# ARCHIVES

## of Pathology & Laboratory Medicine

## **2020 Advertising Rates**

Rate	1x	4x	6x	12x	18x	<b>24</b> x	36x	48x	60x
Full page	1,940	1,860	1,770	1,660	1,540	1,480	1,440	1,380	1,350
2/3 page	1,670	1,550	1,490	1,400	1,300	1,220	1,160	1,120	1,050
1/2 page	1,450	1,380	1,300	1,240	1,220	1,090	1,040	990	960

### **Color**

4-color	1,000
2nd color matched from process	500
5th color or Pantone	750

Ads produced with combinations of process inks (cyan, magenta, yellow, and black) use color most economically. Many Pantone (PMS) specified colors can often be approximated using process inks. Call Keith Eilers, 847-832-7528, with questions about color use.

**Inserts:** Full-run insert rates are generally the B/W page rate times the number of insert pages. Please call for a specific quotation.

**Outserts:** Please contact your advertising director for details and availability.



## **Advertising Directors**

#### **East: Hally Birnbaum**

Phone: 914-218-1943; Fax: 847-832-8153 captodayeast@gmail.com

#### **Midwest: Alex Prochaska**

Phone: 402-290-8203; Fax: 847-832-8153 alex@captodav.org

#### West: Lori Prochaska

Phone: 402-290-7670; Fax: 847-832-8153 lori@captoday.org

#### **Publisher/Sales Office**

#### **Bob McGonnagle**

325 Waukegan Road, Northfield, IL 60093 Phone: 847-832-7476; Fax: 847-832-8153 bmcgonn@cap.org

**Commission:** 15% to recognized agencies

#### **Advertising Materials**

**Keith Eilers**, Ad Materials Manager 325 Waukegan Road, Northfield, IL 60093 Phone: 847-832-7528; Fax: 847-832-8528 keilers@cap.org

#### **Classified Advertising**

KERH Group, PO Box 207, Parker Ford, PA 19457 Phone: 888-489-1555, sales@kerhgroup.com

## 2020 Bonus Distribution at important pathology shows:

**USCAP** (March–Los Angeles); **ASCO** (June–Chicago); **CAP20** (October–Las Vegas); **AMP** (November–Vancouver); **ASH** (December–San Diego)

#### You should advertise in the

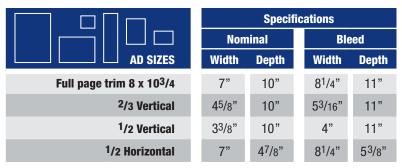
#### Archives of Pathology & Laboratory Medicine if:

- Pathologists are important targets for your services and products
- Your therapeutic drugs are tied to tests establishing personalized diagnostics
- You value smart media buying\* Archives enjoys the highest receipt, readership, and ad exposure of any pathology journal worldwide.

\*Kantar Media Readership Survey of Pathologist Publications 2017



## **2020 ARCHIVES Mechanical Requirements**



**Journal Trim:** 8" x 103/4" **Safety:** Please maintain 1/4" space inside trimming edges

#### **Inserts and Outserts:**

**Bind-in Inserts:** Allow for 1/4" head trim. Allow for 1/8" for grind-off on gutter edge. Please leave 1/4" safety area on all four sides. Minimum paper weight: 50# text stock. **Outserts:** Must not exceed journal trim 8" x 10.75"

Please contact your representative for details and availability.

#### **Circulation**

Archives of Pathology & Laboratory Medicine is received and read every month by 13,000 pathologists, including members of the College of American Pathologists, who enjoy their subscriptions as a member benefit through personal written request.

#### Readership:

Pathologists: 13,000 Paid Subscriptions: 500 **Total:** 13,500

The latest PERQ/HCl custom study on pathologist readership shows that *Archives of Pathology & Laboratory Medicine* leads all pathology journals in both receivership and readership, and is second only to CAP TODAY in generating advertising exposures to pathologists.

### **Issue and Closing dates**

Frequency: Monthly

**Insertion Orders:** 21st of second month preceding issue date. March issue closes January 21.

**Materials:** 28th of second month preceding issue date. March materials are due January 28.

#### **Send advertising materials to:**

Keith Eilers

Advertising Materials Manager College of American Pathologists 325 Waukegan Road

Northfield, IL 60093 Phone: 847-832-7528 Fax: 847-832-8528 keilers@cap.org

File format: High resolution PDF with trim marks

All space reservations must be confirmed in writing prior to closing date

**Extensions:** Granted on case-by- case basis; contact your representative.

#### **Specifications:**

Binding: Perfect bound

#### **Classifieds:**

Contact KERH Group at 888-489-1555 or sales@kerhgroup.com

#### **Digital Advertising**

Archives of Pathology & Laboratory Medicine offers a full website free to all without registration or fee. The worldwide web usage ensures optimal returns on digital advertising and blasts. Please see separate ARCHIVES 2020 Digital offerings.

## ARCHIVES

## of Pathology & Laboratory Medicine



The Archives of Pathology & Laboratory Medicine website attracts pathologists and laboratory directors in the U.S. and internationally recording impressive metrics. The United States, India, and Great Britain are the top three geographical usage countries. The latest Kantar Media Healthcare Research custom study on pathologist readership shows that Archives leads all pathology journals in both readership and ad exposures.

#### Send materials to:

Keith Eilers Digital Production Assistant Editor Phone: 847-832-7528 keilers@cap.org



	728 × 90 🗛		160 × 60	DO B C	Video Post
Frequency	1×	6×	1×	6×	Monthly
Rate	\$800	\$600	\$625	\$550	\$3,000
Size	728×9	O pixels	160×60	00 pixels	_
Format	jpg, animated gif, and third-party tags Hosted URL				
Deadline: 25th of month prior to publication					

## ARCHIVES

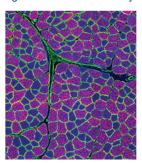
## of Pathology & Laboratory Medicine

## E-direct

#### **OLYMPUS**

#### Setting a New Standard in Ergonomics and Productivity





Our new BX53 microscope delivers true-to-life images thanks to a new high luminosity, long-life LED that replicates the color rendering properties and brightness of a 100-watt halogen lamp. Experience features that help you stay comfortable while you work and increase productivity

- Save time: the Light Intensity Manager adjusts the light source's intensity based on the position of the lens during brightfield observations
- Choose what to automate: semi-motorized configurations enable you to automate the components you need without the price tag of a fully motorized
- Get the most out of your dimmest samples: achieve maximum flexibility with an eight-position fluorescence illuminator and mirror units designed to reduce stray light

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Waltham, MA 02453, USA

	E-direct	
Rate	\$2,800	
Size	max width 600 pixels	
Format	html and text version	
Deadline: 7 days prior to mail date		

Print advertisers can e-blast their branded message to at least 13,000 pathologists selected from the CAP email list.

## eToC banners



Table of Contents Alert

Archives of Pathology & Laboratory Medicine - Vol. 141, Issue 8 (August 2017)

The above issue is now available online at:

http://www.archivesofpathology.org/toc/arpa/141/8?ai=zt&ui=40gf&af=H
The table of contents for this issue is listed below. Click on the links below to view the abstract for each article, or click on the link above to read the table of contents online

If you wish to update your preferences, please visit http://www.archivesofpathology.org/action/showPreferences?menuTab=Alerts

If you need any further help, please visit http://www.archivesofpathology.org and click on "help".

SPECIAL SECTION—FIRST CHINESE AMERICAN PATHOLOGISTS ASSOCIATION DIAGNOSTIC PATHOLOGY COURSE, PART I

Best Practices in Immunohistochemistry in Surgical Pathology and Cytopathology

Lanjing Zhang and Fan Lin

Archives of Pathology & Laboratory Medicine, Vol. 141, No. 8, August 2017: 1011-1013. Citation | Full Text | PDF (125 KB)

Application of Immunohistochemistry in Undifferentiated Neoplasms: A Practical Approach

Shivani R. Kandukuri, Fan Lin, Lizhen Gui, Yun Gong, Fang Fan, Longwen Chen, Guoping Cai, and

Archives of Pathology & Laboratory Medicine, Vol. 141, No. 8, August 2017: 1014-1032. Abstract | Full Text | PDF (8156 KB)

Update on Immunohistochemical Analysis in Breast Lesions

Yan Peng, Yasmeen M. Butt, Beiyun Chen, Xinmin Zhang, and Ping Tang

Archives of Pathology & Laboratory Medicine, Vol. 141, No. 8, August 2017: 1033-1051. <u>Abstract | Full Text | PDF (5987 KB)</u>

Immunohistochemistry in Gynecologic Pathology: An Example-Based Practical Update

Archives of Pathology & Laboratory Medicine, Vol. 141, No. 8, August 2017: 1052-1071. Abstract | Full Text | PDF (9526 KB)

Soft Tissue Tumor Immunohistochemistry Update: Illustrative Examples of Diagnostic Pearls to

Shi Wei, Evita Henderson-Jackson, Xiaohua Qian, and Marilyn M. Bui

Archives of Pathology & Laboratory Medicine, Vol. 141, No. 8, August 2017: 1072-1091. Abstract | Full Text | PDF (7624 KB)

ous and Superficial Soft Tissue CD34<sup>+</sup> Spindle Cell Proliferation

Hongyu Yang and Limin Yu

Archives of Pathology & Laboratory Medicine, Vol. 141, No. 8, August 2017: 1092-1100. Abstract | Full Text | PDF (2828 KB)

	eTOC banner 🗛			
Frequency	Monthly			
Rate	\$1,000			
Size	468 × 120 pixels			
Format	jpg			
D III OF 1				

Deadline: 25th of month prior to publication

The Archives eToC e-blast notifications reach at least 13,000 pathologists per mailing. Print advertisers have the option of adding a banner above this monthly e-blast notification. The e-blast recipients will be redirected to view the latest Archives issue at www.archivesofpathology.org.