# Brainy

On pages 90-100 is CAP TODAY's lineup of clinical laboratory automation—17 systems supplied by 13 vendors. Although total lab automation is now understood to be affordable by only a handful of large laboratories, it spawned a variety of tasktargeted tools suitable for many lab operations. Before sampling what's profiled on the following pages, enjoy Dr. Rodney Markin's take on the need for clinical lab automation. A lab automation pioneer, Dr. Markin put his money where his mouth is in creating Lab-InterLink, one of the companies whose system is featured in this survey.

—Raymond D. Aller, MD

#### Rodney S. Markin, MD, PhD

n the 2002 lineup of clinical lab automation, you will find information provided by the vendors that highlights their system's features, functionality, and installed sites. Compared with the 2001 survey of automation, this year's display features more vendors, more installed sites, and even some pric-

The automation technology profiled in this issue is the next logical step in the evolution of the clinical laboratory. When lab information systems were introduced in the late 1970s and early 1980s, early adopters led the way and helped introduce the mainstream laboratory operators to this new technology. In the early 21st century, we are now looking at another wave of change in laboratory operations that parallels those of the past.

The drivers for automation are still in place and becoming more pressing: decreasing reimbursement; increasing supplies, labor, and support costs; consolidation of hospitals and health systems; the graying of medical technologists; the growing awareness of biohazards still unknown and known; and greater demands for service to patients and providers.

As our government determines how to reimburse hospitals and providers and makes changes annually, so do the other payers who follow the government's lead by linking their fee structures to Medicare. Our supply costs are at an all time low on a cost-per-test basis because of our having spent the past decade chipping away at the in vitro diagnostics vendors' margins until there is not much left to shoot at. And as the supply side of the indus-

has try merged in an attempt to rest on an economy of scale, so have the hospitals and

the health systems. Unless something miraculous happens, we could end up with one IVD manufacturer with a name that sounds like a law firm—Abbott, Bayer, Beckman, Coulter, Dade, Dupont, Johnson, Johnson and Roche and a single hospital system—the Sisters of Perpetual Medicare.

On the human side of the system, we have seen significant decreases in medical technology programs and the volumes of students they educate. The graying of the medical technology profession is a multifactorial problem. If *Newsweek* had run a story about hepatitis in the mid-1970s like it did in April, tattoos and medical technologists would be a thing of the past. The risks of working in the health care environment have become staggering, and last I looked, being a javelin catcher was not high on the list of dream professions. During my most recent hospital stay as a patient, I was happy, however, that these health care daredevils were ready, willing, and able to take care of me—and to my surprise, and to the chagrin of many, the anesthesiologist actually woke me up after the procedure was finished.

So what is an administrative director to do these days? In the absence of a wholesale makeover of the health of the North American continent, which would probably make us all feel better and more productive, it looks as though automation may be in our future. In particular, I believe that software-driven automation—which I've promoted for the past 13 years—is the best answer. Why software-driven automation? Because in the absence of the medical technologist, which is the intelligent component in the clinical laboratory, hardware and hard-coded systems will not provide a viable short-term or long-term solution. The clin-

ical laboratory, as you know, is a highly complex and variable production environment with no room for error. And the laboratory's most valuable resource, the

solutions

Replacing
Replacing

Replacing

Intelligence With

Intelligence with intelligence when automating

Flexibility is second only to software in the automation game.

in automated systems In industrial applications, flexibility is the name of the game. In the clinical laboratory, flexibility means you are not tied to one instrument manufacturer or held hostage when you look for an interface to a system. The NCCLS has published a consensus standard series for the clinical lab that provides the laboratorian with the mechanism to have instruments interfaced. When the LIS craze swept the clinical laboratory, no one would have even considered purchasing a system that would not interface to every instrument system needed to operate the clinical laboratory.

> We confront risk every day. In the hospital and health care environment, it is a paradox: We would sooner start a head transplant program, as improbable as it sounds, than use a technology in our hospital that created the car we just drove to work after eating a breakfast made with the same technology. At this turning point, risk is relative, and running a clinical laboratory with a limited number of trained professionals is a risk we all need to mitigate.

According to the data displayed on the following pages, there are about 335 installations of varying sizes, shapes, and functionality in North America where you and your colleagues can go to look at, touch, and feel clinical laboratory automation in action. Think about it after you eat breakfast while you are driving to work. For those who do not drive to work, think about it when you see someone driving a car, listening to a radio, or working with a computer.

Dr. Markin is professor and vice chairman of pathology and microbiology, associate dean for clinical affairs for the College of Medicine, University of Nebraska Medical Center, Omaha, and president of University Medical Associates. He is also vice chairholder of the NCCLS Area Committee on Automation and Informatics.

	Part 1 of 9	Ai Scientific Pty. Ltd. Stephen Pronk stephen.pronk@aiscientific.com 91 Landsborough Ave., Scarborough 4020 Australia 617 3897 3888	A&T Corp. Akira Igarashi aigarashi@alice.aandt.co.jp 2-24-27 Sekido, Tama-shi, Tokyo 206-0011, Japan +81-423-57-8520 www.aandt.co.jp
	Please see accompanying article on page 88	www.aiscientific.com	www.aund.co.jp
	Name of system/First year installed	Pathfinder/1998	Clinilog/1993
	Automation products that are available  • Process control software/Transportation systems  • Auto. centrifugation/Auto. input or accessioning  • Auto. decapping/Auto. sorting/Auto. storage and retrieval  • Specimen integrity monitor/Auto. aliquoting  • Instrument (analyzer) interfaces/Auto. recapping  System architecture  % of staff dedicated to clinical automation system  % of budget dedicated to R&D for clin. auto. technology  Company's primary product category  Information systems technology for your automation system  Database/Operating system/Server/User interface	yes/no no/no yes/yes/yes no/yes no/yes open system n/a — laboratory automation systems  Paradox, Microsoft SQL server/Windows 95, 98, 2000, NT4/Windows 2000 Server, NT4 Workstation/Borland C++, Borland Delphi	yes/yes yes/no/no yes/yes yes/no open system 10% 10% laboratory automation systems, analyzer (chemistry, serology), LIS, clinical reagent Betrieve/Windows NT/—/—
	Software features/functionality Patient demographics & insurance data/Rules-based architecture Supports data retrieval/Internet connectivity Online real-time help system/QC/Stats & management reports  Evaluates validity and releasability of results from automated analyzers Specimen tracking/Priority processing/Random-access specimen movement Supports accession No. redundancy (duplicate specimen ID) Supports specimen carrier and level identification Unique bar-code number per container required Specimen routing/Multistop routing (one tube to multiple workstations) Specimen scheduling/Instrument scheduling Routes test to workstation/Automatic reflex, repeat, dilutions Supports multiple hardware config./Supports other proprietary transport. hardware Storage retrieval & disposal/Supports proposed NCCLS standards	LAS SW feature/LAS SW feature LAS SW feature/n/a LAS SW feature/—/LAS SW feature  LIS requirement LAS SW feature/LAS SW feature/LAS SW feature LAS SW feature LAS SW feature LAS SW feature n/a LAS SW feature/LAS SW feature n/a/n/a LAS SW feature/— LAS SW feature/n/a LAS SW feature/n/a LAS SW feature/LAS SW feature	LAS SW feature, LIS requirement/LAS SW feature, LIS requirement LAS SW feature, LIS requirement/LIS requirement LAS SW feature/LAS SW feature, LIS requirement/LAS SW feature, LIS requirement LAS SW feature, LIS requirement LAS SW feature/LAS SW feature, LIS requirement/LAS SW feature LAS SW feature LAS SW feature LAS SW feature/LAS SW feature
-	LIS interfaces that are live/How LISs are interfaced with auto. sys.	Kestral, MelbPath, Triple G, Apollo, Bayer/ASTM, HL7	A&T, Triple G, Techni Data/based ASTM
	No. of live sites installed in N. America/outside N. America Transportation systems available  • Version/conforms to NCCLS Standards Auto 1-5/Ave. throughput*  • Supports automatic rerouting for reflex/repeat/dilutions  • Types of containers device can accommodate  • Modular hardware/Installed options/Device functions independent of track  • Required utilities/Required maintenance  • Carrier type/Scalable system	_/_ no	0/50 yes 2.0/yes/~400 yes 16x100, 13x100, 16x75, 13x75 no/floor & subfloor mounted/yes electricity/annually multiple specimen container per carrier/yes
	Automated centrifugation available  • Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*  • Types of containers device can accommodate  • For multi-unit centrifuges, each cent. operates independently for rate and time Automated input/accessioning available  • Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*  • Types of containers device can accommodate Automated decapping available  • Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*  • Types of containers device can accommodate Automated sorting available  • Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*  • Types of containers device can accommodate Specimen integrity monitor available  • Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*  • Types of containers device can accommodate Automated aliquoting available  • Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*  • Types of containers device can accommodate Automated aliquoting available  • Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*  • Types of containers device can accommodate  System inspects samples for bar code/Reports clots/Reports QNS specimens	no — — yes Mk2/yes/150–500 16x100, 13x100, 16x75, 13x75 yes Mk2/—/>150–500 16x100, 13x100, 16x75, 13x75, 12x75, 16x108 yes Mk2/—/>500 tubes 16x100, 13x100, 16x75, 13x75, 12x75, 16x108 no — yes Mk2/—/150–500 16x100, 13x100, 16x75, 13x75, aliquot can be 12x75 or 16x100 yes/yes/yes	yes —/yes/~240 16x100, 13x100, 16x75, 13x75 yes yes —/yes/~1,500 16x100, 13x100, 16x75, 13x75 yes —/yes/~400 16x100, 13x100, 16x75, 13x75 no — — no — yes —/yes/~200 16x100, 13x100, 16x75, 13x75 yes —/yes/~200
	Instrument (analyzer) interfaces  Rules-based instrument interface control subsystem  Process control of instrument via control subsystem  Physical/hardware (instrument/specimen) interface  Hematology/Chemistry/Coagulation  Immunoassay/Urinalysis	no no -/-/-	yes yes  ptof-reference sampling/ptof-reference sampling/ptof-reference sampling ptof-reference sampling/ptof-reference sampling
	Instruments to which your system/product is interfaced  Other robotic products/components to which system, product is linked	n/a, interfaces LIS only —	Hitachi 747, 7600; Toshiba 200 FR, DAX; Bayer Advia 1650; Coulter Gen-S; Abbott Aeroset i2000; Bayer Centaur; Tosoh Al21; A&T 502X —
-	Automated recapper available • Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput* • Types of containers device can accommodate	yes Mk2/yes/150–500 16x100, 13x100, 16x75, 13x75	no 
	Automated storage and retrieval available  • Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*  • Types of containers device can accommodate  • Refrigeration available	no — — samples placed in storage racks can be refrigerated—manual removal & storage	no  
	Longitudinal upgrade pathway or plan to protect users' investments  Ave. time to install sys./Who provides service and support/Hours support is available On-site biomedical engineer required/User group meets regularly	2 weeks/Ai Scientific/24/7 no/no	HW is like module based and easy to add; SW is LAN, C/S type IT & reduces necessary modification of software 1 week/A&T or subcontractor/depends on contract no/no
	List price Individual list prices for components • Process control software/Transportation systems • Auto. centrifugation/Auto. input accessioning • Auto. decapping/Auto. sorting/Auto. storage & retrieval • Specimen integrity monitor/Automated aliquoting • Instrument (analyzer) interfaces/Automated recapping	- - - - - -	
	Distinguishing features  * Ave. throughput in specimen containers per hr per device	camera-based specimen container recognition     delivers capped or uncapped daughter tubes in two sizes     large automated sorting table accepts up to 30 destinations	Clinilog a "true open" LAS that meets NCCLS standards     client/server-like information structure is easily upgraded, reducing necessary modification of LAS program and LIS

Part 2 of 9	Bayer Diagnostics Mike Iskra michael.iskra.b@bayer.com 511 Benedict Ave., Tarrytown, NY 10591	Bayer Diagnostics Mike Iskra michael.iskra.b@bayer.com 511 Benedict Ave., Tarrytown, NY 10591
Please see accompanying article on page 88	914-333-6123 bayerdiag.com and labnews.com	914-333-6123 bayerdiag.com and labnews.com
Name of system/First year installed	Advia LabCell/1998	Advia WorkCell (chemistry & immunoassay instruments)/2000
Automation products that are available  • Process control software/Transportation systems  • Auto. centrifugation/Auto. input or accessioning  • Auto. decapping/Auto. sorting/Auto. storage and retrieval  • Specimen integrity monitor/Auto. aliquoting  • Instrument (analyzer) interfaces/Auto. recapping  System architecture  % of staff dedicated to clinical automation system  % of budget dedicated to R&D for clin. auto. technology  Company's primary product category  Information systems technology for your automation system  Database/Operating system/Server/User interface	yes/yes yes/yes yes/yes(storage & mapping) no/available 2002 yes/no open system — instrument systems/reagents  SQL & Progress/Windows NT/Windows NT/Bayer-user interface (proprietary)	yes/yes no/yes no/yes/yes (storage & mapping) no/no yes/no closed system — instrument systems/reagents  SQL & Progress/Windows NT/Windows NT/Bayer-user interface (proprietary)
Software features/functionality Patient demographics & insurance data/Rules-based architecture Supports data retrieval/Internet connectivity Online real-time help system/QC/Stats & management reports Evaluates validity and releasability of results from automated analyzers Specimen tracking/Priority processing/Random-access specimen movement Supports accession No. redundancy (duplicate specimen ID) Supports specimen carrier and level identification Unique bar-code number per container required Specimen routing/Multistop routing (one tube to multiple workstations) Specimen scheduling/Instrument scheduling Routes test to workstation/Automatic reflex, repeat, dilutions Supports multiple hardware config./Supports other proprietary transport. hardware Storage retrieval & disposal/Supports proposed NCCLS standards	LIS requirement/LAS SW feature LAS SW feature, LIS requirement/n/a LAS SW feature/LAS SW feature/LAS SW feature LAS SW feature LAS SW feature/LAS SW feature/LAS SW feature via error management LAS SW feature LAS SW feature LAS SW feature LAS SW feature LAS SW feature/LAS SW feature LAS SW feature/— LAS SW feature (database mgmt)/—	LIS requirement/LAS SW feature LAS SW feature/L/ LAS SW feature/LAS SW feature LAS SW feature LAS SW feature LAS SW feature/LAS SW feature via error management LAS SW feature LAS SW feature/LAS SW feature LAS SW feature/— LAS SW feature (database mgmt)/—
LIS interfaces that are live/How LISs are interfaced with auto. sys.	Sunquest, LMX, OSI/HL7, ASTM	Cerner, Sunquest, PGP/ASTM
No. of live sites installed in N. America/outside N. America Transportation systems available  • Version/conforms to NCCLS Standards Auto 1-5/Ave. throughput*  • Supports automatic rerouting for reflex/repeat/dilutions  • Types of containers device can accommodate  • Modular hardware/Installed options/Device functions independent of track  • Required utilities/Required maintenance  • Carrier type/Scalable system	1/6 yes —/no/2,000 yes 16x100, 13x100, 16x75, 13x75, 11.5–16.2 mm (diam.) & 75–100 mm (ht.) yes/floor mounted/yes compressed air, electricity/weekly, monthly, quarterly, annually single specimen container per carrier/yes	3/9 yes —/no/2,000 yes 16x100, 13x100, 16x75, 13x75, 11.5–16.2 mm (diam.) & 75–100 mm (ht.) yes/floor mounted/yes compressed air, electricity/weekly, monthly, quarterly, annually single specimen container per carrier/yes
Automated centrifugation available  • Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*  • Types of containers device can accommodate  • For multi-unit centrifuges, each cent. operates independently for rate and time Automated input/accessioning available  • Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*  • Types of containers device can accommodate Automated decapping available  • Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*  • Types of containers device can accommodate Automated sorting available  • Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*  • Types of containers device can accommodate Specimen integrity monitor available  • Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*  • Types of containers device can accommodate Automated aliquoting available  • Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*  • Types of containers device can accommodate  Automated aliquoting available  • Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*  • Types of containers device can accommodate  Automated sorting available  • Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*  • Types of containers device can accommodate  System inspects samples for bar code/Reports clots/Reports QNS specimens	yes —/—/300 11.5–16.2 mm (diam) & 75–100 mm (ht.) yes yes —/no/600 16x100, 13x100, 16x75, 13x75, 11.5–16.2 mm (diam.) & 75–100 mm (ht.) yes —/—/300 11.5–16.2 mm (diam) & 75–100 mm (ht.); cap, plug, screw top yes —/no/600 16x100, 13x100, 16x75, 13x75, 11.5–16.2 mm (diam.) & 75–100 mm (ht.) no — in development — — —	no
Instrument (analyzer) interfaces  • Rules-based instrument interface control subsystem  • Process control of instrument via control subsystem Physical/hardware (instrument/specimen) interface  • Hematology/Chemistry/Coagulation  • Immunoassay/Urinalysis	yes no (high level only) robotic arm interface/ptof-reference sampling/robotic arm interface ptof-reference sampling & robotic arm interface (both avail.)/pt of-reference sampling	yes no (high level only) n/a/ptof-reference sampling/n/a ptof-reference sampling/n/a
Instruments to which your system/product is interfaced	Bayer: Advia 120, 1650, & Centaur; Clinitek Atlas, Immuno1, Stago STA-R	Bayer: Advia 1650 & Centaur
Other robotic products/components to which system, product is linked  Automated recapper available  • Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*  • Types of containers device can accommodate	none no	none no
Automated storage and retrieval available  • Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*  • Types of containers device can accommodate  • Refrigeration available Longitudinal upgrade pathway or plan to protect users' investments  Ave. time to install sys./Who provides service and support/Hours support is available On site biomodical angineer required/liver group mode requirely.	software tracking retrieval	software tracking retrieval  — no future chemistry & immunochem systems from Bayer will be able to connect to the track and can be exchanged; designed so it can be upgraded to LabCell 2 weeks/Bayer Diagnostics/24/7
On-site biomedical engineer required/User group meets regularly  List price Individual list prices for components  • Process control software/Transportation systems  • Auto. centrifugation/Auto. input accessioning  • Auto. decapping/Auto. sorting/Auto. storage & retrieval  • Specimen integrity monitor/Automated aliquoting  • Instrument (analyzer) interfaces/Automated recapping	no/no  varies by configuration  -//////-	no/no  varies by configuration  -///////-
Distinguishing features  * Ave. throughput in specimen containers per hr per device	modularity—provides a menu of modules from which to design an individual solution     flexibility—customizable & reconfigurable as needs change     manageability—allows customer to plan & manage around their changing needs	<ul> <li>instruments operate separately from track</li> <li>pre- and postanalytical sorting capability</li> <li>single-tube carrier vs. rack carrier</li> <li>upgradability allows customers to grow into a larger system or Advia LabCell</li> </ul>

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Part 3 of 9	Beckman Coulter Ronald Berman rberman@beckman.com	Dade Behring Contact Dade Behring representative
Please see accompanying article on page 88	200 S. Kraemer Blvd., Brea, CA 92821 714-993-8817 www.beckmancoulter.com	1717 Deerfield Rd., Deerfield IL 60015 800-242-3233 www.dadebehring.com
Name of system/First year installed	Power Processor/1994	StreamLab Analytical Workcell/2000
Automation products that are available	,	
Process control software/Transportation systems     Auto. centrifugation/Auto. input or accessioning     Auto. decompine/Auto. certing/Auto. certing/Au	yes/yes yes/yes	yes/yes yes/yes
<ul> <li>Auto. decapping/Auto. sorting/Auto. storage and retrieval</li> <li>Specimen integrity monitor/Auto. aliquoting</li> </ul>	yes/yes/oos no/yes	yes/yes/no no/yes
Instrument (analyzer) interfaces/Auto. recapping  System architecture  // of staff dedicated to clinical outcometion system.	yes/yes open system 5%	yes/no open system
% of staff dedicated to clinical automation system % of budget dedicated to R&D for clin. auto. technology Company's primary product category	7% lab automation systems and instruments	— — instruments and reagents
Information systems technology for your automation system  Database/Operating system/Server/User interface	SQL/Windows NT/—/GUI	proprietary file system/Windows NT/n/a/Labview touchscreen quide
Software features/functionality		g
Patient demographics & insurance data/Rules-based architecture     Supports data retrieval/Internet connectivity	LAS SW feature, LIS requirement/LAS SW feature LAS SW feature/n/a	LAS SW feature, LIS requirement/LAS SW feature LAS SW feature/LAS SW feature
Online real-time help system/QC/Stats & management reports     Evaluates validity and releasability of results from automated analyzers	LAS SW feature/LAS SW feature/LAS SW feature LAS SW feature	LAS SW feature/LAS SW feature/n/a LIS requirement
Specimen tracking/Priority processing/Random-access specimen movement     Supports accession No. redundancy (duplicate specimen ID)	LAS SW feature/LAS SW feature/LAS SW feature LAS SW feature	LAS SW feature/LAS SW feature/LAS SW feature n/a
Supports specimen carrier and level identification     Unique bar-code number per container required	n/a LAS SW feature, LIS requirement	LAS SW feature LAS SW feature, LIS requirement
Specimen routing/Multistop routing (one tube to multiple workstations)     Specimen scheduling/Instrument scheduling	LAS SW feature/LAS SW feature LAS SW feature/LAS SW feature	LAS SW feature/LAS SW feature LAS SW feature/LAS SW feature
Routes test to workstation/Automatic reflex, repeat, dilutions     Supports multiple hardware config./Supports other proprietary transport. hardware	LAS SW feature/LAS SW feature LAS SW feature/n/a	LAS SW feature/LAS SW feature LAS SW feature/n/a
Storage retrieval & disposal/Supports proposed NCCLS standards	LAS SW feature/LAS SW feature	LAS SW feature/LAS SW feature
LIS interfaces that are live/How LISs are interfaced with auto. sys.	ADAC, Cerner, Meditech, Sunquest, SCC, SMS, Antrim, HBOC, Per Se Technology/direct, worklist consol. download or listen on analyzer line	none/ASTM
No. of live sites installed in N. America/outside N. America Transportation systems available	105/50 yes	1/0 yes
Version/conforms to NCCLS Standards Auto 1-5/Ave. throughput* Supports automatic rerouting for reflex/repeat/dilutions	n/a/n/a/900 yes	StreamLab/yes/300 yes
Types of containers device can accommodate     Modular hardware/Installed options/Device functions independent of track	16x100, 13x100, 16x75, 13x75 yes/floor/yes	16x100, 13x100, 16x75, 13x75 yes/floor mounted/yes
Required utilities/Required maintenance     Carrier type/Scalable system	compressed air, electricity/monthly single specimen container per carrier/yes	compressed air, electricity/weekly single specimen container per carrier/yes
Automated centrifugation available • Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*	yes n/a/n/a/300	yes StreamLab/yes/300
<ul> <li>Types of containers device can accommodate</li> <li>For multi-unit centrifuges, each cent. operates independently for rate and time</li> </ul>	16x100, 13x100, 16x75, 13x75 yes	16x100, 13x100, 16x75, 13x75, handles intermixed sizes simultaneously yes
Automated input/accessioning available  • Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*	yes n/a/n/a/900	yes StreamLab/yes/300
Types of containers device can accommodate     Automated decapping available	16x100, 13x100, 16x75, 13x75 yes	16x100, 13x100, 16x75, 13x75, handles intermixed sizes simultaneously yes
Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*     Types of containers device can accommodate	n/a/n/a/600 16x100, 13x100, 16x75, 13x75	StreamLab/yes/300 16x100, 13x100, 16x75, 13x75, handles intermixed sizes simultaneously
Automated sorting available • Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*	yes n/a/n/a/500	yes StreamLab/yes/300
Types of containers device can accommodate     Specimen integrity monitor available	16x100, 13x100, 16x75, 13x75 no	16x100, 13x100, 16x75, 13x75, handles intermixed sizes simultaneously no
Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*     Types of containers device can accommodate	=	=
Automated aliquoting available • Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*	yes n/a/n/a/450	yes Dimension sample transfer module/yes/480 (4 analyzers)
<ul> <li>Types of containers device can accommodate</li> <li>System inspects samples for bar code/Reports clots/Reports QNS specimens</li> </ul>	16x100, 13x100, 16x75, 13x75 yes/yes	16x100, 13x100, 16x75, 13x75 yes/yes
Instrument (analyzer) interfaces  Rules-based instrument interface control subsystem	yes	_
Process control of instrument via control subsystem     Physical/hardware (instrument/specimen) interface	yes	_
Hematology/Chemistry/Coagulation     Immunoassay/Urinalysis	depends on manufacturer of analyzer depends on manufacturer of analyzer	no/ptof-reference sampling/no ptof-reference sampling/ptof-reference sampling
Instruments to which your system/product is interfaced	Abbott: AxSym, Architect, Aeroset; Bayer: Centaur, Atlas; Beckman Coulter: Synchron LX20, Gen-S, STKS; J&J: Vitros; Roche: Modular,	Dade Behring Dimension RxL Clinical Chemistry System
Other robotic products/components to which system, product is linked	747, 917; Stago Coag Analyzer CRS Arms, RoboCart	none
Automated recapper available • Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*	yes n/a/n/a/500	no 
Types of containers device can accommodate	16x100, 13x100, 16x75, 13x75	-
Automated storage and retrieval available  • Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*  • Types of containers device can accommodate	yes n/a/n/a/300 16v100 13v100 16v75 13v75	yes StreamLab/yes/300 16x100, 13x100, 16x75, 13x75
Refrigeration available     Longitudinal upgrade pathway or plan to protect users' investments	16x100, 13x100, 16x75, 13x75 yes all systems may be upgraded (SW & HW) due to modular design	no modular systems can change/grow with user needs
Ave. time to install sys./Who provides service and support/Hours support is available On-site biomedical engineer required/User group meets regularly	all systems may be upgraded (SW & HW) due to modular design 7–30 days, depends on config. of system/Beckman Coulter/24/7 no/yes	modular systems can change/grow with user needs 5 days/Dade Behring/24/7 no/no
List price Individual list prices for components	\$450k for standard configuration	contact Dade Behring representative for all pricing information
Process control software/Transportation systems     Auto. centrifugation/Auto. input accessioning	contact vendor contact vendor	_/_ _/_
Auto. decapping/Auto. sorting/Auto. storage & retrieval     Specimen integrity monitor/Automated aliquoting	contact vendor contact vendor	, , ,
Instrument (analyzer) interfaces/Automated recapping	contact vendor	
Distinguishing features	<ul> <li>system design, installation, training, technical support, and service provided by Beckman Coulter</li> </ul>	StreamLab is a modular system providing alternatives to different size labs seeking a wide range of automated solutions, from small-
	totally open—connects to any manufacturer's analyzer     intelligent aliquoting—measures serum volume and transfers	scale, preanalytical workstations to complete preanalytical processing, testing, and post-test sample management
* Ave. throughput in specimen containers per hr per device	based on dead volume plus requested test volume	,g,g, and poor took outlike management

Part 4 of 9	Lab-InterLink Inc. Sheila Magnuson 1011 S. Saddle Creek Rd. Omaha, NE 68106-1943	MDS Laboratory Services Devon Piirto dpiirto@mdsintl.com 100 International Blvd. Toronto, Ontario M9W 6J6 Canada
Please see accompanying article on page 88	800-449-2527/402-595-3767 www.labinterlink.com	<b>416-675-6777</b> www.mdsdx.com
Name of system/First year installed	Lab-Frame/1996	AutoLab System/1994
	Lab-11 allie/ 1770	Autocau System 1774
Automation products that are available  Process control software/Transportation systems  Auto. centrifugation/Auto. input or accessioning  Auto. decapping/Auto. sorting/Auto. storage and retrieval  Specimen integrity monitor/Auto. aliquoting  Instrument (analyzer) interfaces/Auto. recapping  System architecture  of staff dedicated to clinical automation system	yes/yes yes/yes yes/yes yes/yes yes/yes open system 100%	yes/yes no/yes yes/yes/yes (software only) no/no yes/yes open system n/a
% of budget dedicated to R&D for clin. auto. technology Company's primary product category	15% laboratory automation systems	n/a health & life sciences
Information systems technology for your automation system Database/Operating system/Server/User interface	Oracle/Unix/Compaq DS-10 or DS-20/Oracle Forms-GUI	MS SQL server, relational/Windows NT server & workstation/Intel- based Enterprise servers/graphical Windows based
Software features/functionality Patient demographics & insurance data/Rules-based architecture Supports data retrieval/Internet connectivity Online real-time help system/0C/Stats & management reports Evaluates validity and releasability of results from automated analyzers Specimen tracking/Priority processing/Random-access specimen movement Supports accession No. redundancy (duplicate specimen ID) Supports specimen carrier and level identification Unique bar-code number per container required Specimen routing/Multistop routing (one tube to multiple workstations) Specimen scheduling/Instrument scheduling Routes test to workstation/Automatic reflex, repeat, dilutions Supports multiple hardware config./Supports other proprietary transport. hardware Storage retrieval & disposal/Supports proposed NCCLS standards	LAS SW feature/LAS SW feature LAS SW feature/LAS SW feature LAS SW feature/LIS requirement/LAS SW feature LIS requirement LAS SW feature/LAS SW feature/LAS SW feature LAS SW feature/LAS SW feature	LIS requirement/LAS SW feature LAS SW feature/n/a LAS SW feature/LAS SW feature/LAS SW feature LAS SW feature LAS SW feature/LAS SW feature/LAS SW feature n/a LAS SW feature LAS SW feature LAS SW feature LAS SW feature/LAS SW feature n/a/n/a LAS SW feature/LAS SW feature n/a/n/s LAS SW feature/LAS SW feature LAS SW feature/LAS SW feature LAS SW feature/n/a LAS SW feature/partially
LIS interfaces that are live/How LISs are interfaced with auto. sys.	Sunquest 5.2 & 5.2.3, Cerner, SCC, Meditech, HBOC/ALG, Rubicon, Triple G, PGP, Philips, MIPS/HL7, ASTM	Meditech, Triple G, Rubicon, LabGem, Cerner (modified)/HL7
No. of live sites installed in N. America/outside N. America Transportation systems available  • Version/conforms to NCCLS Standards Auto 1-5/Ave. throughput*  • Supports automatic rerouting for reflex/repeat/dilutions  • Types of containers device can accommodate  • Modular hardware/Installed options/Device functions independent of track  • Required utilities/Required maintenance  • Carrier type/Scalable system	19/4 yes current/yes/800 yes 16x100, 13x100, 16x75, 13x75, 12x75 yes/floor, overhead, & subfloor mounted/yes electricity/quarterly single specimen container per carrier/yes	6-HW & SW; 7-SW only/0 yes II/partially/1,000 or 2,000 per hr yes 16x100, 13x100, 16x75, 13x75, 12x75 yes/floor mounted/yes compressed air, electricity/weekly single spec. cont. carriers that can be converted into multiple/yes
Automated centrifugation available  Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*  Types of containers device can accommodate  For multi-unit centrifuges, each cent. operates independently for rate and time Automated input/accessioning available  Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*  Types of containers device can accommodate Automated decapping available  Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*  Types of containers device can accommodate Automated sorting available  Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*  Types of containers device can accommodate Specimen integrity monitor available  Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*  Types of containers device can accommodate Automated aliquoting available  Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*  Types of containers device can accommodate Automated aliquoting available  Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*  Types of containers device can accommodate  System inspects samples for bar code/Reports clots/Reports QNS specimens	yes current/yes/200–500 16x100, 13x100, 16x75, 13x75 yes yes current/yes/800–1,000 16x100, 13x100, 16x75, 13x75 yes current/yes/250–400 16x100, 13x100, 16x75, 13x75, 12x75 yes current/yes/400 16x100, 13x100, 16x75, 13x75 yes alpha/yes/— 16x100, 13x100, 16x75, 13x75 yes current/yes/75 primaries per hr; 225 secondaries per hr; 1:3 ratio 16x100, 13x100, 16x75, 13x75 yes/yes, with aliquoter/yes, with aliquoter	no — yes Il/partially/2,000 per hr 16x100, 13x100, 16x75, 13x75, 12x75 yes Il/partially/1,000 16x100, 13x100, 16x75, 13x75, 12x75 yes Il/partially/1,000 16x100, 13x100, 16x75, 13x75, 12x75 no — — — — — — — — — — — — — — — — — —
Instrument (analyzer) interfaces  Rules-based instrument interface control subsystem  Process control of instrument via control subsystem Physical/hardware (instrument/specimen) interface  Hematology/Chemistry/Coagulation  Immunoassay/Urinalysis	yes yes robotic arm interface/ptor-reference sampling/robotic arm interface ptof-reference sampling, robotic arm interface/no	yes yes —/ptof-reference/— ptof-reference/—
Instruments to which your system/product is interfaced  Other robotic products/components to which system, product is linked	Orthos Vitros 950AT & 250AT; Roche Hitachi 912; Bayer Centaur; Bayer Immuno-1; Abbott Architect 2000, Cell Dyn 4000; IL MLA 1600C; MDA 180; Sysmex HST; Diagnostica Stago STA-R; DPC Immulite 2000; Konelab 30; Advia 1650; Olympus AU-640, AU-2700 customizable to client's needs	rules based interfaces: OCD Vitros 750/950; Dade Dimension RXL; Bayer Centaur; Abbott AxSym & Cell Dyn 3500/4000; Roche Integra; Coulter STKS/GEN-S; Physical Interfaces: Dimension RxL n/a
Automated recapper available  • Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*  • Types of containers device can accommodate	yes current/yes/750 16x100, 13x100, 16x75, 13x75, 12x75	yes II/partially/1,000 16x100, 13x100, 16x75, 13x75, 12 x 75
Automated storage and retrieval available  • Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*  • Types of containers device can accommodate  • Refrigeration available  Longitudinal upgrade pathway or plan to protect users' investments  Ave. time to install sys./Who provides service and support/Hours support is available  On-site biomedical engineer required/User group meets regularly	yes current/yes/300 16x100, 13x100, 16x75, 13x75, 12x75 yes easily upgraded 2 weeks/Lab-Interlink/24/7 no/no	software only  SW upgrades provided anually under support agreements 4 weeks/MDS & local 3rd party/24/7 no/no
List price Individual list prices for components  • Process control software/Transportation systems  • Auto. centrifugation/Auto. input accessioning  • Auto. decapping/Auto. sorting/Auto. storage & retrieval  • Specimen integrity monitor/Automated aliquoting  • Instrument (analyzer) interfaces/Automated recapping	\$500k-\$2m, depending on modules, instruments, quantity  \$25k-\$50k/\$15k-\$120k  \$150k-\$230k/\$25k  \$45k/\$125k/\$120-\$205k  \$50k/\$75k  \$40k-\$75k/\$45k	n/a n/a n/a n/a n/a n/a
Distinguishing features	Lab-Manager—advanced SW system yields process control for open-connectivity lab     long-term protection due to unbiased, open support from any	specimen transport carriers (STC) snap together for use throughout client's operation     strong belief & focus in value & development of automation SW
* Ave. throughput in specimen containers per hr per device  Tabulation does not represent an endorsement by the College of American Pathologists	manufacturer; convenient plug & play modularity	auto. tools & lab mgmt. expertise to customize tools for client

Laboratory automation systems & workcells

May 2002

	ation systems a we	STROOMS 0
Part 5 of 9	Olympus America Inc. Hiroshi Sekiya hiro.sekiya@olympus.com Two Corporate Center Dr., Melville, NY 11747-3157 800-223-0125	Olympus America Inc. Hiroshi Sekiya hiro.sekiya@olympus.com Two Corporate Center Dr., Melville, NY 11747-3157 800-223-0125
Please see accompanying article on page 88	www.olympus.com	www.olympus.com
Name of system/First year installed	Olympus OLA1500/2001	Olympus 0LA2500/2001
Automation products that are available	nolno	no/no
<ul> <li>Process control software/Transportation systems</li> <li>Auto. centrifugation/Auto. input or accessioning</li> </ul>	no/no yes/yes	no/no yes/yes
<ul> <li>Auto. decapping/Auto. sorting/Auto. storage and retrieval</li> <li>Specimen integrity monitor/Auto. aliquoting</li> </ul>	yes/yes/yes yes/yes	yes/yes/yes
Instrument (analyzer) interfaces/Auto. recapping	yes/no	yes/yes yes/no
System architecture % of staff dedicated to clinical automation system	open system	open system
% of budget dedicated to R&D for clin. auto. technology	_ _	
Company's primary product category Information systems technology for your automation system	instruments/reagents	instruments/reagents
Database/Operating system/Server/User interface	Microsoft Access/Windows NT/—/touch-screen, keyboard, touch-pad	Microsoft Access/Windows NT/—/touch-screen, keyboard, touch-pad
Software features/functionality		
<ul> <li>Patient demographics &amp; insurance data/Rules-based architecture</li> <li>Supports data retrieval/Internet connectivity</li> </ul>	LAS SW feature, LIS requirement/LAS SW feature LAS SW feature/n/a	LAS SW feature, LIS requirement/LAS SW feature, LIS requirement LAS SW feature/n/a
Online real-time help system/QC/Stats & management reports	LAS SW feature/LIS requirement/n/a	LAS SW feature/LIS requirement/n/a
Evaluates validity and releasability of results from automated analyzers     Specimen tracking (Priority processing (Pandam access analyzers))	LIS requirement LAS SW feature/LAS SW feature	LIS requirement
<ul> <li>Specimen tracking/Priority processing/Random-access specimen movement</li> <li>Supports accession No. redundancy (duplicate specimen ID)</li> </ul>	LAS SW feature	LAS SW feature/LAS SW feature/LAS SW feature LAS SW feature
Supports specimen carrier and level identification	LAS SW feature	LAS SW feature
<ul> <li>Unique bar-code number per container required</li> <li>Specimen routing/Multistop routing (one tube to multiple workstations)</li> </ul>	n/a n/a/n/a	n/a n/a/n/a
Specimen scheduling/Instrument scheduling	LAS SW feature/LIS requirement	LAS SW feature/LIS requirement
<ul> <li>Routes test to workstation/Automatic reflex, repeat, dilutions</li> <li>Supports multiple hardware config./Supports other proprietary transport. hardware</li> </ul>	LAS SW feature/n/a LAS SW feature/LAS SW feature	LAS SW feature/n/a LAS SW feature/n/a
Storage retrieval & disposal/Supports proposed NCCLS standards	LAS SW feature/LAS SW feature	n/a/n/a
LIS interfaces that are live/How LISs are interfaced with auto. sys.	—/RS232C, Olympus interface format	—/RS232C, Olympus interface format, conforms to ASTM 1381-91
, i		
No. of live sites installed in N. America/outside N. America	0/3	0/40
Transportation systems available	no	no
<ul> <li>Version/conforms to NCCLS Standards Auto 1-5/Ave. throughput*</li> <li>Supports automatic rerouting for reflex/repeat/dilutions</li> </ul>	_ _	<del>-</del>
Types of containers device can accommodate	_	_
<ul> <li>Modular hardware/Installed options/Device functions independent of track</li> <li>Required utilities/Required maintenance</li> </ul>	Ξ	_
Carrier type/Scalable system	_	—/standard config. expands to twin-sorter w/ 2x capacity of tanden
Automated centrifugation available	no	no
<ul> <li>Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*</li> <li>Types of containers device can accommodate</li> </ul>	_	
<ul> <li>For multi-unit centrifuges, each cent. operates independently for rate and time</li> </ul>	_	_
Automated input/accessioning available  • Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*	yes —/yes/1,500	yes —/yes/800
Types of containers device can accommodate	16x100, 13x100, 16x75, 13x75 & 11.5-16 mm diam., 65-110 mm ht.	16x100, 13x100, 16x75, 13x75, 10-16 mm diam., 70-110 mm ht.
Automated decapping available  • Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*	yes —/yes/1,500	yes —/yes/—
Types of containers device can accommodate	16x100, 13x100, 16x75, 13x75, BD Vacutainer, BD Hemoguard, Sarstedt monovette, screw top closures, all at same time	16x100, 13x100, 16x75, 13x75, 10-16 mm diam., 70-110 mm ht., BD Vacutainer, BD Hemoguard, Sarstedt monovette, screw-top closures all at same time, Terumo foil top w/ optional unit
Automated sorting available • Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*	yes —/yes/1,500	yes —/yes/800
Types of containers device can accommodate	16x100, 13x100, 16x75, 13x75, sorting to any mftr's sample holder	16x100, 13x100, 16x75, 13x75, 10-16 mm diam., 70-110 mm ht.
Specimen integrity monitor available • Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*	no	no
Types of containers device can accommodate		_
Automated aliquoting available	no no	yes
<ul> <li>Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*</li> <li>Types of containers device can accommodate</li> </ul>		—/yes/650 16x100, 13x100, 16x75, 13x75, 10-16 mm diam., 70-110 mm ht.
System inspects samples for bar code/Reports clots/Reports QNS specimens	yes/no/yes	yes/yes/yes
Instrument (analyzer) interfaces • Rules-based instrument interface control subsystem	yes	no
Process control of instrument via control subsystem	yes	no
Physical/hardware (instrument/specimen) interface  • Hematology/Chemistry/Coagulation	sorts to any analyzer rack n/a/n/a/n/a	sorts to any analyzer rack n/a/n/a/n/a
• Immunoassay/Urinalysis	n/a/n/a	n/a/n/a
Instruments to which your system/product is interfaced	can be interfaced w/ any automation transportation track	-
Other robotic products/components to which system, product is linked	_	_
Automated recapper available	no	no
<ul> <li>Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*</li> <li>Types of containers device can accommodate</li> </ul>	Ξ	Ξ
Automated storage and retrieval available	yes	yes
<ul> <li>Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*</li> <li>Types of containers device can accommodate</li> </ul>	/yes/1,500 16x100, 13x100, 16x75, 13x75	/yes/ 16x100, 13x100, 16x75, 13x75, 10-16 mm diam., 70-110 mm ht.
Refrigeration available	no	10x100, 13x100, 10x73, 13x73, 10-16 mini diam., 70-110 mini m.
Longitudinal upgrade pathway or plan to protect users' investments	open, modular systems are compatible w/ most diagnostic instruments and automation systems	_
Ave. time to install sys./Who provides service and support/Hours support is available On-site biomedical engineer required/User group meets regularly	1 week/Olympus America Inc. Diagnostic Systems Group/24/7 no/—	1–2 weeks/Olympus America Inc. Diagnostic Systems Group/24/7 no/no
List price	\$250k	\$350k
Individual list prices for components  • Process control software/Transportation systems	n/a	_
Auto. centrifugation/Auto. input accessioning	n/a	-
<ul> <li>Auto. decapping/Auto. sorting/Auto. storage &amp; retrieval</li> <li>Specimen integrity monitor/Automated aliquoting</li> </ul>	n/a n/a	Ξ
Instrument (analyzer) interfaces/Automated recapping	n/a	_
Distinguishing features	fastest throughput of its kind currently in the market	fast throughput, high capacity, open system sorting to any manuf.
	<ul> <li>cap color recognition &amp; sample level detection modules</li> <li>easy-to-change configurations, from sorter/decapper to archive</li> </ul>	racks • uninterrupted processing with access to output samples
* Ave. throughput in specimen containers per hr per device	preparation	expandable configuration to fit various needs

<u> </u>		
Part 6 of 9	Olympus America Inc. Hiroshi Sekiya hiro.sekiya@olympus.com Two Corporate Center Dr., Melville, NY 11747-3157	Ortho-Clinical Melissa Heard 1001 US Hwy 202, Raritan, NJ 08869
Please see accompanying article on page 88	800-223-0125 www.olympus.com	908-218-8480 www.ortho-clinical.com
Name of system/First year installed	Olympus 0LA4000/2001	enGen Series Automation Systems, designed and built by Lab-Interlink Inc./1996
Automation products that are available		
Process control software/Transportation systems	no/no	yes/yes
Auto. centrifugation/Auto. input or accessioning     Auto. decapping/Auto. sorting/Auto. storage and retrieval	yes/yes yes/yes/yes	yes/yes yes/yes
Specimen integrity monitor/Auto. aliquoting	yes/yes	no/yes
Instrument (analyzer) interfaces/Auto. recapping	yes/no	yes/yes
System architecture	open system	open system
% of staff dedicated to clinical automation system % of budget dedicated to R&D for clin. auto. technology		_
Company's primary product category	instruments/reagents	instruments/reagents
Information systems technology for your automation system Database/Operating system/Server/User interface	Microsoft Access/Windows NT/—/touch-screen, keyboard, touch-pad	Oracle/Unix/Compaq/GUI
Software features/functionality  • Patient demographics & insurance data/Rules-based architecture	LAS SW feature, LIS requirement/LAS SW feature, LIS requirement	LAS SW feature/LAS SW feature
Supports data retrieval/Internet connectivity	LAS SW feature/n/a	LAS SW feature/LAS SW feature
Online real-time help system/QC/Stats & management reports	LAS SW feature/LAS SW feature/n/a	LAS SW feature/LIS requirement/LAS SW feature
Evaluates validity and releasability of results from automated analyzers     Specimen tracking/Priority processing/Random-access specimen movement	LAS SW feature LAS SW feature/LAS SW feature	LIS requirement LAS SW feature/LAS SW feature
Supports accession No. redundancy (duplicate specimen ID)	LAS SW feature/LAS SW feature/LAS SW feature	LAS SW feature
Supports specimen carrier and level identification	LAS SW feature	LAS SW feature
Unique bar-code number per container required     Specimen required (Multiple required constrainer)	LIS requirement	LAC CIM feeture II AC CIM feeture
Specimen routing/Multistop routing (one tube to multiple workstations)     Specimen scheduling/Instrument scheduling	LAS SW feature/LAS SW feature LAS SW feature/LAS SW feature	LAS SW feature/LAS SW feature LAS SW feature/LAS SW feature
Routes test to workstation/Automatic reflex, repeat, dilutions	LAS SW feature/LAS SW feature	LAS SW feature/LAS SW feature
Supports multiple hardware config./Supports other proprietary transport. hardware	LAS SW feature/n/a	LAS SW feature/n/a
Storage retrieval & disposal/Supports proposed NCCLS standards	LAS SW feature/LAS SW feature	LAS SW feature/LAS SW feature
LIS interfaces that are live/How LISs are interfaced with auto. sys.	-/-	Cerner, Sunquest, SCC, HBOC, Meditech/HL7, ASTM
No. of live sites installed in N. America/outside N. America	0/0	17/2
Transportation systems available • Version/conforms to NCCLS Standards Auto 1-5/Ave. throughput*	<u>no</u>	yes current/yes/800
Supports automatic rerouting for reflex/repeat/dilutions	_	yes
Types of containers device can accommodate	_	16x100, 13x100, 16x75, 13x75, 12x75
Modular hardware/Installed options/Device functions independent of track     Described utilities (Pagerised maintenance)	_	yes/floor mounted/yes
Required utilities/Required maintenance     Carrier type/Scalable system	—/can be configured with any combination of two AU640 and/or	electricity/quarterly single specimen container per carrier/ves
Carrier type Couldbie System	AU2700 analyzers	single speciment contained per carrier, yes
Automated centrifugation available	yes	yes
Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput* Types of containers device can accommodate	—/yes/400 16x100, 13x100, 16x75, 13x75, 13-16 mm diam., 70-110 mm ht.	current/yes/300–500 16x100, 13x100, 16x75, 13x75
For multi-unit centrifuges, each cent. operates independently for rate and time	n/a	yes
Automated input/accessioning available	yes	yes
Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*	-/yes/-	current/yes/500
Types of containers device can accommodate     Automated decapping available	16x100, 13x100, 16x75, 13x75 yes	16x100, 13x100, 16x75, 13x75 yes
Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*	—/yes/—	current/yes/300
Types of containers device can accommodate	16x100, 13x100, 16x75, 13x75, 13-16 mm diam., 70-110 mm ht.	16x100, 13x100, 16x75, 13x75
Automated sorting available • Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*	yes —/yes/—	yes current/yes/300
Types of containers device can accommodate	16x100, 13x100, 16x75, 13x75, 13-16 mm diam., 70-110 mm ht., for any manufacturer's sample rack	16x100, 13x100, 16x75, 13x75, 12x75
Specimen integrity monitor available • Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*	no —	yes alpha/yes/—
Types of containers device can accommodate	_	16x100, 13x100, 16x75, 13x75
Automated aliquoting available	no	yes
Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*     Types of containers device can accommodate	_	current/yes/75 primary, 225 secondary 16x100, 13x100, 16x75, 13x75
System inspects samples for bar code/Reports clots/Reports QNS specimens	yes/yes	yes/yes
Instrument (analyzer) interfaces		
Rules-based instrument interface control subsystem     Process control of instrument via control subsystem  Physical Visual years (instrument (analysis as) interface.	yes yes	yes yes
Physical/hardware (instrument/specimen) interface  • Hematology/Chemistry/Coagulation	no/robotic arm interface/no	robotic arm interface/ptof-reference sampling/robotic arm interface
• Immunoassay/Urinalysis	robotic arm interface/robotic arm interface	ptof-reference sampling/no
Instruments to which your system/product is interfaced	Olympus AU640, Olympus AU2700	Vitros 950 AT, 250 AT; Advia Centaur; DPC 2000; Cell Dyn 4000; Stago STA-R; Abbott Architect i2000
Other robotic products/components to which system, product is linked	n/a	experienced in facilitating development of OEM interfaces
Automated recapper available	no	yes
Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*     Types of containers device can accommodate	_	current/yes/750 16x100, 13x100, 16x75, 13x75
Automated storage and retrieval available	no	yes
Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*	_	current/yes/—
Types of containers device can accommodate	_	16x100, 13x100, 16x75, 13x75, 12x75
Refrigeration available     Longitudinal upgrade pathway or plan to protect users' investments	_	yes interchangeable components throughout, common software and
Estignadinal appliade patriway of plan to protect users investinents		transport for all products, adherence to NCCLS, HL7, & ASTM
Ave. time to install sys./Who provides service and support/Hours support is available On-site biomedical engineer required/User group meets regularly	1–2 weeks/Olympus America Inc. Diagnostic Systems Group/24/7 no/no	2 weeks/Ortho-Clinical Diagnostics & Lab-Interlink/24/7 no/no
List price	\$500k	\$500k-\$2M, depends on configuration
Individual list prices for components		
Process control software/Transportation systems	-	available upon request
Auto. centrifugation/Auto. input accessioning     Auto. decapping/Auto. sorting/Auto. storage & retrieval	Ξ	available upon request available upon request
Auto. decapping/Auto. Sorting/Auto. Storage & retrieval     Specimen integrity monitor/Automated aliquoting	_	available upon request available upon request
Instrument (analyzer) interfaces/Automated recapping	-	available upon request
Distinguishing features	complete flexible workcell automation system with output sorting	autoprocessing/most advanced software design and user benefits
	to any analyzer rack	flexibility, upgradeable, versatile     modularity, upon architecture
	<ul> <li>central processing unit for complete sample and data management of multiple analyzers</li> </ul>	modularity, open architecture     stand-alone preanalytics through total lab automation
* Ave. throughput in specimen containers per hr per device	oampio analyzoto	ciana aiono proanarjatos anough total lab automation
Tabulation does not represent an endorsement by the College of American Pathologists		

## Laboratory automation systems & workcells

May 2002

	ation systems a w	or Rooms (
Part 7 of 9	Roche Diagnostics Peter Stegger peter.stegger@roche.com 9115 Haguer Rd., Indianapolis, IN 46250	Roche Diagnostics Peter Stegger peter.stegger@roche.com 9115 Hague Rd., Indianapolis, IN 46250
Please see accompanying article on page 88	317-521-4033 us.labsystems.roche.com	317-521-4033 us.labsystems.roche.com
Name of system/First year installed	Modular Pre-analytics/1997; Hitachi/1990	PSD 1/1997; VS II/1999
Automation products that are available  • Process control software/Transportation systems  • Auto. centrifugation/Auto. input or accessioning  • Auto. decapping/Auto. sorting/Auto. storage and retrieval  • Specimen integrity monitor/Auto. aliquoting  • Instrument (analyzer) interfaces/Auto. recapping  System architecture  % of staff dedicated to clinical automation system  % of budget dedicated to R&D for clin. auto. technology  Company's primary product category  Information systems technology for your automation system  Database/Operating system/Server/User interface	yes/yes yes/yes yes/yes/no yes/yes yes/yes yes/yes closed system (modular systems) 15 employees n/a instruments, reagents  —/Windows NT, Unix/—/—	yes/no no/yes PSD 1 (yes), VS II (no)/yes/no PSD 1 (no), VS II (yes)/PSD 1 (no), VS II (yes) no/no open system 15 employees n/a instruments, reagents  —/Windows NT, Unix/—/—
Software features/functionality Patient demographics & insurance data/Rules-based architecture Supports data retrieval/Internet connectivity Online real-time help system/QC/Stats & management reports Evaluates validity and releasability of results from automated analyzers Specimen tracking/Priority processing/Random-access specimen movement Supports accession No. redundancy (duplicate specimen ID) Supports specimen carrier and level identification Unique bar-code number per container required Specimen routing/Multistop routing (one tube to multiple workstations) Specimen scheduling/Instrument scheduling Routes test to workstation/Automatic reflex, repeat, dilutions Supports multiple hardware config./Supports other proprietary transport. hardware Storage retrieval & disposal/Supports proposed NCCLS standards  LIS interfaces that are live/How LISs are interfaced with auto. sys.	LAS SW feature/LAS SW feature LAS SW feature/LAS SW feature LAS SW feature/—/LAS SW feature LAS SW feature LAS SW feature/LAS SW feature/LAS SW feature —— LAS SW feature LAS SW feature LAS SW feature LAS SW feature LAS SW feature/LAS SW feature —— —————————————————————————————————	LAS SW feature/LAS SW feature LAS SW feature/LAS SW feature LAS SW feature/n/a/LAS SW feature n/a LAS SW feature/LAS SW feature/LAS SW feature LAS SW feature LAS SW feature n/a LAS SW feature/LAS SW feature n/a LAS SW feature/LAS SW feature n/a/n/a LAS SW feature/LAS SW feature Cerner v3.x, Sunquest 5.2 w/o SMART, Sunquest v5.23 w/o SMART, Sunquest v5.3 w/o SMART, Sunquest v5.3 w/SMART, Soft v1.x, Soft v2.x, Per Se, Antrim 3.x, Antrim (Common Cents), McKesson Starlab, Mc- Kesson AdVantage, Homegrown Systems, TopLab, Omnitech, ASTM/
No. of live sites installed in N. America/outside N. America Transportation systems available  • Version/conforms to NCCLS Standards Auto 1-5/Ave. throughput*  • Supports automatic rerouting for reflex/repeat/dilutions  • Types of containers device can accommodate  • Modular hardware/Installed options/Device functions independent of track  • Required utilities/Required maintenance  • Carrier type/Scalable system	8/62 yes MPA system 3 or 7/yes/600 yes 16x100, 13x100, 16x75, 13x75, rubber or hemoguard yes/floor mounted/no, fully integrated automation & analytics electricity, water (for analyzers)/weekly multiple specimen container per carrier (5 positions)/yes	Ethernet, ASTM/serial, HL7 2.4/Ethernet, HL7 2.1/Ethernet, HL7 2.4/serial  PSD 1 37/58; VS II 20/40 no — 16x100, 13x100, 16x75, 13x75, hemoguard, rubber, screw cap —/—/— compressed air, electricity/weekly multiple specimen container per carrier (5 positions)/yes
Automated centrifugation available  • Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*  • Types of containers device can accommodate  • For multi-unit centrifuges, each cent. operates independently for rate and time Automated input/accessioning available  • Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*  • Types of containers device can accommodate Automated decapping available  • Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*  • Types of containers device can accommodate Automated sorting available  • Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*  • Types of containers device can accommodate Specimen integrity monitor available  • Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*  • Types of containers device can accommodate Automated aliquoting available  • Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*  • Types of containers device can accommodate Automated aliquoting available  • Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*  • Types of containers device can accommodate  • Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*  • Types of containers device can accommodate  • System inspects samples for bar code/Reports clots/Reports QNS specimens	yes system 3 or 7/yes/250 16x100, 13x100, 16x75, 13x75 yes, 2 can run at 500 per hr. yes system 3 or 7/yes/600 16x100, 13x100, 16x75, 13x75 yes system 3 or 7/yes/400 16x100, 13x100, 16x75, 13x75 yes system 7/yes/500 16x100, 13x100, 16x75, 13x75 yes system 7/yes/500 16x100, 13x100, 16x75, 13x75 yes n/a 16x100, 13x100, 16x75, 13x75 yes system 7/yes/500 16x100, 13x100, 16x75, 13x75 yes system 7/yes/500 16x100, 13x100, 16x75, 13x75 yes	no — yes PSD 1/yes/900–1,200; VS II/yes/340 with 1 aliquot per primary tube 16x100, 13x100, 16x75, 13x75, hemoguard, rubber, screw cap yes PSD 1/yes/900–1,200 16x100, 13x100, 16x75, 13x75, hemoguard, rubber, screw cap yes PSD 1/yes/900–1,200; VS II/yes/340 with 1 aliquot per primary tube 16x100, 13x100, 16x75, 13x75, hemoguard, rubber, screw cap VS II/yes n/a 16x100, 13x100, 16x75, 13x75 yes VS II/yes/340 w/ 1 aliquot per primary tube 16x100, 13x100, 16x75, 13x75 yes/yes/yes/yes
Instrument (analyzer) interfaces  • Rules-based instrument interface control subsystem  • Process control of instrument via control subsystem  Physical/hardware (instrument/specimen) interface  • Hematology/Chemistry/Coagulation  • Immunoassay/Urinalysis  Instruments to which your system/product is interfaced  Other robotic products/components to which system, product is linked	yes  —/no, ptof-reference sampling/— no, ptof-reference sampling/— Roche/Hitachi Modular Systems Clin Chem & Immunoassay —	no no no/no/no no/no none none
Automated recapper available • Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput* • Types of containers device can accommodate	yes System 7/yes/500 —	no 
Automated storage and retrieval available  • Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*  • Types of containers device can accommodate  • Refrigeration available  Longitudinal upgrade pathway or plan to protect users' investments  Ave. time to install sys./Who provides service and support/Hours support is available  On-site biomedical engineer required/User group meets regularly	no — — no customers can place modules to increase capacity & functionality <2 weeks/Roche/24/7 no/no	yes PSD 1/yes/1,200; VS II/yes/340 with 1 aliquot per primary tube 16x100, 13x100, 16x75, 13x75, hemoguard, rubber, screw cap no (uses a special archive rack) can be easily configured to meet changing workloads & demands 3 days to 1 week/Roche/24/7 no/no
List price Individual list prices for components • Process control software/Transportation systems • Auto. centrifugation/Auto. input accessioning • Auto. decapping/Auto. sorting/Auto. storage & retrieval • Specimen integrity monitor/Automated aliquoting • Instrument (analyzer) interfaces/Automated recapping	\$300-\$800k, depending on system configuration  n/a n/a n/a n/a n/a n/a	PSD 1: \$240k; VS II: \$300k
Distinguishing features	<ul> <li>fully integrated &amp; designed to work with analytics</li> <li>easy implementation, no hassles with 3rd party analyzers &amp; interfaces</li> <li>total hands-off results driven by reliability</li> <li>high level LIS expertise</li> </ul>	PSD 1: stand-alone archiving; low-cost easy implementation; sorting, decapping, exception handling, archiving; VS II: archiving, aliquoting & sorting; fast, easy setup & install.; except. notification & separation     Task Targeted Automation
* Ave. throughput in specimen containers per hr per device	J	

Edbordtor y date		
	Sucmay Carp, or America	Tocan Abbatt Partnership
Part 8 of 9	Sysmex Corp. or America Tammy Kutz mktcom@sysmex.com	Tecan-Abbott Partnership Donna Crook (Tecan) or Brian Syverson (Abbott)
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	Long Grove, IL 60047 847-726-3500	Research Triangle Park, NC 800-352-5128
Please see accompanying article on page 42	www.sysmex.com	www.tecan.com or www.abbott.com
Name of system/First year installed	Sysmex Systemization—HST, CST/1990	FE 500/2000
	Systemization—not, contribu	FE 300/2000
Automation products that are available  • Process control software/Transportation systems	yee has	yes lyes
Auto. centrifugation/Auto. input or accessioning	yes/yes no/yes	yes/yes yes/yes
Auto. decapping/Auto. sorting/Auto. storage and retrieval	no/no/yes	yes/yes/in development
Specimen integrity monitor/Auto. aliquoting     Instrument (analyzer) interfaces/Auto. recapping	yes/no yes/no	in development/yes no/in development
System architecture	closed system	open system
% of staff dedicated to clinical automation system	25%	50%
% of budget dedicated to R&D for clin. auto. technology Company's primary product category	lab automation systems, instruments, information systems	15% lab automation systems
Information systems technology for your automation system	•	·
Database/Operating system/Server/User interface	Sybase/Windows 98, NT, Unix/—/—	Sybase SQL Anywhere/Windows NT/—/dynamic download, host quer
Software features/functionality	1.00 014 5 1 1/1.00 014 5 1	/ // 00 00 // 1
<ul> <li>Patient demographics &amp; insurance data/Rules-based architecture</li> <li>Supports data retrieval/Internet connectivity</li> </ul>	LAS SW feature/LAS SW feature LAS SW feature/LAS SW feature	n/a/LAS SW feature LAS SW feature/n/a
Online real-time help system/QC/Stats & management reports	LAS SW feature/LAS SW feature/LAS SW feature	LAS SW feature/n/a/n/a
<ul> <li>Evaluates validity and releasability of results from automated analyzers</li> <li>Specimen tracking/Priority processing/Random-access specimen movement</li> </ul>	LAS SW feature LAS SW feature/LAS SW feature/n/a	n/a LAS SW feature/LAS SW feature/LAS SW feature
Supports accession No. redundancy (duplicate specimen ID)	n/a	LAS SW feature
Supports specimen carrier and level identification	LAS SW feature	n/a
<ul> <li>Unique bar-code number per container required</li> <li>Specimen routing/Multistop routing (one tube to multiple workstations)</li> </ul>	LAS SW feature LAS SW feature/n/a	n/a LAS SW feature/LAS SW feature
Specimen scheduling/Instrument scheduling	n/a/n/a	n/a/n/a
<ul> <li>Routes test to workstation/Automatic reflex, repeat, dilutions</li> <li>Supports multiple hardware config./Supports other proprietary transport. hardware</li> </ul>	LAS SW feature/LAS SW feature	LAS SW feature/n/a
Supports multiple nardware config./Supports other proprietary transport. nardware     Storage retrieval & disposal/Supports proposed NCCLS standards	LAS SW feature/LAS SW feature LAS SW feature/LAS SW feature	LAS SW feature/n/a LAS SW feature/—
LIS interfaces that are live/How LISs are interfaced with auto. sys.	Cerner, Sunquest, SCC, HBOC, Triple G, Antrim/ASTM, TCP IP	Sunquest, SCC, Cerner, Citation, HBOC, Triple G, Molis/ASTM
No. of live sites installed in N. America/outside N. America	180/700	28/20
Transportation systems available • Version/conforms to NCCLS Standards Auto 1-5/Ave. throughput*	yes —/yes/config. dependent; max. 600 samples per hr	yes conveyor/—/—
Supports automatic rerouting for reflex/repeat/dilutions	yes	<b>–</b> *
<ul> <li>Types of containers device can accommodate</li> <li>Modular hardware/Installed options/Device functions independent of track</li> </ul>	16x100, 13x100, 16x75, 13x75 yes/floor mounted/yes	16x100, 13x100, 16x75, 13x75 —/—/—
Required utilities/Required maintenance	electricity/daily, weekly, monthly for analyzers; quarterly, annually	compressed air, electricity/—
Carrier type/Scalable system	for automation multiple specimen container per carrier/yes	single specimen container per carrier/—
Automated centrifugation available		No.
Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*	no 	yes —/—/300 @ 10-min spin time
Types of containers device can accommodate	_	16x100, 13x100, 16x75, 13x75
<ul> <li>For multi-unit centrifuges, each cent. operates independently for rate and time</li> <li>Automated input/accessioning available</li> </ul>	— yes	yes
<ul> <li>Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*</li> </ul>	1.08/yes/150 per device per hr x 4	_/_/500
Types of containers device can accommodate	13x100, 13x75	16x100, 13x100, 16x75, 13x75, screw cap, rubber stopper, hemoguard
Automated decapping available  • Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*	no 	yes —/—/500
Types of containers device can accommodate	_	16x100, 13x100, 16x75, 13x75
Automated sorting available • Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*	no 	yes —/—/500
Types of containers device can accommodate	Ξ.	16x100, 13x100, 16x75, 13x75, any manufacturer's rack
Specimen integrity monitor available	no no	in development
<ul> <li>Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*</li> <li>Types of containers device can accommodate</li> </ul>		level sensing & clot detection
Automated aliquoting available	no no	yes
Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*     Types of containers device can accommodate.	_	-/-/-
<ul> <li>Types of containers device can accommodate</li> <li>System inspects samples for bar code/Reports clots/Reports QNS specimens</li> </ul>	_	13x75 prepackaged secondary tubes yes/yes/yes
Instrument (analyzer) interfaces		
Rules-based instrument interface control subsystem     Process control of instrument via control subsystem	yes yes	_
Physical/hardware (instrument/specimen) interface	•	
Hematology/Chemistry/Coagulation     Immunoassay/Urinalysis	ptof-reference sampling/—/ptof-reference sampling —/—	_/_/_ _/_
Instruments to which your system/product is interfaced	Sysmex XE-2100, SE-9500, R-3500, SP-100, CA-1500, & CA-6000	contact vendor
Other robotic products/components to which system, product is linked	none	_
Automated recapper available  • Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*	no 	in development —
Types of containers device can accommodate	_	_
Automated storage and retrieval available	yes	in development
Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*     Types of containers device can accommodate.	PCDPS 1.08/yes/150 per device per hr x 4	_
Types of containers device can accommodate     Refrigeration available	13x100, 13x75 no	_
Longitudinal upgrade pathway or plan to protect users' investments	all upgrades for Sysmex hematology & coagulation analyzers were	contact vendor
Ave. time to install sys./Who provides service and support/Hours support is available	compatible with the automation and PC-DPS  1 week/Roche Diagnostics/24/7	6 weeks/Tecan-based service and support/24/7
On-site biomedical engineer required/User group meets regularly	no/yes	no/—
List price Individual list prices for components	depends on system configuration	\$450k
Process control software/Transportation systems	_	_
Auto. centrifugation/Auto. input accessioning	_	_
<ul> <li>Auto. decapping/Auto. sorting/Auto. storage &amp; retrieval</li> <li>Specimen integrity monitor/Automated aliquoting</li> </ul>		_
Specimen integrity monitor/Automated aliquoting     Instrument (analyzer) interfaces/Automated recapping	_	_
	able to take collected data & turn into usable information	flexibility, footprint, completely configurable
Distinguishing features	<ul> <li>able to take collected data &amp; turn into usable information</li> <li>proven implementation within 90 days of receiving purchase order, on-site implementation is successfully completed in one week</li> <li>successfully provided islands of automation in coagulation &amp; hematology for over 10 years</li> </ul>	- нехионку, тоокрыть, completely configurable
* Ave. throughput in specimen containers per hr per device		

Part 9 of 9	Thermo Clinical Labsystems Klas Vuorinen klas.vuorinen@thermoclinical.com Ruukintie 18 FIN-02330 Espoo Finland +358 9 802 766
Please see accompanying article on page 88.	www.thermoclinical.com
Name of system/First ever auto. sys. install	Thermo Clinical Automation/2000
Automation products that are available  • Process control software/Transportation systems  • Auto. centrifugation/Auto. input or accessioning  • Auto. decapping/Auto. sorting/Auto. storage and retrieval  • Specimen integrity monitor/Auto. aliquotting  • Instrument (analyzer) interfaces/Auto. recapping  System architecture  % of staff dedicated to clinical automation system  % of budget dedicated to R&D for clin. auto. technology  Company's primary product category  Information systems technology for your automation system  Database/Operating system/Server/User interface	yes/yes yes/yes yes/yes/yes no/yes yes/yes open system — lab automation systems and instruments object database/Windows NT/—/GUI
Software features/functionality Patient demographics & insurance data/Rules-based architecture Supports data retrieval/Internet connectivity Online real-time help system/QC/Stats & management reports Evaluates validity and releasability of results from automated analyzers Specimen tracking/Priority processing/Random-access specimen movement Supports accession No. redundancy (duplicate specimen ID) Supports specimen carrier and level identification Unique bar-code number per container required Specimen routing/Multistop routing (one tube to multiple workstations) Specimen scheduling/Instrument scheduling Routes test to workstation/Automatic reflex, repeat, dilutions Supports multiple hardware config./Supports other proprietary transport. hardware Storage retrieval & disposal/Supports proposed NCCLS standards	LIS requirement/— LIS requirement/— LAS SW feature/—/— LAS SW feature LAS SW feature/LAS SW feature LAS SW feature/LAS SW feature LAS SW feature/LIS requirement LAS SW feature/— LAS SW feature/LAS SW feature
LIS interfaces that are live/How LISs are interfaced with auto. sys.	<i>—</i> /—
No. of live sites installed in N. America/outside N. America Transportation systems available  • Version/conforms to NCCLS Standards Auto 1-5/Ave. throughput*  • Supports automatic rerouting for reflex/repeat/dilutions  • Types of containers device can accommodate  • Modular hardware/Installed options/Device functions independent of track  • Required utilities/Required maintenance  • Carrier type/Scalable system	0/11 yes —/yes/500 yes 16x100, 13x100, 16x75, 13x75, 11–16.8 mm diam., 110 mm ht. yes/floor mounted/— compressed air, electricity/— single specimen container per carrier/yes
Automated centrifugation available  • Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*  • Types of containers device can accommodate  • for multi-unit centrifuges, each cent. operates independently for rate and time Automated input/accessioning available  • Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*  • Types of containers device can accommodate Automated decapping available  • Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*  • Types of containers device can accommodate Automated sorting available  • Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*  • Types of containers device can accommodate Specimen integrity monitor available  • Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*  • Types of containers device can accommodate Automated aliquotting available  • Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*  • Types of containers device can accommodate Automated aliquotting available  • Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*  • Types of containers device can accommodate  Automated siquotting available  • Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*  • Types of containers device can accommodate  • System inspects samples for bar code/Reports clots/Reports QNS specimens	yes n/a/yes/400 16x100, 13x100, 16x75, 13x75, 11–16.8 mm in diam., 110 mm ht. yes yes —/yes/500 16x100, 13x100, 16x75, 13x75, 11–16.8 mm in diam., 110 mm ht. yes —/yes/500 16x100, 13x100, 16x75, 13x75, 11–16.8 mm in diam., 110 mm ht. yes —/yes/500 16x100, 13x100, 16x75, 13x75, 11–16.8 mm in diam., 110 mm ht. no — yes —/yes/300 secondary tubes 16x100, 13x100, 16x75, 13x75, 11–16.8 mm in diam., 110 mm ht. yes/yes/yes
Instrument (analyzer) interfaces  • Rules-based instrument interface control subsystem  • Process control of instrument via control subsystem Physical/hardware (instrument/specimen) interface  • Hematology/Chemistry/Coagulation  • Immunoassay/Urinalysis	  _/_/_ _/_
Instruments to which your system/product is interfaced	Roche Modular, Konelab, Sysmex & systems capable of picking up samples from the lane on request
Other robotic products/components to which system, product is linked  Automated recapper available  • Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*  • Types of containers device can accommodate	yes —/—/500 13x75
Automated storage and retrieval available  • Version/Conforms to NCCLS Standards Auto 1-5/Ave. throughput*  • Types of containers device can accommodate  • Refrigeration available  Longitudinal upgrade pathway or plan to protect users' investments  Ave. time to install sys./Who provides service and support/Hours support is available  On-site biomedical engineer required/User group meets regularly	yes —/yes/500 16x100, 13x100, 16x75, 13x75, 11–16.8 mm in diam., 110 mm ht. no — 2–3 days/local distributor/24/7 no/no
List price Individual list prices for components • Process control software/Transportation systems • Auto. centrifugation/Auto. input accessioning • Auto. decapping/auto. sorting/Auto. storage & retrieval • Specimen integrity monitor/Automated aliquotting • Instrument (analyzer) interfaces/Automated recapping	- - - - -
Distinguishing features	<ul> <li>modularity—the system can be extended to meet customer needs; both workcell and preanalytical part can be upgraded and linked as needed</li> <li>multitube carrier with programmable chip</li> <li>open—can be linked to a variety of different analyzers</li> </ul>
* Ave. throughput in specimen containers per hr per device	, and the second