

Part 1 of 3	Advanced Data Systems Christina Rosario christina.r@adsc.com Paramus, NJ 800-899-4237 ext. 2264 www.adsc.com	CompuGroup Medical Patrick Hall patrick.hall@cgm.com Richardson, TX 803-599-6246 www.cgm.com/us	LigoLab Suren Avunjian suren@ligolab.com Glendale, CA 800-544-6522 www.ligolab.com
Name of billing/accounts receivable/revenue cycle management system	MedicsPremier	CGM SCHUYLAB	LigoLab LIS & RCM Informatics Platform
How billing/AR/RCM functionality is deployed	local server or company hosts remotely	local server, company hosts remotely, or third-party cloud-based hosting	local server or company hosts remotely
Configuration of billing/AR/RCM system	standalone product designed to interface with any company's LIS and EHR	integrated component of CompuGroup Medical's clinical LIS	integrated component of LigoLab's clinical LIS or a standalone product designed to interface with any company's LIS or EHR
How updates to billing/AR/RCM system are covered	via standard software maintenance fee	via standard software maintenance fee	via standard software maintenance fee
Year company began selling billing/AR/RCM systems	1977	1990	2018
Most recent billing/AR/RCM system client go-live (based on Feb. 2026 survey deadline)	January 2026	August 2025	January 2026
Last product release or update of featured billing/AR/RCM system	November 2025 (version 10.05.001.44)	July 2025 (version 4.1)	January 2026 (version 2025.1.109)
No. of contracts for U.S. laboratory sites using billing/AR/RCM system	158	—	—
No. of U.S. sales of billing/AR/RCM system between Feb. 2025–Jan. 2026	22	3	7
No. of U.S. sites that went live with billing/AR/RCM system, Feb. 2025–Jan. 2026	17	3	4
• No. of U.S. sites operating billing/AR/RCM system that are hospital labs in U.S./commercial medical (nonhospital) labs in U.S.*/foreign medical labs	0/168 (36 AP labs + 27 molecular or NGS labs + 44 clinical reference labs + 16 physician office labs + 45 toxicology labs)/0	4/109 (5 AP labs + 5 molecular or NGS labs + 50 clinical reference labs + 22 physician office labs + 27 other U.S. labs)/36	0/110+ (>85 AP labs + 8 molecular or NGS labs + 18 clinical reference labs)/0
Foreign locations where company actively markets billing/AR/RCM system for clinical lab use	none	marketed and operational in Guam, Caribbean, Canada, Africa, Pacific Rim, South East Asia	none
Human languages (other than English) supported by system	none	Spanish, Portuguese, Chinese, Italian, Japanese, French, German, Dutch	—
No. of invoices handled by installed sites annually	1,750–1,000,000 (average, 60)	100–1,000,000	5,000–5,000,000 (average, 250,000)
No. of requisitions handled by installed sites annually	2,000–1,000,000 (average, 15)	100–1,000,000	5,000–5,000,000 (average, 400,000)
No. of users who have access to system in smallest site/in largest site**	5/100 (average, 16)	1/65 (average, 4)	12/300+ (average, 30)
Approximate No. of employees in entire company	300	8,700	82
Company provides list of client sites to potential customers on request	yes (partial list of comparable sites with no restrictions)	yes (partial list of comparable sites with no restrictions)	yes (complete list but prospective client must sign a nondisclosure agreement)
Programming languages and development applications or environments	C++	C++	Java, JavaScript, SQL, others
Operating systems	Microsoft Windows	Microsoft Windows	any that supports Java virtual machine
Databases	InterSystems Caché, Microsoft SQL	Faircom C-Tree	Oracle, Microsoft SQL (database agnostic)
Functionality incorporated in product:			
• Generates CMS 1500 (HCFA-1500) claim form (paper version)	installed at laboratory sites	installed at laboratory sites	installed at laboratory sites
• Generates UB-04 (CMS 1450) claim form (paper version)	installed at laboratory sites	installed at laboratory sites	under development
• Generates client invoices/Generates patient invoices/Generates family invoices	installed at laboratory sites (all three features)	installed at laboratory sites (all three features)	installed at laboratory sites (all three features)
• Guarantor billing	installed at laboratory sites	installed at laboratory sites	installed at laboratory sites
• Ability to produce a GAAP, FASB, and SOX-compliant end-of-month financial package with referential integrity	installed at laboratory sites	not available for this software	installed at laboratory sites
• Billing by test profile/Component billing	installed at laboratory sites (both features)	installed at laboratory sites (both features)	installed at laboratory sites (both features)
• Medical-necessity screening for Medicare	installed at laboratory sites	installed at laboratory sites	installed at laboratory sites
• Ability to split technical component and professional component and bill separately	installed at laboratory sites	installed at laboratory sites	installed at laboratory sites
• Prevents billing for nonbillable procedures	installed at laboratory sites	installed at laboratory sites	installed at laboratory sites
• Patient demographic data transferred via interface from LIS or EHR to billing system	installed at laboratory sites	installed at laboratory sites	installed at laboratory sites
• Retains demographic data for repeating patients	installed at laboratory sites	installed at laboratory sites	installed at laboratory sites
• Account and patient payment posting/Full accounts receivable functionality	installed at laboratory sites (both features)	installed at laboratory sites (both features)	installed at laboratory sites (both features)
• Credit card processing	installed at laboratory sites	under development	available via Stripe, Elavon
• Automatic balance billing to patient after receiving remittance that satisfies CPT codes on insurance	installed at laboratory sites	installed at laboratory sites	installed at laboratory sites
• Ability to fee-for-service bill tests and codes carved out of capitated plans	installed at laboratory sites	installed at laboratory sites	installed at laboratory sites
• Generates utilization reports for managed care	installed at laboratory sites	installed at laboratory sites	installed at laboratory sites
• Generates global charges for lab tests	installed at laboratory sites	installed at laboratory sites	installed at laboratory sites
• Ability to set an unlimited No. of user-defined fee schedules	installed at laboratory sites	installed at laboratory sites	installed at laboratory sites
• Ability to separate payers into lab-defined groups and report on the groups	installed at laboratory sites	installed at laboratory sites	installed at laboratory sites
• Displays expected reimbursement by payer	installed at laboratory sites	installed at laboratory sites	installed at laboratory sites
• Allows open-item accounting	installed at laboratory sites	installed at laboratory sites	installed at laboratory sites
• Client services or call tracking module	installed at laboratory sites	not available for this software	not available for this software
• Benefit eligibility checking with auto-update	installed at laboratory sites	not available for this software	available via Experian, Waystar, FrontRunner
• User-defined patient dunning cycles/User-defined patient collections process	installed at laboratory sites (both features)	installed at laboratory sites (both features)	installed at laboratory sites (both features)
• User report writer	installed at laboratory sites	installed at laboratory sites	installed at laboratory sites
• Client control of software edits for preferences and configurations	installed at laboratory sites	installed at laboratory sites	installed at laboratory sites
• Client control of payer-specific rules and configurations	installed at laboratory sites	installed at laboratory sites	installed at laboratory sites
• Ability to audit activity per user/Ability to measure productivity per user	installed at laboratory sites (both features)	installed at laboratory sites (both features)	installed at laboratory sites (both features)
• Storage and management of supporting documentation for claims and appeals	installed at laboratory sites	not available for this software	installed at laboratory sites
• Automated workflow for identifying errors up front and addressing them prior to claim submission	installed at laboratory sites	installed at laboratory sites	installed at laboratory sites
• Appeals tracking/Appeals success metrics	installed at laboratory sites (both features)	not available for this software (both features)	installed at laboratory sites (both features)
• Underpayment tracking/Key indicator tracking	installed at laboratory sites (both features)	installed at laboratory sites/not available for this software	installed at laboratory sites (both features)
• Generates financial reports/Generates operational reports	installed at laboratory sites (both features)	installed at laboratory sites (both features)	installed at laboratory sites (both features)
• Reports client performance in terms of payment rates, denials, similar metrics	installed at laboratory sites	installed at laboratory sites	installed at laboratory sites
• AI-enabled analytics that support workflow automation and configuration	installed at laboratory sites	not available for this software	installed at laboratory sites
Portals provided on billing/AR/RCM system	client/physician Web portal, patient service center Web portal, patient Web portal	client/physician Web portal, patient service center Web portal, patient Web portal	client/physician Web portal, patient service center Web portal, patient Web portal
Means by which billing/AR/RCM system tracks profitability	test, payer, client (user's choice)	payer	test, payer, client (user's choice)
Advanced system capabilities	rules-based processing, claims scrubbing, bundling/unbundling, 72-hour rule, 14-day rule	rules-based processing, claims scrubbing, bundling/unbundling, 72-hour rule, 14-day rule	rules-based processing, claims scrubbing, bundling/unbundling, 72-hour rule, 14-day rule
Voluntary coding systems, standards, or formats supported	ICD-10, CPT, HCPCS level II	ICD-10, CPT, HIPAA transaction sets, X12 5010A1	IAIABC EDI guidelines, ICD-10, CPT, HCPCS level II
System supports EDI with third-party payers and claims clearinghouses	yes (with Trizetto, Change Healthcare; 100% of data exchange via direct electronic connection)	yes (with eMedix, Office Ally, ProxyMed, Ontario Health Insurance Plan; 100% of data exchange via direct electronic connection)	yes (with Waystar, FrontRunner, Availity, others; 100% of data exchange via direct electronic connection)
Code changes automatically accepted by billing/AR/RCM system via interfaces	yes (using CMS)	yes (using CodeMap)	yes (using CMS or any other that is requested)
Billing/AR/RCM system provides indexed field in each test definition for LOINC code	yes	yes	yes
Client gets copy of source code/User group that meets on established schedule	yes/— (virtual meetings but not on established schedule)	no/yes (in person)	escrow/yes (in person, via webinar and conference call)
Methods by which users can tailor billing/AR/RCM system in their own setting	ad hoc query tools, dictionary settings, user-defined interfaces, read/write privileges, workflow configuration, tailored worklists	user-defined interfaces	ad hoc query tools, dictionary settings, user-defined interfaces, read/write privileges, workflow configuration, tailored worklists
Qualified users or third parties can modify or augment standard billing/AR/RCM system functionality or features	yes (client users)	no (all modifications made by vendor)	yes (client users and designated third parties)
Distinguishing product features or company attributes (supplied by company)	• built-in sales portal for laboratory sales teams to self-serve on needed information without disrupting other lab staff • fully outsourced option with ADSRCM for billing/staffing; guarantee to increase laboratory revenue in 90 days	• direct Medicare and Medicaid billing, including claims and remittance, in all regions of United States • not third-party software; fully integrated with CGM SCHUYLAB laboratory information system • remittance files can be accepted to automate EOB tracking	• unified LIS and RCM platform with automation, third-party integration, embedded billing intelligence • carefully engineered to help labs capture full value of every test performed • advanced automation for clean claims scrubbing, assisted CPT and ICD coding, and more
* breakdown of U.S. commercial medical (nonhospital) labs generalized			
** in current client sites			
Note: A dash in lieu of an answer means company did not answer question or question is not applicable			

Part 2 of 3	Quadax A. J. Dosch ajdosch@quadax.com Cleveland, OH www.quadax.com	SCC Soft Computer Ellie Vahman ellie@softcomputer.com Clearwater, FL 727-789-0100 www.softcomputer.com	Seacoast Laboratory Data Systems Lisa M. Turgeon info@sldsi.com Dover, NH 603-431-4114 www.sldsi.com
Name of billing/accounts receivable/revenue cycle management system	Quadax RCM	SoftA/R†	SurroundLab AR
How billing/AR/RCM functionality is deployed	company hosts remotely	local server, company hosts remotely, or third-party cloud-based hosting	local server, company hosts remotely, or third-party cloud-based hosting
Configuration of billing/AR/RCM system	standalone product designed to interface with any company's LIS and EHR	integrated component of SCC's clinical LIS or a standalone product designed to interface with any company's LIS	standalone product designed to interface with any company's LIS and EHR
How updates to billing/AR/RCM system are covered	via standard software maintenance fee	via standard software maintenance fee	some via standard software maintenance fee†
Year company began selling billing/AR/RCM systems	1992	1993	2001
Most recent billing/AR/RCM system client go-live (based on Feb. 2026 survey deadline)	September 2025	November 2025	June 2025
Last product release or update of featured billing/AR/RCM system	February 2026 (version 4.59.0)	January 2026 (version 4.5.12.1)	January 2026 (version 122025)
No. of contracts for U.S. laboratory sites using billing/AR/RCM system	—†	88	—
No. of U.S. sales of billing/AR/RCM system between Feb. 2025–Jan. 2026	—†	10	3
No. of U.S. sites that went live with billing/AR/RCM system, Feb. 2025–Jan. 2026	—†	11	2
• No. of U.S. sites operating billing/AR/RCM system that are hospital labs in U.S./commercial medical (nonhospital) labs in U.S.*/foreign medical labs	—† (used by hospital outreach labs, independent reference labs, specialty genomic labs, pathology groups)	755/133 (108 AP labs + 20 molecular or NGS labs + 2 clinical reference labs + 3 other U.S. labs)/34	3/88 (clinical reference labs)/0
Foreign locations where company actively markets billing/AR/RCM system for clinical lab use	none	worldwide (operational in Australia, Bermuda, Jamaica, United Kingdom)	none
Human languages (other than English) supported by system	—	Portuguese, Arabic, French, Hebrew	—
No. of invoices handled by installed sites annually	—	—	—
No. of requisitions handled by installed sites annually	—	—	13,500–4,000,000 (average, 400,000)
No. of users who have access to system in smallest site/in largest site**	1/500+	4/60 (average, 10)	6/325 (average, 25)
Approximate No. of employees in entire company	670	2,000	25
Company provides list of client sites to potential customers on request	yes (clients are available as references upon request with a nondisclosure agreement)	yes (partial list of comparable sites but prospective client must sign a nondisclosure agreement)	yes (partial list of comparable sites but prospective client must sign a nondisclosure agreement)
Programming languages and development applications or environments	Microsoft .Net, C#, Java, JavaScript, SQL, others	C, Java, Oracle	MUMPS, Caché
Operating systems	Web-based application (agnostic)	server: AIX, Linux, cloud; workstation: Windows, thin-client supported	Microsoft Windows, Unix
Databases	Microsoft SQL	Oracle, PostgreSQL	Caché, GT.M
Functionality incorporated in product:			
• Generates CMS 1500 (HCFA-1500) claim form (paper version)	installed at laboratory sites	installed at laboratory sites	installed at laboratory sites
• Generates UB-04 (CMS 1450) claim form (paper version)	installed at laboratory sites	installed at laboratory sites	installed at laboratory sites
• Generates client invoices/Generates patient invoices/Generates family invoices	installed at laboratory sites/installed at laboratory sites/ not available for this software	installed at laboratory sites/installed at laboratory sites/ not available for this software	installed at laboratory sites (all three features)
• Guarantor billing	installed at laboratory sites	installed at laboratory sites	installed at laboratory sites
• Ability to produce a GAAP, FASB, and SOX-compliant end-of-month financial package with referential integrity	installed at laboratory sites	not available for this software	installed at laboratory sites
• Billing by test profile/Component billing	installed at laboratory sites (both features)	installed at laboratory sites (both features)	installed at laboratory sites (both features)
• Medical-necessity screening for Medicare	installed at laboratory sites	installed at laboratory sites	installed at laboratory sites
• Ability to split technical component and professional component and bill separately	installed at laboratory sites	installed at laboratory sites	installed at laboratory sites
• Prevents billing for nonbillable procedures	installed at laboratory sites	installed at laboratory sites	installed at laboratory sites
• Patient demographic data transferred via interface from LIS or EHR to billing system	installed at laboratory sites	installed at laboratory sites	installed at laboratory sites
• Retains demographic data for repeating patients	installed at laboratory sites	installed at laboratory sites	installed at laboratory sites
• Account and patient payment posting/Full accounts receivable functionality	installed at laboratory sites (both features)	installed at laboratory sites (both features)	installed at laboratory sites (both features)
• Credit card processing	installed at laboratory sites	installed at laboratory sites	installed at laboratory sites
• Automatic balance billing to patient after receiving remittance that satisfies CPT codes on insurance	installed at laboratory sites	installed at laboratory sites	installed at laboratory sites
• Ability to fee-for-service bill tests and codes carved out of capitated plans	installed at laboratory sites	installed at laboratory sites	installed at laboratory sites
• Generates utilization reports for managed care	installed at laboratory sites	installed at laboratory sites	installed at laboratory sites
• Generates global charges for lab tests	installed at laboratory sites	installed at laboratory sites	installed at laboratory sites
• Ability to set an unlimited No. of user-defined fee schedules	installed at laboratory sites	installed at laboratory sites	installed at laboratory sites
• Ability to separate payers into lab-defined groups and report on the groups	installed at laboratory sites	installed at laboratory sites	installed at laboratory sites
• Displays expected reimbursement by payer	installed at laboratory sites	installed at laboratory sites	installed at laboratory sites
• Allows open-item accounting	installed at laboratory sites	installed at laboratory sites	installed at laboratory sites
• Client services or call tracking module	installed at laboratory sites	available via SCC's SoftExpress	installed at laboratory sites
• Benefit eligibility checking with auto-update	installed at laboratory sites	available via Waystar	installed at laboratory sites
• User-defined patient dunning cycles/User-defined patient collections process	installed at laboratory sites (both features)	installed at laboratory sites (both features)	installed at laboratory sites (both features)
• User report writer	installed at laboratory sites	installed at laboratory sites	installed at laboratory sites
• Client control of software edits for preferences and configurations	installed at laboratory sites	installed at laboratory sites	installed at laboratory sites
• Client control of payer-specific rules and configurations	installed at laboratory sites	installed at laboratory sites	installed at laboratory sites
• Ability to audit activity per user/Ability to measure productivity per user	installed at laboratory sites (both features)	installed at laboratory sites (both features)	installed at laboratory sites (both features)
• Storage and management of supporting documentation for claims and appeals	installed at laboratory sites	available via SCC's SoftMedia	available via Seacoast's SLScan
• Automated workflow for identifying errors up front and addressing them prior to claim submission	installed at laboratory sites	installed at laboratory sites	installed at laboratory sites
• Appeals tracking/Appeals success metrics	installed at laboratory sites (both features)	not available for this software (both features)	installed at laboratory sites (both features)
• Underpayment tracking/Key indicator tracking	installed at laboratory sites (both features)	installed at laboratory sites (both features)	installed at laboratory sites (both features)
• Generates financial reports/Generates operational reports	installed at laboratory sites (both features)	installed at laboratory sites (both features)	installed at laboratory sites (both features)
• Reports client performance in terms of payment rates, denials, similar metrics	installed at laboratory sites	installed at laboratory sites	installed at laboratory sites
• AI-enabled analytics that support workflow automation and configuration	installed at laboratory sites	available via SCC's SoftBI Business Intelligence	—
Portals provided on billing/AR/RCM system	client/physician Web portal, patient Web portal	client/physician Web portal, patient service center Web portal	client/physician Web portal, patient Web portal
Means by which billing/AR/RCM system tracks profitability	none	test, payer, client (user's choice)	test, payer, client (user's choice)
Advanced system capabilities	rules-based processing, claims scrubbing, bundling/ unbundling, 72-hour rule, 14-day rule	rules-based processing, claims scrubbing, bundling/ unbundling, 72-hour rule, 14-day rule	rules-based processing, claims scrubbing, bundling/ unbundling, 72-hour rule, 14-day rule
Voluntary coding systems, standards, or formats supported	IAIABC EDI guidelines, ICD-10, CPT, HCPCS level II, others	IAIABC EDI guidelines, CPT	IAIABC EDI guidelines, ICD-10, CPT, HCPCS level II
System supports EDI with third-party payers and claims clearinghouses	no (use company's own clearinghouse)	yes (with CMS, Emdeon, Waystar, others)	yes (with Ability, Availity, CHC, others; 99% of data exchange via direct electronic connection)
Code changes automatically accepted by billing/AR/RCM system via interfaces	yes (using AMA, CMS)	yes (using MediQuant, CMS, AMA, 3M)	yes (using CodeMap, Optum360)
Billing/AR/RCM system provides indexed field in each test definition for LOINC code	no	yes	yes
Client gets copy of source code/User group that meets on established schedule	no/— (engage with client groups in person, via webinar)	escrow/yes (in person, via webinar and conference call)	no/no
Methods by which users can tailor billing/AR/RCM system in their own setting	ad hoc query tools, dictionary settings, user-defined interfaces, read/write privileges, workflow configuration, tailored worklists, business rules	ad hoc query tools, user-defined interfaces, dictionary settings	ad hoc query tools, dictionary settings, tailored worklists
Qualified users or third parties can modify or augment standard billing/AR/RCM system functionality or features	yes (client users)	yes (client users)	yes (client users)
Distinguishing product features or company attributes (supplied by company)	• RCM platform seamlessly integrated with company's own Best in KLAS EDI clearinghouse • SaaS, BPO, or hybrid model options (EHR/LIS/API) • provides single-screen claim history with live analytics and trend dashboards for full revenue visibility	• modular product that can be tailored to most lab environments; on-premises or cloud deployment • unlimited multi-tiered pricing, unlimited payer rules, carve-outs, edits, centralized billing, or outsourced RCM	• commercial lab centric; scalable; fully customizable • complete product suite for the commercial laboratory, including nursing home workflows, AP billing • optional LIS as a companion product to provide a complete software package for the laboratory
* breakdown of U.S. commercial medical (nonhospital) labs generalized			
** in current client sites			
Note: A dash in lieu of an answer means company did not answer question or question is not applicable			
	†Quadax declined to provide this information	†also marketed by RCM Enterprise Services	†annual updates to base software

All information is supplied by the companies listed. The tabulation does not represent an endorsement by the CAP.

Part 3 of 3	TELCOR Corey Wilbeck corey.wilbeck@telcor.com Lincoln, NE 855-489-1207 www.telcor.com	XiFin Harley Ross info@xifin.com San Diego, CA 866-934-6364 www.xifin.com
Name of billing/accounts receivable/revenue cycle management system	TELCOR RCM	XiFin Empower RCM†
How billing/AR/RCM functionality is deployed	local server or third-party cloud-based hosting	company hosts remotely
Configuration of billing/AR/RCM system	standalone product designed to interface with any company's LIS and EHR	standalone product designed to interface with any company's LIS and EHR
How updates to billing/AR/RCM system are covered	via standard software maintenance fee	via standard software maintenance fee
Year company began selling billing/AR/RCM systems	2004	2001
Most recent billing/AR/RCM system client go-live (based on Feb. 2026 survey deadline)	January 2026	February 2026
Last product release or update of featured billing/AR/RCM system	September 2025 (version 24.1)	February 2026 (XiFin Empower RCM version 15.39)
No. of contracts for U.S. laboratory sites using billing/AR/RCM system	267	— (tracked by facility)
No. of U.S. sales of billing/AR/RCM system between Feb. 2025–Jan. 2026	11	14
No. of U.S. sites that went live with billing/AR/RCM system, Feb. 2025–Jan. 2026	15	22
• No. of U.S. sites operating billing/AR/RCM system that are hospital labs in U.S./commercial medical (nonhospital) labs in U.S.*/foreign medical labs	45/222 (61 AP labs + 48 molecular or NGS labs + 97 clinical reference labs + 16 other U.S. labs)/0	74/13,974 (108 AP labs + 100 molecular or NGS labs + 62 clinical reference labs + 13,704 other U.S. labs)/0
Foreign locations where company actively markets billing/AR/RCM system for clinical lab use	none	none
Human languages (other than English) supported by system	—	—
No. of invoices handled by installed sites annually	50–1,750,000 (average, 120,000)	—
No. of requisitions handled by installed sites annually	50–11,500,000 (average, 2,000,000)	20,000,000 maximum (average, 5,000,000)
No. of users who have access to system in smallest site/in largest site**	2/700 (average, 40)	10/3,000 (average, 200)
Approximate No. of employees in entire company	337	1,019
Company provides list of client sites to potential customers on request	yes (list of clients who have agreed to speak with potential customers)	yes (partial list of comparable sites but prospective client must sign a nondisclosure agreement)
Programming languages and development applications or environments	Microsoft .Net, C#, Visual Basic .Net	Java, JavaScript, SQL
Operating systems	Microsoft Windows	Oracle, Microsoft Azure
Databases	Microsoft SQL server	—
Functionality incorporated in product:		
• Generates CMS 1500 (HCFA-1500) claim form (paper version)	installed at laboratory sites	installed at laboratory sites
• Generates UB-04 (CMS 1450) claim form (paper version)	installed at laboratory sites	installed at laboratory sites
• Generates client invoices/Generates patient invoices/Generates family invoices	installed at laboratory sites (all three features)	installed at laboratory sites/installed at laboratory sites/under development
• Guarantor billing	installed at laboratory sites	installed at laboratory sites
• Ability to produce a GAAP, FASB, and SOX-compliant end-of-month financial package with referential integrity	installed at laboratory sites	installed at laboratory sites
• Billing by test profile/Component billing	installed at laboratory sites (both features)	installed at laboratory sites (both features)
• Medical-necessity screening for Medicare	installed at laboratory sites	installed at laboratory sites
• Ability to split technical component and professional component and bill separately	installed at laboratory sites	installed at laboratory sites
• Prevents billing for nonbillable procedures	installed at laboratory sites	installed at laboratory sites
• Patient demographic data transferred via interface from LIS or EHR to billing system	installed at laboratory sites	installed at laboratory sites
• Retains demographic data for repeating patients	installed at laboratory sites	installed at laboratory sites
• Account and patient payment posting/Full accounts receivable functionality	installed at laboratory sites (both features)	installed at laboratory sites (both features)
• Credit card processing	available via Stripe, Authorize.net	installed at laboratory sites
• Automatic balance billing to patient after receiving remittance that satisfies CPT codes on insurance	installed at laboratory sites	installed at laboratory sites
• Ability to fee-for-service bill tests and codes carved out of capitated plans	installed at laboratory sites	installed at laboratory sites
• Generates utilization reports for managed care	installed at laboratory sites	installed at laboratory sites
• Generates global charges for lab tests	installed at laboratory sites	installed at laboratory sites
• Ability to set an unlimited No. of user-defined fee schedules	installed at laboratory sites	installed at laboratory sites
• Ability to separate payers into lab-defined groups and report on the groups	installed at laboratory sites	installed at laboratory sites
• Displays expected reimbursement by payer	installed at laboratory sites	installed at laboratory sites
• Allows open-item accounting	installed at laboratory sites	installed at laboratory sites
• Client services or call tracking module	installed at laboratory sites	installed at laboratory sites
• Benefit eligibility checking with auto-update	installed at laboratory sites	installed at laboratory sites
• User-defined patient dunning cycles/User-defined patient collections process	installed at laboratory sites (both features)	installed at laboratory sites (both features)
• User report writer	installed at laboratory sites	installed at laboratory sites
• Client control of software edits for preferences and configurations	installed at laboratory sites	installed at laboratory sites
• Client control of payer-specific rules and configurations	installed at laboratory sites	installed at laboratory sites
• Ability to audit activity per user/Ability to measure productivity per user	installed at laboratory sites (both features)	installed at laboratory sites (both features)
• Storage and management of supporting documentation for claims and appeals	installed at laboratory sites	installed at laboratory sites
• Automated workflow for identifying errors up front and addressing them prior to claim submission	installed at laboratory sites	installed at laboratory sites
• Appeals tracking/Appeals success metrics	installed at laboratory sites (both features)	installed at laboratory sites (both features)
• Underpayment tracking/Key indicator tracking	installed at laboratory sites (both features)	installed at laboratory sites (both features)
• Generates financial reports/Generates operational reports	installed at laboratory sites (both features)	installed at laboratory sites (both features)
• Reports client performance in terms of payment rates, denials, similar metrics	installed at laboratory sites	installed at laboratory sites
• AI-enabled analytics that support workflow automation and configuration	installed at laboratory sites	installed at laboratory sites
Portals provided on billing/AR/RCM system	client/physician Web portal, patient service center Web portal, patient Web portal, executive portal	client/physician Web portal, patient service center Web portal, patient Web portal
Means by which billing/AR/RCM system tracks profitability	test, payer, client (user's choice)	test, payer, client (user's choice)
Advanced system capabilities	rules-based processing, claims scrubbing, bundling/unbundling, 72-hour rule, 14-day rule	—
Voluntary coding systems, standards, or formats supported	ICD-10, CPT, HCPCS level II	ICD-10, CPT, HCPCS level II
System supports EDI with third-party payers and claims clearinghouses	yes (with Aetna, Anthem, Availity, BCBS, Change Healthcare, Claim.MD, Trizetto, Waystar, many others; 100% of data exchange via direct electronic connection)	yes
Code changes automatically accepted by billing/AR/RCM system via interfaces	yes (using AMA, CMS)	yes (using AMA, CMS)
Billing/AR/RCM system provides indexed field in each test definition for LOINC code	yes	no (ability to bring in LOINC codes passed from another system)
Client gets copy of source code/User group that meets on established schedule	optional/yes (in person and via webinar)	no/yes (in person, via webinar and conference call)
Methods by which users can tailor billing/AR/RCM system in their own setting	ad hoc query tools, user-defined interfaces, dictionary settings, others	ad hoc query tools, dictionary settings, workflow configuration, tailored worklists, many others
Qualified users or third parties can modify or augment standard billing/AR/RCM system functionality or features	yes (client users and designated third parties)	no (because it is SaaS software, but clients can configure workflow functionality, rules logic)
Distinguishing product features or company attributes (supplied by company)	• increases collections by up to 30 percent through lab-specific validation that prevents denials and leakage • delivers return on investment in 8 to 12 months by accelerating clean claims, payments, and cash flow • pre-bill validation and real-time AR visibility ensure every collectible dollar is identified, pursued, paid	• orchestrates a variety of AI-enabled tech, including agentic AI, for enhanced financial and operational outcomes • HITRUST certified and SaaS based with patient and provider portals, APIs, document intelligence, patient cost estimator • enterprise-grade business intelligence reporting and advanced analytics with referential integrity
* breakdown of U.S. commercial medical (nonhospital) labs generalized		
** in current client sites		
Note: A dash in lieu of an answer means company did not answer question or question is not applicable		† formerly XiFin RPM

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