2024 RATE CARD

# CAP TODAY

PATHOLOGY + LABORATORY MEDICINE + LABORATORY MANAGEMENT

## Black+White Advertising Rates; \*additional charge for color

Frequency	1x	4x	6x	<b>12</b> x	18x	24x	36x	48x	60x
Tabloid	7,300	7,110	6,960	6,700	6,470	6,290	6,020	5,890	5,770
2/3 Tabloid	6,440	6,190	5,980	5,610	5,410	5,190	4,990	4,820	4,580
1/2 Tabloid	5,340	5,240	5,030	4,930	4,710	4,540	4,340	4,260	4,100
1/3 Tabloid	3,650	3,530	3,360	3,290	3,230	3,200	3,110	2,990	2,820
1/4 Tabloid	3,450	3,300	3,200	3,090	2,860	2,790	2,620	2,540	2,430
Standard	5,720	5,610	5,480	5,150	4,990	4,760	4,540	4,360	4,280
2/3 Standard	3,650	3,530	3,360	3,290	3,230	3,200	3,110	2,990	2,820
1/2 Standard	3,160	3,060	2,930	2,830	2,710	2,640	2,550	2,480	2,350
1/3 Standard	2,480	2,400	2,280	1,990	1,940	1,830	1,770	1,680	1,620
1/4 Standard	1,820	1,740	1,680	1,580	1,500	1,440	1,380	1,350	1,300

**Commission:** 15% to recognized agencies **Inserts:** Consult Advertising Director

## \*Color Costs

4-color	1,500
2nd color matched from process	700
5th color or Pantone	900

Ads produced with combinations of process inks (cyan, magenta, yellow, and black) use color most economically. Many Pantone (PMS) specified colors can often be approximated using process inks. CAP TODAY can help you plan the most efficient use of your color. Call Keith Eilers, 847-832-7528, for specific information.

**Circulation Frequency:** Monthly **Mailing:** Periodical Class

#### **Advertising Directors**

#### Midwest and East:

#### **Alex Pacheco**

Phone: 402-290-8203; Fax: 847-832-8153 alex@captoday.org

### **West and East:**

#### Lori Prochaska

Phone: 402-290-7670; Fax: 847-832-8153 lori@captoday.org

#### **Classified Advertising**

KERH Group, PO Box 207 Parker Ford, PA 19457 Phone: 888-489-1555 sales@kerhgroup.com

#### **Career Center**

www.captodayonline.com/cc

#### **Publisher/Sales Office**

#### **Bob McGonnagle**

325 Waukegan Road, Northfield, IL 60093 Phone: 847-832-7476; Fax: 847-832-8153 bmcgonn@cap.org

#### **Production**

**Keith Eilers**, Managing Periodicals Editor 325 Waukegan Road, Northfield, IL 60093 Phone: 847-832-7528; Fax: 847-832-8528 keilers@cap.org

Jane Ure, Production Editor 325 Waukegan Road, Northfield, IL 60093 Phone: 847-832-7980; Fax: 847-832-8980 jure@cap.org

## **Distribution**

Every month CAP TODAY brings essential news to all key decisionmakers—clinical lab managers and administrators, pathologists, physicians, lab directors, and supervisory technologists responsible for clinical laboratory purchases.

This news includes advances in tests and equipment, trends in management and clinical operation, regulatory changes, and finance, plus news about the laboratory improvement programs of the College of American Pathologists.

## **Readers** All key decision-makers, no excess

Pathologists and Laboratory Directors	18,000
Laboratory Managers and Laboratory Administrators	6,000
Chief Techs; Section Managers/Supervisors of Chemistry, Hematology, Microbiology, Immunology, Blood Bank, Cytology, or Histotechnology	16,000
TOTAL	40,000

AD-MARK

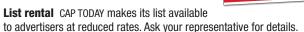
CAP TODAY

CAP TODAY

## **Services to advertisers**

✓ AD-MARK In 2024, CAP TODAY will test all ads in the February, July, and November issues. This service provides feedback from readers as to how an ad is received. Companies can track how an ad stacks up to others, evaluate the effectiveness of an ad that has been running, and perform valuable benchmarking for new campaigns. Ask your representative for details.

Readex Ad Impact Study September 2024 issue. The Readex Ad Impact Study examines multiple facets of readers' attitudes to ads—includes verbatim comments and measures of attention, appeal, and reading.



**Reprints** CAP TODAY reprints make valuable sales aids for the field. Contact Production Editor Jane Ure at 847-832-7980 or jure@cap.org

#### **Digital Advertising**

Print advertisers receive value-added online ads. Your print ad will be mirrored in our digital edition with a URL of your choice. See our digital edition at www.captodaymag.com. In addition, CAP TODAY advertisers have exclusive digital advertising opportunities available. Please see separate CAP TODAY 2024 digital offerings.

#### **Combined Frequency Discounts**

Insertions in CAP TODAY and our monthly peer reviewed journal publication *Archives of Pathology & Laboratory Medicine* combine to determine the earned rate in each publication. Call your representative for details.

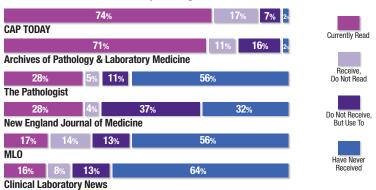


#### **Proven Research**

#### Independent research studies show that CAP TODAY is #1

in total ad exposures for the marketplace. Kantar Media Healthcare Research has completed new studies on pathologists, clinical lab directors, lab managers and administrators, section managers and supervisors, and total hospital purchasing influence. CAP TODAY carries more advertising than any other book in the field.

#### **Publications Read/Receive by Pathologists**



Kantar Media Healthcare Researc

Media Measurement 2023 • Pathology inht © 2023 Kantar Media Healthcare Research

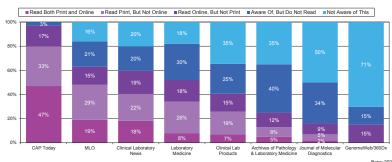
## Ask for copies or, better, presentations of studies on:

- 1. Pathology Media
- 2. Portrait of the clinical laboratory—
  purchasing and personnel data and readership
  by lab directors and administrators,
  lab managers, and section supervisors
- 3. Purchasing influence—hospital executives tell us how their institutions acquire a range of lab products and services. Discover who makes purchasing decisions.



Results from lab directors and administrators, lab managers, and section supervisors

#### How Read Media

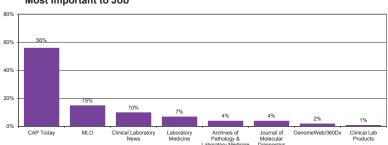


KANTAR

How do you read each of the following?

Portrait of the Clinical Lab Market • October 202: Copyright © 2022 KANTAR. For questions contact Kantar Client Services 646.895.852

#### Most Important to Job



Which one of these is most important to your job?

Base: 202

#### **2024 CAP TODAY Media Planner** 2024 **Meetings & Exhibitions Product Guides** Editorial Planner\* **Issues** Coagulation analyzers Texas Society of Pathologists **Coagulation testing** Coagulation analyzer roundtable January (Bonus Distribution) **Pathology** Cytopathology in Focus—special section Clinical chemistry: point-of-care cardiac troponin Anatomic, molecular, clin path abstracts; Q&A; IT; Compass conversation USCAP (Baltimore-Bonus Distribution) Anatomic pathology Toxicology testing **Pathology Coagulation testing February** computer systems **√** AD-MARK HIMSS (Orlando) Anatomic pathology computer systems roundtable Anatomic, molecular, clin path abstracts; Q&A; IT; Compass conversation AACR (San Diego-Bonus Distribution) Urinalysis systems Infectious disease testing **Urinalysis roundtable** March Rapid molecular diagnostics ACP (Boston) **Pathology** Molecular testing—biomarker reports Anatomic, molecular, clin path abstracts; Q&A; IT; Compass conversation **Laboratory efficiencies Executive War College** Billing systems Diabetes and heart failure **April** (New Orleans-Bonus Distribution) Laboratory workforce ECCMID (Barcelona) **Transplantation** Laboratory/pathology billing roundtable Anatomic, molecular, clin path abstracts; Q&A; IT; Compass conversation Pathology Informatics (Ann Arbor-Bonus Dist.) **Artificial intelligence** Monoclonal gammopathy Next-generation sequencing Oncology May NGS roundtable Cytopathology in Focus—special section ASCO (Chicago-Bonus Distribution) Anatomic, molecular, clin path abstracts; Q&A; IT; Compass conversation ASM Microbe (Atlanta-Bonus Distribution) AACC-ADLM Preview Chemistry/Immunoassay **Pathology** Immunoassay/mass spectrometry June analyzers low-volume Cytopathology and LGBTQI health **ADLM** meeting preview ASCLS/AGT/SAFMLS and POC (Pittsburgh) Toxicology Anatomic, molecular, clin path abstracts; Q&A; IT; Compass conversation AACC-ADLM (Chicago-Bonus Distribution) Chemistry/Immunoassay **Core lab automation Immunohistochemistry** July analyzers mid- to high-volume **√** AD-MARK Chemistry/immunoassay analyzers roundtable Anatomic, molecular, clin path abstracts; Q&A; IT; Compass conversation Clinical Virology Symposium Sequencing in infectious disease AP lab roundtable **August** (Bonus Distribution) Hematopathology Cytopathology in Focus—special section Anatomic, molecular, clin path abstracts; Q&A; IT; Compass conversation September NSH (New Orleans-Bonus Distribution) **Artificial intelligence** Clinical chemistry Readex Ad **Tumor mutation burden** Impact Study Anatomic, molecular, clin path abstracts; Q&A; IT; Compass conversation CAP24 (Las Vegas-Bonus Distribution) Hematology analyzers Hematopathology **October** AABB (Houston) **Clinical chemistry** ASCP (Denver) Hematology analyzers roundtable Pathology Visions Conference (Orlando-Bonus Anatomic, molecular, clin path abstracts; Q&A; IT; Compass conversation Distribution) ASC (Orlando-Bonus Distribution) AMP (Vancouver-Bonus Distribution) Lab information systems Respiratory disease testing Clinical chemistry LIS roundtable November ✓ AD-MARK ASH (San Diego-Bonus Distribution) Anatomic, molecular, clin path abstracts; Q&A; IT; Compass conversation **Clinical chemistry** Digital path and AI roundtable December

**Instrument/IT System Product Guides**Detailed charts provide information essential to lab directors, administrators, and managers making buying decisions. Product guide listings, an editorial feature, are always free and companies provide the content for their listings, including contact information.

### **Independent Research**

✓ **AD-MARK** is a readership and advertising study. Advertise and get a comparative report on your ad and every ad in the issue.

Readex Ad Impact Study examines multiple facets of readers' attitudes to ads—includes verbatim comments and measures of attention, appeal, and reading.

#### What others are saying about CAP TODAY

All categories of lab professionals consistently rate CAP TODAY "Most important to my job."

Ranks No.1 in Readership and Ad Exposures for: (1) pathologists and medical lab directors; (2) clinical laboratory section managers and supervisors; and (3) lab directors, managers, and lab administrators in hospitals with 100+ beds and independent labs. Source: Kantar Media research studies

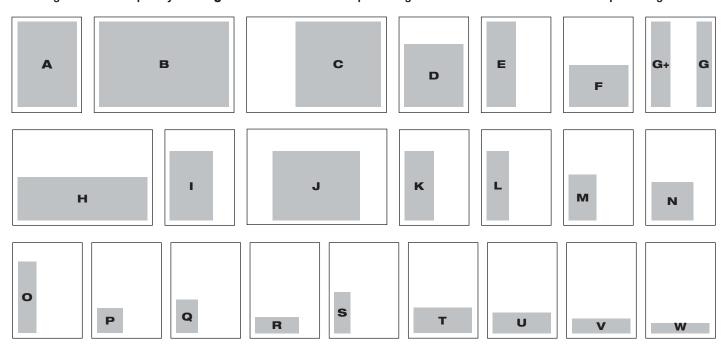
Anatomic, molecular, clin path abstracts; Q&A; IT; Compass conversation

## **Digital and Mobile Access**

See our digital rate card www.captodayonline.com/2024/Advertising/2024\_ CAPTODAY DigitalRateCard.pdf

# **2024 CAP TODAY Mechanical Requirements**

Please send **high resolution PDF files <10 MB** to Keith Eilers, keilers@cap.org. Please send larger PDF files via web file share: www.hightail.com/u/captoday. **Closing dates:** IOs: 4th of month preceding issue date. Materials: 14th of month preceding issue date.



		Nominal Live Area for Non-Bleed Ads		Bleed Ads*				
	AD SIZES High resolution PDFs preferred			Trim		Bleed		
	ingii resolution r Di s preferreu	Width	Depth	Width	Depth	Width	Depth	
A	Tabloid King	101/8"	127/8"	107/8"	137/8"	111/8"	141/8"	
В	Tabloid Spread	21"	12 <sup>7</sup> /8"	21 <sup>3</sup> /4"	13 <sup>7</sup> /8"	22"	14 <sup>1</sup> /8"	
C	5th Col Spread	13"	127/8"	133/8"	137/8"	135/8"	141/8"	
D	<sup>2</sup> /3 Tabloid Square	10 <sup>1</sup> /8"	101/4"	107/8"	107/8"	111/8"	11 <sup>1</sup> /8"	
E	<sup>1</sup> /2 Tabloid Vertical	43/4"	12 <sup>7</sup> /8"	53/8"	13 <sup>7</sup> /8"	5 <sup>5</sup> /8"	14 <sup>1</sup> /8"	
F	<sup>1</sup> /2 Tabloid Horizontal	10 <sup>1</sup> /8"	71/8"	107/8"	73/4"	111/8"	8"	
G+	1/3 Tabloid Vertical	3"	127/8"	33/4"	137/8"	4"	141/8"	
G	<sup>1</sup> /4 Tabloid Vertical	21/4"	12 <sup>7</sup> /8"	27/8"	13 <sup>7</sup> /8"	31/8"	141/8"	
н	<sup>1</sup> /2 Tabloid Horizontal Spread	21"	71/8"	213/4"	73/4"	22"	8"	
- 1	Standard "A" Island	71/2"	101/4"	77/8"	107/8"	81/8"	11 <sup>1</sup> /8"	
J	Standard "A" Spread	15"	101/4"	15"	107/8"	15 <sup>1</sup> /4"	11 <sup>1</sup> /8"	
K	<sup>2</sup> /3 Standard Island	43/4"	101/4"	53/8"	107/8"	55/8"	111/8"	
L	1/2 Standard Vertical	31/2"	101/4"	4"	107/8"	41/4"	111/8"	
M	1/2 Standard Island	43/4"	81/2"	53/8"	91/8"	5 <sup>5</sup> /8"	93/8"	
N	<sup>1</sup> /2 Standard Horizontal	73/8"	51/2"	77/8"	6"	81/8"	61/4"	
0	1/3 Standard Vertical	21/4"	101/4"	27/8"	107/8"	31/8"	111/8"	
P	1/3 Standard Square	43/4"	43/4"	53/8"	53/8"	5 <sup>5</sup> /8"	55/8"	
Q	<sup>1</sup> /4 Standard Island	31/2"	5"	4"	55/8"	41/4"	57/8"	
R	1/4 Standard Horizontal	73/8"	21/2"	77/8"	31/8"	81/8"	33/8"	
S	1/4 Standard Vertical	21/4"	81/2"	27/8"	91/8"	31/8"	93/8"	
T	<sup>2</sup> /3 Standard Banner	101/8"	43/4"	107/8"	51/4"	111/8"	51/2"	
U	1/2 Standard Banner	101/8"	33/4"	107/8"	41/4"	111/8"	41/2"	
V	1/3 Standard Banner	10 <sup>1</sup> /8"	23/4"	10 <sup>7</sup> /8"	31/4"	11 <sup>1</sup> /8"	31/2"	
W	<sup>1</sup> /4 Standard Banner	10 <sup>1</sup> /8"	17/8"	107/8"	21/2"	111/8"	23/4"	

<sup>\*</sup>Crop and register marks offset should be set 1/4" beyond trim. Live type is recommended to maintain at least 1/4" space inside trimming edges.