

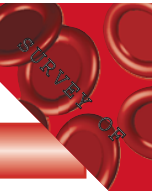
Coagulation Analyzers

Part 1 of 11	American Labor/Lab A.C.M. Inc. Mike Shiflett mshiflett@americanlabor.org 1308 Broad St., Durham, NC 27705 919-286-0726 or (tech support) 800-424-0443 www.americanlabor.org & www.labitec.de	American Labor/Lab A.C.M. Inc. Mike Shiflett mshiflett@americanlabor.org 1308 Broad St., Durham, NC 27705 919-286-0726 or (tech support) 800-424-0443 www.americanlabor.org & www.labitec.de	American Labor/Lab A.C.M. Inc. Mike Shiflett mshiflett@americanlabor.org 1308 Broad St., Durham, NC 27705 919-286-0726 or (tech support) 800-424-0443 www.americanlabor.org & www.labitec.de
Instrument name/first year sold	CD2000/1986	CoaData 4001/FDA clearance pending	CoaLab 6000/available spring 2002
No. of units installed in U.S./outside U.S. Country where analyzer designed/manufactured Operational type Reagent type Operates on whole blood or spun plasma Sample handling system Model type Dimensions (H x W x D)/weight/instrument footprint	>500/>1,000 Germany/Germany batch, discrete open reagent system (reconst. manually) spun plasma cuvette, semiautomated benchtop 5 x 12 x 8.5 in/9.2 lbs/1 sq ft	0/<500 Germany/Germany discrete open reagent system (reconst. manually) spun plasma cuvette, semiautomated benchtop 11 x 14 x 5 in/9 lbs/—	0/<500 Germany/Germany discrete, batch cuvette bar—open reagent system spun plasma automated benchtop 28 x 18 x 22 in/44 lbs/—
FDA-cleared clotting-based tests	PT, PTT, fib., any citrated plasma clot-based assay	FDA clearance pending	FDA clearance pending
FDA-cleared chromogenic tests FDA-cleared immunologic tests Other FDA-cleared tests User-defined tests in clinical use Tests submitted for 510(k) clearance Tests in development but not yet submitted	none none none none none none		PT, APTT, fib. (FDA pending)
Methodologies supported	clot detection, optical; turbidensitometry stir bar mixing—optical detection	optical—turbidensitometry	optical—turbidensitometry
Oper. must load sep. reag. pack for ea. specimen/test run No. of different measured assays onboard simultaneously No. of different assays programmed and calibrated at one time No. of user-definable (open) channels Of those defined, no. active simultaneously Factor assays require manual manipulation or dils No. of reag. containers onboard at one time/tests per container Reagents refrigerated onboard Multiple reag. configurations supported Reag., consumables loaded w/o interrupting testing Same capabilities when 3rd-party reag. used Max. time same lot number of reag. can be used Walkaway capacity: no. of specimens/no. of tests Min. sample vol. aspirated precisely at one time Standard specimen vol. required to run PT or PTT/Factor VIII activity Disposables used/price of each	no/no 2 (PT, APTT) 1 (fib.) 2 2 yes 5 or more/ reag. mfr. dependent no yes yes yes laboratory dependent no manual pipetting 50 µL, min. 50 µL/50 µL, min. 50 µL 500 micro cuvette w/ mixers in trays/11.6¢ ea., bulk 11¢ ea.; 500 macro cuvette w/ mixers in trays/12¢ ea., bulk 10.6¢ ea.; 2,304 pipette tips—trayed/5.1¢ ea., 3,000 tips bulk 3.9¢ ea.	no/no 1 1 4 4 yes 4/1 no yes yes yes mfr. dependent no manual 50 µL, min. 50 µL/50 µL, min. 50 µL microcuvette (150–250) UL 7¢ ea.; 2,304 pipette tips trayed/5.1¢ ea., 3,000 tips bulk/3.9¢ ea.	1st batch only up to 7 all 6 all no 6/1 no yes yes yes mfr. dependent 18/3 50 µL 50 µL, min. 50 µL/50 µL, min. 50 µL cuvette rack w/ 6 cuvettes (125–250)/7¢ ea.
Supports direct-from-track sampling Primary tube sampling supported/pierces caps on primary tubes Sample bar-code reading capability Reagent bar-code reading capability Onboard test automatic inventory Measures no. of tests remaining Short sample detection Clot detection as preanalytical variable in plasma sample Auto. detection of adequate reag. for aspir. & anal. Hemolysis/turbidity detection-quantitation Dilution of patient samples onboard Automatic rerun capability/auto reflex testing capability Lag time during which hypercoagulable samples will not be detected Read time extended for prolonged clotting times User can set different-than-standard: • Reag. volumes/sample volumes • No. and sources of reag. • Incub. times/reading times Autocalibration or autocalib. alert/multipoint calibration supported Auto shutdown/auto startup programmable	no no/no no no no no no no no no/no no no/no yes (3 sec) yes, up to 999 sec yes/yes yes yes/yes no/no no/no	no no/no no no no no no no no no/no no yes (3 sec) yes, up to 999 sec (selectable on menus) yes/yes yes yes/yes no/no no/no	no no/no yes yes yes no yes no/no yes (3 sec) yes, up to 999 sec (selectable on menus) yes/yes yes yes/yes no/no no/no
Stat time to completion of all analytes and throughput per h. for: • PT alone • PT, PTT • Fibrinogen • Factor VIII activity assay Time delay from ordering stat to aspir. of sample Auto. transfer of QC results to LIS Data management capability Interface supplied by instrument vendor Interfaces in active user sites for: Bidirectional interface capability Results transferred to LIS as soon as test time complete LOINC codes transmitted with all results Electronic interface available (or will be) to automated (or robotic) specimen handling system	120 sec/user defined 240 sec/user defined 300 sec/user defined 300 sec/user defined none—all preanalytical no no no call technical support for inquiry no yes no yes	120 sec/open, reag. mfr. defined 240 sec/open, reag. mfr. defined 300 sec/open, reag. mfr. defined 300 sec/open, reag. mfr. defined none no no call technical support for inquiry no no no no	>120 PT, open, reag. mfr. defined open, reag. mfr. defined open, reag. mfr. defined open, reag. mfr. defined <60 sec yes yes yes call technical support for inquiry no yes—end of run no
Modem servicing Time required for maintenance by lab personnel Onboard maintenance records Training provided with purchase Approx. no. of training hrs needed per tech	no daily: 30 sec (temp. check, cloth cleaning); weekly: 30 sec; monthly: 5 min (temp. calib. if needed) no videotape; on-site training extra 2 h	no daily: 5 min; weekly: 15 min; monthly: 15 min no yes 2 h	no daily: 5 min; weekly: 15 min; monthly: 15 min no yes 2 h
List price	\$4,200, special pricing avail. upon written request for quotation	TBD	TBD
Ann. svc. contract cost (24 h/7 d)/warranty with purchase	additional 2-yr initial contract \$900 (optional)/1 yr	TBD	TBD
Unique advantages	• smaller clinic; office, private, vet labs • low acquisition & svc. cost, low maintenance • refurbished units avail. at reduced prices • able to handle turbid/colored samples	• economic, semiautomated coagulation analyzer for routine laboratories & backup for automated analyzers/confirmation testing	• the smallest automatic coagulation batch analyzer for emergency/stat/routine requirements

Coagulation Analyzers

Part 2 of 11	bioMérieux Inc. Ginny Meihaus ginnymeihaus@na.biomerieux.com 100 Rodolphe St., Durham, NC 27712 919-620-2000 www.biomerieux-usa.com	bioMérieux Inc. Ginny Meihaus ginnymeihaus@na.biomerieux.com 100 Rodolphe St., Durham, NC 27712 919-620-2000 www.biomerieux-usa.com	bioMérieux Inc. Ginny Meihaus ginnymeihaus@na.biomerieux.com 100 Rodolphe St., Durham, NC 27712 919-620-2000 www.biomerieux-usa.com
Instrument name/first year sold	Coag-A-Mate MAX/1999	Coag-A-Mate MTX II/1999 (sold as MTX since 1997)	Coag-A-Mate XM/1989
No. of units installed in U.S./outside U.S. Country where analyzer designed/manufactured Operational type Reagent type Operates on whole blood or spun plasma Sample handling system Model type Dimensions (H x W x D)/weight/instrument footprint	>100 worldwide Germany/Germany random access open reagent system spun plasma 2 rotors (31 positions each) benchtop 15.3 x 40.2 x 28.3 in/134.5 lbs sq ft, 11 w/ PC	>500 worldwide Germany & U.S./Germany random access open reagent system spun plasma rotor (32 positions) benchtop 19.7 x 30.7 x 21.3 in/100 lbs/5 sq ft, 8 w/ PC	>2,000 worldwide U.S./U.S. discrete open reagent system spun plasma manual pipetting into cuvette (4 wells at a time) benchtop 4.6 x 14.7 x 20 in/20 lbs/2 sq ft
FDA-cleared clotting-based tests FDA-cleared chromogenic tests FDA-cleared immunologic tests Other FDA-cleared tests User-defined tests in clinical use	PT, APTT, TT, fib., PT & APTT factors ATIII, hep. anti-Xa none none PT mix, APTT mix, lupus (dRVVT screen & confirm.), reptilase, proteins C & S (clotting), protein C (chromo.), APCR, LMWH (anti-Xa), vWF & D-dimer none	PT, APTT, TT, fib., PT & APTT factor assays ATIII, hep. anti-Xa, protein C none (latex immunologic assay under development) none α -2-antiplasmin, plasminogen, PT mix, APTT mix, LMWH (anti-Xa) none vWF Ag latex immunoassay, D-dimer latex immunoassay	PT, APTT, TT, fib., PT & APTT factor assays none none (latex immunologic assay under development) none none
Tests submitted for 510(k) clearance Tests in development but not yet submitted	none —	none vWF Ag latex immunoassay, D-dimer latex immunoassay	none —
Methodologies supported Oper. must load sep. reag. pack for ea. specimen/test run No. of different measured assays onboard simultaneously No. of different assays programmed and calibrated at one time No. of user-definable (open) channels Of those defined, no. active simultaneously Factor assays require manual manipulation or dils No. of reag. containers onboard at one time/tests per container Reagents refrigerated onboard Multiple reag. configurations supported Reag., consumables loaded w/o interrupting testing Same capabilities when 3rd-party reag. used Max. time same lot number of reag. can be used Walkaway capacity: no. of specimens/no. of tests Min. sample vol. aspirated precisely at one time Standard specimen vol. required to run PT or PTT/Factor VIII activity Disposables used/price of each	clotting, chromogenic assays; photo-optical measurement for all 3 no/no 10 (maximum) 40 18 10 (maximum) no 21 cooled, 16 for reagents, 5 for controls/15–160 yes (18°C) yes (up to 9 predefined reag. blocks) consumables yes, reagents no yes 12–18 mos 62/232 5 μ L 60 μ L/10 μ L cuvette racks, probe cleaner, Kaolin suspension, predilution strips, 20-mL reag. container/prices available upon request	clot detection, optical, tungsten; chromogenic no/no 8 32 up to 32 8 no 16 cooled, 12 RT. total 28/25–200 yes (15°C) yes (up to 9 predefined reag. blocks) no yes 12–18 mos 32/32 2 μ L 50 μ L/5 μ L, min. 2 μ L cuvette rings, pipettor wash solution, cleaning solution, sample cups/prices available on request	clot detection, optical, tungsten no/no 2 16 16 2 8 yes 4/30–100 no (37°C) yes yes yes 12–18 mos 4/4 n/a 100 μ L/10 μ L, min. 10 μ L cuvettes, stir bars, optional: printer & paper/prices available on request
Supports direct-from-track sampling Primary tube sampling supported/pierces caps on primary tubes Sample bar-code reading capability Reagent bar-code reading capability Onboard test automatic inventory Measures no. of tests remaining Short sample detection Clot detection as preanalytical variable in plasma sample Auto. detection of adequate reag. for aspir. & anal. Hemolysis/turbidity detection-quantitation Dilution of patient samples onboard Automatic rerun capability/auto reflex testing capability Lag time during which hypercoagulable samples will not be detected Read time extended for prolonged clotting times User can set different-than-standard: • Reag. volumes/sample volumes • No. and sources of reag. • Incub. times/reading times Autocalibration or autocalib. alert/multipoint calibration supported Auto shutdown/auto startup programmable	no yes/no yes (2 internal bar-code scanners) no yes no yes (level sensing probe) no yes no/no yes yes yes/yes yes (PT: 9 sec, APTT: 15 sec) yes (selectable on menus) yes/yes yes no/yes yes/yes yes/yes yes/yes no/no (not required)	no yes (75 mm tubes)/no yes no yes yes yes (level sensing probe) no yes no/yes yes yes/no yes (PT: 3 sec, APTT: 5 sec) yes (selectable on menus) yes/yes yes yes/yes yes/yes yes/yes no/no (not required)	no no/no no no no no yes (level sensing probe) no no no/yes no no yes (PT: 7 sec, APTT: 20 sec) yes (selectable on menus) yes/yes (vol. betw. 300 μ L–500 μ L) yes yes/yes yes/yes yes/yes no/no
Stat time to completion of all analytes and throughput per h for: • PT alone • PT, PTT • Fibrinogen • Factor VIII activity assay Time delay from ordering stat to aspir. of sample Auto. transfer of QC results to LIS Data management capability Interface supplied by instrument vendor Interfaces in active user sites for: Bidirectional interface capability Results transferred to LIS as soon as test time complete LOINC codes transmitted with all results Electronic interface available (or will be) to automated (or robotic) specimen handling system	<7 min/180 results <7 min/120–140 results <7 min/140–180 results <7 min/120–140 results <5 min yes yes (incl. QC: L-J) yes (additional cost) all commonly used LISs in north America yes (host query) yes no no	2 min/90 results 5 min/60 results 2 min/75 results 5 min/60 results 30–60 sec yes onboard (incl. QC: L-J) yes (additional cost) all commonly used LISs in North America yes (host query) yes no no no	2 min/200 results (manual) 5 min/50 PTT results (manual) 2–3 min/100 results (manual) 5 min/50 results (manual) \leq 2 min no no no no no no no no
Modem servicing Time required for maintenance by lab personnel Onboard maintenance records Training provided with purchase Approx. no. of training hrs needed per tech	no daily: 5 min; weekly: 30 min; monthly <5 min no 3 d at vendor (train the trainer) 1–2 h/30 min or less for basic operation	no daily: ~5 min; weekly: ~1 min; monthly: ~5 min no 3 d at vendor offices (train the trainer) 2–3 h	no daily: none; weekly: ~5 min; monthly: none no 1/2 d on-site 1–2 h
List price	\$55,000	\$49,995	\$5,198
Ann. svc. contract cost (24 h/7 d)/warranty with purchase	\$5,700/1 yr	\$5,700/1 yr	depot service (repair)/1 yr
Unique advantages	• normalization of PT & APTT assays with other bioMérieux automated systems • workhorse analyzer for medium- to high-volume routine workload • easy operation & simple software means minimal training required	• normalization of PT & APTT results between bioMérieux automated systems • stat results within 2–5 min • flexibility; MTX can support new assays easily through user-programmable method files • internal bar-code reader for sample & test identification	• simple to operate: clot detection starts automatically on addition of start reagent • photo-optical detection system w/ floating baseline provides accurate, precise results • flexibility; test params. can be modified to accommodate various reagent systems

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Coagulation Analyzers

Part 3 of 11	bioMérieux Inc. Ginny Meihaus ginyin.meihaus@na.biomerieux.com 100 Rodolphe St., Durham, NC 27712 919-620-2000 www.biomerieux-usa.com	Dade Behring Jackie Hauser jackie_hauser@dadebehring.com 1717 Deerfield Rd., Deerfield, IL 60015 847-267-5383 www.dadebehring.com	Dade Behring Jackie Hauser jackie_hauser@dadebehring.com 1717 Deerfield Rd., Deerfield, IL 60015 847-267-5383 www.dadebehring.com
Instrument name/first year sold	MDA II/1999	BFT II/U.S.: 1999	Sysmex CA-500/U.S.: 1998
No. of units installed in U.S./outside U.S. Country where analyzer designed/manufactured Operational type Reagent type	>400 worldwide U.S./U.S. continuous random access open reagent system	90+/2,000+ Germany/Germany batch open reagent system (reconst. manually)	850+/2,000+ Japan/Japan batch, continuous random access open reagent system (reconst. manually), optimized for Dade Behring instruments spun plasma 10-tube position sample rack benchtop 19 x 21 x 18.5 in/99 lbs/9 sq ft
Operates on whole blood or spun plasma Sample handling system Model type Dimensions (H x W x D)/weight/instrument footprint	spun plasma racks floor-standing 58 x 75 x 31 in/840 lbs/18 sq ft w/PC	spun plasma manual benchtop 3.9 x 7.9 x 11.8 in/8.4 lbs/1.5 sq ft	
FDA-cleared clotting-based tests FDA-cleared chromogenic tests FDA-cleared immunologic tests Other FDA-cleared tests User-defined tests in clinical use	PT screening (moderate & low ISI), PT factors, quick%, APTT screening, APTT factors, PT mix, APTT mix, TT, fib. hep. anti-Xa, ATIII, protein C, plasminogen, α -2-anti-plasmin, lupus (dRVVT screen and confirm), APCR D-dimer (latex immunoassay) none clottable C & S, PNP, P & P (1 & 2), vWF, open assays-user definable for clotting, chrom. & microlatex assays none vWF Ag latex immunoassay	PT, APTT, fib. none none none	PT, APTT, fib., TT, factor assays, reptilase time, protein C AT III, protein C chromo, heparin none none n/a
Tests submitted for 510(k) clearance Tests in development but not yet submitted	none vWF Ag latex immunoassay	none none	none n/a
Methodologies supported Oper. must load sep. reag. pack for ea. specimen/test run No. of different measured assays onboard simultaneously No. of different assays programmed and calibrated at one time No. of user-definable (open) channels Of those defined, no. active simultaneously Factor assays require manual manipulation or dils No. of reag. containers onboard at one time/tests per container Reagents refrigerated onboard Multiple reag. configurations supported Reag., consumables loaded w/o interrupting testing Same capabilities when 3rd-party reag. used Max. time same lot number of reag. can be used Walkaway capacity: no. of specimens/no. of tests Min. sample vol. aspirated precisely at one time Standard specimen vol. required to run PT or PTT/Factor VIII activity Disposables used/price of each	clot detection, optical, tungsten; chromogenic; immunologic (latex immunoassay) no/no 16 72 20 16 no 30/25-400 yes (8-15°C) yes consumables yes, reag. no yes 12-18 mos 170/480 5 μ L 50 μ L, min. 50 μ L/10 μ L, min. 5 μ L cuvettes, bar-code labels, MDA probe cleaner/prices available on request	clot detection, opto-mechanical no/no 1 3 n/a 1 n/a 4/up to 2,000 no yes yes 12 mos 1/1 50 μ L 50 μ L cuvettes, printer paper/price varies w/ vol.	clot detection: optical light scatter, chromogenic no/no 5 7 7 5 n/a 10/varies, up to 200 yes (15°C) yes consumables yes, reagents no yes 12 mos. 10/50 10 μ L 50 μ L/n/a reaction tubes, CA Clean I, thermal paper/price varies w/ vol.
Supports direct-from-track sampling Primary tube sampling supported/pierces caps on primary tubes Sample bar-code reading capability Reagent bar-code reading capability Onboard test automatic inventory Measures no. of tests remaining Short sample detection Clot detection as preanalytical variable in plasma sample Auto. detection of adequate reag. for aspir. & anal. Hemolysis/turbidity detection-quantitation Dilution of patient samples onboard Automatic rerun capability/auto reflex testing capability Lag time during which hypercoagulable samples will not be detected Read time extended for prolonged clotting times User can set different-than-standard: • Reag. volumes/sample volumes • No. and sources of reag. • Incub. times/reading times Autocalibration or autocalib. alert/multipoint calibration supported Auto shutdown/auto startup programmable	no yes (12x75, 13x75, 10x66, 11.5x66 mm)/yes yes (internal bar-code scanner) yes yes yes yes (level sensing probe) no yes yes/yes (detects bilirubin, corrects for lipemia) yes no (not necessary)/no yes (PT: default 3 sec, APTT: default 5 sec) yes (selectable on menus) yes/yes yes no/yes yes/yes yes/yes yes/yes	no no no no no no no no/no no no/yes yes (PT: 5 sec, APTT: 15 sec) no yes/yes yes yes/yes yes/yes no/no	no yes (3-5 mL)/no yes no yes yes yes no no/yes yes no/no yes (PT: <7 sec, PTT: <15 sec) yes (selectable on menus) yes/yes yes yes/yes —/yes no/no
Stat time to completion of all analytes and throughput per h. for: • PT alone • PT, PTT • Fibrinogen • Factor VIII activity assay Time delay from ordering stat to aspir. of sample Auto. transfer of QC results to LIS Data management capability Interface supplied by instrument vendor Interfaces in active user sites for: Bidirectional interface capability Results transferred to LIS as soon as test time complete LOINC codes transmitted with all results Electronic interface available (or will be) to automated (or robotic) specimen handling system	12 min/180 results 12 min/180 results 12 min/180 results 12 min/180 results <1 min yes onboard (incl. QC: L-J, Westgard) yes (additional cost) all commonly used LISs in North America yes (broadcast download & host query) yes no yes no	1 min/n/a manual n/a manual <1 min/n/a manual n/a n/a no n/a n/a n/a no no no no	7 min/50 specimens 8 min/33 specimens 7 min/50 specimens n/a/n/a 2 min yes onboard (incl. QC: L-J) no Cerner, Sunquest, others yes (host query) yes no no
Modem servicing Time required for maintenance by lab personnel Onboard maintenance records Training provided with purchase Approx. no. of training hrs needed per tech	yes daily: ~35 min; weekly: 45 min; monthly: 10 min no 3-5 d on-site, 4 d at vendor offices 4-5 h	no daily: 1 min no video 2 h	no daily: <5 min no 2 d on-site 2 h
List price Ann. svc. contract cost (24 h/7 d)/warranty with purchase	\$92,295 \$10,700/1 yr	\$6,550 depot service (repair)/1 yr	\$32,833 \$4,500/yr
Unique advantages	• patented waveform analysis technology with flags for identifying abnormal waveforms (e.g., biphasic samples) • sensitive quantitative D-dimer assay for use in diagnosis of VTE • dyes in routine reagents for volume delivery check • throughput remains the same regardless of test mix	• 2-channel micro reagent volume clot-based technology • opto-mechanical detection accurate on lipemic, icteric samples • automatic INR calculation, curve storage, built-in thermal printer • perfect for low-vol. testing/backup to larger systems	• 5-parameter true random access clotting/chromogenic • small footprint, complete automation • low operating expense

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Coagulation Analyzers

Part 4 of 11	Dade Behring Jackie Hauser jackie_hauser@dadebehring.com 1717 Deerfield Rd., Deerfield, IL 60015 847-267-5383 www.dadebehring.com	Dade Behring Jackie Hauser jackie_hauser@dadebehring.com 1717 Deerfield Rd., Deerfield, IL 60015 847-267-5383 www.dadebehring.com
Instrument name/first year sold	Sysmex CA-1500/U.S.: 2000/worldwide: 1999	BCS/U.S.: 1998
No. of units installed in U.S./outside U.S. Country where analyzer designed/manufactured Operational type Reagent type Operates on whole blood or spun plasma Sample handling system Model type Dimensions (H x W x D)/weight/instrument footprint	215+/400+ Japan/Japan continuous random access open reagent system (lyoph., reconst. manually), optimized for Dade Behring instruments spun plasma 10-tube position sample rack x 5 benchtop 20 x 31.2 x 31.2 in/186 lbs/168 sq ft	190+/800+ Germany/Germany batch, continuous random access open reagent system (reconst. manually), optimized for Dade Behring instruments spun plasma rack benchtop 37 x 49 x 25 in/330 lbs/14 sq ft
FDA-cleared clotting-based tests	PT, APTT, fib., factor assays, protein C, reptilase time	PT, APTT, fib., TT, factor assays, reptilase time, protein C, dRVVT screen & confirm., factor V Leiden
FDA-cleared chromogenic tests	AT III, plasminogen, factor VIII chromo, α 2AP, protein C chromo, heparin	AT III, α 2AP, plasminogen, protein C chromo, heparin
FDA-cleared immunologic tests Other FDA-cleared tests User-defined tests in clinical use Tests submitted for 510(k) clearance Tests in development but not yet submitted	advanced D-dimer none n/a n/a thrombin time, dRVVT screen and confirm	advanced D-dimer BC von Willebrand-ristocetin cofactor assay (agglut. of fixed Pits.) n/a advanced D-dimer (latex agglut.—immunologic) n/a
Methodologies supported	clot detection, optical, turbidimetric; chromogenic; immunologic (latex agglutination in development)	clot detection: optical; xenon flasher lamp; chromogenic; immunologic (ristocetin cofactor)
Oper. must load sep. reag. pack for ea. specimen/test run No. of different measured assays onboard simultaneously No. of different assays programmed and calibrated at one time No. of user-definable (open) channels Of those defined, no. active simultaneously Factor assays require manual manipulation or dils No. of reag. containers onboard at one time/tests per container Reagents refrigerated onboard Multiple reag. configurations supported Reag., consumables loaded w/o interrupting testing Same capabilities when 3rd-party reag. used Max. time same lot number of reag. can be used Walkaway capacity: no. of specimens/no. of tests Min. sample vol. aspirated precisely at one time Standard specimen vol. required to run PT or PTT/Factor VIII activity Disposables used/price of each	no/no 15 25 25 15 no 39/up to 200 yes (15°C) yes some consumables yes, reagents no yes 12 mos 50/up to 1,000 5 μ L 50 μ L/10 μ L reaction tubes, sample plates, CA Clean I & II, system buffer, halogen lamp, closed container sample replacement, needles/prices vary w/ vol.	no/no >20 tests/sample (theoretically 9,999) 99 8,999 (nos. 1–1,000 are factory set & unalterable) >100 no 18–78/varies-micro volume assay format yes (<15°C) yes yes yes 12 mos 110 samples/400 cuvettes 5 μ L 50 μ L, min. 100 μ L (incl. dead vols.)/50 μ L, min. 100 μ L cuvette rotors, washing solution, terralin disinfectant, BC validation kit/price varies w/ vol.
Supports direct-from-track sampling Primary tube sampling supported/pierces caps on primary tubes Sample bar-code reading capability Reagent bar-code reading capability Onboard test automatic inventory Measures no. of tests remaining Short sample detection Clot detection as preanalytical variable in plasma sample Auto. detection of adequate reag. for aspir. & anal. Hemolysis/turbidity detection-quantitation Dilution of patient samples onboard Automatic rerun capability/auto reflex testing capability Lag time during which hypercoagulable samples will not be detected Read time extended for prolonged clotting times User can set different-than-standard: • Reag. volumes/sample volumes • No. and sources of reag. • Incub. times/reading times Autocalibration or autocalib. alert/multipoint calibration supported Auto shutdown/auto startup programmable	yes (Sysmex CST series) yes (3–5 mL)/yes yes in development yes yes yes yes no yes no/yes yes yes/yes yes (PT: 7 sec, PTT: 15 sec) yes (selectable on menus) yes/yes yes yes/yes no/yes no/no	no yes (all sizes up to 100 mm long, ext. diam. 10–16 mm)/no yes yes (avail. for user-defined tests) yes yes yes yes no yes yes/yes yes yes/yes yes (PT & PTT: 7 sec) no yes/yes yes yes/no yes/yes no/no
Stat time to completion of all analytes and throughput per h. for: • PT alone • PT, PTT • Fibrinogen • Factor VIII activity assay Time delay from ordering stat to aspir. of sample Auto. transfer of QC results to LIS Data management capability Interface supplied by instrument vendor Interfaces in active user sites for: Bidirectional interface capability Results transferred to LIS as soon as test time complete LOINC codes transmitted with all results Electronic interface available (or will be) to automated (or robotic) specimen handling system	7 min/80 specimens 8 min/120 specimens 8 min/80 specimens 8 min/n/a 2 min yes onboard (incl. QC: L-J & Westgard) no Cerner, Sunquest, others yes (host query) yes no yes (Sysmex CST series)	<5 min/~350 specimens (incl. abnormals) <5 min/~160 specimens (incl. abnormals) <5 min (if curve avail.)/~350 specimens <5 min (if curve avail.)/~280 specimens varies by test in progress, approx. <5 min yes limited no Cerner, Sunquest, Meditech, others yes (host query) yes no possible future upgrade (not avail.)
Modem servicing Time required for maintenance by lab personnel Onboard maintenance records Training provided with purchase Approx. no. of training hrs needed per tech	no daily: <5 min; weekly: <10 min; monthly: 1 min no varies on-site, 4 d at vendor offices 6 h	yes daily: <5 min; weekly: <10 min; monthly: 15 min no varies on-site, 5 d at vendor offices 8 h on-site
List price Ann. svc. contract cost (24 h/7 d)/warranty with purchase	\$81,900 standard model; \$92,820 cap-piercing model \$11,450 standard model; \$12,300 cap-piercing/1 yr.	\$125,580 \$16,800/yr
Unique advantages	• adapts easily to lab automation • simultaneous curve calibrating & patient testing • ability to load multiple bottles or multiple lots of reagent	• continuous loading of bar-coded reag. & samples • multi-lot, multi-curve reagent management • PT/APTT/fib./AT III/D-dimer in <10 min • simultaneous curve calibration & patient testing

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Coagulation Analyzers

Part 5 of 11	Diagnostica Stago Inc. Pascal Boulanger pascal@stago-us.com Five Century Dr., Parsippany, NJ 07054 800-222-COAG www.stago-us.com	Diagnostica Stago Inc. Pascal Boulanger pascal@stago-us.com Five Century Dr., Parsippany, NJ 07054 800-222-COAG www.stago-us.com	Diagnostica Stago Inc. Pascal Boulanger pascal@stago-us.com Five Century Dr., Parsippany, NJ 07054 800-222-COAG www.stago-us.com
Instrument name/first year sold	STA-R Hemostasis System/1998	STA Hemostasis System/1993	STA Compact Hemostasis System/1996
No. of units installed in U.S./outside U.S. Country where analyzer designed/manufactured Operational type Reagent type Operates on whole blood or spun plasma Sample handling system Model type Dimensions (H x W x D)/weight/instrument footprint	107/769 France/France continuous random access open reagent system (lyoph., reconst. manually) spun plasma rack with continuous specimen access floor-standing 49.2 x 47.6 x 32.2 in/441 lbs/26.8 sq ft	196/1,449 France/France continuous random access open reagent system (lyoph., reconst. manually) spun plasma continuous specimen access-primary tube floor-standing 44.7 x 36.6 x 25.8 in/551 lbs/23.5 sq ft	551/3,182 France/France continuous random access open reagent system (lyoph., reconst. manually) spun plasma continuous specimen access-primary tube benchtop 25.2 x 38.8 x 25.8 in/351 lbs/25.6 sq ft
FDA-cleared clotting-based tests FDA-cleared chromogenic tests FDA-cleared immunologic tests Other FDA-cleared tests User-defined tests in clinical use	PT, APTT, TT, fib., reptilase, intr. & extr. factors, proteins C & S, lupus anticoag. screen & confirm. unfrac. hep., LMWH, protein C, ATIII, plasminogen & antiplasmin D-dimer, vWF, protein S antigen & ATIII antigen (microlatex agglut) none all clotting-based, chrom., & immunol. tests can have user-def. applications in addition to dRVV screen. & confirm. assays & activated protein C resistance none	PT, APTT, TT, fib., reptilase, intr. & extr. factors, proteins C & S, lupus anticoag. screen & confirm. unfrac. hep., LMWH, protein C, ATIII, plasminogen & antiplasmin D-dimer, vWF, protein S antigen & ATIII antigen (microlatex agglut) none all clotting-based, chrom., & immunol. tests can have user-def. applications in addition to dRVV screen. & confirm. assays & activated protein C resistance none	PT, APTT, TT, fib., reptilase, intr. & extr. factors, proteins C & S, lupus anticoag. screen & confirm. unfrac. hep., LMWH, protein C, ATIII, plasminogen & antiplasmin D-dimer, vWF antigen, protein S antigen & ATIII antigen (microlatex agglut) none all clotting-based, chrom., & immunol. tests can have user-def. applications in addition to dRVV screen. & confirm. assay & activated protein C resistance none
Tests submitted for 510(k) clearance Tests in development but not yet submitted	none none	none none	none none
Methodologies supported Oper. must load sep. reag. pack for ea. specimen/test run No. of different measured assays onboard simultaneously No. of different assays programmed and calibrated at one time No. of user-definable (open) channels Of those defined, no. active simultaneously Factor assays require manual manipulation or dils No. of reag. containers onboard at one time/tests per container Reagents refrigerated onboard Multiple reag. configurations supported Reag., consumables loaded w/o interrupting testing Same capabilities when 3rd-party reag. used Max. time same lot number of reag. can be used Walkaway capacity: no. of specimens/no. of tests Min. sample vol. aspirated precisely at one time Standard specimen vol. required to run PT or PTT/Factor VIII activity Disposables used/price of each	clotting, chromogenic, and immunological assays no/no up to 200 up to 200 200 200 no 70/up to 83 yes (15–19°C) yes yes yes yes 18 mos 215/32 per specimen 5 µL 50 µL, min. 50 µL/50 µL, min. 50 µL cuvettes, wash-cleaner solution/—	clotting, chromogenic, and immunological assays no/no up to 80 up to 80 70 70 no 45/varies, up to 83 yes (15–19°C) yes yes yes yes 18 mos 192/12 per specimen 5 µL 50 µL, min. 50 µL/50 µL, min. 50 µL cuvettes, wash-cleaner solution/—	clotting, chromogenic, and immunological assays no/no up to 80 up to 80 70 70 no 45/varies, up to 83 yes (15–19°C) yes yes yes yes 18 mos 96/12 per sample 5 µL 50 µL, min. 50 µL/50 µL, min. 50 µL cuvettes, glycol, wash-cleaner solution/—
Supports direct-from-track sampling Primary tube sampling supported/pierces caps on primary tubes Sample bar-code reading capability Reagent bar-code reading capability Onboard test automatic inventory Measures no. of tests remaining Short sample detection Clot detection as preanalytical variable in plasma sample Auto. detection of adequate reag. for aspir. & anal. Hemolysis/turbidity detection-quantitation Dilution of patient samples onboard Automatic rerun capability/auto reflex testing capability Lag time during which hypercoagulable samples will not be detected Read time extended for prolonged clotting times User can set different-than-standard: • Reag. volumes/sample volumes • No. and sources of reag. • Incub. times/reading times Autocalibration or autocalib. alert/multipoint calibration supported Auto shutdown/auto startup programmable	yes yes/optional yes yes (not for user-def. tests) yes yes yes no yes no/no yes yes/yes no yes (selectable on menus) yes/yes yes yes/yes yes/yes no/no (not needed)	no yes/no yes yes (not for user-def. tests) yes yes yes no yes no/no yes yes/no no yes (selectable on menus) yes/yes yes yes/yes yes/yes no/no (not needed)	no yes (5 & 2.5 mL tube sizes)/optional yes yes (not for user-def. tests) yes yes yes no yes no/no yes yes/no no yes (selectable on menus) yes/yes yes yes/yes yes/yes no/no (not needed)
Stat time to completion of all analytes and throughput per h. for: • PT alone • PT, PTT • Fibrinogen • Factor VIII activity assay Time delay from ordering stat to aspir. of sample Auto. transfer of QC results to LIS Data management capability Interface supplied by instrument vendor Interfaces in active user sites for: Bidirectional interface capability Results transferred to LIS as soon as test time complete LOINC codes transmitted with all results Electronic interface available (or will be) to automated (or robotic) specimen handling system	<6 min/300 specimens 7 min/150 specimens 7 min/180 specimens 7 min/180 specimens <15 sec yes onboard (incl. QC: L-J) no contact marketing for updated list yes (host query) yes no yes (contact marketing for list of systems)	<6 min/300 specimens 7 min/150 specimens 7 min/180 specimens 7 min/180 specimens <15 sec yes onboard (incl. QC: L-J) no contact marketing for updated list yes (host query) yes no no	<6 min/150 specimens 7 min/75 specimens 7 min/75 specimens 7 min/70 specimens <15 sec yes onboard (incl. QC: L-J) no contact marketing for updated list yes (host query) yes no no
Modem servicing Time required for maintenance by lab personnel Onboard maintenance records Training provided with purchase Approx. no. of training hrs needed per tech	yes daily: none; weekly: <30 min; monthly: <30 min yes varies on-site, 3 d at vendor offices 2 h basic, 24 h system training at training center	no daily: none; weekly: <30 min; monthly: <30 min yes varies on-site, 3 d at vendor offices 2 h basic, 24 h system training at training center	no daily: none; weekly: <30 min; monthly: <30 min yes varies on-site, 3 d at vendor offices 2 h basic, 24 h system training at training center
List price Ann. svc. contract cost (24 h/7 d)/warranty with purchase	\$149,995 prices available on request/1 yr	\$99,845 prices available on request/1 yr	\$75,000 prices available on request/1 yr.
Unique advantages	• walkaway testing w/ robotics-capable interface to automated lines for high-vol. testing, with touch-screen software & cap piercing option • cont. random access for up to 200 test selections w/ no carryover • able to standardize with other STA family of analyzers • unique viscosity-based detection system	• walkaway testing for routine & specialty hemostasis assays w/ 45 reag. positions, 192 sample pos., up to 1,000 dispos. cuvettes • cont. random access for up to 80 test selections with no carryover • able to standardize with other STA family of analyzers • unique viscosity-based detection system	• walkaway testing for routine & specialty hemostasis assays w/ 45 reag. positions, 96 sample pos., up to 1,000 dispos. cuvettes • cont. random access for up to 80 test selections with no carryover • able to standardize with other STA family of analyzers • unique viscosity-based detection system

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Coagulation Analyzers

Part 6 of 11	Diagnostica Stago Inc. Pascal Boulanger pascal@stago-us.com Five Century Dr., Parsippany, NJ 07054 800-222-COAG www.stago-us.com	Diagnostica Stago Inc. Pascal Boulanger pascal@stago-us.com Five Century Dr., Parsippany, NJ 07054 800-222-COAG www.stago-us.com
Instrument name/first year sold	STart 4/1998	STart 8/1999
No. of units installed in U.S./outside U.S. Country where analyzer designed/manufactured Operational type Reagent type Operates on whole blood or spun plasma Sample handling system Model type Dimensions (H x W x D)/weight/instrument footprint	531/6,310 France/France batch open reagent system (lyoph., reconst. manually) spun plasma manual benchtop 4.7 x 16.1 x 16.5 in/12.5 lbs/1.8 sq ft	>20/451 France/France batch open reagent system (lyoph., reconst. manually) spun plasma manual benchtop 4.7 x 16.1 x 16.5 in/12.5 lbs/1.8 sq ft
FDA-cleared clotting-based tests	PT, APTT, TT, fib., reptilase, intr. & extr. factors, proteins C & S, lupus anticoag. screen & confirm.	PT, APTT, TT, fib., reptilase, intr. & extr. factors, proteins C & S, lupus anticoag. screen & confirm.
FDA-cleared chromogenic tests	none	none
FDA-cleared immunologic tests	none	none
Other FDA-cleared tests	none	none
User-defined tests in clinical use	same as clotting-based tests above & dRVV screen. & confirm. assays & activated protein C resistance	same as clotting-based tests above & dRVV screen. & confirm. assays & activated protein C resistance
Tests submitted for 510(k) clearance	none	none
Tests in development but not yet submitted	none	none
Methodologies supported	clotting tests	clotting tests
Oper. must load sep. reag. pack for ea. specimen/test run	no/no	no/no
No. of different measured assays onboard simultaneously	1	1
No. of different assays programmed and calibrated at one time	20	20
No. of user-definable (open) channels	4	4
Of those defined, no. active simultaneously	1	1
Factor assays require manual manipulation or dilutions	yes	yes
No. of reag. containers onboard at one time/tests per container	4/varies, up to 100	4/varies, up to 100
Reagents refrigerated onboard	no	no
Multiple reag. configurations supported	yes	yes
Reag., consumables loaded w/o interrupting testing	no	no
Same capabilities when 3rd-party reag. used	yes	yes
Max. time same lot number of reag. can be used	18 mos	18 mos
Walkaway capacity: No. of specimens/no. of tests	4/1	4/1
Min. sample vol. aspirated precisely at one time	25 µL	25 µL
Standard specimen vol. required to run PT or PTT/Factor VIII activity	50 µL, min. 50 µL/50 µL, min. 50 µL	50 µL, min. 50 µL/50 µL, min. 50 µL
Disposables used/price of each	cuvettes, beads/ball/—	cuvettes, beads/ball/—
Supports direct-from-track sampling	no	no
Primary tube sampling supported/pierces caps on primary tubes	no/no (n/a)	no/no (n/a)
Sample bar-code reading capability	no	no
Reagent bar-code reading capability	no	no
Onboard test automatic inventory	no	no
Measures no. of tests remaining	no	no
Short sample detection	no	no
Clot detection as preanalytic variable in plasma sample	no	no
Auto. detection of adequate reag. for aspir. & anal.	no	no
Hemolysis/turbidity detection-quantitation	no/no	no/no
Dilution of patient samples onboard	no	no
Automatic rerun capability/auto reflex testing capability	no/no	no/no
Lag time during which hypercoagulable samples will not be detected	no	no
Read time extended for prolonged clotting times	yes (selectable on menus)	yes (selectable on menus)
User can set different-than-standard:		
• Reag. volumes/sample volumes	yes/yes	yes/yes
• No. and sources of reag.	yes	yes
• Incub. times/reading times	yes/yes	yes/yes
Autocalibration or autocalib. alert/multipoint calibration supported	no/yes	no/yes
Auto shutdown/auto startup programmable	no	no
Stat time to completion of all analytes and throughput per h. for:		
• PT alone	<1 min/up to 120 specimens	<1 min/up to 120 specimens
• PT, PTT	n/a/n/a	n/a/n/a
• Fibrinogen	<1 min/up to 120 specimens	<1 min/up to 120 specimens
• Factor VIII activity assay	varies/varies	varies/varies
Time delay from ordering stat to aspir. of sample	n/a	n/a
Auto. transfer of QC results to LIS	no	no
Data management capability	no	no
Interface supplied by instrument vendor	no	no
Interfaces in active user sites for:	n/a	n/a
Bidirectional interface capability	no	no
Results transferred to LIS as soon as test time complete	yes	yes
LOINC codes transmitted with all results	no	no
Electronic interface available (or will be) to automated (or robotic) specimen handling system	no	no
Modem servicing	no	no
Time required for maintenance by lab personnel	daily: <5 min; weekly: <5 min; monthly: <5 min	Daily: <5 min; weekly: <5 min; monthly: <5 min
Onboard maintenance records	no	no
Training provided with purchase	1 d on-site	1 d on-site
Approx. no. of training hrs needed per tech	1 h	1 h
List price	\$9,600	\$12,500
Ann. svc. contract cost (24 h/7 d)/warranty with purchase	prices available on request/1 yr.	prices available on request/1 yr.
Unique advantages	<ul style="list-style-type: none"> • excellent for low-volume testing or as backup to optical system • programmable and preprogrammed assays with curve storage, 4 independently timed incubation stations, electronically linked multiple pipettor, 40-character display and internal thermal printer • lightweight and compact • unique viscosity-based detection system 	<ul style="list-style-type: none"> • excellent for low-mid volume testing or backup • 32 incubation positions for samples, 8 measurement channels, 4 independent built-in timers for incubation; results in seconds and in various units (% ratio, INR, g/L, mg/dL, IU/mL). RS232 interface • lightweight and compact • unique viscosity-based detection system

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Diagnostica
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Circle No. 25 on reader service card

Coagulation Analyzers

Part 7 of 11	Helena Laboratories Joe Gollas helena@helena.com 1530 Lindbergh Dr., Beaumont, TX 77704 800-231-5663 www.helena.com	Helena Laboratories Joe Gollas helena@helena.com 1530 Lindbergh Dr., Beaumont, TX 77704 800-231-5663 www.helena.com	Helena Laboratories Joe Gollas helena@helena.com 1530 Lindbergh Dr., Beaumont, TX 77704 800-231-5663 www.helena.com
Instrument name/first year sold	Thor/1997	Cascade M/1991	Cascade M-4/1992
No. of units installed in U.S./outside U.S. Country where analyzer designed/manufactured Operational type Reagent type Operates on whole blood or spun plasma Sample handling system Model type Dimensions (H x W x D)/weight/instrument footprint	>15/0 U.S./U.S. random access open reagent system spun plasma 6 racks, 10 positions each benchtop 23 x 44 x 28 in/252 lbs/8.5 sq ft	>150/— U.S./U.S. batch open reagent system spun plasma manual benchtop 8 x 15 x 13 in/25 lbs/1.4 sq ft	>100/— U.S./U.S. random access open reagent system spun plasma manual benchtop 8 x 15 x 13 in/25 lbs/1.4 sq ft
FDA-cleared clotting-based tests FDA-cleared chromogenic tests FDA-cleared immunologic tests Other FDA-cleared tests User-defined tests in clinical use Tests submitted for 510(k) clearance Tests in development but not yet submitted	PT, APTT, fib., thromb. clotting time, factor assays II, V, VII–XII with 8 user-definable tests none none none PT, APTT, fib., TCT, factors II, V, VII–XII none dRVVT	PT, APTT, fib., TCT, factor assays II, V, VII–XII none none none PT, APTT, fib., TCT, factor assays II, V, VII–XII none dRVVT	PT, APTT, fib., TCT, factor assays II, V, VII–XII none none none PT, APTT, fib., TCT, factor assays II, V, VII–XII none dRVVT
Methodologies supported	clot detection, optical, turbidimetric	clot detection, optical, turbidimetric	clot detection, optical, turbidimetric
Oper. must load sep. reag. pack for ea. specimen/test run No. of different measured assays onboard simultaneously No. of different assays programmed and calibrated at one time No. of user-definable (open) channels Of those defined, no. active simultaneously Factor assays require manual manipulation or dils No. of reag. containers onboard at one time/tests per container Reagents refrigerated onboard Multiple reag. configurations supported Reag., consumables loaded w/o interrupting testing Same capabilities when 3rd-party reag. used Max. time same lot number of reag. can be used Walkaway capacity: No. of specimens/no. of tests Min. sample vol. aspirated precisely at one time Standard specimen vol. required to run PT or PTT/Factor VIII activity Disposables used/price of each	no/no 12 1 8 12 no 11/200 yes (5°C) yes yes yes 12 mos 60/12 per sample 50 µL 200 µL, min. 100 µL/200 µL, min. 100 µL reagent reservoirs & tubing (5 sets) 5 pumps/\$187.75 per set; cuvettes (4 tests/500)/\$173=11.5¢ per test; biohazard trays/5@/\$16.25	no/no 1 1 2 1 yes —/— n/a n/a no yes 12 mos no manual—50 µL 100 µL, min. 50 µL/100 µL (dil.), min. 50 µL (dil.) cuvettes/500@\$54; pipette tips/1,000@\$82	no/no 4 4 4 2 yes 0/n/a no no yes 12 mos no manual—50 µL 100 µL, min. 50 µL/100 µL (dil.), min. 50 µL (dil.) cuvettes/500@\$54; pipette tips/1,000@\$82
Supports direct-from-track sampling Primary tube sampling supported/pierces caps on primary tubes Sample bar-code reading capability Reagent bar-code reading capability Onboard test automatic inventory Measures no. of tests remaining Short sample detection Clot detection as preanalytical variable in plasma sample Auto. detection of adequate reag. for aspir. & anal. Hemolysis/turbidity detection-quantitation Dilution of patient samples onboard Automatic rerun capability/auto reflex testing capability Lag time during which hypercoagulable samples will not be detected Read time extended for prolonged clotting times User can set different-than-standard: • Reag. volumes/sample volumes • No. and sources of reag. • Incub. times/reading times Autocalibration or autocalib. alert/multipoint calibration supported Auto shutdown/auto startup programmable	no yes (tube sizes 5 mL and lower)/yes yes yes (not for user-defined tests) yes yes yes — yes yes/yes yes yes/yes yes (PT: 4 sec, PTT: 14 sec) yes (selectable on menus) yes/yes yes yes/yes no/yes no/no	no no no no no no — no no/no no no/no yes (PT: 4 sec, PTT: 14 sec) yes (selectable on menus) yes/yes yes yes/yes no/yes no/no	no no no no no no — no no/no no no/no yes (PT: 4 sec, PTT: 14 sec) yes (selectable on menus) yes/yes yes yes/yes no/yes no/no
Stat time to completion of all analytes and throughput per h. for: • PT alone • PT, PTT • Fibrinogen • Factor VIII activity assay Time delay from ordering stat to aspir. of sample Auto. transfer of QC results to LIS Data management capability Interface supplied by instrument vendor Interfaces in active user sites for: Bidirectional interface capability Results transferred to LIS as soon as test time complete LOINC codes transmitted with all results Electronic interface available (or will be) to automated (or robotic) specimen handling system	8 min/240 specimens 10 min/144 specimens 5 min/360 specimens 10 min/144 specimens 30 sec–1 min yes onboard (incl. QC: L-J, Westgard) no Mediatech, Cerner yes (broadcast download & host query) yes no no	3 min/120 specimens 7 min/50 specimens 3 min/140 specimens 7 min/50 specimens n/a no (incl. QC: L-J) no n/a yes (broadcast download & host query) no no —	3 min/140 specimens 7 min/80 specimens 3 min/160 specimens 7 min/80 specimens n/a yes (incl. QC: L-J) no — no yes no no
Modem servicing Time required for maintenance by lab personnel Onboard maintenance records Training provided with purchase Approx. no. of training hrs needed per tech	TBD daily: 15 min; weekly: 30 min; monthly: 1 h yes 3–5 d at vendor offices 8 h	no Daily: 10 min; weekly: 10 min; monthly: 20 min no 1 d on-site 2–4 h	no Daily: 10 min; weekly: 10 min; monthly: 30 min no 1 d on-site 2 h
List price	\$67,600	\$6,219	\$8,403
Ann. svc. contract cost (24 h/7 d)/warranty with purchase	\$7,900/1 yr.	\$714/1 yr.	\$966/1 yr.
Unique advantages	• primary tube sampling with cap piercing • integral bar-code reader to ensure positive patient ID • truly a walkaway coag analyzer	• QC program onboard • curve storage • suitable for office lab or as backup analyzer	• 4-channel manual analyzer • QC program onboard • singles or duplicates

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Coagulation Analyzers

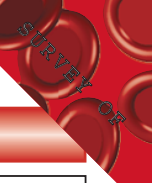
Part 8 of 11	Helena Laboratories Joe Gollas helena@helena.com 1530 Lindbergh Dr., Beaumont, TX 77704 800-231-5663 www.helena.com	Instrumentation Laboratory/Beckman Coulter Inc. Katie Garvin kigarvin@beckman.com 200 S. Kraemer Blvd., Brea, CA 92621 714-993-8749 www.beckmancoulter.com	Instrumentation Laboratory/Beckman Coulter Inc. Katie Garvin kigarvin@beckman.com 200 S. Kraemer Blvd., Brea, CA 92621 714-993-8749 www.beckmancoulter.com
Instrument name/first year sold	Packs-4/1991	Electra 1400C/1995	Electra 1800C/1997
No. of units installed in U.S./outside U.S. Country where analyzer designed/manufactured Operational type Reagent type Operates on whole blood or spun plasma Sample handling system Model type Dimensions (H x W x D)/weight/instrument footprint	150/180 U.S./U.S. random access open reagent system spun plasma manual benchtop 10 x 22 x 23 in/70 lbs/3.5 sq ft	—/— U.S./U.S. continuous random access open reagent system (reconst. manually) spun plasma automatic pipetting from tray benchtop 19.7 x 41 x 27.2 in/198 lbs/7.74 sq ft	—/— U.S./U.S. continuous random access open reagent system (reconst. manually) spun plasma auto pipetting, rack benchtop 25 x 48 x 30.4 in/283 lbs/10.13 sq ft
FDA-cleared clotting-based tests	none	PT, APTT, fib. (Clauss), TT, factor assays, Pfiib (PT assay-based fib.), protein S	PT, APTT, fib. (Clauss), TT, factor assays, Pfiib (PT assay-based fib.), protein S
FDA-cleared chromogenic tests	AT III, F-VIII-C, hep., plasminogen, protein C	plasminogen, factor VIII, antithrombin, protein C, heparin	plasminogen, factor VIII, antithrombin, protein C, heparin
FDA-cleared immunologic tests	none	none	none
Other FDA-cleared tests	ristocetin cofactor and platelet aggreg.	none	none
User-defined tests in clinical use	chrom: ATIII, F-VIII-C, hep., plasmin, protein C, ristocetin cofactor, platelet aggreg.-ADP, EPI, COL, ristocetin, arach. acid	none	none
Tests submitted for 510(k) clearance	none	none	none
Tests in development but not yet submitted	none	Liquid RecombiPlastin	Liquid RecombiPlastin
Methodologies supported	chromogenic, ristocetin cofactor, platelet aggreg.	clot detection, optical, tungsten; chromogenic	clot detection, optical, tungsten; chromogenic
Oper. must load sep. reag. pack for ea. specimen/test run	no/no	no/no	no/no
No. of different measured assays onboard simultaneously	4	11	12
No. of different assays programmed and calibrated at one time	4	11	12
No. of user-definable (open) channels	12	4	4
Of those defined, no. active simultaneously	4	4	4
Factor assays require manual manipulation or dils	yes	no	no
No. of reag. containers onboard at one time/tests per container	n/a/n/a	4/varies	6/varies
Reagents refrigerated onboard	no	yes (8°C ±4)	yes (8°C ±4)
Multiple reag. configurations supported	no	yes	yes
Reag., consumables loaded w/o interrupting testing	no	yes	yes
Same capabilities when 3rd-party reag. used	n/a	yes	yes
Max. time same lot number of reag. can be used	12 mos	12 mos recommended	12 mos recommended
Walkaway capacity: No. of specimens/no. of tests	no	35/4	100/4
Min. sample vol. aspirated precisely at one time	n/a	10 µL	10 µL
Standard specimen vol. required to run PT or PTT/Factor VIII activity	chromogenics: 75 µL, Pti. aggreg: 225 µL PRP, Risto cofactor: 50 µL	100 µL, min. 50 µL/100 µL (dil.), min. 50 µL (dil.)	100 µL, min. 50 µL/100 µL (dil.), min. 50 µL (dil.)
Disposables used/price of each	cuvettes/200@\$55.65; pipette tips/1,000@\$82; stir bars/30@\$62.25	cuvette, dual well, 560 pk/price varies; heat exchanger, 10 pk/price varies	cuvette, single well, 2,000 pk/price varies; heat exchanger, 10 pk/price varies
Supports direct-from-track sampling	no	no	no
Primary tube sampling supported/pierces caps on primary tubes	no	yes (13x75, 13x100, 10x85, 10x65, 12x91 mm Sarstedt)/no	yes [13x75, 13x100 (closed & open tubes), 10x85, 10x65, 12x91 Sarstedt (open)]/yes
Sample bar-code reading capability	no	yes	yes
Reagent bar-code reading capability	no	no	no
Onboard test automatic inventory	no	yes	yes
Measures no. of tests remaining	no	yes	yes
Short sample detection	no	yes	yes
Clot detection as preanalytical variable in plasma sample	—	no	no
Auto. detection of adequate reag. for aspir. & anal.	no	yes	yes
Hemolysis/turbidity detection-quantitation	no/no	no/no	no/no
Dilution of patient samples onboard	no	yes	yes
Automatic rerun capability/auto reflex testing capability	no/no	yes/yes	yes/yes
Lag time during which hypercoagulable samples will not be detected	n/a	yes (PT: 7 sec, PTT: 14 sec)	yes (PT: 7 sec, PTT: 14 sec)
Read time extended for prolonged clotting times	n/a	yes (selectable on menus)	yes (selectable on menus)
User can set different-than-standard:			
• Reag. volumes/sample volumes	yes/yes	yes/yes	yes/yes
• No. and sources of reag.	yes	yes	yes
• Incub. times/reading times	yes/yes	yes/yes	yes/yes
Autocalibration or autocalib. alert/multipoint calibration supported	no/yes	yes/yes	yes/yes
Auto shutdown/auto startup programmable	no/no	no/no	no/no
Stat time to completion of all analytes and throughput per h. for:			
• PT alone		approx. 3 min/200 specimens	approx. 3 min/228 specimens
• PT, PTT		approx. 7 min/136 specimens	approx. 7 min/120 specimens
• Fibrinogen		approx. 3 min/160 specimens	approx. 7 min/146 specimens
• Factor VIII activity assay	20–24 specimens for any test	approx. 7 min/136 specimens	approx. 7 min/120 specimens
Time delay from ordering stat to aspir. of sample	n/a	none	none
Auto. transfer of QC results to LIS	yes	yes	yes
Data management capability	onboard (incl. QC: L-J, Westgard)	onboard (incl. QC: L-J, Westgard)	onboard (incl. QC: L-J, Westgard)
Interface supplied by instrument vendor	no	no	no
Interfaces in active user sites for:	—	Sunquest, Cerner, HBOC, Meditech, Dawning, Antrim, Soft Computer, others (host query)	Sunquest, Cerner, HBOC, Meditech, Dawning, Antrim, Soft Computer, others (host query)
Bidirectional interface capability	no	yes	yes
Results transferred to LIS as soon as test time complete	yes	yes	yes
LOINC codes transmitted with all results	no	no	no
Electronic interface available (or will be) to automated (or robotic) specimen handling system	no	no	no
Modem servicing	TBD	no	no
Time required for maintenance by lab personnel	daily: 15 min; weekly: 15 min; monthly: 1 h	daily: 5 min; weekly: 15 min; monthly: 15 min	daily: 10 min; weekly: 25 min; monthly: 30 min
Onboard maintenance records	yes	no	no
Training provided with purchase	2 d on-site	up to 3 d on-site	up to 3 d on-site
Approx. no. of training hrs needed per tech	4–8 h	up to 24 h	24 h max.
List price	\$16,650	\$41,194	\$73,645
Ann. svc. contract cost (24 h/7 d)/warranty with purchase	\$2,079/1 yr.	variety of options avail./1 yr.	variety of options avail./1 yr.
Unique advantages	• specialized coag instrument intended for platelet aggreg., ristocetin cofactor, & chromogenics	• integral bar-code reader • standardized test results	• cap piercing • standardized test results • automatic sample predilution, including parallelism function

Tabulation does not represent an endorsement by the College of American Pathologists.

Coagulation Analyzers

Part 9 of 11	Instrumentation Laboratory/Beckman Coulter Inc. Katie Garvin kjarvin@beckman.com 200 S. Kraemer Blvd., Brea, CA 92621 714-993-8749 www.beckmancoulter.com	Instrumentation Laboratory/Beckman Coulter Inc. Katie Garvin kjarvin@beckman.com 200 S. Kraemer Blvd., Brea, CA 92621 714-993-8749 www.beckmancoulter.com	Instrumentation Laboratory/Beckman Coulter Inc. Katie Garvin kjarvin@beckman.com 200 S. Kraemer Blvd., Brea, CA 92621 714-993-8749 www.beckmancoulter.com
Instrument name/first year sold	ACL 100/1988	ACL 1000/1991	ACL 7000/1997
No. of units installed in U.S./outside U.S.	4,000+ (all models combined)/8,000+ (all models combined)	4,000+ (all models combined)/8,000+ (all models combined)	4,000+ (all models combined)/8,000+ (all models combined)
Country where analyzer designed/manufactured	Italy/U.S.	Italy/U.S.	Italy/U.S.
Operational type	batch	batch	random programming
Reagent type	open reagent system, guarantee only IL products	open reagent system, guarantee only IL products	open reagent system, guarantee only IL products
Operates on whole blood or spun plasma	spun plasma	spun plasma	spun plasma
Sample handling system	tray	tray	tray
Model type	benchtop	benchtop	benchtop
Dimensions (H x W x D)/weight/instrument footprint	17.7 x 29.5 x 24.8 in/114 lbs/6 sq ft	17.7 x 29.5 x 24.8 in/114 lbs/6 sq ft	17.7 x 29.5 x 24.8 in/114 lbs/6 sq ft
FDA-cleared clotting-based tests	PT, APTT, fib. (PT-based), factor assays (extrinsic & intrinsic), proteins C & S (clottable), TT, lupus anticoag., APCR, Clauss fib.	PT, APTT, fib. (PT-based), factor assays (extrinsic & intrinsic), proteins C & S (clottable), TT, lupus anticoag., APCR-V, Clauss fib.	PT, APTT, fib. (PT-based), factor assays (extrinsic & intrinsic), proteins C & S (clottable), TT, lupus anticoag., APCR-V, Clauss fib.
FDA-cleared chromogenic tests	none	none	antithrombin, hep. Xa, plasminogen, antipiasmin, protein C
FDA-cleared immunologic tests	none	none	D-dimer (latex enhanced immunoassay), vWF
Other FDA-cleared tests	none	none	none
User-defined tests in clinical use	none	none	none
Tests submitted for 510(k) clearance	none	none	none
Tests in development but not yet submitted	none	none	none
Methodologies supported	clot detection, optical, nephelometric	clot detection, optical, nephelometric	clot detection, optical, nephelometric; chromogenic; immunologic (optical, latex enhanced immunoassay)
Oper. must load sep. reag. pack for ea. specimen/test run	no/no	no/no	no/no
No. of different measured assays onboard simultaneously	3	3	4
No. of different assays programmed and calibrated at one time	1	1	1
No. of user-definable (open) channels	0	0	10 (requires optional research package)
Of those defined, no. active simultaneously	0	0	1
Factor assays require manual manipulation or dilis	yes	yes	no
No. of reag. containers onboard at one time/tests per container	3/varies by test	3/varies by test	3/varies by test
Reagents refrigerated onboard	yes (15°C)	yes (15°C)	yes (15°C)
Multiple reag. configurations supported	yes	yes	yes
Reag., consumables loaded w/o interrupting testing	no	no	no
Same capabilities when 3rd-party reag. used	yes	yes	yes
Max. time same lot number of reag. can be used	18 mos	18 mos	18 mos
Walkaway capacity: No. of specimens/no. of tests	18/36	18/36	18/36
Min. sample vol. aspirated precisely at one time	10 µL	10 µL	10 µL
Standard specimen vol. required to run PT or PTT/Factor VIII activity	50 µL (PT), 53 µL (PTT)/40 µL	50 µL (PT), 53 µL (PTT)/40 µL	50 µL (PT), 53 µL (PTT)/40 µL
Disposables used/price of each	sample cups/price varies; rotors/price varies	rotors/price varies	rotors/price varies
Supports direct-from-track sampling	no	no	no
Primary tube sampling supported/pierces caps on primary tubes	no/no	yes (13 x 75 mm)/no	yes (13 x 75 mm)/no
Sample bar-code reading capability	no	yes (optional)	yes
Reagent bar-code reading capability	no	no	no
Onboard test automatic inventory	no	no	no
Measures no. of tests remaining	no	no	no
Short sample detection	yes	yes	yes
Clot detection as preanalytical variable in plasma sample	no	no	no
Auto. detection of adequate reag. for aspir. & anal.	yes	yes	yes
Hemolysis/turbidity detection-quantitation	no/no	no/no	no/no
Dilution of patient samples onboard	yes	yes	yes
Automatic rerun capability/auto reflex testing capability	no/no	no/no	no/no
Lag time during which hypercoagulable samples will not be detected	yes (PT & PTT: 5.6 std, 6.7 ext)	yes (PT & PTT: 5.6 std, 6.7 ext)	yes (PT & PTT: 5.6 std, 6.7 ext)
Read time extended for prolonged clotting times	yes (selectable on menus)	yes (selectable on menus)	yes (selectable on menus)
User can set different-than-standard:			
• Reag. volumes/sample volumes	no/no	no/no	no/no
• No. and sources of reag.	no	no	no
• Incub. times/reading times	no/yes	no/yes	no/yes
Autocalibration or autocalib. alert/multipoint calibration supported	no/yes	no/yes	no/yes
Auto shutdown/auto startup programmable	no/no	no/no	no/no
Stat time to completion of all analytes and throughput per h. for:			
• PT alone	5.5 min/110 specimens	5.5 min/110 specimens	5.5 min/175 specimens
• PT, PTT	8.5 min/80 specimens	8.5 min/80 specimens	8.5 min/110 specimens
• Fibrinogen	5.5 min/110 specimens	5.5 min/110 specimens	5.5 min/175 specimens
• Factor VIII activity assay	9.5 min/80 specimens	9.5 min/80 specimens	9.5 min/110 specimens
Time delay from ordering stat to aspir. of sample	15 sec	15 sec	15 sec
Auto. transfer of QC results to LIS	no	no	yes
Data management capability	no	no	onboard (incl. QC: L-J)
Interface supplied by instrument vendor	no	no	no
Interfaces in active user sites for:	most major LIS vendors	most major LIS vendors	most major LIS vendors
Bidirectional interface capability	no	no	yes (host query)
Results transferred to LIS as soon as test time complete	yes	yes	yes
LOINC codes transmitted with all results	no	no	no
Electronic interface available (or will be) to automated (or robotic) specimen handling system	no	no	no
Modem servicing	no	no	no
Time required for maintenance by lab personnel	daily: 10 min; weekly: 15 min; monthly: 10 min	daily: 10 min; weekly: 15 min; monthly: 10 min	daily: 10 min; weekly: 15 min; monthly: 10 min
Onboard maintenance records	yes	yes	yes
Training provided with purchase	2 d on-site	2 d on-site	2 d on-site
Approx. no. of training hrs needed per tech	2 h	6 h	12 h
List price	\$16,000	\$21,500	\$45,000
Ann. svc. contract cost (24 h/7 d)/warranty with purchase	variety of options avail./1 yr.	variety of options avail./1 yr.	variety of options avail./1 yr.
Unique advantages	• part of the ACL family, uses same consumables/reagents • quantitative PT-based fib. • positive displacement pipetting for low maintenance & high precision	• part of ACL family, uses same consumables/reagents • quantitative PT-based fib. • positive displacement pipetting for low maintenance & high precision	• part of ACL family, uses same consumables/reagents • quantitative PT-based fib. • positive displacement pipetting for low maintenance & high precision

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Coagulation Analyzers

Part 10 of 11	Instrumentation Laboratory/Beckman Coulter Inc. Katie Garvin kgarvin@beckman.com 200 S. Kraemer Blvd., Brea, CA 92621 714-993-8749 www.beckmancoulter.com	Instrumentation Laboratory/Beckman Coulter Inc. Katie Garvin kgarvin@beckman.com 200 S. Kraemer Blvd., Brea, CA 92621 714-993-8749 www.beckmancoulter.com	Sigma Diagnostics Lada Sochynsky lsochynsky@sial.com 545 South Ewing Ave., St. Louis, MO 63103 800-325-3424 www.sigma-aldrich.com
Instrument name/first year sold	ACL 9000/2000	ACL Advance/2000	KC1Δ Coagulation Analyzer/2001
No. of units installed in U.S./outside U.S. Country where analyzer designed/manufactured Operational type Reagent type Operates on whole blood or spun plasma Sample handling system Model type Dimensions (H x W x D)/weight/instrument footprint	85+/300+ Italy/U.S. random access open reagent system spun plasma tray benchtop 23.6 x 36.2 x 23.6 in/138.6 lbs/6 sq ft	350+/700+ U.S./U.S. random access open reagent system, guarantee only IL products spun plasma racks, up to 12 benchtop 32.2 x 41 x 24.8 in/185 lbs/15 sq ft	<500/<500 Germany/Germany semiautomatic, single channel open reagent system spun plasma manual benchtop 3.25 x 5.5 x 8.25 in/2.5 lbs/<1 sq ft
FDA-cleared clotting-based tests	PT, APTT, PT-based fib., Clauss fib., TT, factor assays, protein C, protein S, LAC screen, LAC confirm, APCR-V	PT, APTT, PT-based fib., Clauss fib., TT, factor assays, protein C, LAC screen, LAC confirm, APCR-V	PT, APTT, fib, TT, intrinsic & extrinsic factors
FDA-cleared chromogenic tests	antithrombin, heparin, protein C, plasminogen, plasmin inhibitor, liquid antithrombin	antithrombin, heparin, protein C, plasminogen, plasmin inhibitor, liquid antithrombin	n/a
FDA-cleared immunologic tests	D-dimer (latex enhanced immunoassay), vWF (latex enhanced immunoassay), free protein S	D-dimer (latex enhanced immunoassay), vWF, free protein S	n/a
Other FDA-cleared tests	none	none	n/a
User-defined tests in clinical use	none	none	n/a
Tests submitted for 510(k) clearance	none	none	n/a
Tests in development but not yet submitted	vWF activity, HS-CRP, Liquid RecombiPlastin	protein S functional, vWF activity, HS-CRP, Liquid RecombiPlastin	n/a
Methodologies supported	clot detection, optical, nephelometric; chromogenic; immunologic	clot detection, optical; chromogenic; immunologic (optical, latex enhanced immunoassay)	clot detection, mechanical
Oper. must load sep. reag. pack for ea. specimen/test run	no/no	no/no	no/no
No. of different measured assays onboard simultaneously	18	varies with test-reag. combination, limited only by no. of reag. positions	1
No. of different assays programmed and calibrated at one time	1	1	manual
No. of user-definable (open) channels	total test capacity: 300 (IL test channels 120+ open)	total test capacity: 100 (IL test channels + open)	n/a
Of those defined, no. active simultaneously	varies with test-reagent combination	varies with test-reag. combination	n/a
Factor assays require manual manipulation or dils	no	no	yes
No. of reag. containers onboard at one time/tests per container	18/varies by test	42/varies by test, container size	1/varies for each assay
Reagents refrigerated onboard	yes (15°C)	yes (15°C)	no
Multiple reag. configurations supported	yes	yes	no
Reag., consumables loaded w/o interrupting testing	no	yes	n/a, manual
Same capabilities when 3rd-party reag. used	yes	yes	yes
Max. time same lot number of reag. can be used	18 mos	18 mos	12-18 mos
Walkaway capacity: No. of specimens/no. of tests	40/260	120/variable	n/a, manual
Min. sample vol. aspirated precisely at one time	5 µL	10 µL	n/a
Standard specimen vol. required to run PT or PTT/Factor VIII activity	50 µL/40 µL	50 µL /10 µL	50 µL/50 µL
Disposables used/price of each	rotors/price varies	cuvettes/price varies	cuvettes & ball dispenser/inquire
Supports direct-from-track sampling	no	no	n/a
Primary tube sampling supported/pierces caps on primary tubes	yes (13 x 64, 75, 100 mm; 11.5 x 64, 92 mm)/no	yes/no	n/a
Sample bar-code reading capability	yes	yes	n/a
Reagent bar-code reading capability	no	no	n/a
Onboard test automatic inventory	yes	no	n/a
Measures no. of tests remaining	yes	no	n/a
Short sample detection	yes	yes	n/a
Clot detection as preanalytical variable in plasma sample	no	no	n/a
Auto. detection of adequate reag. for aspir. & anal.	yes	yes	n/a
Hemolysis/turbidity detection-quantitation	no/no	yes/yes	n/a
Dilution of patient samples onboard	yes	yes	n/a
Automatic rerun capability/auto reflex testing capability	yes/yes	yes/no	n/a
Lag time during which hypercoagulable samples will not be detected	yes (PT & PTT: 3 sec)	yes (PT: 7 sec., PTT: 10 sec)	yes (PT & PTT: 4.5 sec)
Read time extended for prolonged clotting times	yes (selectable on menus)	yes (selectable on menus)	yes
User can set different-than-standard:			
• Reag. volumes/sample volumes	yes/yes	yes/yes	yes/yes
• No. and sources of reag.	yes	yes	yes
• Incub. times/reading times	yes/yes	yes/yes	yes/yes
Autocalibration or autocalib. alert/multipoint calibration supported	no/yes	no/yes	no/yes
Auto shutdown/auto startup programmable	no/no	no/no	no/no
Stat time to completion of all analytes and throughput per h. for:			
• PT alone	4 min/175 specimens	2.5 min/240 specimens	75 sec/48
• PT, PTT	8 min/110 specimens	8 min/180 specimens	350 sec/10
• Fibrinogen	4 min/175 specimens	2.5 min/240 specimens	65 sec/55
• Factor VIII activity assay	varies/110 specimens	2.5 min/180 specimens	275 sec/13
Time delay from ordering stat to aspir. of sample	15 sec	20 sec	n/a
Auto. transfer of QC results to LIS	yes	yes	yes
Data management capability	onboard (incl. QC: L-J)	onboard (incl. QC: L-J)	yes
Interface supplied by instrument vendor	no	no	no
Interfaces in active user sites for:	—	most major LIS vendors	—
Bidirectional interface capability	yes (broadcast download & host query)	yes (broadcast download)	n/a
Results transferred to LIS as soon as test time complete	yes	yes	yes
LOINC codes transmitted with all results	no	no	—
Electronic interface available (or will be) to automated (or robotic) specimen handling system	no	no	n/a
Modem servicing	no	no	n/a
Time required for maintenance by lab personnel	daily: 0; weekly: 10 min; monthly: 5 min; biweekly: 5 min	Daily: 15 min; weekly: 15 min; monthly: 10 min	none
Onboard maintenance records	yes	yes	n/a
Training provided with purchase	5 d at vendor offices in Miami	5 d at vendor offices in Miami	as needed on-site
Approx. no. of training hrs needed per tech	varies	24 h	2 h
List price	\$61,950	\$79,500	\$2,100
Ann. svc. contract cost (24 h/7 d)/warranty with purchase	various options avail./1 yr.	various options avail./1 yr	\$350 (M-F, 8-5)/1 yr
Unique advantages	• robotic transport arm • extensive menu of clotting, chromogenic, & immunological assays in a small footprint • positive displacement pipetting for low maintenance & high precision	• extensive menu of clotting, chromogenic, & immunologic assays • high throughput • positive displacement pipetting for low maintenance & high precision	• half volume PT & APTT testing for significant reagent savings • patented ball technology for extremely reproducible & reliable results • optional printer to ensure quality of test results

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Coagulation Analyzers

Part 11 of 11	Sigma Diagnostics Lada Sochynsky Isochynsky@sial.com 545 South Ewing Ave., St. Louis, MO 63103 800-325-3424 www.sigma-aldrich.com	Sigma Diagnostics Lada Sochynsky Isochynsky@sial.com 545 South Ewing Ave., St. Louis, MO 63103 800-325-3424 www.sigma-aldrich.com	Sigma Diagnostics Nancy Rector nrector@sial.com 545 South Ewing Ave., St. Louis, MO 63103 800-325-3424 www.sigma-aldrich.com
Instrument name/first year sold	KC4 ^Δ Coagulation Analyzer/2001	AMAX 200 Coagulation Analyzer/2001	AMAX 400 Coagulation Analyzer/1997
No. of units installed in U.S./outside U.S. Country where analyzer designed/manufactured Operational type Reagent type Operates on whole blood or spun plasma Sample handling system Model type Dimensions (H x W x D)/weight/instrument footprint	<500/<500 Germany/Germany semiautomatic, 4 channels open reagent system spun plasma manual benchtop 4.7 x 13.9 x 17.7 in/14 lbs/1.7 sq ft	<500/<500 Germany/Germany random access open reagent system spun plasma 60-position continuous addition sample rack benchtop or floor-standing BT: 25 x 32.75 x 28.75 in/286 lbs/6.5 sq ft FS: 53.25 x 32.75 x 28.75 in/451 lbs/6.5 sq ft	<500/<500 Germany/Germany random access open reagent system spun plasma continuous feed sample chain floor-standing 52 x 56 x 27 in/803 lbs/10.5 sq ft
FDA-cleared clotting-based tests	PT, APTT, fib, TT, atroxin, intrinsic & extrinsic factors	APTT, atroxin, fib., PT, protein C, TT, protein S, intrinsic & extrinsic factors, dRVVT	PT, APTT, fib, TT, intrinsic & extrinsic factors, protein C & S, dRVVT
FDA-cleared chromogenic tests FDA-cleared immunologic tests Other FDA-cleared tests User-defined tests in clinical use	n/a n/a n/a n/a	antithrombin, plasminogen, hep-Xa, protein C D-dimer none PT & APTT mixing studies, PIt. neutralization, Kaolin clotting time, activated protein C resistance, protein S (immunol.), vWF assay (immunol.), thrombotest, hep. cofactor II, alpha-2-antiplasmin none activated protein C resistance	hep-Xa, antithrombin, plasminogen, protein C D-dimer none PT & APTT mixing studies, PIt. neutralization, Kaolin clotting time, protein S (immunol.), vWF assay (immunol.), thrombo test, hep. cofactor II, alpha-2-antiplasmin activated protein C resistance none
Tests submitted for 510(k) clearance Tests in development but not yet submitted	n/a n/a	none activated protein C resistance	activated protein C resistance none
Methodologies supported	clot detection, mechanical	clot detect., mechanical; clot detect., optical, tungsten, turbidimetric; chromogenic; immunologic (microparticles)	clot detect., mechanical; clot detect., optical, tungsten, turbidimetric; chromogenic; immunologic (microparticles)
Oper. must load sep. reag. pack for ea. specimen/test run No. of different measured assays onboard simultaneously No. of different assays programmed and calibrated at one time No. of user-definable (open) channels Of those defined, no. active simultaneously Factor assays require manual manipulation or dils No. of reag. containers onboard at one time/tests per container Reagents refrigerated onboard Multiple reag. configurations supported Reag., consumables loaded w/o interrupting testing Same capabilities when 3rd-party reag. used Max. time same lot number of reag. can be used Walkaway capacity: No. of specimens/no. of tests Min. sample vol. aspirated precisely at one time Standard specimen vol. required to run PT or PTT/Factor VIII activity Disposables used/price of each	no/no 5 1/1 n/a up to 4 yes 5/varies for test kit no no n/a, manual yes yes 12-18 mos n/a, manual n/a 50 µL/50 µL cuvettes & ball dispenser/inquire	no/no 32 32 32 12 no 24/varies with kit & operational mode yes (15°C) yes yes yes 12-18 mos 60/450 5 µL 50 µL/50 µL cuvettes/—, probe decontaminate/—	no/no 40 40 40 40 no 24/varies with assay & operational mode yes (15°C) yes yes yes 12-18 mos 1,250/450 3 µL 50 µL/50 µL cuvettes/—, probe decontaminate/—, tubing/—
Supports direct-from-track sampling Primary tube sampling supported/pierces caps on primary tubes Sample bar-code reading capability Reagent bar-code reading capability Onboard test automatic inventory Measures no. of tests remaining Short sample detection Clot detection as preanalytical variable in plasma sample Auto. detection of adequate reag. for aspir. & anal. Hemolysis/turbidity detection-quantitation Dilution of patient samples onboard Automatic rerun capability/auto reflex testing capability Lag time during which hypercoagulable samples will not be detected Read time extended for prolonged clotting times User can set different-than-standard: • Reag. volumes/sample volumes • No. and sources of reag. • Incub. times/reading times Autocalibration or autocalib. alert/multipoint calibration supported Auto shutdown/auto startup programmable	n/a n/a n/a n/a n/a n/a n/a n/a n/a n/a n/a yes (PT & PTT: 4.5 sec) yes yes/yes yes yes/yes yes/yes no/yes no/no	no yes/no yes no yes yes yes n/a yes not necessary yes/no yes (4.5 sec) yes (selectable on menus) yes/yes yes yes/yes no/yes yes/yes	no yes/no yes no yes yes yes n/a yes not necessary yes/yes yes (4.5 sec) yes (selectable on menus) yes/yes yes yes/yes no/yes yes/yes
Stat time to completion of all analytes and throughput per h. for: • PT alone • PT, PTT • Fibrinogen • Factor VIII activity assay Time delay from ordering stat to aspir. of sample Auto. transfer of QC results to LIS Data management capability Interface supplied by instrument vendor Interfaces in active user sites for: Bidirectional interface capability Results transferred to LIS as soon as test time complete LOINC codes transmitted with all results Electronic interface available (or will be) to automated (or robotic) specimen handling system	75 sec/48 350 sec/10 65 sec/55 275 sec/13 n/a yes yes no — n/a yes — n/a	90 sec/190 tests 300 sec/120 tests 70 sec/115 tests 300 sec/120 tests varies by test yes onboard (incl. QC: L-J, Westgard) yes (included in instrument price) all major LIS companies yes (broadcast download & host query) yes — no	90 sec/325 tests 300 sec/480 tests 70 sec/212 tests 300 sec/200 tests varies by test yes onboard (incl. QC: L-J, Westgard) yes (included in instrument price) in development yes (broadcast download & host query) yes — yes
Modem servicing Time required for maintenance by lab personnel Onboard maintenance records Training provided with purchase Approx. no. of training hrs needed per tech	n/a none n/a as needed on-site 2 h	yes daily: <2 min; weekly: <35 min; monthly: <1 h no 5 d on-site, 4 d at vendor office 16-24 h	yes daily: <10 min; weekly: <30 min; monthly: <1 h yes 5 d on-site, 5 d at vendor office 48-72 h
List price Ann. svc. contract cost (24 h/7 d)/warranty with purchase	\$9,200 \$900 (M-F, 8-5)/1 yr	\$81,000 \$8,000/1 yr	\$132,000 \$14,000/1 yr
Unique advantages	• single micro-cuvettes for all tests; uses half volume for PT & APTT, reduced volume for all other tests • incub. area at 37°C; 12 samples, 5 reag., 2 pipettes • 4 simultaneously usable test positions using patented ball method for extremely reproducible & reliable results • optional printer to ensure quality of test results	• optical & mechanical testing for greatest reliability; can perform simultaneous chrom. & clotting tests • quarter volume PT & APTT (half-vol. other tests) • easy-to-use software monitors quality at all times	• selective multichannel hemostasis testing offering true random access • patented ball method technology • parallel clotting & chromogenic testing

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