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Part 1 of 16	Abbott Diagnostics Morné Herselmen morne.herselman@abbott.com 1921 Hurd Drive, M.S. 8-24 Irving, TX 75038	Abbott Diagnostics Morné Herselmen morne.herselman@abbott.com 1921 Hurd Drive, M.S. 8-24 Irving, TX 75038
See related comments, page 41	800-323-9100 www.abbottdiagnostics.com	800-323-9100 www.abbottdiagnostics.com
Name of instrument/First year sold in U.S. List price/Total No. sold in 2006 No. units in clinical use in U.S./Outside U.S. Country where designed/Manufactured/Where reagents mftd. Operational type/Reagent type Sample handling system/Model type	Abbott Architect c8000/2003 \$225,000/724 330/1,770 U.S., Japan/U.S., Japan/U.S. continuous random access/open reagent system  3-dimensional robotic sample handler, carousel/floor standing	Abbott Architect ci8200/2003 \$375,000/434 215/1,123 U.S., Japan/U.S., Japan/U.S. continuous random access/self-contained multi-use cartridges, open reagent system 3-dimensional robotic sample handler/floor standing
Dimensions in inches (H x W x D)/Instrument footprint  No. of tests for which analyzer has FDA-cleared applications	48 x 79 x 49/~26 sq ft 102	48 x 127 x 49/42 sq ft 125
Tests clinically released in last 12 months  Tests cleared but not clinically released  Tests not available in U.S. but submitted for 510(k) clearance	salicylate, acetaminophen, PCP (semi-quant), propoxyphene (semi-quant), tobramycin none lithium	salicylate, acetaminophen, PCP (semi-quant), propoxyphene (semi-quant), ferritin, AUSAB, HBsAg, HBsAg confirmatory, tobramycin none lithium
Tests not available in U.S. but available in other countries	copper, D-dimer, fructosamine, HBDH, kappa & lambda light chains, digitoxin, CK-MB, bile acids, cholinesterase-dibucaine	copper, D-dimer, fructosamine, HBDH, kappa & lambda light chains, digitoxin, CK-MB, bile acids, cholinesterase-dibucaine, AFP, CA-19-9XF anti-Tg, anti-TPO, B12, folate, HAVAB-G, core-M, anti-HBe, HBeAg,
Research-use-only assays Fests in development	— tricyclics, barbs-serum, benzo-serum, enzymatic creatinine	anti-HCV, HIV Ag/Ab combo — tricyclics, barbs-serum, benzo-serum, enzymatic creatinine
Jser-defined methods implemented for what analytes	yes, varies	yes, varies
Methods supported/immunoassay methods  No. of direct ion selective electrode channels No. of different measured assays onboard simultaneously No. of different assays programmed, calibrated at once No. of user-definable (open) channels/No. active simultaneously No. of different analytes for which system accommodates reag. containers onboard at once/Tests per container set Shortest/median onboard reag. stability/Refrigerated onboard Multiple reag. configurations supported Reag. container placed directly on system for use instrument has same capabilities when 3rd-party reag. used Malkaway capacity in minutes/Specimens/Tests-assays System is liquid or dry Uses disposable cuvettes/Max. No. stored Uses washable cuvettes/Replacement frequency Minimum sample volume aspirated precisely at one time Supplied with UPS (backup power)/Requires floor drain Requires dedicated water system/Water consumption per hour Noise generated in decibels Dedicated pediatric sample cup/Dead volume Primary tube sampling/Pierces caps on primary tubes Sample bar-code reading capability/Autodiscrimination	photometry, potentiometry, turbidimetric/—  3 68 220 220/220 65/50-1,700  7 days/28 days/yes (2-8°C) yes yes yes varies/215/69,000+ liquid no/— yes/minimum 1-yr guarantee 2 µL yes/no yes/25 L normal operation ≤48 dB; peak: 70 dB for max 10 sec yes/50 µL yes/no yes, on sample transport, shortly before sample is aspirated (2 of 5 interl., Codabar, codes 39 & 128)/yes yes, 2-D bar codes	photometry, potentiometry, turbidimetric/chemiluminescence with flexible protocols 3 93 320 220/220 90/chem 50-1,170, immunoassay 100-500 7 days/28 days/yes (2-8°C) yes yes yes varies/365/81,000-93,000 liquid yes, immunoassay/1,200 yes, chemistry/minimum 1-yr guarantee 2 µL yes/no yes/30.5 L normal operation: ≤48 dB; peak: 70 dB for max 10 sec yes/50 µL yes/no yes, on sample transport, shortly before sample is aspirated (2 of 5 interl., Codabar, codes 39 & 128)/yes yes, 2-D bar codes
ar code placement per CLSI standard Auto2A  nboard test auto inventory (determines volume in container) leasures no. tests remaining/Short sample detection/Clot detection utomatic detection of adequate reag. for aspir. & analysis	yes yes yes/yes/yes yes	yes yes yes/yes/yes yes
Hemolysis/Turbidity detection-quantitation  Dilution of patient samples onboard/Automatic rerun capability  Sample volume can be reduced/Increased to rerun out-of-linear- range high/low results  Autocalibration or autocalibration alert  Calibrants stored onboard/Multipoint calibration supported  Typical calib. frequency for ISE/Metabolites/Ther. drugs/Drugs of abuse  Automatic shutdown/Startup programmable	yes/yes yes/yes yes/yes in development yes/yes 8 hr/30 days/14 days/7–14 days no/no	yes/yes yes/yes yes/yes (for chemistry) in development yes, for chemistry only/yes 8 hr/30 days/14 days/7–14 days no/no
Stat time to completion of all analytes, throughput per hr. for: Sodium, potassium, chloride, TC02 Sodium, potassium, chloride, TC02, glucose, urea, creatinine Album., bili. direct & total, AST, ALT, ALP	2.5 min, 200 specimens, 800 tests 9.6 min, 160 specimens, 1,120 tests 9.6 min, 133 specimens, 800 tests	2.5 min, 200 specimens, 800 tests 9.6 min, 160 specimens, 1,120 tests 9.6 min, 133 specimens, 800 tests
Typical time delay from ordering stat test to aspir. of sample dow often QC required/Onboard SW capability to review QC Onboard real-time QC/Support multiple QC lot Nos. per analyte QC results transferred automatically to LIS	<20 sec shortest interval: 8 hr; longest: 24 hr/yes yes/yes yes	<20 sec shortest interval: 8 hr; longest: 24 hr/yes yes/yes yes
Data mgmt. capability/Instrument vendor supplies LIS interface	yes (addt'l cost, SW mftr: Abbott)	yes (addt'l cost, SW mftr: Abbott)
Interfaces up and running in active user sites with  Bidirectional interface capability  Test results transmitted to LIS as soon as chem. time complete  LIS interface operates simultaneously with running assays  Uses LOINC to transmit orders & results  How labs get LOINC codes for reagent kits	Cerner, Mysis, Fletcher Flora, Data Innovations, Soft, CPSI, Meditech, Siemens, Triple G, CIS, others yes (broadcast download & host query) yes yes package insert	Cerner, Mysis, Fletcher Flora, Data Innovations, Soft, CPSI, Meditech, Siemens, Triple G, CIS, others yes (broadcast download & host query) yes yes ———————————————————————————————
nterface avail. (or will be) to automated specimen handling system	yes	no
Modem servicing available/Can diagnose own malfunctions/ Determine malfunctioning component On-site time of svc. engineer/Onboard error codes for troubleshooting Mean time between failures/To repair failures Average time to complete maintenance by lab personnel Onboard maintenance records/Maint. training demo module Fraining provided with purchase/Advanced oper. training avail. Annual service contract cost (24 h/7 d)	yes/yes/yes  <24 hr/yes >3 months/varies daily: <15 min; weekly: <35 min; monthly: 15 min yes (includes audit trail of who replaced parts)/yes 5 days on site, 5 days at vendor offices/yes flexible options available	yes/yes/yes  <24 hr/yes >2 months/varies daily: 15 min; weekly: <45 min; monthly: 15 min yes/yes 5 days on site, 5 days at vendor offices/yes flexible options available
Distinguishing features (provided by vendor)	unique 3-dimensional robotic sample handler provides exceptional sample management and ensures stat TAT remains constant regardless of routine workload; large reagent and sample capacity; liquid ready-to-use reagents; maximizes ease of use with patented ICT chip; easy-to-use, intuitive software with state-of-the-art online operation manuals and troubleshooting	integration of CC and IA without compromising stat TAT, results, or throughput because of the unique design of the robotic sample handler and patented SmartWash technology, which minimizes carryover to <0.1 ppm; large reagent capacity of 93 assays, with sample load up to 365; efficiency provided via multiple patented technologies

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Part 2 of 16  See related comments, page 41	Abbott Diagnostics Chris Barton christina.barton@abbott.com 1921 Hurd Drive, M.S. 8-24 Irving, TX 75038 800-323-9100 www.abbottdiagnostics.com	Abbott Diagnostics Chris Barton christina.barton@abbott.com 1921 Hurd Drive, M.S. 8-24 Irving, TX 75038 800-323-9100 www.abbottdiagnostics.com
Name of instrument/First year sold in U.S. List price/Total No. sold in 2006 No. units in clinical use in U.S./Outside U.S. Country where designed/Manufactured/Where reagents mftd. Operational type/Reagent type Sample handling system/Model type Dimensions in inches (H x W x D)/Instrument footprint	Abbott Architect c16000/2007 planned \$325,000/— 0/25 U.S., Japan/U.S., Japan/U.S. continuous random access/open reagent system 3-dimensional robotic sample handler and carousel/floor-standing 48 x 79 x 49/26 sq ft	Abbott Architect ci16200/2007 planned \$475,000/— 0/20 U.S., Japan/U.S., Japan/U.S. continuous random access/open reagent system 3-dimensional robotic sample handler and carousel/floor-standing 48 x 127 x 49/42 sq. ft
No. of tests for which analyzer has FDA-cleared applications Tests clinically released in last 12 months	49 general chemistries and specific proteins	73 general chemistries and specific proteins, ferritin, AUSAB, HBsAg, HBsAg confirmatory
Tests cleared but not clinically released Tests not available in U.S. but submitted for 510(k) clearance Tests not available in U.S. but available in other countries	— lithium D-dimer, fructosamine, HBDH, kappa & lambda light chains, digitoxin, CK-MB, bile acids, cholinest-dibuc, A1 AGP, A1 anti-tryp, ASO, B2 microglob, ceruloplasmin, ferritin, IgE, LP(a), myoglob, p-amylase	Lithium  D-dimer, fructosamine, HBDH, kappa & lambda light chains, digitoxin, CK-MB, bile acids, cholinest-dibuc, A1 AGP, A1 anti-tryp, ASO, B2 microglob, ceruloplasmin, ferritin, IgE, LP(a), myoglob, p-amylase, AFP, CA 19-9XR, anti-Tg, anti-TPO, B12, folate, HAVAB-G, HAVAB-M, CORE, CORE-M, anti-HBe, HBeAg, anti-HCV, HIV Ag/Ab combo
Research-use-only assays	_	—
Tests in development	copper, enzymatic creatinine, phenytoin, phenobarb, carbamazapine, theophylline, HbA1c, amikacin, digoxin, gent, quinidine, tobra, valp acid, vanco, acetaminophen, amp/meth, barbs (S,U), benzo (S,U) cannab, cocaine, ecstasy, ethanol, methadone, opiates, PCP, propoxyphene, salicylate, tricyclics	copper, enzymatic creatinine, phenytoin, phenobarb, carbamazapine, theophylline, HbA1c, Amikacin, Digoxin, Gent, Quinidine, Tobra, Valp Acid, Vanco, acetaminophen, amp/meth, barbs (S,U), Benzo (S,U) Cannab, cocaine, ecstasy, ethanol, methadone, opiates, PCP, propoxyphene, salicylate, tricyclics
User-defined methods implemented for what analytes	yes, varies	yes, varies
No. of direct ion selective electrode channels No. of different measured assays onboard simultaneously No. of different assays programmed, calibrated at once No. of user-definable (open) channels/No. active simultaneously No. of different analytes for which system accommodates reag. containers onboard at once/Tests per container set Shortest/median onboard reag. stability/Refrigerated onboard Multiple reag. configurations supported Reag. container placed directly on system for use Instrument has same capabilities when 3rd-party reag. used Walkaway capacity in minutes/Specimens/Tests-assays System is liquid or dry Uses disposable cuvettes/Max. No. stored Uses washable cuvettes/Replacement frequency Minimum sample volume aspirated precisely at one time Supplied with UPS (backup power)/Requires floor drain Requires dedicated water system/Water consumption per hour Noise generated in decibels Dedicated pediatric sample cup/Dead volume Primary tube sampling/Pierces caps on primary tubes Sample bar-code reading capability/Autodiscrimination  Reagent bar-code reading capability Bar code placement per CLSI standard Auto2A  Onboard test auto inventory (determines volume in container) Measures no. tests remaining/Short sample detection/Clot detection Automatic detection of adequate reag. for aspir. & analysis Hemolysis/Turbidity detection-quantitation Dilution of patient samples onboard/Automatic rerun capability Sample volume can be reduced/increased to rerun out-of-linear-	photometry, potentiometry (ISE), turbidimetric/—  3 68 220 220/220 65/50-1,700  7 days/28 days/yes (2-8°C) yes yes yes yes varies/215/69,000+ liquid no/330 yes/minimum 1-yr guarantee 2 µL yes/yes yes/54 L normal operation: ≤48 dB; peak: 70 dB for max 10 sec yes/50 µL yes/no yes, on sample transport, shortly before sample is aspirated (2 of 5 interl., Codabar, codes 39 & 128)/yes yes, 2-D bar codes yes  yes yes/yes/yes yes/yes yes/yes yes/yes yes/yes yes/yes yes/yes yes/yes yes/yes yes/yes	photometry, potentiometry (ISE), turbidmetric/chemilluminescence with flexible protocols (ChemiFlex)  3  93  320  220/220  93/50-1,700 chemistry; 100-500 immunoassay  7 days/28 days/yes (2-8°C) yes yes yes yes yes varies/365/81,000-93,000 liquid yes/1,200 (IA) yes/minimum 1-yr guarantee 2 µL yes/yes yes/yes yes/59 L normal operation: ≤48 dB peak; 70 dB for max 10 sec yes/50 µL yes/no yes, on sample transport, shortly before sample is aspirated (2 of 5 interl, codabar, codes 39 & 128)/yes yes, 2-D bar codes yes  yes yes/yes/yes yes yes/yes/yes yes/yes yes/yes(for chemistry)
range high/low results Autocalibration or autocalibration alert Calibrants stored onboard/Multipoint calibration supported Typical calib. frequency for ISE/Metabolites/Ther. drugs/Drugs of abuse Automatic shutdown/Startup programmable	in development yes/yes 8 hr/30 days/14 days/7–13 days no/no	yes/yes (for chemistry) in development yes/yes 8 hr/30 days/14 days/ 7–13 days no/no
Stat time to completion of all analytes, throughput per hr. for:     Sodium, potassium, chloride, TCO2     Sodium, potassium, chloride, TCO2, glucose, urea, creatinine     Album., bili. direct & total, AST, ALT, ALP Typical time delay from ordering stat test to aspir. of sample How often QC required/Onboard SW capability to review QC Onboard real-time QC/Support multiple QC lot Nos. per analyte QC results transferred automatically to LIS	2.5 min, 200 samples 9.6 min, 200 samples 9.6 min, 300 samples <20 sec shortest interval: 8 hr; longest: 24 hr/yes yes/yes yes	2.5 min, 200 samples 9.6 min, 200 samples 9.6 min, 300 samples <20 sec shortest interval: 8 hr; longest: 24 hr/yes yes/yes yes
Data mgmt. capability/Instrument vendor supplies LIS interface Interfaces up and running in active user sites with  Bidirectional interface capability Test results transmitted to LIS as soon as chem. time complete LIS interface operates simultaneously with running assays Uses LOINC to transmit orders & results How labs get LOINC codes for reagent kits	optional add-on (addt'l—price varies; SW mftr: Abbott) Cerner, Mysis, Fletcher Flora, Data Innovations, Soft, CPSI, Meditech, Siemens, Citation, CHCS, Antek, Orchard, others yes (broadcast download & host query) yes yes — package insert	optional add-on (addt'l price varies; SW mftr: Abbott) Cerner, Mysis, Fletcher Flora, Data Innovations, Soft, CPSI, Meditech, Siemens, Citation, CHCS, Antek, Orchard, others yes (broadcast download & host query) yes yes — package insert
Interface avail. (or will be) to automated specimen handling system	yes	yes
Modem servicing available/Can diagnose own malfunctions/ Determine malfunctioning component On-site time of svc. engineer/Onboard error codes for troubleshooting Mean time between failures/To repair failures Average time to complete maintenance by lab personnel Onboard maintenance records/Maint. training demo module Training provided with purchase/Advanced oper. training avail. Annual service contract cost (24 h/7 d)	yes/yes/yes  <24 hr/yes —/— daily: 15 min; weekly: <35 min; monthly: 15 min yes/yes 5 days on site, 5 days at vendor office/yes flexible options available	yes/yes  <24 hr/yes  —/—  daily: 15 min; weekly: <45 min; monthly: 15 min yes/yes 5 days on site, 5 days at vendor offices/yes flexible options available
Distinguishing features (provided by vendor)	<0.1 ppm carryover claim (SmartWash); workstation consolidation; true integration with immunoassay module; Integrated Chip Technology (ICT); FlexRate (extend linearities for enzymatic assays); in-line pressure monitoring that detects clots, bubbles, foam, and insufficient sample volume; reliability; low-sample volume requirements (2–35 µL); automatic repeat/dilution/reflex protocols; universal sample racks	high-speed integration of CC and IA without compromising stat TAT, results, or throughput because of the unique design of the robotic sample handler and patented SmartWash technology, which minimizes carryover to <0.1 ppm; large reagent capacity of 93 assays, with sample load up to 365; ChemiFlex and FlexRate technologies deliver assay extended linearities and enhance sensitivities

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ee related comments, page 41	800-323-9100 www.abbottdiagnostics.com	Palm City, FL 34991 772-283-6540 www.awaretech.com
ame of instrument/First year sold in U.S. st price/Total No. sold in 2006 b. units in clinical use in U.S./Outside U.S. buntry where designed/Manufactured/Where reagents mftd. berational type/Reagent type ample handling system/Model type mensions in inches (H x W x D)/Instrument footprint	Abbott Aeroset/1998 \$345,000/8 232/683 Japan/Japan/U.S. continuous random access/open reagent system rack, carousel/floor standing 42.7 x 74.4 x 44.1/22.7 sq ft	ChemWell/1999 \$25,000/13 15/1,000 U.S./U.S./open system continuous random access/open reagent system rack of 96 samples/benchtop 19 x 36 x 22 in/7 sq ft
o. of tests for which analyzer has FDA-cleared applications	100	22
ests clinically released in last 12 months	salicylate, acetaminophen, PCP (semi-quant), propoxyphene (semi-quant), tobramycin	none
ests cleared but not clinically released ests not available in U.S. but submitted for 510(k) clearance	none	none
ests not available in U.S. but submitted for 5 fo(k) clearance	lithium	18 EIA kits manuf. by BioCheck have been submitted
	copper, D-dimer, fructosamine, HBDH, kappa & lambda light chains, digitoxin, CK-MB, bile acids, cholinesterase-dibucaine	open system
esearch-use-only assays		open system
ests in development	tricyclics, barbs-serum, benzo-serum, enzymatic creatinine	none
ser-defined methods implemented for what analytes		all colorimetric biochemistry & EIA that read between 340–700 nm
lethods supported/immunoassay methods	photometry, potentiometry turbidimetric/—	photometry/microwell assays
lo. of direct ion selective electrode channels lo. of different measured assays onboard simultaneously lo. of different assays programmed, calibrated at once lo. of user-definable (open) channels/No. active simultaneously lo. of different analytes for which system accommodates reag. containers onboard at once/Tests per container set	3 59 100 100/59 59/50–1,700	0 27 unlimited unlimited/27 27/reagent dependent
hortest/median onboard reag. stability/Refrigerated onboard lultiple reag. configurations supported	7 days/28 days/yes yes	reagent dependent/yes (15°C below ambient) optional yes
eag. container placed directly on system for use istrument has same capabilities when 3rd-party reag. used	yes yes	reagent dependent yes
lalkaway capacity in minutes/Specimens/Tests-assays system is liquid or dry	60/231/50,000+	not limited/96/not limited liquid
ses disposable cuvettes/Max. No. stored ses washable cuvettes/Replacement frequency	liquid no/na ves/minimum 1 vr quarantee	yes (optional)/96 yes (optional)/weekly
inimum sample volume aspirated precisely at one time	yes/minimum 1-yr guarantee 2 µL	2 μL
upplied with UPS (backup power)/Requires floor drain equires dedicated water system/Water consumption per hour	no/no yes/45 L	no/no no/<1 L
oise generated in decibels edicated pediatric sample cup/Dead volume	 yes/50 μL	60 no
rimary tube sampling/Pierces caps on primary tubes ample bar-code reading capability/Autodiscrimination	yes/no yes, on sample transport, shortly before sample is aspirated (2 of 5 interl., Codabar, codes 39 & 128)/yes	no/no yes, by handheld scanner as tubes are loaded onto instrument (2 or interl., UPC, Codabar, codes 39 & 128)/autodiscrimination depends handheld scanner models
Reagent bar-code reading capability Bar code placement per CLSI standard Auto2A	yes yes	no no
nboard test auto inventory (determines volume in container) leasures no. tests remaining/Short sample detection/Clot detection	yes yes/yes/yes	yes yes/yes/no
automatic detection of adequate reag. for aspir. & analysis lemolysis/Turbidity detection-quantitation	yes	yes no/no
	yes/yes	
ilution of patient samples onboard/Automatic rerun capability ample volume can be reduced/Increased to rerun out-of-linear- range high/low results	yes/yes yes/yes	yes/yes yes/no
utocalibration or autocalibration alert alibrants stored onboard/Multipoint calibration supported	yes yes/yes	yes yes/yes
ypical calib. frequency for ISE/Metabolites/Ther. drugs/Drugs of abuse utomatic shutdown/Startup programmable	8 hr/30 days/14 days/7-14 days yes/yes	user defined for all yes/yes
tat time to completion of all analytes, throughput per hr. for:		
<ul> <li>Sodium, potassium, chloride, TC02</li> <li>Sodium, potassium, chloride, TC02, glucose, urea, creatinine</li> <li>Album., bili. direct &amp; total, AST, ALT, ALP</li> </ul>	10 min, 200+ specimens 10 min, 200+ specimens 10 min, 200+ specimens	na na 5.5 min, 28 specimens
ypical time delay from ordering stat test to aspir. of sample	<15 sec	15 sec
ow often QC required/Onboard SW capability to review QC nboard real-time QC/Support multiple QC lot Nos. per analyte C results transferred automatically to LIS	shortest interval: 8 hr (ISE); longest: 24 hr/yes yes/yes yes	reagent dependent/yes yes/yes yes
ata mgmt. capability/Instrument vendor supplies LIS interface	no/yes (addt'l cost)	onboard/yes (included in price)
nterfaces up and running in active user sites with idirectional interface capability	package insert yes (broadcast download & host query)	not known yes (broadcast download)
est results transmitted to LIS as soon as chem. time complete IS interface operates simultaneously with running assays	yes yes	yes yes
ses LOINC to transmit orders & results ow labs get LOINC codes for reagent kits	no package insert	no supplied by reagent manufacturer
sterface avail. (or will be) to automated specimen handling system	in development	no
odem servicing available/Can diagnose own malfunctions/	no/no/no	yes/yes/sometimes
Determine malfunctioning component n-site time of svc. engineer/Onboard error codes for troubleshooting	<24 hr/yes	48 hr/yes
lean time between failures/To repair failures verage time to complete maintenance by lab personnel	>2 months/varies daily: 5 min; weekly: 10 min; monthly: 30 min	depends on user and varies/depends on problem and varies daily: <5 min; weekly: about 15 min; monthly: about 30 min or less
nboard maintenance records/Maint. training demo module raining provided with purchase/Advanced oper. training avail. nnual service contract cost (24 h/7 d)	no/no 5 days on site, 5 days at vendor offices/no flexible options available	no/no 2 days on site, 3 days at vendor offices/yes \$4,000
istinguishing features (provided by vendor)	workstation consolidation; high throughput, large capacity, reliable, flexible system; extended assay linearity; open channel test capability; integrated chip technology for ISE (minimum 45,000 tests per ICT	price; one instrument for EIA & biochemistry; completely open and programmable; special discounts for biochemistry only; calculates indices; very flexible formatting of reports

### Chemistry analyzers (for mid/high volume laboratories)

Part 4 of 16



Beckman Coulter Inc. 200 South Kraemer Blvd. P.O. Box 8000 Brea. CA 92822-8000



Beckman Coulter Inc. Dan Siegenthaler dmsiegenthaler@beckman.com 200 South Kraemer Blvd., P.O. Box 8000 Brea. CA 92822-8000 800-526-3821 www.beckmancoulter.com

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Name of instrument/First year sold in U.S. List price/Total No. sold in 2006 No. units in clinical use in U.S./Outside U.S. Country where designed/Manufactured/Where reagents mftd. Operational type/Reagent type Sample handling system/Model type Dimensions in inches (H x W x D)/Instrument footprint No. of tests for which analyzer has FDA-cleared applications

Tests not available in U.S. but submitted for 510(k) clearance

Tests not available in U.S. but available in other countries

\$220,600/not available approximately 500/>600 U.S./U.S./U.S. & Ireland

none

5 (indirect)

33

59

yes

102/33

Synchron CX9 Pro/2001

continuous random access/open reagent system sectors, centrifugable/floor standing 69 x 74 x 30 in/15.4 sq ft

800-526-3821 www.beckmancoulter.com

UniCel DxC 600/2004 \$261,000/not available >500/>100 U.S./U.S./U.S. & Ireland continuous random access/open reagent system racks, centrifugable/floor standing 62 x 62 x 41 in/17.7 sq ft

>100 >100 none none none none

none none none

none

Research-use-only assays Tests in development none User-defined methods implemented for what analytes

sirolimus, tacrolimus, tricyclics, semiquantitative drugs of abuse UIBC, cyclosporine, homocysteine

photometry, potentiometry, turbidimetric/bidentate turbidimetric, direct

turbidimetric, particle enhanced turbidimetric, enzyme immunoassay

sirolimus, tacrolimus, tricyclics, semi-quantitative drugs of abuse UIBC, cyclosporine, homocysteine

Methods supported/immunoassay methods

Tests clinically released in last 12 months

Tests cleared but not clinically released

No. of direct ion selective electrode channels No. of different measured assays onboard simultaneously No. of different assays programmed, calibrated at once No. of user-definable (open) channels/No. active simultaneously No. of different analytes for which system accommodates reag. containers onboard at once/Tests per container set Shortest/median onboard reag. stability/Refrigerated onboard Multiple reag. configurations supported Reag. container placed directly on system for use Instrument has same capabilities when 3rd-party reag. used Walkaway capacity in minutes/Specimens/Tests-assays System is liquid or dry Uses disposable cuvettes/Max. No. stored Uses washable cuvettes/Replacement frequency

Minimum sample volume aspirated precisely at one time Supplied with UPS (backup power)/Requires floor drain Requires dedicated water system/Water consumption per hour Noise generated in decibels Dedicated pediatric sample cup/Dead volume Primary tube sampling/Pierces caps on primary tubes Sample bar-code reading capability/Autodiscrimination Reagent bar-code reading capability Bar code placement per CLSI standard Auto2A

Onboard test auto inventory (determines volume in container) Measures no. tests remaining/Short sample detection/Clot detection Automatic detection of adequate reag. for aspir. & analysis Hemolysis/Turbidity detection-quantitation

Dilution of patient samples onboard/Automatic rerun capability

Sample volume can be reduced/Increased to rerun out-of-linearrange high/low results Autocalibration or autocalibration alert Calibrants stored onboard/Multipoint calibration supported Typical calib. frequency for ISE/Metabolites/Ther. drugs/Drugs of abuse Automatic shutdown/Startup programmable

33/25-2,500 168 hr/30 days/yes (2-8°C) 100/63/2,079 liquid no/na yes/permanent-2-yr warranty (80 stored on instrument)

yes/yes yes/7 L 70 yes/40 µL yes/no

yes, on sample transport, shortly before sample is aspirated (2 of 5 interl., Codabar, codes 39 & 128)/yes yes yes

yes yes/yes/yes yes yes/yes ves/ves yes/yes

no/yes 24 hr/up to 90 days/up to 60 days/14 days none required

photometry, potentiometry, near-infrared bidentate turbidimetric/ particle enhanced turbidimetric, enzyme immunoassay, near infrared particle immunoassav

65 100 100/65 65/about 3,500 modular; about 600 cartridge

168 hr/30 days/yes (2-8°C) yes yes 83/132/5,280 liquid yes/2-yr warranty, semi-permanent optional/no yes/16 L

yes/40 µL yes, on sample transport, shortly before sample is aspirated (2 of 5 interl., Codabar, codes 39 & 128)/yes

yes yes/yes/yes yes/yes ves/ves yes/yes

yes

yes

no/yes 1 day/up to 90 days/up to 60 days/14 days none required

Stat time to completion of all analytes, throughput per hr. for: Sodium, potassium, chloride, TC02

• Sodium, potassium, chloride, TCO2, glucose, urea, creatinine · Album., bili. direct & total, AST, ALT, ALP

Typical time delay from ordering stat test to aspir. of sample How often QC required/Onboard SW capability to review QC Onboard real-time QC/Support multiple QC lot Nos. per analyte QC results transferred automatically to LIS

Data mgmt. capability/Instrument vendor supplies LIS interface

Test results transmitted to LIS as soon as chem. time complete

LIS interface operates simultaneously with running assays

Interfaces up and running in active user sites with

Bidirectional interface capability

Uses LOINC to transmit orders & results

How labs get LOINC codes for reagent kits

yes/yes

45 sec

24 hr/yes

onboard & optional add-on (SW mftr: Beckman Coulter)/yes (addt'l Cerner, Misys, Meditech, Citation, MedLab, CHC, Siemens, McKesson, Labquest, CCA, VA-Mumps, all LISs yes (broadcast download & host query)

yes yes no customer request

52 sec, 75 specimens

52 sec, 75 specimens

10 min, 32 specimens

13:07 from standby, 57 specimens 16 sec 24 hr/yes yes/yes

6:15 from standby, 96 specimens

6:15 from standby, 96 specimens

onboard & optional add-on (SW mftr: Beckman Coulter)/yes (addt'l

Cerner, Misys, Meditech, Citation, MedLab, CHC, Siemens, McKesson, Labquest, CCA, VA-Mumps yes (broadcast download & host query)

yes yes yes customer request

yes/yes/yes

Interface avail. (or will be) to automated specimen handling system yes (Power Processor) yes (Beckman Coulter automation)

Modem servicing available/Can diagnose own malfunctions/ Determine malfunctioning component On-site time of svc. engineer/Onboard error codes for troubleshooting Mean time between failures/To repair failures Average time to complete maintenance by lab personnel Onboard maintenance records/Maint. training demo module Training provided with purchase/Advanced oper. training avail. Annual service contract cost (24 h/7 d)

metro: same day, rural: same or next day/yes daily: 5 min; weekly: 15 min; monthly: 25 min no/no 5 days at vendor offices/yes

metro: same day, rural: same or next day/yes daily: none; weekly: 7 min (tech time); monthly: 11 min (tech time) yes (includes audit trail of who replaced parts)/yes

5 days at vendor offices/yes

Distinguishing features (provided by vendor)

serum indices; centrifugable sectors; clot detection; design optimized for automation; continuous random access for samples, controls, reagents, and results; no-maintenance glucose oxygen sensor; no-wait autoloader; polychromatic correction; thermal ring and semi-permanent glass cuvettes; pulsed xenon lamp; advanced workflow and results mgmt.; liquid, ready-to-use reagents, calibrators, controls; DL2000 Workflow and

closed-tube sampling; serum indices/polychromatic correction; clot detection and correction; centrifugable racks, no-wait autoloader; calibration data provided on disk; Peltier ring with semi-permanent glass cuvettes; pulsed Xenon lamp; intuitive operator software; DL2000: stat notification, review by exception, reflex testing, add-on test

### Chemistry analyzers (for mid/high volume laboratories)

Part 5 of 16

Tests in development



Beckman Coulter Inc. Katie Blount kjblount@beckman.com 200 South Kraemer Blvd. P.O. Box 8000 Brea, CA 92822-8000

800-526-3821 www.beckmancoulter.com

racks, closed-tube/floor-standing

continuous random access/open reagent system



Beckman Coulter Inc. 200 South Kraemer Blvd.

See related comments, page 41

Name of instrument/First year sold in U.S. List price/Total No. sold in 2006 No. units in clinical use in U.S./Outside U.S. Country where designed/Manufactured/Where reagents mftd. Operational type/Reagent type Sample handling system/Model type Dimensions in inches (H x W x D)/Instrument footprint

No. of tests for which analyzer has FDA-cleared applications Tests clinically released in last 12 months

Tests cleared but not clinically released Tests not available in U.S. but submitted for 510(k) clearance Tests not available in U.S. but available in other countries Research-use-only assays

User-defined methods implemented for what analytes

No. of different measured assays onboard simultaneously

No. of different assays programmed, calibrated at once
No. of user-definable (open) channels/No. active simultaneously
No. of different analytes for which system accommodates

reag. containers onboard at once/Tests per container set Shortest/median onboard reag. stability/Refrigerated onboard

Instrument has same capabilities when 3rd-party reag. used Walkaway capacity in minutes/Specimens/Tests-assays

Minimum sample volume aspirated precisely at one time Supplied with UPS (backup power)/Requires floor drain

Methods supported/immunoassay methods

No. of direct ion selective electrode channels

Multiple reag. configurations supported

Uses disposable cuvettes/Max. No. stored

System is liquid or dry

Reag. container placed directly on system for use

Uses washable cuvettes/Replacement frequency

>150 DHEA-S, TPO Ab, iPTH

**—**/0

6/2

IL-6, TPO Ab, EPO, iPTH EPO, ANA Screen, ds DNA Ab,  $\beta$ -2-glycoprotein 1 Ab, CMV IgG, CMV

Unicel DxC 600i/2006

U.S./U.S./U.S., Ireland

62 x 126.5 x 48/42.16

IgM, rubella IgM, Inhibin A, PIGF (pre-eclampsia), SVEGFRI (pre-eclampsia) BPH-A, [-2]proPSA, soluble transferrin receptor UIBC, cyclosporine, homocysteine

photometry, potentiometry (ISE), turbidimetric, enzyme immunoassav/chemiluminescence

89 >150 100/65

89/about 300 cartridge (chem), 50 per pack (immuno)

168 hr/28 days/yes (2-10°C) yes yes 180/96/5,280 liquid yes/294 (immuno) yes/2-yr warranty (chem) optional/yes

Requires dedicated water system/Water consumption per hour yes/16 L Noise generated in decibels Dedicated pediatric sample cup/Dead volume Primary tube sampling/Pierces caps on primary tubes yes/yes Sample bar-code reading capability/Autodiscrimination yes, on sample transport, shortly before sample is aspirated (2 of 5 interl, Codabar, codes 39 & 128)/yes

Reagent bar-code reading capability Bar code placement per CLSI standard Auto2A

Onboard test auto inventory (determines volume in container) Measures no. tests remaining/Short sample detection/Clot detection Automatic detection of adequate reag. for aspir. & analysis Hemolysis/Turbidity detection-quantitation Dilution of patient samples onboard/Automatic rerun capability Sample volume can be reduced/Increased to rerun out-of-linearrange high/low results

Autocalibration or autocalibration alert Calibrants stored onboard/Multipoint calibration supported
Typical calib. frequency for ISE/Metabolites/Ther. drugs/Drugs of abuse Automatic shutdown/Startup programmable

Stat time to completion of all analytes, throughput per hr. for:

Typical time delay from ordering stat test to aspir. of sample

Onboard real-time QC/Support multiple QC lot Nos. per analyte

How often QC required/Onboard SW capability to review QC

• Sodium, potassium, chloride, TCO2, glucose, urea, creatinine

• Sodium, potassium, chloride, TC02

· Album., bili. direct & total, AST, ALT, ALP

QC results transferred automatically to LIS

Distinguishing features (provided by vendor)

yes/yes/yes yes yes/ves yes/yes ves/no

yes

yes

yes

no/yes 1 day/90 days/up to 60 days/14 days none required

8:15 from standby, 96 specimens 8:15 from standby, 96 specimens 15:07 from standby, 57 specimens

Labquest, CCA, VA-Mumps

yes (broadcast download & host query)

24 hr/ yes/yes

yes

yes

yes

Data mgmt. capability/Instrument vendor supplies LIS interface Interfaces up and running in active user sites with

Bidirectional interface capability Test results transmitted to LIS as soon as chem. time complete LIS interface operates simultaneously with running assays Uses LOINC to transmit orders & results How labs get LOINC codes for reagent kits

Interface avail. (or will be) to automated specimen handling system

Modem servicing available/Can diagnose own malfunctions/ **Determine malfunctioning component** On-site time of syc. engineer/Onboard error codes for troubleshooting Mean time between failures/To repair failures Average time to complete maintenance by lab personnel Onboard maintenance records/Maint. training demo module Training provided with purchase/Advanced oper. training avail. Annual service contract cost (24 h/7 d)

customer request

daily: <15 min, weekly: 36 min; monthly: 11 min yes (includes audit trail of who replaced parts)/no 10 days at vendor offices/yes

metro: same day; rural: same day or next

onboard & optional add-on (sw mftr: Beckman Coulter)

Cerner, Misys, Meditech, Citation, MedLab, CHC, Siemens, McKesson,

closed-tube aliquot and closed-tube sampling reduce manual processes and improve safety; parallel processing of chemistry and immunoassay helps eliminate bottle necks; one of the broadest menus available on a single workstation; consolidation of chemistry and immunoassay without compromise

P.O. Box 8000 Brea, CA 92822-8000 800-526-3821 www.beckmancoulter.com

Synchron LX20/1997 \$278,000/not available >800/>300 U.S./U.S./U.S. & Ireland

continuous random access/open reagent system racks, centrifugable/floor standing LX20 60 x 70 x 41/19.9 sq ft; LX4201 60 x 140 x 41/39.8 sq ft

>100 na none none none none

sirolimus, tacrolimus, tricyclics, semiquantitative drugs of abuse homocysteine

UIBC, cyclosporine, homocysteine

photometry, potentiometry, near infrared/bidentate turbidimetric, direct turbidimetric, particle enhanced turbidimetric, enzyme immunoassay 5 (indirect)

100 100/41 41/10,650

168 hr/30 days/yes (2-8°C) yes 83/132/5,280 liquid

no/na yes/semi-permanent—2-yr warranty (250 stored on instrument) yes/no yes/16 L

yes/40 µL (samples directly from pediatric bullet)

yes, on sample transport, shortly before sample is aspirated (2 of 5

interl., Codabar, codes 39 & 128)/yes yes yes

yes yes/yes/yes yes yes/yes yes/yes yes/yes

24 hr/up to 90 days/up to 60 days/14 days none required

38 sec, 90 specimens 38 sec, 90 specimens 8 min, 90 specimens

16 sec 24 hr/yes yes/yes

customer request

onboard & optional add-on (Beckman Coulter DL2000)/yes (addt'l cost) Cerner, Misys, Meditech, Citation, MedLab, CHC, Siemens, McKesson, Labquest, CCA, VA-Mumps, all LISs

yes (broadcast download & host query) yes yes

yes (Power Processor, total lab automation)

metro: same day, rural: same or next day/yes daily: none; weekly: 5 min; monthly: 25 min

no/no 5 days at vendor offices/yes

serum indices; centrifugable racks; clot detection; no-wait autoloader/linear racks; multiple wavelength blanking; smart modules, fiber optics; advanced workflow and data management; thermal ring

and semi-permanent glass cuvettes; pulsed Xenon lamp; electronic stat notification; review by exception; reflex testing; add-on test, DL2000 Workflow and Results Manager

### Chemistry analyzers (for mid/high volume laboratories)

Pa	art	6	of	1

Beckman Coulter Inc. 200 South Kraemer Blvd. P.O. Box 8000 Brea, CA 92822-8000 800-526-3821



Beckman Coulter Inc. Kathleen Blount kjblount@beckman.com 200 South Kraemer Blvd. P.O. Box 8000 Brea. CA 92822 800-526-3821 www.beckmancoulter.com

See related comments, page 41

Name of instrument/First year sold in U.S. List price/Total No. sold in 2006 No. units in clinical use in U.S./Outside U.S. Country where designed/Manufactured/Where reagents mftd. Operational type/Reagent type Sample handling system/Model type Dimensions in inches (H x W x D)/Instrument footprint

\$343,000/->800/>300 U.S./U.S./U.S. & Ireland continuous random access/open reagent system racks, centrifugable/floor standing 60 x 70 x 41/19.9 sq ft

UIBC, cyclosporine, homocysteine

near infrared particle immunoassay

www.beckmancoulter.com

Synchron LX20 Pro/2001

Synchron LXi725/2002 –/not available >400/>250 U.S./U.S./U.S.

>135

continuous random access/open reagent system racks, centrifugable/floor standing 60 x 134.5 x 48/44.8 sq ft

No. of tests for which analyzer has FDA-cleared applications >100 Tests clinically released in last 12 months na none

Tests cleared but not clinically released Tests not available in U.S. but submitted for 510(k) clearance Tests not available in U.S. but available in other countries Research-use-only assays Tests in development User-defined methods implemented for what analytes

na none none none none none none none sirolimus, tacrolimus, tricyclics, semiquantitative drugs of abuse

intact PTH, EPO, IL-6, dsDNA, TNF- $\alpha$ , soluble transferrin receptor, β-2-gylcoprotein 1 Ab UIBC, homocysteine, cyclosporine

Methods supported/immunoassay methods

No. of direct ion selective electrode channels No. of different measured assays onboard simultaneously No. of different assays programmed, calibrated at once No. of user-definable (open) channels/No. active simultaneously No. of different analytes for which system accommodates reag. containers onboard at once/Tests per container set Shortest/median onboard reag. stability/Refrigerated onboard Multiple reag. configurations supported Reag. container placed directly on system for use Instrument has same capabilities when 3rd-party reag. used Walkaway capacity in minutes/Specimens/Tests-assays System is liquid or dry Uses disposable cuvettes/Max. No. stored Uses washable cuvettes/Replacement frequency

Minimum sample volume aspirated precisely at one time Supplied with UPS (backup power)/Requires floor drain Requires dedicated water system/Water consumption per hour Noise generated in decibels Dedicated pediatric sample cup/Dead volume Primary tube sampling/Pierces caps on primary tubes Sample bar-code reading capability/Autodiscrimination Reagent bar-code reading capability Bar code placement per CLSI standard Auto2A

Onboard test auto inventory (determines volume in container) Measures no. tests remaining/Short sample detection/Clot detection Automatic detection of adequate reag. for aspir. & analysis Hemolysis/Turbidity detection-quantitation Dilution of patient samples onboard/Automatic rerun capability

Sample volume can be reduced/Increased to rerun out-of-linear-

range high/low results Autocalibration or autocalibration alert Calibrants stored onboard/Multipoint calibration supported Typical calib. frequency for ISE/Metabolites/Ther. drugs/Drugs of abuse Automatic shutdown/Startup programmable

yes yes/yes/yes yes yes/yes

yes/yes no/yes none required

38 sec, 90 specimens

38 sec, 90 specimens

8 min, 90 specimens

16 sec

24 hr/yes

yes/yes

5 (indirect) 100 100/41 41/10,650 168 hr/30 days/yes (2-8°C) yes yes

photometry, potentiometry, near infrared-bidentate turbidimetric, direct

turbidimetric, particle enhanced turbidimetric/enzyme immunoassay,

83/132/5,280 liquid no/na yes/semi-permanent—2-yr warranty (250 stored on instrument) yes/no yes/16 L 65 yes/40 µL

yes/yes yes, on sample transport, shortly before sample is aspirated (2 of 5 interl., Codabar, codes 39 & 128)/yes yes yes

ves/ves

1 day/up to 90 days/up to 60 days/14 days

photometry, potentiometry (ISE), near infrared-bidentate turbidimetric, direct turbidimetric, particle enhanced turbidimetric/enzyme immunoassay, chemiluminescence 5 (indirect)

65 124 100/100 65/11,850 168 hr/28 days/yes (2-10°C) yes 180/132/5,280

liquid yes/294 (immuno) yes/2-yr (chemistry) warranty, semi-permanent yes/yes yes/16 L na yes/yes yes, on sample transport, shortly before sample is aspirated (2 of 5

interl., Codabar, codes 39 & 128)/yes yes yes yes

yes (chemistry)/yes (chemistry) yes (chemistry)/yes (chemistry)

yes/yes/yes

yes (chemistry) 24 hr/up to 90 days/up to 60 days/14 days none required

Stat time to completion of all analytes, throughput per hr. for: Sodium, potassium, chloride, TC02 • Sodium, potassium, chloride, TCO2, glucose, urea, creatinine

· Album., bili. direct & total, AST, ALT, ALP Typical time delay from ordering stat test to aspir. of sample How often QC required/Onboard SW capability to review QC

Onboard real-time QC/Support multiple QC lot Nos. per analyte QC results transferred automatically to LIS Data mgmt. capability/Instrument vendor supplies LIS interface Interfaces up and running in active user sites with

Bidirectional interface capability Test results transmitted to LIS as soon as chem. time complete LIS interface operates simultaneously with running assays Uses LOINC to transmit orders & results How labs get LOINC codes for reagent kits

Interface avail. (or will be) to automated specimen handling system

Modem servicing available/Can diagnose own malfunctions/ Determine malfunctioning component On-site time of svc. engineer/Onboard error codes for troubleshooting Mean time between failures/To repair failures Average time to complete maintenance by lab personnel Onboard maintenance records/Maint. training demo module Training provided with purchase/Advanced oper. training avail. Annual service contract cost (24 h/7 d)

Distinguishing features (provided by vendor)

onboard & optional add-on (Beckman Coulter DL2000)/ yes (addt'l cost)

Cerner, Misys, Meditech, Citation, MedLab, CHC, Siemens, McKesson, Labquest, CCA, VA-Mumps, all LISs yes (broadcast download & host query) yes yes

no customer request

yes (Power Processor, total lab automation) yes/yes/yes

metro: same day, rural: same or next day/yes

daily: none; weekly: 5 min; monthly: 25 min no/no 5 days at vendor offices/yes

serum indices; centrifugable racks; clot detection; no-wait autoloader/linear racks; multiple wavelength blanking; smart modules, fiber optics; advanced workflow & data management; thermal ring and semipermanent glass cuvettes; pulsed Xenon lamp; electronic stat notification; review by exception; reflex testing; add-on test; closed-tube sampling, near infrared detection (for high-sensitivity CRP), DL2000 Workflow and Results Manager

onboard & optional add-on (Beckman Coulter)/

Cerner, Misvs

38 sec, 90 specimens

38 sec, 90 specimens

8 min, 90 specimens

36 sec

24 hr/ves

yes/yes

yes (broadcast download & host query) yes

yes yes customer request

yes/yes/yes

na

no

metro: same day, rural: same or next day/yes daily: 15 min; weekly: 33.5 min; monthly: 25 min no/no 10 days at vendor offices/yes

workstation consolidation without compromise through single point-of-sample entry for both chemistry and immunoassay testing; closed-tube sampling; one of fastest stats for chemistry samples; dual scheduling and parallel processing of chemistry and immunoassay

samples for optimum throughput; menu equivalence to Synchron and Access product lines

Chemistry ana	lyzers (for mid/high vol	ume laboratories)
Part 7 of 16	Beckman Coulter Inc. Dan Siegenthaler dmsiegenthaler@beckman.com 200 South Kraemer Blvd. P.O. Box 8000 Brea, CA 92822	Clinical Data slsmktg@clda.com 2 Thurber Blvd. Smithfield, RI 02917 800-345-2822
See related comments, page 41	800-526-3821 www.beckmancoulter.com	www.clda.com
Name of instrument/First year sold in U.S. List price/Total No. sold in 2006 No. units in clinical use in U.S./Outside U.S. Country where designed/Manufactured/Where reagents mftd. Operational type/Reagent type	UniCel DxC 800/2005 \$340,000/not available approximately 400/>200 U.S./U.S./U.S. & Ireland continuous random access/open reagent system	Envoy 500/2005 \$96,750/— 40/— Italy/Italy/U.S. random access/self-contained multi-use cartridges, packages, slides
Sample handling system/Model type Dimensions in inches (H x W x D)/Instrument footprint	racks, centrifugable/floor standing 62 x 70 x 41/19.9 sq ft	rotor/benchtop 24 x 22 x 39/—
No. of tests for which analyzer has FDA-cleared applications Tests clinically released in last 12 months Tests cleared but not clinically released Tests not available in U.S. but submitted for 510(k) clearance Tests not available in U.S. but available in other countries Research-use-only assays Tests in development User-defined methods implemented for what analytes	>100 na none none none none sirolimus, tacrolimus, tricyclics, semi-quantitative drugs of abuse UIBC, cyclosporine, homocysteine	28 — na na na na na hsCRP, HbA1c, microalbumin, TIBC
Methods supported/immunoassay methods	photometry, potentiometry (ISE), near-infrared bidentate turbidimetric, direct turbidimetric, particle enhanced turbidimetric/enzyme	photometry, potentiometry (ISE)/—
No. of direct ion selective electrode channels No. of different measured assays onboard simultaneously No. of different assays programmed, calibrated at once No. of user-definable (open) channels/No. active simultaneously No. of different analytes for which system accommodates reag. containers onboard at once/Tests per container set	immunoassay, near infrared particle immunoassay 5 70 100 100/70 70/approx. 3,500 (modular); 600 cartridge	4 40 40 40/40 40
Shortest/median onboard reag. stability/Refrigerated onboard Multiple reag. configurations supported Reag. container placed directly on system for use Instrument has same capabilities when 3rd-party reag. used Walkaway capacity in minutes/Specimens/Tests-assays System is liquid or dry Uses disposable cuvettes/Max. No. stored	168 hr/30 days/yes (2–8°C) yes yes no 83/132/5,280 liquid no	40 hr/10 days/yes (12-15°C) yes yes no 240/52/40 liquid no
Uses washable cuvettes/Replacement frequency Minimum sample volume aspirated precisely at one time Supplied with UPS (backup power)/Requires floor drain Requires dedicated water system/Water consumption per hour Noise generated in decibels Dedicated pediatric sample cup/Dead volume Primary tube sampling/Pierces caps on primary tubes Sample bar-code reading capability/Autodiscrimination	yes/2-yr warranty, semi-permanent 3 µL optional/no yes/16 L 60 yes/40 µL (samples directly from bullet) yes/yes yes, on sample transport, shortly before sample is aspirated (2 of 5	yes/never 1 µL yes/no no/— — yes/50 µL yes/no yes, as sample is being aspirated/—
Reagent bar-code reading capability Bar code placement per CLSI standard Auto2A	interl., Codabar, codes 39 & 128)/yes yes yes	yes —
Onboard test auto inventory (determines volume in container) Measures no. tests remaining/Short sample detection/Clot detection Automatic detection of adequate reag. for aspir. & analysis Hemolysis/Turbidity detection-quantitation	yes yes/yes/yes yes yes/yes	yes yes/yes/yes yes no/no
Dilution of patient samples onboard/Automatic rerun capability Sample volume can be reduced/Increased to rerun out-of-linear- range high/low results Autocalibration or autocalibration alert Calibrants stored onboard/Multipoint calibration supported Typical calib. frequency for ISE/Metabolites/Ther. drugs/Drugs of abuse Automatic shutdown/Startup programmable	yes/yes yes yes no/yes 1 day/up to 90 days/up to 60 days/14 days none required	yes/yes yes/yes no no/yes 4 hr/7 days/na/na yes/yes
Stat time to completion of all analytes, throughput per hr. for:	2:23 (from standby), 91 specimens 2:22 (from standby), 91 specimens 12:32 (from standby), 76 specimens	2 min 20 sec, 240 7 min 30 sec, 47 7 min, 28
Typical time delay from ordering stat test to aspir. of sample How often QC required/Onboard SW capability to review QC Onboard real-time QC/Support multiple QC lot Nos. per analyte QC results transferred automatically to LIS	16 sec 24 hr/yes yes/yes yes	daily/yes yes/yes yes
Data mgmt. capability/Instrument vendor supplies LIS interface	onboard & optional add-on (Beckman Coulter)/yes (addt'l cost)	no/yes (addt'l cost)
Interfaces up and running in active user sites with  Bidirectional interface capability Test results transmitted to LIS as soon as chem. time complete LIS interface operates simultaneously with running assays Uses LOINC to transmit orders & results How labs get LOINC codes for reagent kits	Cerner, Misys, Meditech, Citation, Medlab, CHC, Siemens, McKesson, Labquest, CCA, VA-Mumps yes (broadcast download & host query) yes yes yes customer request	Antek, Labdaq, Fletcher-Flora, Labpak  yes (broadcast download & host query) yes yes —
Interface avail. (or will be) to automated specimen handling system	yes, Beckman Coulter automation	_
Modem servicing available/Can diagnose own malfunctions/ Determine malfunctioning component	yes/yes/yes	no/yes/yes
On-site time of svc. engineer/Onboard error codes for troubleshooting Mean time between failures/To repair failures  Average time to complete maintenance by lab personnel  Onboard maintenance records/Maint. training demo module  Training provided with purchase/Advanced oper. training avail.  Annual service contract cost (24 h/7 d)	metro: same day, rural: same or next day/yes na/na daily: none; weekly: 10 min (tech time); monthly: 18 min (tech time) yes (includes audit trail of who replaced parts/yes 5 days at vendor offices/yes na	24 hr/yes na/na daily: 5 min; weekly: 15 min; monthly: 30 min no/no 5 days on site
Distinguishing features (provided by vendor)	closed-tube sampling; serum indices/polychromatic correction; clot detection & correction; centrifugable racks; no-wait autoloader; calibration data provided on disk; Peltier ring with semi-permanent glass cuvettes; pulsed Xenon lamp; intuitive operator software; one of the fastest stat TAT; DL2000: stat notification, review by exception, reflex testing, add-on test notification	4 parameter dry ISE with CO <sub>2</sub> ; 570 tests per hour benchtop; onboard touchscreen LCD monitor

## Chemistry analyzers (for mid/high volume laboratories)

Part 8 of 16



Dade Behring Inc. 1717 Deerfield Rd. Deerfield, IL 60015 800-242-3233



Dade Behring Inc. 1717 Deerfield Rd. Deerfield, IL 60015 800-242-3233

See related comments, page 41	800-242-3233 www.dadebehring.com	800-242-3233 www.dadebehring.com
Name of instrument/First year sold in U.S. List price/Total No. sold in 2006 No. units in clinical use in U.S./Outside U.S. Country where designed/Manufactured/Where reagents mftd. Operational type/Reagent type  Sample handling system/Model type Dimensions in inches (H x W x D)/Instrument footprint	Dimension RxL Max Integrated Chemistry System/2003 —/— RxL: 2,500/—; RxL Max: >600/— U.S./U.S./U.S. batch, random access, continuous random access/self-contained multi-use cartridges-packages-slides segmented sample wheel/floor standing 44 x 62.5 x 30.5/13.2 sq ft	Dimension Vista Intelligent Lab System 1500/2006  —/—  —/—  U.S./U.S./U.S. and Germany batch, random access, continuous random access/ self-contained multi-use cartridges-packages sample rack and aloquot plate system/floor standing 55 x 84 x 43/26 sq ft
No. of tests for which analyzer has FDA-cleared applications Tests clinically released in last 12 months Tests cleared but not clinically released Tests not available in U.S. but submitted for 510(k) clearance Tests not available in U.S. but available in other countries Research-use-only assays Tests in development User-defined methods implemented for what analytes	>90 CSA extended range, tacrolimus, ecstasy CSA extended range — none none MPA, sirolimus propoxyphene, methaqualone, serum tricyclic antidepressant, serum barbiturate, serum benzodiazepine	>100 >100 120+ propoxyphene, methaqualone, serum tricyclic antidepressant, serum barbiturate, serum benzodiazepine
No. of direct ion selective electrode channels No. of different measured assays onboard simultaneously No. of different assays programmed, calibrated at once No. of user-definable (open) channels/No. active simultaneously No. of different analytes for which system accommodates reag. containers onboard at once/Tests per container set Shortest/median onboard reag. stability/Refrigerated onboard Multiple reag. configurations supported Reag. container placed directly on system for use Instrument has same capabilities when 3rd-party reag. used Walkaway capacity in minutes/Specimens/Tests-assays System is liquid or dry Uses disposable cuvettes/Max. No. stored Uses washable cuvettes/Replacement frequency Minimum sample volume aspirated precisely at one time Supplied with UPS (backup power)/Requires floor drain Requires dedicated water system/Water consumption per hour Noise generated in decibels Dedicated pediatric sample cup/Dead volume Primary tube sampling/Pierces caps on primary tubes Sample bar-code reading capability/Autodiscrimination	photometry, potentiometry, Integrated Multisensor Technology (IMT)/heterogenous EIA using HM, EMIT latex particle turbidimetric, latex turbidimetric 3 (indirect) EC02 photometric 47/91 with optional inventory management system 190 10/10 44–88/max. 360  72 hr/30 days/yes (2–8°C) yes yes can be hours liquid, reconstitutes onboard yes/12,000 no/— 2 µL yes/no yes/3.2 L (3.2 to 5.0 L with optional inventory management system) <70 no/20 µL yes, 5, 7, 10 mL/no yes, on sample transport, shortly before sample is aspirated (2 of 5 interl., Codabar, codes 39 & 128)/yes yes	photometry, potentiometry (ISE), advanced LOCI chemiluminescence technology, nephelometry, EMIT, PETINIA, PETIA, ACMIA, LOCI, turbidimetric  3 (indirect) up to 100 methods simultaneously 120+ in development/up to 100 methods simultaneously 100/20-1,200 tests, flex  —/30 days/yes no yes no >45 min/150/— liquid yes/>1,500 washed, disposable cuvettes and 1,000 LOCI vessels yes/automatic 2 µL yes/no no/20 L no (can use routine sample cup)/10-20 µL yes/no yes, on sample transport, shortly before sample is aspirated (2 of 5 interl., Codabar, codes 39 & 128)/yes yes
Onboard test auto inventory (determines volume in container) Measures no. tests remaining/Short sample detection/Clot detection Automatic detection of adequate reag. for aspir. & analysis Hemolysis/Turbidity detection-quantitation Dilution of patient samples onboard/Automatic rerun capability Sample volume can be reduced/Increased to rerun out-of-linear- range high/low results Autocalibration or autocalibration alert Calibrants stored onboard/Multipoint calibration supported Typical calib. frequency for ISE/Metabolites/Ther. drugs/Drugs of abuse Automatic shutdown/Startup programmable	yes  yes yes/yes/no yes yes/yes yes/yes yes/yes yes/yes yes/yes yes/yes yes (with 7.4 software) yes/30–90 days every 2 hr-autocalibrate/—/60–90 days/30 days no/no (2 min tech time, 5 min instrument time)	yes  yes yes/yes/yes yes yes/yes yes/yes yes/yes yes/no  yes yes/yes automatic every 4 hr/30-90 days/30 days/30 days no/no
Stat time to completion of all analytes, throughput per hr. for:  • Sodium, potassium, chloride, TCO2  • Sodium, potassium, chloride, TCO2, glucose, urea, creatinine  • Album., bill. direct & total, AST, ALT, ALP  Typical time delay from ordering stat test to aspir. of sample How often QC required/Onboard SW capability to review QC Onboard real-time QC/Support multiple QC lot Nos. per analyte QC results transferred automatically to LIS	36 sec, 400 tests or 100 lytes 5.5 min, 500 tests or 125 panels 4 min, 500 tests or 83 panels 24 sec 24 hr/yes no/yes yes	2 min, 166 4 min, 166 <15 min, 200 <2 min shortest: 24 hr; longest: user defined/yes, via EasyLink yes/yes yes, via EasyLink
Data mgmt. capability/Instrument vendor supplies LIS interface Interfaces up and running in active user sites with Bidirectional interface capability Test results transmitted to LIS as soon as chem. time complete LIS interface operates simultaneously with running assays Uses LOINC to transmit orders & results How labs get LOINC codes for reagent kits	optional add-on (EasyLink, Dade Behring)/yes (addt'l cost)  all major LIS vendors  yes (broadcast download & host query) yes yes no —	onboard (Dade Behring)/—  yes (broadcast download & host query) yes yes yes no na
Interface avail. (or will be) to automated specimen handling system	yes	yes, Dade Behring StreamLab, SpecTrak
Modem servicing available/Can diagnose own malfunctions/ Determine malfunctioning component On-site time of svc. engineer/Onboard error codes for troubleshooting Mean time between failures/To repair failures Average time to complete maintenance by lab personnel Onboard maintenance records/Maint. training demo module Training provided with purchase/Advanced oper. training avail. Annual service contract cost (24 h/7 d)	yes/yes/yes  2–8 hr/yes —/— daily: 5 min; weekly: 10 min; monthly: 15 min no/no 5 days on site, 4 days at vendor offices/yes multiple types	yes/yes/yes  2–8 hr/yes  —/— daily: none; weekly: none; monthly: 10–20 min in development/yes 5 days on site, 5 days at vendor office/yes (online training available) varies—multiple types
Distinguishing features (provided by vendor)	integrates heterogenous immunoassays onboard with other chemistries; allows single platform for more than 95 percent of most requested tests; eliminates sample splitting between general tests and immunoassays	first in a new class of intelligent lab systems where customer-driven design, ultra-integration of four best-in-class technologies; LOCI advanced chemiluminescence and automation onboard come together to set new standards of efficiency, simplicity, sensitivity, and convenience—all to provide a more efficient workflow for the laboratory

### Chemistry analyzers (for mid/high volume laboratories)

Part 9 of 16



Olympus America Inc. 3500 Corporate Parkway Center Valley, PA 18034 484-896-5000



Olympus America Inc. 3500 Corporate Parkway Center Valley, PA 18034 484-896-5000 www.olympusamerica.com

See related comments, page 41

Name of instrument/First year sold in U.S. List price/Total No. sold in 2006 No. units in clinical use in U.S./Outside U.S. Country where designed/Manufactured/Where reagents mftd. Operational type/Reagent type

Sample handling system/Model type Dimensions in inches (H x W x D)/Instrument footprint

No. of tests for which analyzer has FDA-cleared applications Tests clinically released in last 12 months Tests cleared but not clinically released Tests not available in U.S. but submitted for 510(k) clearance Tests not available in U.S. but available in other countries

Research-use-only assays Tests in development

User-defined methods implemented for what analytes

AU400/1998; AU400e/2002 \$130,000/99 >670/>2,500

www.olympusamerica.com

Japan/Japan/U.S. & Ireland

random access, discrete, continuous random access/open reagent

photometry, potentiometry, calculated tests/homogeneous

rack & stat carousel/floor standing 47.6 x 57.1 x 29.9/62.7 sq ft

125 D-dime

none

up to 76

76/100-1,333

120 hr/30 days/yes (4-12°C)

varies/up to 102/varies

no (optional)/yes (no w/ optional water pump)

yes, on sample transport, shortly before sample is aspirated (2 of 5

yes/26 L per hr peak consumption

interl., Codabar, codes 39 & 128)/yes

99

95/72

yes

liquid

no/na

no/na

yes/no

yes/permanent

fructosamine, oxycodone

AU640/1999; AU640e/2002 \$185,000/49 >300/>1,000

Japan/Japan/U.S. & Ireland random access, discrete, continuous random access/open reagent

rack & stat carousel/floor standing 50 x 74 x 32/68 sq ft

125 D-dimer none

none

fructosamine, oxycodone

Methods supported/immunoassay methods

No. of direct ion selective electrode channels No. of different measured assays onboard simultaneously No. of different assays programmed, calibrated at once
No. of user-definable (open) channels/No. active simultaneously
No. of different analytes for which system accommodates reag. containers onboard at once/Tests per container set Shortest/median onboard reag. stability/Refrigerated onboard Multiple reag. configurations supported Reag. container placed directly on system for use Instrument has same capabilities when 3rd-party reag. used Walkaway capacity in minutes/Specimens/Tests-assays

System is liquid or dry Uses disposable cuvettes/Max. No. stored Uses washable cuvettes/Replacement frequency Minimum sample volume aspirated precisely at one time Supplied with UPS (backup power)/Requires floor drain Requires dedicated water system/Water consumption per hour Noise generated in decibels Dedicated pediatric sample cup/Dead volume Primary tube sampling/Pierces caps on primary tubes Sample bar-code reading capability/Autodiscrimination

Reagent bar-code reading capability Bar code placement per CLSI standard Auto2A

Onboard test auto inventory (determines volume in container) Measures no. tests remaining/Short sample detection/Clot detection Automatic detection of adequate reag. for aspir. & analysis Hemolysis/Turbidity detection-quantitation

Dilution of patient samples onboard/Automatic rerun capability

Sample volume can be reduced/Increased to rerun out-of-linearrange high/low results Autocalibration or autocalibration alert Calibrants stored onboard/Multipoint calibration supported

Typical calib. frequency for ISE/Metabolites/Ther. drugs/Drugs of abuse Automatic shutdown/Startup programmable

yes yes yes/yes/yes yes yes/yes

yes

ves/ves yes/yes yes/yes

1 day/30 days/14 days/14-20 days

photometry, potentiometry, calculated tests/homogeneous up to 51 99 95/47

48 x 2/100-1,333 120 hr/30 days/yes (4-12°C) yes

varies/up to 172/varies liquid no/na yes/permanent

no (optional)/yes (no w/ optional water pump) yes/40 L per hr peak consumption

no/na

yes, on sample transport, shortly before sample is aspirated (2 of 5 interl., Codabar, codes 39 & 128)/yes

yes yes

yes yes/yes/yes yes/yes ves/ves yes/yes

> yes/yes 1 day/30 days/14 days/14-20 days yes/yes

Stat time to completion of all analytes, throughput per hr. for: Sodium, potassium, chloride, TC02

• Sodium, potassium, chloride, TCO2, glucose, urea, creatinine · Album., bili. direct & total, AST, ALT, ALP

Typical time delay from ordering stat test to aspir. of sample How often QC required/Onboard SW capability to review QC Onboard real-time QC/Support multiple QC lot Nos. per analyte QC results transferred automatically to LIS

Interfaces up and running in active user sites with

<5 min, 200 specimens <5 min, 80 specimens <9 min, 67 specimens

per CLIA & laboratory's decision/yes yes/yes yes

yes (broadcast download & host query)

all common interfaces including Cerner, Antrim, CCA, Chemware,

Dawning Technol., ADAC, Dynamic Healthcare, Antek, Siemens,

McKesson (Data Innov.), CPSI, Meditech, Misys, Citation, SCC

per CLIA & laboratory's decision/yes yes/yes yes

Data mgmt. capability/Instrument vendor supplies LIS interface onboard/no (optional)

Bidirectional interface capability Test results transmitted to LIS as soon as chem. time complete LIS interface operates simultaneously with running assays Uses LOINC to transmit orders & results How labs get LOINC codes for reagent kits

Modem servicing available/Can diagnose own malfunctions/ Determine malfunctioning component On-site time of svc. engineer/Onboard error codes for troubleshooting Mean time between failures/To repair failures Average time to complete maintenance by lab personnel Onboard maintenance records/Maint. training demo module Training provided with purchase/Advanced oper. training avail. Annual service contract cost (24 h/7 d)

Interface avail. (or will be) to automated specimen handling system

yes/yes/yes <24 hr/yes

yes

yes

no

average 2 calls per yr/<24 hr daily: 5 min; weekly: 12 min; monthly: 45 min yes (includes audit trail of who replaced parts)/yes 3-5 days on site, 5 days at vendor offices/yes inquire

onboard/no (optional)

<4 min, 200 specimens

<5 min, 160 specimens

9 min, 133 specimens

all common interfaces including Cerner, Antrim, CCA, Chemware, Dawning Technol., ADAC, Dynamic Healthcare, Antek, Siemens, McKesson (Data Innov.), CPSI, Meditech, Misys, Citation, SCC yes (broadcast download & host query) yes

yes no

yes/yes/yes <24 hr/yes

average 2 calls per yr/<24 hr daily: 4 min; weekly: 27 min; monthly: 45 min yes (includes audit trail of who replaced parts)/yes 3-5 days on site, 5 days at vendor offices/yes

inquire

Olympus SUPPORTVISION, an Internet-based, real-time Distinguishing features (provided by vendor) monitoring system for proactive services; standardization with

family of chemistry immuno systems, the AU400, AU400e, AU600, AU640, AU640e, AU2700, and AU5400; broad test menu of 125 methods delivers standardized results for improved patient management and streamlined operation

Olympus SUPPORTVISION, an Internet-based, real-time monitoring system for proactive services; standardization with its family of chemistry immuno systems, the AU400, AU400e, AU600, AU640, AU640e, AU2700, and AU5400; broad test menu of 125 methods delivers standardized results for improved patient management and streamlined operation

Chemistry and	alyzers (for mid/high vo	lume laboratories)
Part 10 of 16  HIGH  See related comments, page 41	Olympus America Inc. 3500 Corporate Parkway Center Valley, PA 18034 484-896-5000 www.olympusamerica.com	Olympus America Inc. 3500 Corporate Parkway Center Valley, PA 18034 484-896-5000 www.olympusamerica.com
Name of instrument/First year sold in U.S. List price/Total No. sold in 2006 No. units in clinical use in U.S./Outside U.S. Country where designed/Manufactured/Where reagents mftd. Operational type/Reagent type  Sample handling system/Model type Dimensions in inches (H x W x D)/Instrument footprint	AU2700/2000 \$320,000/13 >60/>450 Japan/Japan/U.S. & Ireland random access, discrete, continuous random access/open reagent system rack & stat carousel/floor standing 50 x 79 x 45/92 sq ft	AU5421 with dual ISE/2001 \$465,000/5 >100/300 Japan/Japan/U.S. & Ireland random access, discrete, continuous random access/open reagent system rack/floor standing 50 x 148 x 45/46.25 sq ft
No. of tests for which analyzer has FDA-cleared applications Tests clinically released in last 12 months	125 D-dimer	125 D-dimer
Tests cleared but not clinically released Tests not available in U.S. but submitted for 510(k) clearance Tests not available in U.S. but available in other countries  Research-use-only assays Tests in development	none — none	none none
User-defined methods implemented for what analytes	fructosamine, oxycodone	fructosamine, oxycodone
Methods supported/immunoassay methods  No. of direct ion selective electrode channels No. of different measured assays onboard simultaneously No. of different assays programmed, calibrated at once No. of user-definable (open) channels/No. active simultaneously No. of different analytes for which system accommodates reag. containers onboard at once/Tests per container set Shortest/median onboard reag. stability/Refrigerated onboard	photometry, potentiometry, calculated tests/homogeneous  3 up to 51 99 95/47 48 x 2/100–4,000  120 hr/30 days/yes (4–12°C)	photometry, potentiometry, calculated tests/homogeneous  3  99  99  95/95  48 x 4/100–4,000  120 hr/30 days/yes (4–12°C)
Multiple reag. configurations supported Reag. container placed directly on system for use Instrument has same capabilities when 3rd-party reag. used Walkaway capacity in minutes/Specimens/Tests-assays System is liquid or dry Uses disposable cuvettes/Max. No. stored Uses washable cuvettes/Replacement frequency Minimum sample volume aspirated precisely at one time Supplied with UPS (backup power)/Requires floor drain Requires dedicated water system/Water consumption per hour Noise generated in decibels Dedicated pediatric sample cup/Dead volume Primary tube sampling/Pierces caps on primary tubes Sample bar-code reading capability/Autodiscrimination	yes yes yes yes varies/up to 322/varies liquid no/na yes/permanent 1 μL no (optional)/yes yes/65 L per hr peak consumption <65 no/na yes/no yes, on sample transport, shortly before sample is aspirated (2 of 5 interl., Codabar, codes 39 & 128)/yes	yes yes yes varies/up to 300/varies liquid no/na yes/permanent 1 µL no (optional)/yes yes/120 L <65 no/na yes/no yes, on sample transport, shortly before sample is aspirated (2 of 5 interl.)/yes
Reagent bar-code reading capability Bar code placement per CLSI standard Auto2A	yes yes	yes yes
Onboard test auto inventory (determines volume in container) Measures no. tests remaining/Short sample detection/Clot detection Automatic detection of adequate reag. for aspir. & analysis Hemolysis/Turbidity detection-quantitation Dilution of patient samples onboard/Automatic rerun capability Sample volume can be reduced/Increased to rerun out-of-linear- range high/low results Autocalibration or autocalibration alert Calibrants stored onboard/Multipoint calibration supported Typical calib. frequency for ISE/Metabolites/Ther. drugs/Drugs of abuse Automatic shutdown/Startup programmable	yes yes/yes/yes yes yes/yes yes/yes yes/yes  yes yes yes yes/yes 1 day/30 days/14 days/14–20 days yes/yes	yes yes/yes/yes yes yes/yes yes/yes yes/yes yes/yes  1 day/30 days/14 days/14–20 days yes/yes
Stat time to completion of all analytes, throughput per hr. for:  • Sodium, potassium, chloride, TC02  • Sodium, potassium, chloride, TC02, glucose, urea, creatinine  • Album., bili. direct & total, AST, ALT, ALP	<4 min, 267 specimens <4 min, 267 specimens 9 min, 267 specimens	—, max 600 —, max 600 —, max 533
Typical time delay from ordering stat test to aspir. of sample How often QC required/Onboard SW capability to review QC Onboard real-time QC/Support multiple QC lot Nos. per analyte QC results transferred automatically to LIS	1 min per CLIA & laboratory's decision/yes yes/yes yes	per CLIA & laboratory's decision/yes yes/yes yes
Data mgmt. capability/Instrument vendor supplies LIS interface Interfaces up and running in active user sites with  Bidirectional interface capability Test results transmitted to LIS as soon as chem. time complete LIS interface operates simultaneously with running assays Uses LOINC to transmit orders & results How labs get LOINC codes for reagent kits	onboard/no (optional) all common interfaces including Cerner, Antrim, CCA, Chemware, Dawning Technol., ADAC, Dynamic Healthcare, Antek, Siemens, McKesson (Data Innov.), CPSI, Meditech, Misys, Citation, SCC yes (broadcast download & host query) yes yes no	onboard/no (optional) all common interfaces including Cerner, Antrim, CCA, Chemware, Dawning Technol., ADAC, Dynamic Healthcare, Antek, Siemens, McKesson (Data Innov.), CPSI, Meditech, Misys, Citation, SCC yes (broadcast download & host query) yes yes no
Interface avail. (or will be) to automated specimen handling system	yes	yes
Modem servicing available/Can diagnose own malfunctions/ Determine malfunctioning component On-site time of svc. engineer/Onboard error codes for troubleshooting Mean time between failures/To repair failures Average time to complete maintenance by lab personnel Onboard maintenance records/Maint. training demo module Training provided with purchase/Advanced oper. training avail. Annual service contract cost (24 h/7 d)	yes/yes/yes  <24 hr/yes TBD/TBD daily: 5 min; weekly: 42 min; monthly: 15 min yes (includes audit trail of who replaced parts)/yes 3–5 days on site, 5 days at vendor offices/yes inquire	yes/yes/yes  <24 hr/yes TBD/TBD daily: 30 min; weekly: 81 min; monthly: 40 min yes (includes audit trail of who replaced parts)/yes 5 days at vendor offices/yes inquire
Distinguishing features (provided by vendor)	Olympus SUPPORTVISION, an Internet-based, real-time monitoring system for proactive services; standardization with its family of chemistry immuno systems—the AU400, AU400e, AU600, AU640, AU640e, AU2700, and AU5400; broad test menu of 125 methods delivers standardized results for improved patient management and streamlined operation	Olympus SUPPORTVISION, an Internet-based, real-time monitoring system for proactive services; standardization with its family of chemistry immuno systems—the AU400, AU400e, AU600, AU640, AU640e, AU2700, and AU5400; broad test menu of 125 methods delivers standardized results for improved patient management and streamlined operation

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Part 11 of 16	Olympus America Inc. 3500 Corporate Parkway	Ortho-Clinical Diagnostics Greg Winther gwinther@ocdus.jnj.com
See related comments, page 41	Center Valley, PA 18034 484-896-5000 www.olympusamerica.com	1001 U.S. Highway 202 Raritan, NJ 08869 800-828-6316 www.orthoclinical.com
Name of instrument/First year sold in U.S. List price/Total No. sold in 2006	AU5431 with dual ISE/2001 \$575,000/22	VITROS 350/2005 \$110,000/—
No. units in clinical use in U.S./Outside U.S. Country where designed/Manufactured/Where reagents mftd.	>100/300 Japan/Japan/U.S. & Ireland	/_ U.S./U.S./U.S.
Operational type/Reagent type Sample handling system/Model type	random access, discrete, continuous random access/open reagent system rack/floor standing	batch, random access, discrete, continuous random access/ self-contained single-use cartridges, packages, slides rack/floor standing
Dimensions in inches (H x W x D)/Instrument footprint  No. of tests for which analyzer has FDA-cleared applications	50 x 200 x 45/62.5 sq ft 125	47 x 45.5 x 28/8.8 sq ft
Tests clinically released in last 12 months	_	none
Tests cleared but not clinically released Tests not available in U.S. but submitted for 510(k) clearance Tests not available in U.S. but available in other countries	none — —	none
Research-use-only assays Tests in development	none D-dimer	none none
User-defined methods implemented for what analytes	fructosamine, ammonia, oxycodone	_
Methods supported/immunoassay methods	photometry, potentiometry, calculated tests/homogeneous	potentiometry, colorimetric, rate, immuno-rate
No. of direct ion selective electrode channels No. of different measured assays onboard simultaneously	3 up to 147	3 up to 60
No. of different assays programmed, calibrated at once No. of user-definable (open) channels/No. active simultaneously	99 95/95	up to 60 na/na
No. of different analytes for which system accommodates reag. containers onboard at once/Tests per container set	48 x 6/100–4,000	up to 60/18, 50, 60
Shortest/median onboard reag. stability/Refrigerated onboard Multiple reag. configurations supported	120 hr/30 days/yes (4-12°C) yes	48 hr/14 days/no yes
Reag. container placed directly on system for use Instrument has same capabilities when 3rd-party reag. used	yes yes	yes na
Walkaway capacity in minutes/Specimens/Tests-assays System is liquid or dry	varies/up to 300/varies liquid	varies/40/200 dry
Uses disposable cuvettes/Max. No. stored Uses washable cuvettes/Replacement frequency	no/na	na
Minimum sample volume aspirated precisely at one time	yes/permanent 1 µL	na 6 μL
Supplied with UPS (backup power)/Requires floor drain Requires dedicated water system/Water consumption per hour	no (optional)/yes yes/180 L	available (not included)/no no/na
Noise generated in decibels Dedicated pediatric sample cup/Dead volume	no/na	61 no special sample cup required/35 μL
Primary tube sampling/Pierces caps on primary tubes Sample bar-code reading capability/Autodiscrimination	yes/no yes, on sample transport, shortly before sample is aspirated (2 of 5	yes/no yes, on sample transport, shortly before sample is aspirated (2 of 5
Reagent bar-code reading capability	interl., Codabar, codes 39 & 128)/yes yes	interl., Codabar, codes 39 & 128)/yes yes
Bar code placement per CLSI standard Auto2A	yes	yes
Onboard test auto inventory (determines volume in container) Measures no. tests remaining/Short sample detection/Clot detection	yes yes/yes	yes yes/yes/yes
Automatic detection of adequate reag. for aspir. & analysis Hemolysis/Turbidity detection-quantitation	yes yes/yes	yes not needed/not needed
Dilution of patient samples onboard/Automatic rerun capability	yes/yes	yes/no
Sample volume can be reduced/Increased to rerun out-of-linear- range high/low results	yes/yes	yes/no
Autocalibration or autocalibration alert Calibrants stored onboard/Multipoint calibration supported	yes yes/yes	no no/yes
Typical calib. frequency for ISE/Metabolites/Ther. drugs/Drugs of abuse Automatic shutdown/Startup programmable	1 day/30 days/14 days/14-20 days yes/yes	reagent lot changes no/no
Stat time to completion of all analytes, throughput per hr. for:  • Sodium, potassium, chloride, TC02	—, max 600	6 min, 240
<ul> <li>Sodium, potassium, chloride, TC02, glucose, urea, creatinine</li> <li>Album., bili. direct &amp; total, AST, ALT, ALP</li> </ul>	—, max 600 —, max 800	6 min 24 sec, 287 6 min 40 sec, 261
Typical time delay from ordering stat test to aspir. of sample How often QC required/Onboard SW capability to review QC	per CLIA & laboratory's decision/yes	12 sec 24 hr/yes
Onboard real-time QC/Support multiple QC lot Nos. per analyte QC results transferred automatically to LIS	yes/yes yes	yes/yes yes
Data mgmt. capability/Instrument vendor supplies LIS interface	onboard/no (optional)	onboard/no (optional)
Interfaces up and running in active user sites with	all common interfaces including Cerner, Antrim, CCA, Chemware, Dawning Technol., ADAC, Dynamic Healthcare, Antek, Siemens,	all major LIS vendors
Bidirectional interface capability	McKesson (Data Innov.), CPSI, Meditech, Misys, Citation, SCC yes (broadcast download & host query)	yes (broadcast download)
Test results transmitted to LIS as soon as chem. time complete LIS interface operates simultaneously with running assays	yes yes	yes yes
Uses LOINC to transmit orders & results How labs get LOINC codes for reagent kits	no —	no —
Interface avail. (or will be) to automated specimen handling system	yes	yes
Modem servicing available/Can diagnose own malfunctions/ Determine malfunctioning component	yes/yes/yes	no/yes/yes
On-site time of svc. engineer/Onboard error codes for troubleshooting Mean time between failures/To repair failures	<24 hr/yes TBD/TBD	varies by location, usually 4–8 hr/yes —/—
Average time to complete maintenance by lab personnel	daily: 30 min; weekly: 81 min; monthly: 40 min	daily: 2 min; weekly: 5 min; monthly: 15 min
Onboard maintenance records/Maint. training demo module Training provided with purchase/Advanced oper. training avail. Annual service contract cost (24 h/7 d)	yes (includes audit trail of who replaced parts)/yes 5 days at vendor offices/yes inquire	no/yes 3 days on site, 5 days at vendor offices/yes varies
Distinguishing features (provided by vendor)	Olympus SUPPORTVISION, an Internet-based, real-time	cost-effective MicroSlide Technology delivers low cost per reportable
	monitoring system for proactive services; standardization with its family of chemistry immuno systems—the AU400, AU400e, AU600, AU640, AU640e, AU2700, and AU5400; broad test menu of 125 methods delivers standardized results for improved patient management and streamlined operation	result and high reagent efficiency without the costs, maintenance, preparation, carryover, and interference associated with traditional water-based and indirect ISE systems; QC procedures are required just once each day and calibration intervals up to six months with minimal interferences from hemolysis, lipemia; no plumbing, drains, vents, or deionized water required; all waste is contained in used test slides that are disposed of daily

### Chemistry analyzers (for mid/high volume laboratories)

Part 12 of 16



Ortho-Clinical Diagnostics Greg Winther gwinther@ocdus.jnj.com 1001 U.S. Highway 202 Raritan, NJ 08869



Randox Laboratories Ltd marketing@randox.com 4065 Oceanside Blvd., Ste. 0 Oceanside, CA 92056 760-639-1506 www.randox.com

Japan/Japan/United Kingdom

23 x 38 x 28/3.1 x 2.3 sq ft

RX imola/2006

ring/benchtop

See related comments, page 41

Tests clinically released in last 12 months

Name of instrument/First year sold in U.S. List price/Total No. sold in 2006 No. units in clinical use in U.S./Outside U.S. Country where designed/Manufactured/Where reagents mftd. Operational type/Reagent type

Sample handling system/Model type Dimensions in inches (H x W x D)/Instrument footprint

Tests cleared but not clinically released Tests not available in U.S. but submitted for 510(k) clearance Tests not available in U.S. but available in other countries Research-use-only assays

No. of tests for which analyzer has FDA-cleared applications

Tests in development

User-defined methods implemented for what analytes

800-828-6316 www.orthoclinical.com VITROS 5,1 FS Chemistry System/2004 \$225,000/---

>500/-U.S./U.S./U.S. random access, discrete, continuous random access/self-contained single-use cartridges-packages-slides; user-defined assay capability universal sample tray/floor standing

52.5 x 92.2 x 33.4/21.4 sq ft haptoglobin, homocysteine, amphetamines, barbiturates,

none none

urine protein

62 diff analytes benzodiazepines, cocaine, methadone, opiates, phenyclidine, cannabinoids

> acetic acid, Apo E, Apo CIII, Apo CII, Apo AII,  $\alpha$ -1-antitrypsin,  $\alpha$ -1-acid glycoprotein, bile acids, butyryl cholinesterase, enzymatic chloride, glutamate dehydrogenase, glutathione reductase, haptoglobin, HBDH, leucine arylamidase, L-lactate, L-lactic acid, malic acid, total antioxidant status, β-hydroxybutyrate, glutathione peroxidase, glycerol, NEFA, superoxide dismutase, zinc haptoglobin

random access/self-contained multi-use cartridges-packages-slides

acetaminophen, drugs of abuse, salicylate, cyclosporin, alcohol, glycerol-3-phosphate, oxidase, phospholipids, maltose, T4, T-uptake

photometry, potentiometry (ISE), immunoturbidimetric, latex

Methods supported/immunoassay methods

No. of direct ion selective electrode channels No. of different measured assays onboard simultaneously No. of different assays programmed, calibrated at once No. of user-definable (open) channels/No. active simultaneously No. of different analytes for which system accommodates reag. containers onboard at once/Tests per container set Shortest/median onboard reag. stability/Refrigerated onboard Multiple reag. configurations supported Reag. container placed directly on system for use Instrument has same capabilities when 3rd-party reag. used Walkaway capacity in minutes/Specimens/Tests-assays System is liquid or dry Uses disposable cuvettes/Max. No. stored Uses washable cuvettes/Replacement frequency Minimum sample volume aspirated precisely at one time Supplied with UPS (backup power)/Requires floor drain Requires dedicated water system/Water consumption per hour Noise generated in decibels Dedicated pediatric sample cup/Dead volume

Primary tube sampling/Pierces caps on primary tubes Sample bar-code reading capability/Autodiscrimination Reagent bar-code reading capability Bar code placement per CLSI standard Auto2A

Onboard test auto inventory (determines volume in container) Measures no. tests remaining/Short sample detection/Clot detection Automatic detection of adequate reag. for aspir. & analysis Hemolysis/Turbidity detection-quantitation Dilution of patient samples onboard/Automatic rerun capability Sample volume can be reduced/Increased to rerun out-of-linearrange high/low results Autocalibration or autocalibration alert

Calibrants stored onboard/Multipoint calibration supported Typical calib. frequency for ISE/Metabolites/Ther. drugs/Drugs of abuse Automatic shutdown/Startup programmable Stat time to completion of all analytes, throughput per hr. for:

photometry, potentiometry, immuno-rate, turbidimetric, colorimetric, spectrophotometeric/-3 (direct) up to 125 up to 125 20/10 up to 125/up to 100

48 hr/14 days/yes (temp: 10°C) yes yes varies/160/8,940 dry, liquid ready to use yes/348 no/disposable

2 µL available (not included)/no no/na <60 no special sample cup required/35 µL

yes/no yes, on sample transport, shortly before sample is aspirated (2 of 5 interl., Codabar, codes 39 & 128)/yes yes

yes yes/yes/yes yes yes/yes

yes

5.5 min, 400

once per 24 hr/yes

5.75 min, 625

7.5 min, 360

~10 sec

yes/yes

yes/yes system autodilutes no/yes reagent lot changes no/no (instrument maintained in ready mode) yes yes/yes/yes yes yes/yes yes/yes

yes/yes

yes/yes

Sodium, potassium, chloride, TC02

• Sodium, potassium, chloride, TCO2, glucose, urea, creatinine Album., bili. direct & total, AST, ALT, ALP Typical time delay from ordering stat test to aspir. of sample How often QC required/Onboard SW capability to review QC Onboard real-time QC/Support multiple QC lot Nos. per analyte QC results transferred automatically to LIS

Data mgmt. capability/Instrument vendor supplies LIS interface Interfaces up and running in active user sites with Bidirectional interface capability Test results transmitted to LIS as soon as chem. time complete LIS interface operates simultaneously with running assays Uses LOINC to transmit orders & results How labs get LOINC codes for reagent kits

Interface avail. (or will be) to automated specimen handling system Modem servicing available/Can diagnose own malfunctions/ Determine malfunctioning component On-site time of svc. engineer/Onboard error codes for troubleshooting Mean time between failures/To repair failures Average time to complete maintenance by lab personnel Onboard maintenance records/Maint. training demo module Training provided with purchase/Advanced oper. training avail.

yes (broadcast download & host query) yes yes no

all major LIS vendors

onboard (optional add-on)/no

LOINC database yes (enGen, plus any open point in space systems) yes/yes/yes

varies by location; usually 4-8 hr/yes daily: 9 min; weekly: 5 min; monthly: 31 min

yes/yes varies

in development/yes

enhanced immunoturbidimetric 40

60 10/10 37/71-1,053

8 hr/28 days/yes (8-12°C)

yes 443/72/2,880 liquid no/ yes/5 yr 2 µL no/yes yes/18 L yes/20 µL yes/no

yes, on sample transport, shortly before sample is aspirated (2 of 5 interl, UPC, Codabar, codes 39 &128)/yes

yes/yes daily/28 days/7 days/na

2 min (not including TC02—non ISE), 240

11 min 55 sec, 560 12 min 15 sec, 400 30 sec

shortest interval: daily; longest: customer's discretion yes/yes yes/yes

onboard/no yes (host query) yes yes no

no/yes/yes

within 24 hr daily 5 min; weekly: 15 min; monthly: no/no 3 days on site/yes

Distinguishing features (provided by vendor)

Annual service contract cost (24 h/7 d)

cost-effective MicroSlide Technology delivers low cost per reportable result and high reagent efficiency without the costs, maintenance, preparation, carryover, and interference associated with traditional water-based and indirect ISE systems; QC required just once each day and calibration intervals up to lot change with min. interferences from hemolysis, lipemia; no plumbing, drains, vents, or deionized water required; all waste is contained in used test slides or disposable cuvette; eConnectivity interactive management system onboard

benchtop analyzer offering more methods than most other analyzers in its class; multi-speed mixers allowing optimum mixing for each assay; comprehensive QC software providing unrivaled confidence in results; direct ISE module prevents pseudohyponatremia

### Chemistry analyzers (for mid/high volume laboratories)

Part 13 of 16



**Roche Diagnostics** Todd Atkinson, Product Manager 9115 Hague Rd., P.O. Box 50457 Indianapolis, IN 46250



**Roche Diagnostics** Pete Van Överwalle peter.van\_overwalle@roche.com 9115 Hague Rd. Indianapolis, IN 46250

See related comments, page 41 800-428-5074 www.roche.com 317-521-2000 us.labsystems.roche.com

Name of instrument/First year sold in U.S. List price/Total No. sold in 2006 No. units in clinical use in U.S./Outside U.S. Country where designed/Manufactured/Where reagents mftd. Operational type/Reagent type

Sample handling system/Model type Dimensions in inches (H x W x D)/Instrument footprint

No. of tests for which analyzer has FDA-cleared applications Tests clinically released in last 12 months

Tests cleared but not clinically released Tests not available in U.S. but submitted for 510(k) clearance Tests not available in U.S. but available in other countries

Tests in development

Research-use-only assays

User-defined methods implemented for what analytes

Methods supported/immunoassay methods

No. of direct ion selective electrode channels No. of different measured assays onboard simultaneously No. of different assays programmed, calibrated at once No. of user-definable (open) channels/No. active simultaneously No. of different analytes for which system accommodates reag. containers onboard at once/Tests per container set Shortest/median onboard reag. stability/Refrigerated onboard Multiple reag. configurations supported Reag. container placed directly on system for use Instrument has same capabilities when 3rd-party reag. used Walkaway capacity in minutes/Specimens/Tests-assays

System is liquid or dry Uses disposable cuvettes/Max. No. stored Uses washable cuvettes/Replacement frequency Minimum sample volume aspirated precisely at one time Supplied with UPS (backup power)/Requires floor drain Requires dedicated water system/Water consumption per hour Noise generated in decibels

Dedicated pediatric sample cup/Dead volume Primary tube sampling/Pierces caps on primary tubes Sample bar-code reading capability/Autodiscrimination

Reagent bar-code reading capability Bar code placement per CLSI standard Auto2A

Onboard test auto inventory (determines volume in container) Measures no. tests remaining/Short sample detection/Clot detection Automatic detection of adequate reag. for aspir. & analysis Hemolysis/Turbidity detection-quantitation Dilution of patient samples onboard/Automatic rerun capability Sample volume can be reduced/Increased to rerun out-of-linear-

range high/low results Autocalibration or autocalibration alert Calibrants stored onboard/Multipoint calibration supported

Typical calib. frequency for ISE/Metabolites/Ther. drugs/Drugs of abuse Automatic shutdown/Startup programmable

cobas Integra 800/2001 (Integra introduced 1995) \$265,000/-

>600/>2,000 Switzerland/Switzerland/multiple countries random access, discrete, continuous random access/ self-contained multi-use cartridges-packages-slides sample racks: RD 5-position rack/floor standing

47.3 x 74.8 x 35.4/-139

LDH (P→L), ALP (DGKC), AT3, CHE-D, GLDH, HBDH, lipoprotein(a), kappa/lambda light chains

sirolimus, tacrolimus, EDDP, oxycodone

ves, varies

photometry, potentiometry, fluorescence polarization/ turbidimetric

72 72 0/na 72/50-800 336 hr/84 days/yes (8°C)

yes yes 450/180/4,000 liquid yes/3,600 no/na

> yes/yes no (direct connection, type I NCCLS)/5-7 L

yes/approx. 50-70 µL yes/no

yes (2 of 5 interl., Codabar, codes 39 & 128)/yes

yes yes/yes/yes yes yes/yes yes/yes

yes

yes

yes/yes yes/yes

yes/yes

5 hr/once per lot/140 days/60 days

cobas c501 analyzer/2006

**—/>250** >80/---

Japan/Japan/U.S. & Germany continuous random access/

self-contained multi-use cartridges-packages-slides, open channels available five-position rack/floor-standing  $49.2 \times 71.8 \times 40/19.9 \text{ sq ft}$ 

fructosamine, LSD, methaqualone, mycophenolic acid, NAPA, procainamide, total protein urine/CSF, ceruloplasmin, B-2 microglobulin,

soluble transferrin receptor, homocysteine HbA1c, hemolysate, amikacin, tobramycin, quinidine

alpha I microglobulin, %CDT, HBDH, AT3, ACP, kappa, lambda, GLDH

trig GB, amikacin, lidocaine, lithium, guinidine, alpha 1 microglobulin, cyclosporine

photometry, potentiometry (ion selective electrode)/micro-particle

up to 63 >100 varies/up to 63

up to 60 (plus 3 ISE)/varies (100-800)

21 days/>60/yes (5-12°C)

yes yes varies/250/varies liquid yes/monthly yes/yes

yes/40 max, 20 mean yes/50µL yes/no

yes (on sample transport, shortly before sample is aspirated, 2 of 5

interl., Codabar, code 39 & 128)/yes yes

yes yes

yes/yes/yes yes yes/yes yes/yes yes/yes no/yes

24 hr/once per lot/varies/once per lot

5 min, 300-600 specimens

typically once per 24 hr/yes

7 min, 150 specimens

10 min, 100 specimens

yes/yes

<8 hr

Stat time to completion of all analytes, throughput per hr. for:

 Sodium, potassium, chloride, TC02 • Sodium, potassium, chloride, TCO2, glucose, urea, creatinine

Interfaces up and running in active user sites with

Bidirectional interface capability

Uses LOINC to transmit orders & results

How labs get LOINC codes for reagent kits

Distinguishing features (provided by vendor)

Typical time delay from ordering stat test to aspir. of sample How often QC required/Onboard SW capability to review QC Onboard real-time QC/Support multiple QC lot Nos. per analyte QC results transferred automatically to LIS

· Album., bili. direct & total, AST, ALT, ALP Data mgmt. capability/Instrument vendor supplies LIS interface

Test results transmitted to LIS as soon as chem. time complete

LIS interface operates simultaneously with running assays

onboard/yes (addt'l cost)

8.6 min, 118 specimens

8.6 min, 99 specimens

typically once per 24 hr/yes

9.8, 118 specimens

Cerner, CHCS, Citation, Compton, CompuLab, DynaMedix, EDS, Fletcher Flora, McKesson (ALG, PathLabs, StarLabs), HMS, Intellilabs, Isys, LabDaq, Labforce, Labfusion, LabSoft, LCI, Meditech, Northern Soft, Orsys, Seacoast, Siemens, Soft Computer, Misys yes (broadcast download & host query)

yes yes

8 hr or next business day/yes

systems and Elecsys IA analyzers

onboard/no (included) all major LIS vendors

yes (both supported) yes yes yes Web site

volumes <2-10 µL

Interface avail. (or will be) to automated specimen handling system

Modem servicing available/Can diagnose own malfunctions/ Determine malfunctioning component On-site time of svc. engineer/Onboard error codes for troubleshooting Mean time between failures/To repair failures Average time to complete maintenance by lab personnel Onboard maintenance records/Maint. training demo module

Training provided with purchase/Advanced oper. training avail. Annual service contract cost (24 h/7 d)

yes/yes/yes

no

daily: <1 min; weekly: <5 min; monthly: none yes (includes audit trail of who replaced parts)/yes (onscreen help with diagrams & maintenance wizard) 1 day on site, 5 days at vendor offices/yes

varies

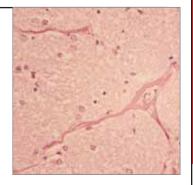
comprehensive test menu including hemoglobin A1c; reagent cassette requires no operator prep. or special handling (can go straight from refrigerator to system with no warmup time); 97 percent of reagents are liquid, ready to use; system automatically reconstitutes if necessary; system forecasts daily reagent requirements based on history; operator maintenance automatically scheduled by system, based on actual use, not by calendar schedule; 800 has clot detection, bubble detection, and can accommodate universal five-position Roche rack for modular

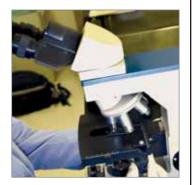
yes, Roche Diagnostics MPA system yes/yes/yes

daily: 20 min; weekly: 25 min; montly: 40 min yes (includes audit trail of who replaced parts)/yes

days on site varies, 5 days at vendor offices/yes varies

flexible/modular system; can be upgraded on-site; ready-to-use bar-coded reagents; connectivity to Roche preanalytics; requires small sample









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### Chemistry analyzers (for mid/high volume laboratories)

Part 14 of 16



**Roche Diagnostics** Adam Sterle, Product Manager 9115 Hague Rd. Indianapolis, IN 46250 800-428-5074 ext. 3099 us.labsystems.roche.com

See related comments, page 41

Name of instrument/First year sold in U.S. List price/Total No. sold in 2006 No. units in clinical use in U.S./Outside U.S. Country where designed/Manufactured/Where reagents mftd. Operational type/Reagent type

Sample handling system/Model type

Dimensions in inches (H x W x D)/Instrument footprint No. of tests for which analyzer has FDA-cleared applications Tests clinically released in last 12 months

Tests cleared but not clinically released Tests not available in U.S. but submitted for 510(k) clearance Tests not available in U.S. but available in other countries Research-use-only assays

Tests in development

Integrated Modular Analytics/1998

multiple countries/multiple countries/multiple countries continuous random access/self-contained multiuse cartridges-packages-slides

5-position rack/floor standing varies per configuration/varies

Lp(a), kappa, lambda, P/NP, TG

PAPP-A, vitamin D3, P1NP, anti-CMV IgG, anti-CMV IgM, anti-TSH receptor, homocysteine, mycophenolic acid, tacrolimus, protease inhibitors, hepatitis A, hepatitis B, HIV combi, rubella IgG & IgM, toxo IgG & IgM, IL-6, sCD40 ligand, CA 72-4 (gastric), cyfra 21-1/NSE (lung), NSE

yes, varies

User-defined methods implemented for what analytes

Methods supported/immunoassay methods

No. of direct ion selective electrode channels No. of different measured assays onboard simultaneously No. of different assays programmed, calibrated at once No. of user-definable (open) channels/No. active simultaneously No. of different analytes for which system accommodates reag. containers onboard at once/Tests per container set Shortest/median onboard reag. stability/Refrigerated onboard Multiple reag. configurations supported

Reag. container placed directly on system for use Instrument has same capabilities when 3rd-party reag. used Walkaway capacity in minutes/Specimens/Tests-assays System is liquid or dry Uses disposable cuvettes/Max. No. stored

Uses washable cuvettes/Replacement frequency Minimum sample volume aspirated precisely at one time Supplied with UPS (backup power)/Requires floor drain Requires dedicated water system/Water consumption per hour Noise generated in decibels Dedicated pediatric sample cup/Dead volume

Primary tube sampling/Pierces caps on primary tubes Sample bar-code reading capability/Autodiscrimination

Reagent bar-code reading capability Bar code placement per CLSI standard Auto2A photometry, potentiometry/HbA1c

47->100 47->100 varies

47-100/100-3,000

72 hr/28 days/yes (2-12°C)

limited varies/300/varies liquid no/na yes/monthly 2 μL yes/yes yes/varies (50 L/hr/mod)

yes/50 µL

yes/no yes, on sample transport, shortly before sample is aspirated (2 of 5 interl., Codabar,

codes 39 & 128)/yes yes

yes

Onboard test auto inventory (determines volume in container) Measures no. tests remaining/Short sample detection/Clot detection Automatic detection of adequate reag. for aspir. & analysis Hemolysis/Turbidity detection-quantitation Dilution of patient samples onboard/Automatic rerun capability Sample volume can be reduced/Increased to rerun out-of-linearrange high/low results

Autocalibration or autocalibration alert Calibrants stored onboard/Multipoint calibration supported Typical calib. frequency for ISE/Metabolites/Ther. drugs/Drugs of abuse Automatic shutdown/Startup programmable

yes yes/yes/yes yes yes/ves yes/yes yes/yes

yes/yes

24 hr/varies/bottle change/lot change

Stat time to completion of all analytes, throughput per hr. for:

• Sodium, potassium, chloride, TC02

Sodium, potassium, chloride, TC02, glucose, urea, creatinine

· Album., bili. direct & total, AST, ALT, ALP

3.5 min, 300-600 specimens 5.5 min, 160-600 specimens 10.5 min, 133-1,200 specimens

Typical time delay from ordering stat test to aspir. of sample How often QC required/Onboard SW capability to review QC Onboard real-time QC/Support multiple QC lot Nos. per analyte QC results transferred automatically to LIS

<1 min 24 hr/yes yes/yes yes

no

database

yes/yes/yes

Data mgmt. capability/Instrument vendor supplies LIS interface

Interfaces up and running in active user sites with all major LIS vendors

Bidirectional interface capability Test results transmitted to LIS as soon as chem. time complete LIS interface operates simultaneously with running assays Uses LOINC to transmit orders & results

yes (broadcast download & host query) yes yes

Interface avail. (or will be) to automated specimen handling system

Modem servicing available/Can diagnose own malfunctions/ Determine malfunctioning component On-site time of svc. engineer/Onboard error codes for troubleshooting Mean time between failures/To repair failures

Average time to complete maintenance by lab personnel Onboard maintenance records/Maint. training demo module Training provided with purchase/Advanced oper. training avail. Annual service contract cost (24 h/7 d)

ves (Roche Pre-Analytical Modular)

8 hr/yes 260 days/3.5 hr daily: 5 min; weekly: 10 min; monthly: 15 min

yes (includes audit trail of who replaced parts)/yes 5 days at vendor offices/yes

varies

Distinguishing features (provided by vendor)

How labs get LOINC codes for reagent kits

Roche Hitachi chemistry and automation proven reliability and more than 20 years of experience; capable of consolidating 95 percent of test menu on one high-throughput Integrated Modular System; system can be connected directly to preanalytical automation with 12 modules per configuration; flexible, expandable to lab's changing needs; up to four modules per system

### Chemistry analyzers (for mid/high volume laboratories)

Part 15 of 16



Roche Diagnostics Pete Van Overwalle peter.van\_overwalle@roche.com 9115 Hague Rd. Indianapolis, IN 46250 317-521-2000

Siemens Medical Solutions Diagnostics Pamela Curtin pamela.curtin@siemens.com 511 Benedict Ave. Tarrytown, NY 10591 914-524-3824

www.siemens.com ADVIA 1200/2005

\$189,000/na/na

none

none

none

none

none

100

See related comments, page 41

Name of instrument/First year sold in U.S. List price/Total No. sold in 2006 No. units in clinical use in U.S./Outside U.S.

Country where designed/Manufactured/Where reagents mftd. Operational type/Reagent type

Sample handling system/Model type Dimensions in inches (H x W x D)/Instrument footprint

Tests clinically released in last 12 months

No. of tests for which analyzer has FDA-cleared applications

Tests cleared but not clinically released Tests not available in U.S. but submitted for 510(k) clearance Tests not available in U.S. but available in other countries Research-use-only assays Tests in development

User-defined methods implemented for what analytes

Methods supported/immunoassay methods

cobas c501/e601/2006 na/>250 >80/na

us.labsystems.roche.com

Japan/Japan/U.S., Germany

continuous random access/self-contained multi-use cartridges/ packages/slide

five-position rack/floor standing

4.1 ft x variable x 3.3 ft (base = 9.9 ft)/32.67 sq ft

Japan/Japan/Ireland random access/open reagent system carousel/floor standing 33.5 x 48 x 44 in/1.04 square meters

fructosamine, LSD, methaqualone, mycophenolic acid, NAPA, procainamide, total protein urine/CSF, ceruloplasmin, B-2 microglobulin, soluable transferrin receptor, homocysteine

HbA1c, hemolysate, amikacin, tobramycin, quinidine alpha1 microglobulin, %cDT, HBDH, AT3, ACP, kappa, lambda, GLDH

none P1NP, vitamin D3 OH-25, thyroglobulin, anti-TSH receptor, tPSA (screening), free PSA, CA 72-4, NSE, cyfra 21-1, anti-CMV IgG, anti-CMV IgM, toxoplasma IgG, toxoplasma IgM, rubella IgG, rubella IgM, HIV combi, anti-HAV, anti-HAV IgM, anti-HBs, HbsAg, HbsAg conf., anti-Hbc, anti-HBc IgM, anti-HBe, HBeAg, oxycodone, cyclosporine, mycophenolic acid, sirolimus, tacrolimus, alpha-1 microglobulin

photometry, potentiometry (ion selective electrode)/micro-particle, ECL

yes, on sample transport, shortly before sample is aspirated (2 of 5 interl.,

open system architecture, CK-MB, myoglobin, fructosamine, β-2 microglobulin, D-dimer, caffeine, TCA, Lp(a)

40 colorimetric, 3 ISE

gentamicin, ASO ecstasy

No. of direct ion selective electrode channels No. of different measured assays onboard simultaneously No. of different assays programmed, calibrated at once No. of user-definable (open) channels/No. active simultaneously No. of different analytes for which system accommodates reag. containers onboard at once/Tests per container set Shortest/median onboard reag. stability/Refrigerated onboard Multiple reag. configurations supported Reag. container placed directly on system for use Instrument has same capabilities when 3rd-party reag. used Walkaway capacity in minutes/Specimens/Tests-assays

System is liquid or dry Uses disposable cuvettes/Max. No. stored Uses washable cuvettes/Replacement frequency Minimum sample volume aspirated precisely at one time Supplied with UPS (backup power)/Requires floor drain Requires dedicated water system/Water consumption per hour Noise generated in decibels

Dedicated pediatric sample cup/Dead volume Primary tube sampling/Pierces caps on primary tubes Sample bar-code reading capability/Autodiscrimination Reagent bar-code reading capability

Bar code placement per CLSI standard Auto2A Onboard test auto inventory (determines volume in container) Measures no. tests remaining/Short sample detection/Clot detection

Automatic detection of adequate reag. for aspir. & analysis Hemolysis/Turbidity detection-quantitation Dilution of patient samples onboard/Automatic rerun capability Sample volume can be reduced/Increased to rerun out-of-linear-

range high/low results Autocalibration or autocalibration alert Calibrants stored onboard/Multipoint calibration supported

Typical calib. frequency for ISE/Metabolites/Ther. drugs/Drugs of abuse Automatic shutdown/Startup programmable

yes yes/yes/yes yes yes/yes yes/yes

na

88 >100

yes

yes

liquid

1.5 µL

yes/yes

≤65 dB

yes/no

yes

yes/50 µL

no

varies/250/varies

yes/once per month

varies/88

up to 85 (plus 3 ISE)/varies (100-800)

yes/40 L per hour (e501), 20 L per hour (e601)

21 days/>60 days/yes (5-20°)

Codabar, codes 39 & 128)/yes

yes/yes no/yes

<1 min

24 hr/once per lot/varies/once per lot

5 min, 300-600 specimens

7 min, 150 specimens

10 min, 100 specimens

typically once per 24 hr

100/43 43/700 7 days/45 days/yes yes yes

photometry, potentiometry, turbidimetric/—

20,000 photometrics liquid no/231 yes/4 mos 1μL yes/yes yes/20 L <60 decibels yes/50 µL yes/no

yes/yes yes

yes

yes/yes/yes yes/yes yes/yes yes/yes

2.5 min

10 min

10 min

10 sec

yes/yes

yes/yes daily/45 days/30 days/14 days

per laboratory protocol/yes

Stat time to completion of all analytes, throughput per hr. for: · Sodium, potassium, chloride, TC02

• Sodium, potassium, chloride, TCO2, glucose, urea, creatinine Album., bili. direct & total, AST, ALT, ALP Typical time delay from ordering stat test to aspir. of sample How often QC required/Onboard SW capability to review QC Onboard real-time QC/Support multiple QC lot Nos. per analyte QC results transferred automatically to LIS

Data mgmt. capability/Instrument vendor supplies LIS interface

Test results transmitted to LIS as soon as chem. time complete

LIS interface operates simultaneously with running assays

Modem servicing available/Can diagnose own malfunctions/

Average time to complete maintenance by lab personnel Onboard maintenance records/Maint. training demo module

Training provided with purchase/Advanced oper. training avail.

On-site time of svc. engineer/Onboard error codes for troubleshooting

Interfaces up and running in active user sites with

Bidirectional interface capability

Uses LOINC to transmit orders & results

How labs get LOINC codes for reagent kits

Determine malfunctioning component

Mean time between failures/To repair failures

yes/yes yes onboard/no

all major LIS vendors yes (broadcast download & host query)

Web site yes, Roche MPA system Interface avail. (or will be) to automated specimen handling system

≤8 hr/yes

TBD/TBD

yes

yes

yes/yes/yes

yes (includes audit trail of who replaced parts)/yes

varies on site, 5 days at vendor offices/yes

Annual service contract cost (24 h/7 d) Distinguishing features (provided by vendor) flexible modular system—can be upgraded on-site; second-generation integrated platform; ready-to-use bar-coded reagents; automation connectivity; small sample size

Soft, Misys, Cerner, Meditech, Multidata, Seacoast, Triple G, CCA, Comp Service & Suppt Q, Fletcher Flora, HDS, PSA Consultants, Siemens, others yes (broadcast download & host query)

yes yes yes

yes/yes/yes varies by location, generally <4 hr/yes —/—

no/yes yes/no na

yes

na

clot detection; serum indices; 1,200 tests per hour; auto reruns, dilutions, repeats, reflex testing; open system for third-party assays; part of family of chemistry systems (ADVIA 2400 & ADVIA 1650) and uses same reagents; short sample detection; liquid level sensing, refrigerated compartment for calibrators/QC; integration to Centralink

### Chemistry analyzers (for mid/high volume laboratories)

Part 16 of 16



Siemens Medical Solutions Diagnostics Pamela Curtin pamela.curtin@siemens.com 511 Benedict Ave. Tarrytown, NY 10591



Siemens Medical Solutions Diagnostics Pamela Curtin pamela.curtin@siemens.com 511 Benedict Ave. Tarrytown, NY 10591 914-524-3824

www.siemens.com ADVIA 2400/2003

Japan/Japan/Ireland

46 colormetric, 3 ISE

7 days/45 days/yes

32,000 photometric

yes/every 4 months

2 µL of diluted specimen yes/yes (or sink)

1,157 × 1,711 × 934 mm/-

random access/open reagent system

carousel, rack handler option, automation option/floor standing

\$305,000/---

80

none

none

none

none

100

yes

liquid

no/340

yes/40 L

yes/no

yes/-

yes

yes

yes

yes/yes/yes

yes/yes

ves/ves

yes/yes

yes/yes

yes/yes

2.5 min

10 min

10 min

10 sec

yes/yes

yes

yes

yes

yes

na

via software

daily/45 days/30 days/14 days

per laboratory protocol/yes

yes (broadcast download & host query)

<50 decibels

yes/~50 μL

100/49

49/850

See related comments, page 41

Tests clinically released in last 12 months

Methods supported/immunoassay methods

Multiple reag. configurations supported

Uses disposable cuvettes/Max. No. stored

System is liquid or dry

Noise generated in decibels

No. of direct ion selective electrode channels

Research-use-only assays

Name of instrument/First year sold in U.S. List price/Total No. sold in 2006 No. units in clinical use in U.S./Outside U.S. Country where designed/Manufactured/Where reagents mftd. Operational type/Reagent type Sample handling system/Model type

Dimensions in inches (H x W x D)/Instrument footprint No. of tests for which analyzer has FDA-cleared applications

Tests cleared but not clinically released Tests not available in U.S. but submitted for 510(k) clearance Tests not available in U.S. but available in other countries

Tests in development User-defined methods implemented for what analytes

No. of different measured assays onboard simultaneously

No. of user-definable (open) channels/No. active simultaneously No. of different analytes for which system accommodates

reag. containers onboard at once/Tests per container set Shortest/median onboard reag. stability/Refrigerated onboard

Instrument has same capabilities when 3rd-party reag. used Walkaway capacity in minutes/Specimens/Tests-assays

Minimum sample volume aspirated precisely at one time

Supplied with UPS (backup power)/Requires floor drain

Primary tube sampling/Pierces caps on primary tubes

Sample bar-code reading capability/Autodiscrimination

Onboard test auto inventory (determines volume in container)

Requires dedicated water system/Water consumption per hour

No. of different assays programmed, calibrated at once

Reag. container placed directly on system for use

Uses washable cuvettes/Replacement frequency

Dedicated pediatric sample cup/Dead volume

Bar code placement per CLSI standard Auto2A

Reagent bar-code reading capability

914-524-3824 www.siemens.com ADVIA 1800/2006 \$299,000/--Japan/Japan/Ireland

random access/open reagent system carousel rack handler option, automation option/floor standing  $45\times58\times34/14$  sq ft 80

none neonatal bilirubin, tricyclics, serum benzo, serum barb none

ecstasy

open system architecture, CK-MB, myoglobin, fructosamine, caffeine, TCA, Lp(a), β-2-mincroglobulin, D-dimer

open system architecture, CK-MB, myoglobin, fructosamine, caffeine, TCA, Lp(a), β-2-microglobulin, D-dimer

photometry, potentiometry, turbidimetrics photometry, potentiometry turbidimetric/-

52 colorimetric, 3 ISE 100/52 (plus 3 ISE) 52/850 7 days/45 days/yes

yes yes 32,000 photometrics liquid no/221 yes/every 4 months

2 µL of diluted specimen

none

yes/yes yes/25 L <45 decibels yes/<50 μL yes/no yes, on sample transport, shortly before sample is aspirated (2 of 5

inter., Codabar, codes 39 & 128)/yes yes

yes

Measures no. tests remaining/Short sample detection/Clot detection Automatic detection of adequate reag. for aspir. & analysis Hemolysis/Turbidity detection-quantitation Dilution of patient samples onboard/Automatic rerun capability Sample volume can be reduced/Increased to rerun out-of-linearrange high/low results

Autocalibration or autocalibration alert Calibrants stored onboard/Multipoint calibration supported
Typical calib. frequency for ISE/Metabolites/Ther. drugs/Drugs of abuse Automatic shutdown/Startup programmable

Stat time to completion of all analytes, throughput per hr. for:

Typical time delay from ordering stat test to aspir. of sample

Onboard real-time QC/Support multiple QC lot Nos. per analyte

Data mgmt. capability/Instrument vendor supplies LIS interface

Interface avail. (or will be) to automated specimen handling system

Modem servicing available/Can diagnose own malfunctions/

How often QC required/Onboard SW capability to review QC

• Sodium, potassium, chloride, TCO2, glucose, urea, creatinine

Sodium, potassium, chloride, TC02

Album., bili. direct & total, AST, ALT, ALP

QC results transferred automatically to LIS

Bidirectional interface capability

Uses LOINC to transmit orders & results

How labs get LOINC codes for reagent kits

Interfaces up and running in active user sites with

yes/yes/yes yes yes/yes ves/ves yes/yes

yes/yes daily/45 days/30 days/14 days yes/yes

45 sec, -10 min, — 10 min, -10 sec

per laboratory protocol yes/yes

yes

Service & Support Q, Fletcher Flora, HDS, PSA consultants, Siemens, others yes (broadcast download & host query) Test results transmitted to LIS as soon as chem. time complete yes LIS interface operates simultaneously with running assays yes yes via e-mail & software

yes (all systems)

Determine malfunctioning component On-site time of syc. engineer/Onboard error codes for troubleshooting Mean time between failures/To repair failures Average time to complete maintenance by lab personnel automated daily maintenance Onboard maintenance records/Maint. training demo module yes/yes Training provided with purchase/Advanced oper. training avail. yes/yes Annual service contract cost (24 h/7 d) na

Distinguishing features (provided by vendor)

comprehensive menu; >80 assays, including chemistry; special chemistry, TDMs, TAUs, special proteins; long life ISEs; 90,000 tests; unlimited open channels; third-party applications available; three-second cycle time; 1,800 tests per hour; automation ready; multiple reagent pack sizes available; clot detect; liquid level sense; auto reruns, dilutions, and repeats

Soft, Misys, Cerner, Meditech, Multidata, Seacoast, Triple G, CCA, Computer

yes (with ADVIA WorkCell as of October 2003) varies by location, generally <4 hr/yes

Dawning, Paradox LIS, PerSé, Data Innovations, Misys, Soft, Cerner,

automated daily maintenance no/yes yes/yes

system provides workstation consolidation with a comprehensive menu including routine chemistry, TDMs, TAUs, special chemistry, and special proteins; offers unlimited open channels and unrivaled walkaway capability (>450 specimens) when combined with the universal rack handler; offers microvolume sample and reagent technology, multiple reagent wedge sizes, two-second cycle time; fast throughput; sample saver technology allows automatic repeats, dilutions, and reflex testing without operator intervention of having to return to the original specimen