

Siemens, Inpeco, Quest join to build laboratory, 11/14



From left: Franz Walt, CEO of Siemens' Chemistry, Immunoassay, Automation, and Diagnostics IT Business Unit; Steve Rusckowski, president and CEO of Quest Diagnostics; and Andrea Pedrazzini, president of Inpeco.

November 2014—Siemens Healthcare, in agreement with Inpeco, has won an exclusive contract to automate a new, 200,000-square-foot clinical laboratory of Quest Diagnostics in Marlborough, Mass. This will be the first comprehensive automation solution Quest has deployed in one of its regional mega-laboratories in the United States.

The customized automation solution will allow Quest to process several thousand patient blood samples an hour and will feature one of the largest automation tracks. Expected to be 650 feet long, the track will be designed to facilitate sample flow-through processing, testing, and storage via a technology-driven process. The automation system also includes fully integrated data-management software enhanced to meet Quest's custom requirements and to integrate existing IT systems.

Siemens and Inpeco will be the preferred providers should Quest decide to implement a comparable automation solution at its other clinical laboratories in the future. The site is expected to be fully automated in the second quarter of 2015.

[Siemens Healthcare](http://www.siemens-healthcare.com), 914-524-2844