDF format	20%/20% 20%	85%/88% installed
HIS or EMR interface for packaging results into CDA1 format/CDA2 format Ad hoc reporting/Rules-based system	not available/not available 100%/100%	available but not installed/available but not installed 100%/100%
Management and statistical reporting Outreach and commercial laboratory	100% 100%	100% 100%
Compliance checking/Billing and accounts receivable Materials management and inventory	100%/100% 100%	30%/22% installed
Test partition/Remote faxing and printing HIPAA-standard transaction formats	100%/100% 100%	100%/100% available
Web-based remote inquiry of reports/Web access for order entry Specimen management and tracking	100%/100% 100%	13%/13% 100%
Compliance and quality assurance tools Environmental health/Newborn screening	80% not available/not available	25% not available/82%
HLA (tissue typing)/Stem cell laboratory	not available/not available	1%/in development
Complete LIS application service provider solution ASP for physician order entry and results reporting	yes yes	yes yes
Method of charging for ASP service Client software required	fixed fee browser based	fixed fee or transaction based (user's option) browser based or requires that software be installed on a client PC
ASP information conduit Client contracts supported from data center not operated by client	operates over the Internet 12	operates over the Internet or requires use of a VPN or other dedicated connection (user's option) 2
How data center is operated	by vendor	by vendor
LIS can report lab data that is focus of meaningful use guidelines to public health agencies via automated electronic transmission using specified formats*** for: • Microbiology data (culture and sensitivity)	luan .	No.
Other reportable diseases (blood, lead, immunology, etc.) Tumor diagnosis or registry data (using NAACCR Pathology Laboratory Electronic Reporting, vol. V, version 3.0, July 2009 edition)	yes yes under development	yes yes yes
Information systems interfaced	Cerner, Allscripts-Misys, Eclipsys, others	4Medica, Allscripts-Misys, Sunquest, Eclipsys, Atlas, BBCS, CareEvolve, Cerner, Meditech, NextGen, CPSI, Healthland, Keane, Xifin, others
Total laboratory automation systems to which LIS can interface	Beckman Coulter, Siemens, Ortho-Clinical Diagnostics, Olympus America, Roche Diagnostics, Abbott Diagnostics 75%	Beckman Coulter, Siemens, Ortho, Integrated Laboratory Automation Solutions, PVT LabSystems, Olympus, Roche Diagnostics, Abbott, others 20%
Percentage of sites that use result-reporting interfaces to external systems based on transmission of fully formatted results (PDF or CDA)	1979	
LIS provides validation or testing tools LIS allows third-party updates of tables and rules/Image capture, display, and reporting	no no/yes	yes (Model Soft, Camtasia) yes (Quadax, 3M/Info-X, ICD-9/10, Microscan, LOINC, Vitek, others)/yes
Software provides indexed field in each test definition for LOINC code Provide LOINC dictionary for each new installation	yes yes	yes no
LIS supports use of SNOMED CT	yes	yes
Market modules for other hospital departments? (percent of installs lab only) No. of different lab instruments interfaced with LIS	86	yes (99%) 400+
Source code/User group that meets regularly User can modify screens	yes/no no (offer user-defined report writer and custom programming)	escrow/yes (meets via Internet; in person annually; conference call) yes (offer user-defined report writer and custom programming)
Query languages to retrieve information from LIS database Smallest cost for LIS hardware/software/monthly maintenance	Access Query Language (AQL) \$5,000/\$15,000/\$500	\$QL, ODBC, XML \$30,000/\$90,000/\$1,800
Largest cost for LIS hardware/software/monthly maintenance	\$25,000/\$175,000/\$5,000	\$2,000,000/\$18,000,000/\$270,000
Distinguishing features (supplied by company) *generate >500,000 billed tests annually, or >200 bed hospitals, or >500 requisitions per day **generate <500,000 billed tests annually, or <200 bed hospitals, or <500 requisitions per day ****HL7 2.5.1, LOINC, SNOMED, etc. Note: a dash in lieu of an answer means company did not answer question or question is not applicable	service response provides same-day solutions ability to create custom programming quickly and inexpensively consulting services to help labs generate new income	 innovative, comprehensive, and integrated suite of genetics modules for molecular, cytogenetics, HLA/immunogenetics, biochemistry, flow cytometry powerful set of integrated laboratory-specific outreach tools, including Web-based lab orders and results, multiple billing packages, more core lab multi-site and specimen-tracking module

Part 16 of 18 Name of laboratory information system First ever/most recent LIS installation (based on August 2010 survey deadline) Last major product release for featured LIS Total No. of contracts for sites operating LIS • Hospital/Independent lab contracts in U.S. • Clinic or group practice contracts in U.S. Public health lab contracts in U.S. • Contracts for other U.S. sites/Contracts for foreign sites • No. of these contracts that went live between August 2009–August 2010 Contracts signed but LIS not yet operational (hospitals/independent labs/other sites) • Total No. of contracts (live and not live) signed between August 2009–August 2010 Total No. of sites operating LIS (No. of these sites outside the U.S.) Percentage of high-volume* sites installed/low-volume** sites installed No. of employees in entire company • No. of employees dedicated to LIS development, installation, and support No. of billed tests generated annually by labs using this LIS Range in No. of workstations in sites operating LIS Central hardware or service type How central server failure is handled Programming language(s) Operating system(s) Databases and tools System includes full transaction logging Languages (other than English) offered on system Features/modules (listed as percent of live installs or based on availability) • Chemistry and hematology • Bar-coded collection labels • Handheld devices for bedside-positive patient ID • NCCLS POCT-1A standard interface for POCT devices • Microbiology/Public health microbiology • Blood bank donor and transfusion • Surgical pathology/Cytogenetics • Flow cytometry • IIS or EMR interface for admissions/discharge/transfer (ADT) • HIS or EMR interface for packaging results into PDF format • HIS or EMR interface for packaging results into CDA1 format/CDA2 format • Ad hoc reporting/Rules-based system	Schuyler House Janet Chennault jlc@schuylerhouse.com 27821 Fremont Court, Suite 8, Valencia, CA 91355 800-706-0266 www.schuylab.com SchuyLab 1994/August 2010 June 2010 752 117/251 346/0 38 (veterinary, vendor, school)/22 (hospital, POL) 22 2 (2/0/0) 22 752 (20-Carribean, Guam) 5%/95% 23 23 5,000-7,000,000 (mean, 10,000) 1-64 (mean, 3) any PC (Dell recommended) manual intervention necessary to restore operation C Windows XP, Vista, 7 Pervasive, Btrieve no ABN forms available in Spanish 100% 40% not available 70%/1% (via WHONet) not available 10%/10% not available/not available 10%/10% not available/not available 10%/10% not available/not available	Seacoast Laboratory Data Systems Jim Whitehurst jim@sldsi.com 195 New Hampshire Ave., Portsmouth, NH 03801 603-431-4114 www.sldsi.com SurroundLab Plus /May 2010 February 2010 26 0/26 0/0 0/0 0/0 2 2 (0/2/0) 26 95%/5% 40 21 300,000-4,000,000 (mean, 1,500,000) 3-100+ (mean, 30) HP manual intervention necessary to restore operation or system continues uninterrupted (both options available) Caché Windows, Linux Caché, SST none 100% 100% 100% 100% 100% 100% 100% 10
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HIS or EMR interface for packaging results into PDF format HIS or EMR interface for packaging results into CDA1 format/CDA2 format	25%/25%	100% 100%/100%
· · · · ·	not available	25%
Ad hoc reporting/Rules-based system	not available/not available	not available/not available
	100%/installed	100%/100%
Management and statistical reporting Outreach and commercial laboratory	100% 30%	100% 100%
Compliance checking/Billing and accounts receivable	40%/30%	100%/100%
Materials management and inventory	not available	not available
Test partition/Remote faxing and printing	not available/40%	100%/100%
HIPAA-standard transaction formats Web-based remote inquiry of reports/Web access for order entry	100% 7%/7%	100% 55%/20%
Specimen management and tracking	not available	100%
Compliance and quality assurance tools	not available	65%
Environmental health/Newborn screening	not available/not available	not available/not available
HLA (tissue typing)/Stem cell laboratory	not available/not available	not available/not available
Complete LIS application service provider solution	no	no
ASP for physician order entry and results reporting Method of charging for ASP service	no 	no
Client software required	_	_
ASP information conduit	_	_
Client contracts supported from data center not operated by client	_	-
How data center is operated	_	_
LIS can report lab data that is focus of meaningful use guidelines to public health		
agencies via automated electronic transmission using specified formats*** for:		
Microbiology data (culture and sensitivity) Other reportable diseases (blood, lead, immunology, etc.)	yes yes	yes yes
Tumor diagnosis or registry data (using NAACCR Pathology Laboratory Electronic	no	yes no
Reporting, vol. V, version 3.0, July 2009 edition)		
Information systems interfaced	Allscripts-Misys, Atlas, CareEvolve, Healthland, eClinicalWorks, Emdeon,	Allscripts-Misys, Meditech, SCC Soft Computer
•	GE Healthcare, Greenway, McKesson, Medical Manager, NextGen, others	
Total laboratory automation systems to which LIS can interface	Roche Diagnostics, Siemens	Beckman Coulter, Siemens, Olympus America, Roche Diagnostics
Percentage of sites that use result-reporting interfaces to external systems based	0	10%
on transmission of fully formatted results (PDF or CDA)		
LIS provides validation or testing tools	no	vas (davalanad in hausa)
LIS provides validation or testing tools LIS allows third-party updates of tables and rules/Image capture, display, and reporting	no yes (CodeMap, others)/yes	yes (developed in-house) yes (CodeMap)/yes
Software provides indexed field in each test definition for LOINC code Provide LOINC dictionary for each new installation	yes no	yes no
•		
LIS supports use of SNOMED CT	no	no
Market modules for other hospital departments? (percent of installs lab only)	no	no
No. of different lab instruments interfaced with LIS	304	200
Source code/User group that meets regularly	escrow/no (available via Facebook)	escrow/no
User can modify screens	yes (offer user-defined report writer)	no (offer custom programming)
	none (export module can deliver data in various formats)	SQL
Query languages to retrieve information from LIS database	user-supplied/0/optional	\$1,500/\$50,000/\$1,100 \$50,000/\$300,000/\$7,500
Smallest cost for LIS hardware/software/monthly maintenance	# 40 000 (#00 000 (#0 =00	\$50,000/\$300,000/\$7,500
, , ,	\$40,000/\$30,000/\$3,500	
Smallest cost for LIS hardware/software/monthly maintenance	free SchuyLab Basic: a streamlined version of SchuyLab LIS, with	commercial laboratory specific
Smallest cost for LIS hardware/software/monthly maintenance Largest cost for LIS hardware/software/monthly maintenance Distinguishing features (supplied by company)	free SchuyLab Basic: a streamlined version of SchuyLab LIS, with modules that can be upgraded so lab's LIS can grow with lab	• infinitely scalable
Smallest cost for LIS hardware/software/monthly maintenance Largest cost for LIS hardware/software/monthly maintenance Distinguishing features (supplied by company) *generate >500,000 billed tests annually, or >200 bed hospitals, or >500 requisitions per day	free SchuyLab Basic: a streamlined version of SchuyLab LIS, with	- · · · · · · · · · · · · · · · · · · ·
Smallest cost for LIS hardware/software/monthly maintenance Largest cost for LIS hardware/software/monthly maintenance Distinguishing features (supplied by company)	free SchuyLab Basic: a streamlined version of SchuyLab LIS, with modules that can be upgraded so lab's LIS can grow with lab easy-to-use, comprehensive LIS, including electronic billing	• infinitely scalable

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	Laboratory information systems		
Part 17 of 18	Siemens Medical Theresa McGillvray-Dodd theresa.mcgillvray-dodd@siemens.com 18724 66th Ave., NE, Kenmore, WA 98028 425-487-0179 www.usa.siemens.com/medical	Starlims Ed Krasovec ed.krasovec@starlims.com 4000 Hollywood Blvd., Suite 515S, Hollywood, FL 33021 954-964-8663 www.starlims.com/?subj=CAP	
Name of laboratory information system	Novius Lab	STARLIMS	
First ever/most recent LIS installation (based on August 2010 survey deadline) Last major product release for featured LIS Total No. of contracts for sites operating LIS • Hospital/Independent lab contracts in U.S. • Clinic or group practice contracts in U.S./Public health lab contracts in U.S. • Contracts for other U.S. sites/Contracts for foreign sites	1983/2010 2010 47 44/1 0/1	2001/August 2010 January 2010 57 2/10 0/22 2 (plasma testing, biotech immunology lab)/21 (hospitals, reference labs, biobanks, public health)	
No. of these contracts that went live between August 2009–August 2010 Contracts signed but LIS not yet operational (hospitals/independent labs/other sites) Total No. of contracts (live and not live) signed between August 2009–August 2010 Total No. of sites operating LIS (No. of these sites outside the U.S.) Percentage of high-volume* sites installed/low-volume** sites installed	4 14 (14/0/0) 4 74 (1–Canada) 45%/55%	13 41 (10/9/22-public health, biobanks, Olympic drug testing, stem cell lab) 23 87 (26-U.K., Germany, Romania, China, Singapore, Russia, Jamaica, others) 44%/56%	
No. of employees in entire company • No. of employees dedicated to LIS development, installation, and support	Ξ	215 70	
No. of billed tests generated annually by labs using this LIS Range in No. of workstations in sites operating LIS	80,000-3,000,000 (mean, 650,000) 6-75 (mean, 20)	10,000–110,000,000 5–1,000	
Central hardware or service type How central server failure is handled	IBM xSeries, HP Proliant, Dell manual intervention necessary to restore operation	Intel, .Net, Windows 2003 system continues uninterrupted	
Programming language(s) Operating system(s) Databases and tools System includes full transaction logging Languages (other than English) offered on system	C++ Linux Sybase yes none	C#, .Net Windows SQL server, Oracle yes French, Spanish, Chinese, Czech, Polish, Russian, Dutch, Korean, others	
Features/modules (listed as percent of live installs or based on availability) • Chemistry and hematology • Bar-coded collection labels • Handheld devices for bedside-positive patient ID • NCCLS POCT-1A standard interface for POCT devices • Microbiology/Public health microbiology • Blood bank donor and transfusion • Surgical pathology/Cytology • Molecular pathology/Cytogenetics • Flow cytometry • HIS or EMR interface for admissions/discharge/transfer (ADT) • HIS or EMR interface for packaging results into PDF format • HIS or EMR interface for packaging results into CDA1 format/CDA2 format • Ad hoc reporting/Rules-based system • Management and statistical reporting • Outreach and commercial laboratory • Compliance checking/Billing and accounts receivable • Materials management and inventory • Test partition/Remote faxing and printing • HIPAA-standard transaction formats • Web-based remote inquiry of reports/Web access for order entry • Specimen management and tracking • Compliance and quality assurance tools • Environmental health/Newborn screening • HLA (tissue typing)/Stem cell laboratory Complete LIS application service provider solution ASP for physician order entry and results reporting Method of charging for ASP service Client software required ASP information conduit Client contracts supported from data center not operated by client How data center is operated	100% 10% 50% 98%/5% installed installed/installed installed/sinstalled installed/sinstalled 95% 95%/95% not available not available/not available 100%/100% installed installed/installed installed/installed installed/installed not available 100%/98% installed installed/not available installed installed installed installed installed not available/not available not available/not available not available/not available	38% 95% available but not installed available but not installed 10%/48% 3% 3%/7% 45%/2% 10% 9% 8%/28% installed available but not installed/available but not installed 95%/95% 95% 12% 5%/45% 90% 100%/25% installed 75%/40% 95% 75% 25%/8% available but not installed/available but not installed	
LIS can report lab data that is focus of meaningful use guidelines to public health agencies via automated electronic transmission using specified formats*** for: • Microbiology data (culture and sensitivity) • Other reportable diseases (blood, lead, immunology, etc.) • Tumor diagnosis or registry data (using NAACCR Pathology Laboratory Electronic Reporting, vol. V, version 3.0, July 2009 edition) Information systems interfaced Total laboratory automation systems to which LIS can interface	yes yes no McKesson, Epic Beckman Coulter, Siemens, Roche Diagnostics, Tecan	yes yes Orchard, NetSuite, Heron Systems, Mak-System, Haemonetics, others Beckman Coulter, Siemens, Ortho-Clinical Diagnostics, PVT LabSystems,	
Percentage of sites that use result-reporting interfaces to external systems based on transmission of fully formatted results (PDF or CDA)	0	Olympus America, Abbott Diagnostics 20%	
LIS provides validation or testing tools LIS allows third-party updates of tables and rules/Image capture, display, and reporting	yes (proprietary) no/no	yes (functional requirements specifications, test cases, traceability matrix) yes (any that use Web services or give updates in structured file format)/yes	
Software provides indexed field in each test definition for LOINC code Provide LOINC dictionary for each new installation	yes no	yes no	
LIS supports use of SNOMED CT	no	yes	
Market modules for other hospital departments? (percent of installs lab only)	yes (10%)	no	
No. of different lab instruments interfaced with LIS Source code/User group that meets regularly User can modify screens Query languages to retrieve information from LIS database	300 (Siemens OpenLink and Data Innovations for interface) no/yes (meets in person annually) yes (offer user-defined report writer) SQL, ODBC	225+ (Data Innovations for interface) yes/yes (meets via e-mail forums; in person every 12–18 months; others) yes (offer user-defined report writer and custom programming) SQL	
Smallest cost for LIS hardware/software/monthly maintenance Largest cost for LIS hardware/software/monthly maintenance		\$2,000/\$50,000/\$650 \$250,000/\$1,500,000/\$20,000	
bistinguishing features (supplied by company) *generate >500,000 billed tests annually, or >200 bed hospitals, or >500 requisitions per day **generate <500,000 billed tests annually, or <200 bed hospitals, or <500 requisitions per day ***HL7 2.5.1, LOINC, SNOMED, etc. Note: a dash in lieu of an answer means company did not answer question or question is not applicable	workflow efficiency: turnaround time alerts, paperless operations with robust online searches, rules-based automation and knowledge, critical call management, document links excellent services with six-month implementation cycle times ranked No. 1 in KLAS LIS ranking for 2008 and 2009	user-intuitive dashboard provides personalized "at-a-glance" view to key performance metrics and pending tasks via Web browser interface integrated LIS capabilities with LIMS, clinical study management, biorepository, electronic laboratory notebook, and scientific datamanagement system functionality powerful customer-configurable workflow tools allow labs to automate processes and enforce local business rules	

Laboratory Information Systems		
Part 18 of 18	Sunquest Information Systems Donald Mounce donald.mounce@sunquestinfo.com 250 S. Williams Blvd., Tucson, AZ 85711 877-239-6337 www.sunquestinfo.com	Technidata America Medical Software Ricardo Nunez ricardo.nunez@technidata-web.com 1760 E. River Rd., Suite 302, Tucson, AZ 85718 520-577-2872 www.technidata-web.com
Name of laboratory information system	Sunquest Laboratory	TD-Synergy†
First ever/most recent LIS installation (based on August 2010 survey deadline) Last major product release for featured LIS Total No. of contracts for sites operating LIS	1979/2010 2009 400+	1972/July 2010 2009 780+
Hospital/Independent lab contracts in U.S. Clinic or group practice contracts in U.S./Public health lab contracts in U.S. Contracts for other U.S. sites/Contracts for foreign sites	350+/40+ † /20+ (hospitals)	7/3 0/1 1 (research lab center)/768+ (hospital labs, reference labs, others)
No. of these contracts that went live between August 2009–August 2010 Contracts signed but LIS not yet operational (hospitals/independent labs/other sites)	13 6	13 15 (10/5/0)
Total No. of contracts (live and not live) signed between August 2009–August 2010 Total No. of sites operating LIS (No. of these sites outside the U.S.) Percentage of high-volume* sites installed/low-volume** sites installed	19 990+ (60+–Canada, U.K., Western Europe, Middle East) 65%/35%	23 780+ (U.K., France, Germany, Spain, Italy, Netherlands, Iceland, others) 60%/40%
No. of employees in entire company • No. of employees dedicated to LIS development, installation, and support	615 —	180+ 100+
No. of billed tests generated annually by labs using this LIS Range in No. of workstations in sites operating LIS	500,000+-20,000,000 (mean, 10,000,000) 4-500 (mean, 300)	140,000–20,000,000+ (mean, 2,500,000) 9–829 (mean, 80)
Central hardware or service type How central server failure is handled	HP, IBM manual intervention necessary to restore operation or system continues uninterrupted (both options available)	Sun, Unix, Linux, Windows, IBM, HP (hardware independent) manual intervention necessary to restore operation or system continues uninterrupted (both options available)
Programming language(s) Operating system(s) Databases and tools	ANSI Standard M, Caché Script, Standard C/C++, Visual Basic, others AIX, HP-UX, OpenVMS, Linux, Windows XP InterSystems Caché	C++, C#, Java Sun, Windows XP, 2008, 2003, 2000, Unix, Linux SQL server, Oracle
System includes full transaction logging Languages (other than English) offered on system	yes —	yes French, Spanish, Dutch, Flemish, Italian, German, Chinese, Korean, others
Features/modules (listed as percent of live installs or based on availability) • Chemistry and hematology	100%	95%
Bar-coded collection labels Handheld devices for bedside-positive patient ID	100% 30%	100% 6%
NCCLS POCT-1A standard interface for POCT devices Microbiology/Public health microbiology Plead bonk dones and transferiors	20% 100%/installed	5% 85%/installed
Blood bank donor and transfusion Surgical pathology/Cytology Molecular pathology/Cytogenetics	80% 65%/50% installed/installed	35% 40%/35% 5%/5%
Flow cytometry HIS or EMR interface for admissions/discharge/transfer (ADT)	installed 99%	5% 85%
HIS or EMR interface for order entry/results reporting HIS or EMR interface for packaging results into PDF format HIS or EMR interface for packaging results into CDA1 format/CDA2 format	99%/99% installed not available/not available	25%/45% 20% not available/not available
Ad hoc reporting/Rules-based system Management and statistical reporting	90%/100% 100%	100%/100% 100%
Outreach and commercial laboratory Compliance checking/Billing and accounts receivable	75% 30%/10%	55% 6%/55%
Materials management and inventory Test partition/Remote faxing and printing HIPAA-standard transaction formats	installed 100%/90% 100%	3% 100%/100% 100%
Web-based remote inquiry of reports/Web access for order entry Specimen management and tracking	15%/15% 100%	40%/35% 25%
Compliance and quality assurance tools Environmental health/Newborn screening	100% installed/installed	100% available but not installed/65%
HLA (tissue typing)/Stem cell laboratory Complete LIS application service provider solution	no installed/installed	no
ASP for physician order entry and results reporting Method of charging for ASP service Client software required	yes subscription browser based	no
ASP information conduit	operates over the Internet or requires use of a VPN or other dedicated connection (user's option)	_
Client contracts supported from data center not operated by client How data center is operated	<u></u>	
LIS can report lab data that is focus of meaningful use guidelines to public health agencies via automated electronic transmission using specified formats*** for: • Microbiology data (culture and sensitivity)	yes	yes
Other reportable diseases (blood, lead, immunology, etc.) Tumor diagnosis or registry data (using NAACCR Pathology Laboratory Electronic Reporting, vol. V, version 3.0, July 2009 edition)	yes yes	yes yes
Information systems interfaced Total laboratory automation systems to which LIS can interface	McKesson, Cerner, Siemens, Epic, Eclipsys, GE Healthcare, others Beckman Coulter, Siemens, Ortho-Clinical Diagnostics, Integrated	Eclipsys, Cerner, McKesson, Allscripts-Misys, Meditech, Healthvision, SCC Soft Computer, Sunquest, Siemens, Sysmex, self-developed, others Beckman Coulter, Siemens, Ortho-Clinical Diagnostics, Integrated
Percentage of sites that use result-reporting interfaces to external systems based on transmission of fully formatted results (PDF or CDA)	Laboratory Automation Solutions, Olympus America, Roche, others —	Laboratory Automation Solutions, Olympus America, others 20%
LIS provides validation or testing tools LIS allows third-party updates of tables and rules/Image capture, display, and reporting	yes (validation scripts) yes (3M)/yes	yes (self-developed instrument emulation, host emulation tools, others) yes (SNOMED, 3M, NCCLS)/yes
Software provides indexed field in each test definition for LOINC code Provide LOINC dictionary for each new installation	no no	yes
LIS supports use of SNOMED CT	yes	yes
Market modules for other hospital departments? (percent of installs lab only)	yes (95%)	no
No. of different lab instruments interfaced with LIS Source code/User group that meets regularly User can modify screens Query languages to retrieve information from LIS database	800+ escrow/yes (meets via Internet; in person annually) yes (offer user-defined report writer and custom programming) SQL	475+ escrow/yes (meets in person annually) yes (offer custom programming) SOL. Access. Excel. Crystal Reports
Smallest cost for LIS hardware/software/monthly maintenance Largest cost for LIS hardware/software/monthly maintenance		\$6,000/\$30,000/\$6,000 \$300,000/\$2,000,000/\$33,000
Distinguishing features (supplied by company) *generate >500,000 billed tests annually, or >200 bed hospitals, or >500 requisitions per day **generate <500,000 billed tests annually, or <200 bed hospitals, or <500 requisitions per day	complete specimen lifecycle management, including positive patient ID at the point of collection, and full specimen tracking capabilities advanced accessioning allows clients to receive bar-coded samples from outside of enterprise and route and track them without having to relabel	robust rules-based system that is simple to operate and maintain by lab staff; presents status-driven information proactively and in real-time modular, flexible, scalable architecture ISO 9001-2000/13485/13485 CMCADS-certified organization
***HL7 2.5.1, LOINC, SNOMED, etc. Note: a dash in lieu of an answer means company did not answer question or question is not applicable	†combined with hospital/independent lab contracts in U.S.	†formerly distributed by Healthvision