Part 1 of 7 Abbott Laboratories Eric Perreault eric.perreault eric.perreault First year sold 44 Crossly Dr. Bedford, MA 01730-1402 781-276-4797 Instrument name First year sold 1992 No. of units sold in U.S./outside U.S. Country where analyzer designed/manufactured Specimen type 25,000/ U.S./U.S. fingerstick, venipuncture (whole blood, anticoagulated wf handheld/portable 8.25 x 2.52 x 2.05/18.34 oz accurate volume needs Model type Dimensions in inches (H x W x D)/weight 8.25 x 2.52 x 2.05/18.34 oz accurate volume required (fill line on cartridge) Clotting-based tests for which device has FDA-cleared applications FDA-cleared applications FDA-cleared tests but not yet clinically released PT, ACT	Abbott Laboratories Eric Perreault eric.perreault@abbott.com 4A Crosby Dr. Bedford, MA 01730-1402 781-276-4797 iStat 1 2000 3,000/2,500
Part 1 of 7 Abbott Laboratories Eric Perreault eric.perreault@abbott.com 4A Crosby Dr. Bedford, NA 01730-1402 781-276-4797 Instrument name First year sold iStat 1992 No. of units sold in U.S./outside U.S. Country where analyzer designed/manufactured Specimen type 25,000/ U.S./U.S. fingerstick, venipuncture (whole blood, anticoagulated wf handheld/portable Dimensions in inches (H x W x D)/weight Specimen volume needs accurate volume required (fill line on cartridge) Clotting-based tests for which device has FDA-cleared applications FDA-cleared applications PT, ACT Tests using other methodologies for which device has FDA-cleared applications PT, ACT	Abbott Laboratories Eric Perreault eric.perreault@abbott.com 4A Crosby Dr. Bedford, MA 01730-1402 781-276-4797 iStat 1 2000 3,000/2,500 U S /U S
Instrument name iStat First year sold 1992 No. of units sold in U.S./outside U.S. 25,000/— Country where analyzer designed/manufactured US./U.S. Specimen type fingerstick, venipuncture (whole blood, anticoagulated wf Model type handheld/portable Dimensions in inches (H x W x D)/weight 8.25 x 2.52 x 2.05/18.34 oz Specimen volume needs accurate volume required (fill line on cartridge) Clotting-based tests for which device has FDA-cleared applications PT, ACT Tests using other methodologies for which device has FDA-cleared applications PT, ACT Tests using other methodologies for which device has FDA-cleared applications none FDA-cleared tests but not yet clinically released none	iStat 1 2000 3,000/2,500
No. of units sold in U.S./outside U.S. 25,000/— Country where analyzer designed/manufactured U.S./U.S. Specimen type fingerstick, venipuncture (whole blood, anticoagulated wf Model type handheld/portable Dimensions in inches (H x W x D)/weight 8.25 x 2.52 x 2.05/18.34 oz Specimen volume needs accurate volume required (fill line on cartridge) Clotting-based tests for which device has FDA-cleared applications PT, ACT Tests using other methodologies for which device none has FDA-cleared tests but not yet clinically released none	3,000/2,500
Model type Dimensions in inches (H x W x D)/weighthandheld/portable 8.25 x 2.52 x 2.05/18.34 ozSpecimen volume needsaccurate volume required (fill line on cartridge)Clotting-based tests for which device has FDA-cleared applicationsPT, ACTTests using other methodologies for which device has FDA-cleared applicationsnoneFDA-cleared tests but not yet clinically releasednone	ole blood) fingerstick, venipuncture (whole blood, anticoagulated whole
Specimen volume needs accurate volume required (fill line on cartridge) Clotting-based tests for which device has FDA-cleared applications PT, ACT Tests using other methodologies for which device has FDA-cleared applications none FDA-cleared tests but not yet clinically released none	handheld/portable 8.26 x 2.52 x 2.05/18.34 oz
Clotting-based tests for which device has FDA-cleared applications PT, ACT Tests using other methodologies for which device has FDA-cleared applications none FDA-cleared tests but not yet clinically released none	accurate volume required (fill line on cuvette)
Tests using other methodologies for which device none has FDA-cleared applications none FDA-cleared tests but not yet clinically released none	PT, ACTc
FDA-cleared tests but not yet clinically released none	_
	_
Tests submitted for 510(k) clearance ACTk Tests in development but not yet submitted for clearance PTT How labs get LOINC codes for reagent kit —	 ACTk, PTT package insert
Method of endpoint detection electrogenic	electrogenic
Quality control methods	
Liquid yes	yes yes
• Lyophilized no	no
Integrated QC with each analysis Just and the second sec	yes
• Other n/a	
Time (in minutes) to perform control plus specimen test	
• PT: 2 min • PT & PTT:	2 min
• ACT: 2 min	2 min
Data management capability onboard & optional add-on (SW mftr: iStat)	onboard & optional add-on (SW mftr: iStat)
Includes QC yes (L-J plots) System can automatically transfer data to information system	yes
Patient data Yes OC data Ves	yes ves
Interface supplied by instrument vendor yes (additional cost)	yes (additional cost) yes
Commercially available systems for which interfaces are up and running in active user sites	Cerner, Sunquest, HBOC, Citation, Meditech, others
Lab can control analyzer remotely yes	yes
Real-time wireless linkage to LIS or HIS yes (infrared) Positive identification system (e.g. bar code) for: • Patient specimen • Patient specimen ves	yes
• Reagent yes	yes
Onboard system for automatic error detection yes, for sample (volume)	
Training provided with instrument purchase yes (on-site)	yes, tor sample (volume), reagent/cuvette expiration date
Medical staff —	yes, for sample (volume), reagent/cuvette expiration date yes (on-site)
Patient n/a	yes, for sample (volume), reagent/cuvette expiration date yes (on-site) 1 hr
Patient self-testing program is available no	yes, for sample (volume), reagent/cuvette expiration date yes (on-site) 1 hr n/a

Instrument list price	\$7.900	\$9.500
Reagent rental or lease only	no	no
Cost per sample for:		
PT: Cost per sample for reagent rental	n/a	n/a
Cost per sample if device purchased	n/a	n/a
PTT: Cost per sample for reagent rental	n/a	n/a
Cost per sample if device purchased	n/a	n/a
ACT: Cost per sample for reagent rental	call for pricing	n/a
Cost per sample if device purchased	call for pricing	n/a
CLIA '88 complexity rating	moderate	moderate
Unique advantages	 handheid QC lockout/operator lockout bar-code scanner 	 handheld portable device QC lockout/operator lockout menu: blood gas, chemistry, electrolytes, coagulation

Tabulation does not represent an endorsement by the College of American Pathologists

Survey editor: Raymond D. Aller, MD

D

ugust 2002			CAP TODAY / 53
			PU
Coagulatio	on Analyzers (Poi	int-of-care, self-monitor	ing)
Part 2 of 7	Bayer Diagnostics Jan Price jan.price.b@bayer.com	Bayer Diagnostics Jan Price jan.price.b@bayer.com	Beckman Coulter Inc. Primary Care Diagnostics Michael Coté mjcote@beckman.com
	511 Benedict Ave. Tarrytown, NY 10591 914-333-6091 www.baverdiaa.com	511 Benedict Ave. Tarrytown, NY 10591 914-333-6091 www.baverdiag.com	1050 Page Mill Rd. M/S P140 Palo Alto, CA 94303 650-845-3489 www.beckmancoulter.com/pcd
Instrument name First year sold	Rapidpoint Coag 1995	Rapidpoint Accent 2001	Icon PT; Icon PT Pro 2003
No. of units sold in U.S./outside U.S.	_/	n/a/n/a	_/_
Country where analyzer designed/manufactured Specimen type	U.S./U.S. fingerstick, venipuncture (whole blood, anticoagulated whole blood, plasma)	U.S./U.S. whole blood, anticoagulated whole blood (for OR use)	U.S./U.S. fingerstick, venipuncture (whole blood, anticoagulated whole blood, plasma)
Model type Dimensions in inches (H x W x D)/weight	handheld/portable 3.9 x 6 x 10.5/4.25 lb	handheld/portable 11.7 x 9.3 x 17/8.8 lb, 13 lb with coag analyzer	handheld/portable (pocket size) $1^{5}/_{16} \times 2^{13}/_{16} \times 5^{1}/_{4}/5.9$ oz (166 g)
Specimen volume needs	accurate volume not necessary (drop-35 µL); test tube citrated sample must be accurately drawn (9:1 blood to citrate)	accurate volume not necessary (drop-35 µL)	accurate volume not necessary (drop and tube), 15 μL sample drop/citrated collection
Clotting-based tests for which device has FDA-cleared applications	PT (reportable range: low 6 sec, high 150 sec; INR: low 0.8, high 4.0); PTT (reportable range: low 15 sec, high 300 sec); heparin management test (HMT) alternative to ACT (measures 1–10 units per mL of heparin)	heparin management test (HMT) alternative to ACT (measures 1–10 units per mL of hep.); heparin titra- tion test (HTT); protamine response test (PRT)	PT (INR: low 0.7 to high 7.0)
Tests using other methodologies for which device has FDA-cleared applications	none	none	none
FDA-cleared tests but not yet clinically released	low-range heparin management test	none	none
Tests submitted for 510(k) clearance Tests in development but not yet submitted for clearance	ecarin clotting time, enoxaparin none	none none	none none
How labs get LOINC codes for reagent kit	-	-	-
Method of endpoint detection Quality control methods	fibrin clot impedes movement of small metal particles in a flat test chamber	fibrin clot impedes movement of small metal particles in a flat test chamber	fluorescent thrombin substrate
• Electronic	yes ves (nlasma)	yes ves (nlasma)	yes no
• Lyophilized	yes (plasma)	yes (plasma)	yes (plasma)
 Integrated QC with each analysis Automatic lockout for QC failure 	no ves	no Ves	no ves (factory set)
• Other	analyzer can be programmed to prevent patient test- ing unless QC performed at specified intervals	analyzer can be programmed to prevent patient test- ing unless QC performed at specified intervals	n/a
• PT:	<5	n/a	8 (with electronic control both levels)
• PT & PTT: • ACT:	<5 <5	n/a n/a	n/a n/a
Data management capability Includes OC	onboard, optional add-on ves	onboard, optional add-on ves (L-L plots)	onboard ves
System can automatically transfer data to information system Patient data 	yes	yes	no
• QC data Interface supplied by instrument vendor	yes yes (additional cost, can be included in reagent rental	yes yes (additional cost, can be included in reagent rental	no
LOINC codes transmitted with results	and lease programs)	and lease programs)	_
Commercially available systems for which interfaces are up and running in active user sites	connects to LIS via Helix Interface for scripting, ASTM, HL7, RALS+ System, etc.	connects to LIS via Helix Interface <mark>, RALS+ System</mark>	in development
Lab can control analyzer remotely	no	no	no
Real-time wireless linkage to LIS or HIS Positive identification system (e.g. bar code) for: • Patient specimen	no ves	no ves	no Ves
• Reagent	yes; each test card contains lot-specific information for reagents; instrument allows patient and operator IDs to be entered via alphanumeric keypad	yes; each test card contains lot-specific information for reagents; instrument allows patient and operator IDs to be entered via touchscreen	yes; system has several test modes that identify sam- ple type (capillary, citrated whole blood, or plasma) as well as liquid or electronic controls
Onboard system for automatic error detection	yes, for reagent/card expiration date	yes, for reagent/card expiration date	yes, for sample (volume); system incorporates a num- ber of error detection modes related to test sample processing and temp. monitors and indicating desi- cants to ensure proper test strip storage
Training provided with instrument purchase	yes (on-site)	yes (on-site)	yes (on-site)
Medical staff	1–2 hr	2–4 hr	1 hr

Patient Patient self-testing program is available	n/a no	n/a no	n/a n/a
Instrument list price Reagent rental or lease only Cost per sample for: • PT: Cost per sample for reagent rental Cost per sample if device purchased • PTT: Cost per sample for reagent rental	\$5,000 purchase or reagent rental varies based on volume of instruments and test cards \$3.50-\$6.00	\$14,000 purchase or reagent rental n/a n/a n/a	\$1,800 (2003 estimate) no n/a \$3.50-\$5.00 n/a
Cost per sample if device purchased • ACT: Cost per sample for reagent rental Cost per sample if device purchased CLIA '88 complexity rating	\$3.50-\$6.00 \$3.50-\$6.00 \$3.50-\$6.00 moderate	n/a n/a n/a moderate	n/a n/a n/a CLIA waived, moderate
Unique advantages	 will analyze/monitor citrated or noncitrated samples menu of PT, APTT, HMT (ACT) tests with expansion capability Rapidlink Data Mgmt. system will allow connectivity to LIS/HIS; users can generate accession numbers for patient test results patient & operator ID, restricted analyzer access, 1,000 result memory, QC lockout, QC range assignment Rapidpoint Accent—total heparin management system 	 brings patients into safe coagulation range sooner reduces risk of post-op complications improves decision-making speed and accuracy ease-of-use (touchscreen) 	 handheld/portable/pocket size can use all 3 sample types: capillary, citrated whole blood, and plasma lcon PT system control provides a Level 1 and Level 2 system check that meets the CLIA QC requirements efficiently and inexpensively moving the unit during sample application or while test is running will not affect test results

Tabulation does not represent an endorsement by the College of American Pathologists

Part 3 of 7	ation Analyzers	(Point of care, calf moni	
Part 3 of 7	ation Analyzers	(Point of care calf moni	
Part 3 of 7		Point-or-care, sen-mom	itoring)
Part 3 of 7	Halana Dalat at Asia	University of Ones	United and a large
	Helena Point of Care Jim Campbell	Helena Point of Care Jim Campbell	HemoSense Inc. Dale Clendon
	pointofcare@helena.com 1530 Lindbergh Dr	pointofcare@helena.com 1530 Lindbergh Dr	600 Valley Way Milnitas, CA 95035
	Beaumont, TX 77704	Beaumont, TX 77704	408-719-1393
	800-231-5663 www.belena.com	800-231-5663 www.belena.com	www.hemosense.com
Instrument name	Actalyke XI	Actalyke Mini	INRatio
First year sold	2002	2001	cleared for professional use, 2002; FDA PENDING for patient self-testing
No. of units sold in U.S./outside U.S.	25+/	n/a/250+	n/a/n/a
Country where analyzer designed/manufactured Specimen type	U.S./U.S. venipuncture (whole blood)	U.S./U.S. venipuncture (whole blood)	U.S./U.S. fingerstick
			myorouok
Model type Dimensions in inches (H x W x D)/weight	portable 5.6 x 10.7 x 10.3/15 lb	benchtop 6.25 x 6 x 4.75/5.3 lb	handheld/portable 6.5 x 3 x 2 in/7 oz
Specimen volume needs	accurate volume required (fill line on cuvette)	accurate volume required (fill line on cuvette)	accurate volume not necessary (drop)
Clotting-based tests for which device has FDA-cleared applicatio	ns activated clotting time (ACT)-whole blood, MAX-ACT: maximum factor XII activation ACT, celite, kaolin, glass	ACT—MAX-ACT, C-ACT, K-ACT, G-ACT	PT
Tests using other methodologies for which device	_	_	none
has FDA-cleared applications			
FDA-cleared tests but not yet clinically released	none	-	none
Tests submitted for 510(k) clearance	none	-	PT (reportable range: low 7 sec, high 7
Tests in development but not vet submitted for clearance	APTT (whole blood). PT (whole blood), heparin assay.	LMWH. APTT (whole blood). PT (whole blood)	0.7, high 7.5) planned tests: APTT. ACT
	protamine assay, therapeutic assessment kit (TAK), I MWH	, , , , , , , , , , , , , , , , , , , ,	
How labs get LOINC codes for reagent kit	n/a	n/a	n/a
Method of endpoint detection	two-point electromechanical soft-clot detection prin-	two-point electromechanical	change in impedance of the sample w
Quality control methods	ope		000013
Electronic I iguid	yes ves (simulated whole blood)	yes ves (simulated whole blood)	no (not required, built-in QC on patien no (not required, built-in QC on patien
Lyophilized	yes (simulated whole blood)	yes (simulated whole blood)	no
Integrated QC with each analysis Automatic lockout for QC failure	no	no	yes (automatic self-check diagnosis)
Automatic lockout for QC failure Other	yes data management for entering heparin dose, L-J chart	110 	yes impedance check strip
	generation for all controls		
PT: Transition of the second s	n/a	n/a	<2
• PT & PTT: • ACT:	n/a 5	n/a 5	n/a n/a
Data management canability	Vac	-	onhoard
Includes QC	yes		no
System can automatically transfer data to information system			
QC data	ves	2	ves
Interface supplied by instrument vendor	n/a	-	yes (included in instrument price)
LOINC codes transmitted with results	no	no	-
Commercially available systems for which interfaces are up and	n/a	-	n/a
Lab can control analyzer remotely	no	no	no
Pool-time wireless linkage to LIS or UIS	Voc		nlannod
Positive identification system (e.g. bar code) for:	yes	_	piainieu
Patient specimen Reagent	yes ves: all disposables have bar-code for identification	no	no no
	with use on any Actalyke model		
Onboard system for automatic error detection	yes, stuck magnet, no tube; mechanical instrument parameters only; well rotation, temperature, and detection settings	yes, for specimen placement	yes, for sample (volume), reagent stat
Training provided with instrument purchase	yes (on-site)	yes (on-site)	yes (on-site)
Approx. number of training hours needed for: Medical staff	1–2 hr	1 hr	1 hr
• Patient	n/a	n/a	1 hr
Patient self-testing program is available	no	no	available when cleared
Instrument list price	\$3,595	\$1,049-\$1,149 with printer	TBD
Cost per sample for:	10	10	10
PT: Cost per sample for reagent rental Cost per sample if device surpleased	n/a n/a	_	TBD
PTT: Cost per sample for reagent rental	n/a	_	n/a
Cost per sample if device purchased	n/a	-	n/a
ACT: Cost per sample for reagent rental Cost per sample if douise numbered	n/a \$0.74_\$1.76		n/a n/a
CLIA '88 complexity rating	moderate	not yet rated	not yet rated
Unique advantages	• two-point electromechanical "soft-clot" detection	• two-point electromechanical "soft-clot" detection	• onboard QC—no external QC neede
	principle • MAX-ACT: maximum factor XII activation ACT test, 0.5 mL blood volume, linear up to 10 units of heparin, safer plastic tube construction, for use on Actalyke and Hemochron instruments • electronic clotting tube (EQC) that simulates and	 magnetic detection device—electronic QC/revolution MAX-ACT tubes, 0.5 mL volume & linear to 6 U/mL 	best value for clinician and patient • fast total test of <2 min • very simple test procedure

D

ugust 2002			CAP TODAY / 55
			PUSI
Coagulatio	on Analyzers (Poi	int-of-care, self-monitor	ing)
Part 4 of 7	Instrumentation Laboratory Todd Sheldon tsheldon@ilww.com 101 Hartwell Ave. Lexington, MA 02421 781-861-4270 www.ilus.com	International Technidyne Corp. Bill Fitzgerald bfitzgerald@itcmed.com 8 Olsen Ave. Edison, NJ 08820 732-548-5700 www.itcmed.com	International Technidyne Corp. George Halleck ghalleck@itcmed.com 8 Olsen Ave. Edison, NJ 08820 732-548-5700 www.itcmed.com
Instrument name First year sold	Gem PCL (Portable Coagulation Laboratory) 1998	Hemochron 401 1988	ProTime Microcoagulation System/ProTime 3 ProTime Micro: 1996; ProTime 3: 2001
No. of units sold in U.S./outside U.S. Country where analyzer designed/manufactured Specimen type Model type	150+/— U.S./U.S. fingerstick, venipuncture (whole blood, anticoagulated whole blood) handheld/portable	—/— U.S./U.S. venipuncture (whole blood, anticoagulated whole blood) portable	—/— U.S./U.S. fingerstick handheld/portable
Dimensions in inches (H x W x D)/weight	5.5 x 2 x 3.5/0.75 lb	12.5 x 18 x 23/1.7 kg	2.5 x 4.5 x 9/3 lb
Specimen volume needs	accurate volume not necessary (~50 $\mu L),$ low sample volume error message if well not filled	accurate volume required (fill line on tube) 0.4–2.0 μL	accurate volume not required (fill line on sample cup) PT 5, 65 μL; PT 3, 25 μL
Clotting-based tests for which device has FDA-cleared applications	s PT (reportable range: low 10 sec, high 150 sec; INR: low 0.8, high 12), PTT (reportable range: low 20 sec, high 300 sec), ACT (65–1005 sec), ACT–low range (67–400 sec)	PT (reportable range: low ~50 sec, high ~340 sec; INR: low 1, high 6), PT (citrated), APTT (reportable range: low 24 sec, high 120 sec plasma equiv.), ACT (FTCA5I0, KACT, P214), HiTT, TT, HNTT, Fib., HRT, KNRT, PRT, KPRT, PDA0, KPDA0, APTT (citrated)	PT (reportable range: low 10 sec., high 130 sec.; INR: low 0.8, high 9.9)
Tests using other methodologies for which device	none	none	none
has FDA-cleared applications FDA-cleared tests but not yet clinically released	none	none	none
Tests submitted for 510(k) clearance Tests in development but not yet submitted for clearance How labs get LOINC codes for reagent kit	none none n/a	none none 	none — —
Method of endpoint detection	mechanical endpoint clotting mechanism, monitored optically	mechanical clot detection	optical detection of clot
Quality control methods • Electronic • Liquid	yes yes (simulated whole blood)	yes yes (simulated whole blood)	no (not required, onboard QC) yes (available as an option but not required due to ophaard controls)
• Lyophilized	yes	yes (simulated whole blood)	no
Automatic lockout for QC failure	no	no	yes
• Uther	n/a	n/a	2 levels of onboard QC integrated into each cuvette
Time (in minutes) to perform control plus specimen test • PT:	2	2	6
• PT & PTT: • ACT:	2 1–5	2 1–5	n/a n/a
Data management capability Includes QC	onboard (via Gem Premier 3000) yes	no no	yes yes
System can automatically transfer data to information system Patient data 	yes	no	no
QC data Interface supplied by instrument vendor	yes ves to Gem Premier 3000	no n/a	no n/a
OINC codes transmitted with results		_	-
Commercially available systems for which interfaces are up and running in active user sites	n/a	n/a	n/a
Real-time wireless linkage to LIS or HIS Positive identification system (e.g. bar code) for:	по	по	no
 Patient specimen Reagent 	no yes	no no	no yes
Onboard system for automatic error detection	yes, for sample (volume), reagent/cuvette expiration date, and instrument	yes (instrument-related)	yes, for sample (volume) and reagent/cuvette expira- tion date

Training provided with instrument purchase Approx. number of training hours needed for:	yes (on-site)	yes (on-site)	yes (on-site)
Medical staff	0.5 hr	1 hr	1 hr
Patient	n/a	n/a	1.5 hr
Patient self-testing program is available	no	no	yes (programmed instruction/video)
Instrument list price	\$3,670 (volume dependent)	\$3,500	\$1,500 professional, \$2,000 patient
Reagent rental or lease only	outright purchase, lease, reagent rental	no	no
• DT: Cost per sample for reagent rental	varios with volumo	n/a	n/a
Cost per sample if device nurchased	varies with volume	11/a \$2.95	11/a \$5 for professional/\$10 for consumer
PTT: Cost per sample for reagent rental	varies with volume	92.33 n/a	n/a
Cost per sample for reagent rental	varies with volume	\$2.85	n/a
ACT: Cost per sample for reagent rental	varies with volume	n/a	n/a
Cost per sample if device purchased	varies with volume	\$1.34-\$1.43	n/a
CLIA '88 complexity rating	moderate	moderate	waived
Unique advantages	 Gem PCL is a component of the Gem Premier 3100; the only system that provides analysis of blood gases, hematocrit, electrolytes, metabolites, and coagulation comprehensive POC coagulation menu that allows for POC coagulation analysis throughout an institution; whole blood PT, APTT, ACT, and ACT-low range onboard data management 	• gold standard • ease-of-use • consistent, accurate results	 onboard quality controls, which eliminates need for separate liquid controls one cuvette needed per patient, which includes the upper and lower control levels as well as patient test recombinant human thromboplastin reagent, with ISI=1.0, as recommended by AHA, CAP, WHO 30-day room temperature storage of cuvettes

August 2002	

Part 5 of 7 Instrument name First year sold No. of units sold in U.S./outside U.S. Country where analyzer designed/manufactured Specimen type Model type Dimensions in inches (H x W x D)/weight Specimen volume needs	tion Analyzers (International Technidyne Corp. Bill Fitzgerald bfitzgerald@itcmed.com 8 Olsen Ave. Edison, NJ 08820 732-548-5700 www.itcmed.com Hemochron Jr.—Signature/Signature+ 1998; Signature+ introduced in 2002 -/- U.S./U.S. fingerstick, venipuncture (whole blood) handheld/portable 2 x 7.5 x 3.75/12 oz	(Point-of-care, self-moni International Technidyne Corp. Bill Fitzgerald bfitzgerald@itcmed.com 8 Olsen Ave. Edison, NJ 08820 732-548-5700 www.itcmed.com Hemochron Response 2000 -/- U.S./U.S.	LifeScan Inc., a Johnson & Johnson c Customer Service customerservice@lifescan.com 1000 Gibraltar Drive Milpitas, CA 95035 877-520-8608 www.lifescan.com Harmony INR Monitoring System (for testing and INR monitoring in profess 2002
Part 5 of 7 Part 5 of 7 Instrument name First year sold No. of units sold in U.S./outside U.S. Country where analyzer designed/manufactured Specimen type Model type Dimensions in inches (H x W x D)/weight Specimen volume needs	tion Analyzers (International Technidyne Corp. Bill Fitzgerald bfitzgerald@itcmed.com 8 Olsen Ave. Edison, NJ 08820 732-548-5700 www.itcmed.com Hemochron Jr.—Signature/Signature+ 1998; Signature+ introduced in 2002 -/- U.S./U.S. fingerstick, venipuncture (whole blood) handheld/portable 2 x 7.5 x 3.75/12 oz	(Point-of-care, self-moni International Technidyne Corp. Bill Fitzgerald bfitzgerald@itcmed.com 8 Olsen Ave. Edison, NJ 08820 732-548-5700 www.itcmed.com Hemochron Response 2000 -/- U.S./U.S.	LifeScan Inc., a Johnson & Johnson c Customer Service customerservice@lifescan.com 1000 Gibraltar Drive Milpitas, CA 95035 877-520-8608 www.lifescan.com Harmony INR Monitoring System (for testing and INR monitoring in profess 2002
Part 5 of 7 Instrument name First year sold No. of units sold in U.S./outside U.S. Country where analyzer designed/manufactured Specimen type Model type Dimensions in inches (H x W x D)/weight Specimen volume needs	International Technidyne Corp. Bill Fitzgerald bfitzgerald@itcmed.com 8 Olsen Ave. Edison, NJ 08820 732-548-5700 www.itcmed.com Hemochron Jr.—Signature/Signature+ 1998; Signature+ introduced in 2002 -/- U.S./U.S. fingerstick, venipuncture (whole blood) handheld/portable 2 x 7.5 x 3.75/12 oz	International Technidyne Corp. Bill Fitzgerald bfitzgerald@itcmed.com 8 Olsen Ave. Edison, NJ 08820 732-548-5700 www.itcmed.com Hemochron Response 2000 / U.S./U.S.	LifeScan Inc., a Johnson & Johnson c Customer Service customerservice@lifescan.com 1000 Gibraltar Drive Milpitas, CA 95035 877-520-8608 www.lifescan.com Harmony INR Monitoring System (for p testing and INR monitoring in professi 2002
Part 5 of 7 Instrument name First year sold No. of units sold in U.S./outside U.S. Country where analyzer designed/manufactured Specimen type Model type Dimensions in inches (H x W x D)/weight Specimen volume needs	International Technidyne Corp. Bill Fitzgerald bfitzgerald@itcmed.com 8 Olsen Ave. Edison, NJ 08820 732-548-5700 www.itcmed.com Hemochron Jr.—Signature/Signature+ 1998; Signature+ introduced in 2002 -/ U.S./U.S. fingerstick, venipuncture (whole blood) handheld/portable 2 x 7.5 x 3.75/12 oz	International Technidyne Corp. Bill Fitzgerald bfitzgerald@itcmed.com 8 Olsen Ave. Edison, NJ 08820 732-548-5700 www.itcmed.com Hemochron Response 2000 / U.S./U.S.	LifeScan Inc., a Johnson & Johnson C Customer Service customerservice@lifescan.com 1000 Gibraltar Drive Milpitas, CA 95035 877-520-8608 www.lifescan.com Harmony INR Monitoring System (for p testing and INR monitoring in professi 2002
Instrument name First year sold No. of units sold in U.S./outside U.S. Country where analyzer designed/manufactured Specimen type Model type Dimensions in inches (H x W x D)/weight Specimen volume needs	bin rh2geraid bfitzgeraid@itcmed.com 8 Olsen Ave. Edison, NJ 08820 732-548-5700 www.itcmed.com Hemochron Jr.—Signature/Signature+ 1998; Signature+ introduced in 2002 -/ U.S./U.S. fingerstick, venipuncture (whole blood) handheld/portable 2 x 7.5 x 3.75/12 oz	bii Frizgerald bfiizgerald@itcmed.com 8 Olsen Ave. Edison, NJ 08820 732-548-5700 www.itcmed.com Hemochron Response 2000 / U.S./U.S.	customer service@lifescan.com 1000 Gibraltar Drive Milpitas, CA 95035 877-520-8608 www.lifescan.com Harmony INR Monitoring System (for testing and INR monitoring in profess 2002
Instrument name First year sold No. of units sold in U.S./outside U.S. Country where analyzer designed/manufactured Specimen type Model type Dimensions in inches (H x W x D)/weight Specimen volume needs	8 Olsen Ave. Edison, NJ 08820 732-548-5700 www.itcmed.com Hemochron Jr.—Signature/Signature+ 1998; Signature+ introduced in 2002 —/— U.S./U.S. fingerstick, venipuncture (whole blood) handheld/portable 2 x 7.5 x 3.75/12 oz	8 Olsen Ave. Edison, NJ 08820 732-548-5700 www.itcmed.com Hemochron Response 2000 —/— U.S./U.S.	1000 Gibraltar Drive Milpitas, CA 95035 877-520-8608 www.lifescan.com Harmony INR Monitoring System (for testing and INR monitoring in profess 2002
Instrument name First year sold No. of units sold in U.S./outside U.S. Country where analyzer designed/manufactured Specimen type Model type Dimensions in inches (H x W x D)/weight Specimen volume needs	Hemochron Jr.—Signature/Signature+ 1998; Signature+ introduced in 2002 -/ U.S./U.S. fingerstick, venipuncture (whole blood) handheld/portable 2 x 7.5 x 3.75/12 oz	Eulsti, NJ 00020 732-548-5700 www.itcmed.com Hemochron Response 2000 —/— U.S./U.S.	Hipitas, OK 95055 877-520-8608 www.lifescan.com Harmony INR Monitoring System (for testing and INR monitoring in profess 2002
Instrument name First year sold No. of units sold in U.S./outside U.S. Country where analyzer designed/manufactured Specimen type Model type Dimensions in inches (H x W x D)/weight Specimen volume needs	www.itcmed.com Hemochron Jr.—Signature/Signature+ 1998; Signature+ introduced in 2002 -/- U.S./U.S. fingerstick, venipuncture (whole blood) handheld/portable 2 x 7.5 x 3.75/12 oz	www.itcmed.com Hemochron Response 2000 -/- U.S./U.S.	www.lifescan.com Harmony INR Monitoring System (for testing and INR monitoring in profess 2002
Instrument name First year sold No. of units sold in U.S./outside U.S. Country where analyzer designed/manufactured Specimen type Model type Dimensions in inches (H x W x D)/weight Specimen volume needs	Hemochron Jr.—Signature/Signature+ 1998; Signature+ introduced in 2002 —/— U.S./U.S. fingerstick, venipuncture (whole blood) handheld/portable 2 x 7.5 x 3.75/12 oz	Hemochron Response 2000 —/— U.S./U.S.	Harmony INR Monitoring System (for testing and INR monitoring in profess 2002
First year sold No. of units sold in U.S./outside U.S. Country where analyzer designed/manufactured Specimen type Model type Dimensions in inches (H x W x D)/weight Specimen volume needs	1998; Signature+ introduced in 2002 / U.S./U.S. fingerstick, venipuncture (whole blood) handheld/portable 2 x 7.5 x 3.75/12 oz	2000 —/— U.S./U.S.	2002
No. of units sold in U.S./outside U.S. Country where analyzer designed/manufactured Specimen type Model type Dimensions in inches (H x W x D)/weight Specimen volume needs	—/— U.S./U.S. fingerstick, venipuncture (whole blood) handheld/portable 2 x 7.5 x 3.75/12 oz	—/— U.S./U.S.	
Specimen type Dimensions in inches (H x W x D)/weight Specimen volume needs	fingerstick, venipuncture (whole blood) handheld/portable 2 x 7.5 x 3.75/12 oz	0.3./0.3.	—/— ШС /ШС
Model type Dimensions in inches (H x W x D)/weight Specimen volume needs	handheld/portable 2 x 7.5 x 3.75/12 oz	venipuncture (whole blood, anticoagulated whole	0.5./0.5. fingerstick, venipuncture (whole bloo
Dimensions in inches (H x W x D)/weight Specimen volume needs	2 x 7.5 x 3.75/12 oz	blood) bandhald (nastable	handhald/nortable
Specimen volume needs		8.7 x 10.5 x 7.5/6.4 lb	7.9 x 3.3 x 2.2/12.9 oz
Specimen volume needs			
	accurate volume not necessary (drop)	accurate volume required (fill line on tubes)	accurate volume not necessary (drop)
Ciotting-based tests for which device has FDA-cleared applications	P1 (reportable range: low 11.4 sec., high 129 sec.; INR: low 0.8, high 12.0). PT (citrated). PTT (reportable	Y1 (reportable range: low 50 sec, high 340 sec; INR: low 1, high 6), PT (citrated), PTT (reportable range:	PT (INK: Iow, 0.8; high, 8.0)
	range: low 20 sec, high 400 sec plasma equiv.), APTT	low 24 sec, high 120 sec), APTT (citrated), ACT,	
	(citrated), ACT low-range, ACT+	(FIGA510, KACT, P214), HITT, TT, HNTT, Fib., HRT, KHRT, PRT, KPRT, PDAO. KPDAO	
Tests using other methodologies for which device	none	none	-
FDA-cleared applications FDA-cleared tests but not yet clinically released	none	none	PT
Tasts submitted for 510/k) elegrance	8020	8020	
Tests in development but not yet submitted for clearance			_
How labs get LOINC codes for reagent kit	-	-	-
Method of endpoint detection	optical detection of clot	mechanical clot detection	direct optical detection of clot
Quality control methods • Electronic	ves	Ves	no (not required, onboard QC integrat
• Liquid	yes (simulated whole blood)	yes (simulated whole blood)	no (not required, onboard QC integrat
Lyophilized Integrated OC with each analysis	yes (simulated whole blood)	yes (simulated whole blood) no	no ves
Automatic lockout for QC failure	Signature, no; Signature+, yes	yes	yes
• Other	Signature+, operator lockout	operator lockout	two levels of onboard QC integrated in
Time (in minutes) to perform control plus specimen test			
• PT & PTT:	2	2	z n/a
• ACT:	1–5	1–5	n/a
Data management capability	onboard	onboard	-
Includes QC System can automatically transfer data to information system	yes (QC Data Management)	yes	-
Patient data	yes	yes	-
QC data Interface supplied by instrument vendor	yes ves	yes ves	_
LOINC codes transmitted with results	<u>-</u>	<u>-</u>	-
Commercially available systems for which interfaces are up and	yes	yes	_
running in active user sites	-	10	10
			10
Keal-time wireless linkage to LIS or HIS Positive identification system (e.g. bar code) for:	no	no	_
Patient specimen Reagent	no yes	no yes	no no
Onboard system for automatic error detection	yes, for sample (volume)	yes, for sample volume and reagent/expiration date	yes, for sample (volume)
Training provided with instrument nurchase	ves (on-site)	ves (on-site)	Ves
Approx. number of training hours needed for:	1 hr	1.2 br	,
Patient	n/a	n/a	_ / / /
Patient self-testing program is available	no	no	yes, instructor-led and interactive con
			includes hands-on patient training to can successfully perform self-tests
Instrument list price	Signature, \$3,750; Signature+, \$5,000	\$3,975	\$1,500 for patient self-testing
Cost per sample for:	10	10	-
PT: Cost per sample for reagent rental Cost per sample if device numbered	n/a ¢2 21	n/a \$2.10	
• PTT: Cost per sample for reagent rental	৯১.১1 n/a	ຈ2.10 n/a	\$21 for patient self-testing n/a
Cost per sample if device purchased	\$3.50	\$2.10	n/a
AUT: Cost per sample for reagent rental Cost per sample if device purchased	n/a \$2.58	n/a \$0.86 - \$1.84	n/a n/a
CLIA '88 complexity rating	moderate	moderate	CLIA '88 waived
Unique advantages	• blood volume—15 µL	• gold standard for ACT	• recombinant human thromboplastir
	• ease-of-use	• QC lockout	lent to WHO standard—ISI range 1.0-
	vata management storing/printing onnectivity options	 uata storage and management connectivity options 	and control solutions—only one same
	configurable lockout for Signature+		controlled INR result

Coagulatio	n Analyzers (Point-of	-care, self-monitoring)
art 6 of 7	Medtronic Cardiac Surgery 7601 Northland Dr. N. Minneapolis, MN 55428 763-391-9288 www.medtronic.com	Medtronic Cardiac Surgery 7601 Northland Dr. N. Minneapolis, MN 55428 763-391-9288 www.medtronic.com
strument name rst year sold	ACT II 1994	HMS Plus 1999
o. of units sold in U.S./outside U.S. puntry where analyzer designed/manufactured	—/— U.S./U.S.	—/— U.S./U.S.
odel type	venipuncture	venipuncture
mensions in inches (H x W x D)/weight	6.5 x 6.5 x 9.5/8 lb	15,7 x 15 x 13/34 lb
pecimen volume needs	0.2 to 0.4 cc/test, fill to line	accurate volume required (automated dispensing)
otting-based tests for which device has FDA-cleared applications	PT. PTT. ACT. benarinase test	ACT, henarin dose response, henarin protamine titration, platelet function
ests using other methodologies for which device	none	none
DA-cleared tests but not yet clinically released	-	-
ests submitted for 510(k) clearance ests in development but not yet submitted for clearance ow labs get LOINC codes for reagent kit	 Web site	— ATIII Web site
ethod of endpoint detection	mechanical clot detection	mechanical clot detection
uality control methods Flectronic	294	ves
Liquid	no ves	no ves
Integrated QC with each analysis	no	no
Automatic lockout for QC failure Other	no n/a	optional (user defined) n/a
me (in minutes) to perform control plus specimen test PT:	5-6	n/a
PT & PTT: ACT:	6–12 up to 12 (depending on patient sample)	n/a up to 12 (depending on patient sample)
ata management capability	yes	yes*
stem can automatically transfer data to information system	yes	yes
QC data	yes yes	yes* yes*
terface supplied by instrument vendor DINC codes transmitted with results	yes yes, through user-definable tables	no yes, through user-definable tables
mmercially available systems for which interfaces are up and	yes	yest
running in active user sites ib can control analyzer remotely	no	no
eal-time wireless linkage to LIS or HIS	no	no
Patient specimen Reagent	no no	no no
nboard system for automatic error detection	yes	yes
aining provided with instrument purchase pprox. number of training hours needed for:	yes (on-site)	yes (on-site)
Medical staff Patient	2 hr n/a	6 hr n/a
atient self-testing program is available	no	no
strument list price eagent rental or lease only	\$2,900 yes	\$26,000 yes
ost per sample for: PT: Cost per sample for reagent rental	_	_
Cost per sample if device purchased PTT: Cost per sample for reasent rental		
Cost per sample if device purchased		
AUI: Cost per sample for reagent rental Cost per sample if device purchased	<u> </u>	Ξ
IA '88 complexity rating	moderate	moderate
nique advantages	automated mixing of reagent and sample constant temperature control	automated sample dispensing constant temperature control
	complete QC program	multiple testing capability
		HDR: heparin dose response HPT: heparin protamine titration
		high-range ACT

	ion Analyzara -	
Coaguiat	IOII Alialyzers (Point-of-car	e, self-monitoring)
Part 7 of 7	Roche Diagnostics Corp. Point of Care 9115 Hague Rd., Bldg. H Indianapolis, IN 46250 800-852-8766 www.roche.com	Roche Diagnostics Corp. Point of Care 9115 Hague Rd., Bldg. H Indianapolis, IN 46250 800-852-8766 www.roche.com
Instrument name First year sold	CoaguChek Pro DM System 1999	CoaguChek S System for Prothrombin Time Testing (Professional 2001
No. of units sold in U.S./outside U.S. Country where analyzer designed/manufactured	/ Germany/Germany	10,000/52,000 Germany/Germany
Specimen type	fresh whole blood (venous, arterial, or fingerstick capillary)	capillary, venous, whole blood
Model type	handheld/portable	handheld/portable
Dimensions in inches (H x W x D)/weight	8.1 x 4.5 x 2/1.5 lb	1.8 x 4.9 x 6.8/1.0 lb
Specimen volume needs	accurate volume not necessary (drop), minimum of approx. 25 μL to 45 μL	accurate volume not necessary (drop), minimum 10 µL
Clotting-based tests for which device has FDA-cleared applications	ACT, APTT, PT	PT (reportable range: low 9.6 sec, high 33.9 sec; INR: low 0.6, hig
Tests using other methodologies for which device	none	none
has FDA-cleared applications FDA-cleared tests but not yet clinically released	none	none
Tests submitted for 510(k) clearance Tests in development but not yet submitted for clearance How labs get LOINC codes for reagent kit	none none n/a	none none n/a
Method of endpoint detection	laser photometry detects change in blood flow when clot forms	iron particles mixed with the sample move in magnetic fields; refl tometry detects change in particle movement with clot formation
Quality control methods • Electronic	yes	yes
Liquid Jonnilized	yes ves (simulated whole blood)	yes no
Integrated QC with each analysis	no	no
Automatic lockout for QC failure Other	yes password protected QC lockouts by time of day, shift, or QC level	no n/a
Time (in minutes) to perform control plus specimen test		
• PT:	within 4	1 min for either test or QC result; QC not required with every sam
• ACT:	within 6	n/a
Data management capability	onboard	no
System can automatically transfer data to information system	yes (L-J plots and QC results report)	no
Patient data	yes	no
QC data Interface supplied by instrument vendor LOINC codes transmitted with results	yes yes (via additional DataCare software) n/a	no no n/a
Commercially available systems for which interfaces are up and running in active user sites	AccuChek HDM 3.2.1	n/a
Lab can control analyzer remotely	no	no
Real-time wireless linkage to LIS or HIS Positive identification system (e.g. bar code) for:	no	no
Patient specimen Reagent	yes, patient and operator IDs can be entered by bar-code reader	no
nougun	specific code key contains calibration data and expiration date	
Onboard system for automatic error detection	yes, for sample (volume), reagent expiration date, and internal monitor operation	yes, for sample (volume) and reagent/cuvette expiration date
Training provided with instrument purchase	yes (on-site)	yes (on-site)
Annual number of h 11 h 1 h 1 h		
Approx. number of training hours needed for: • Medical staff	1.5 hr	1 hr

Patient self-testing program is available	•	no	no
Instrument list price Reagent rental or lease only Cost per sample for:		\$3,795 contact Roche Diagnostics sales	\$1,295 contact Roche Diagnostics sales
 PT: Cost per sample for reagent rental Cost per sample if device purchas PTT: Cost per sample for reagent rent Cost per sample if device purcha ACT: Cost per sample for reagent rent Cost per sample if device purcha ACT: Cost per sample if device purcha 	l ed al ased al ased	usage dependent usage dependent usage dependent usage dependent usage dependent usage dependent moderate	contact Roche Diagnostics sales \$6.00 n/a n/a n/a n/a CLIA waived for professional use
Unique advantages		 user-defined QC lockout, new lot lockout, and operator lockout options can establish mandatory entry of operator IDs, patient IDs, and comment codes monitor can interface with AccuCheck HDM 3.2.1 data management software and with hospital LIS via RALS-Plus or DataCare software 11 different types of reports can be directly printed from monitor 	 fast: patient results in as little as 30 sec small sample: 10 μL from fingerstick alliance partnerships with Bristol Myers Squibb and Standing Stone for patient management software